

COMMERCIAL CAR JOURNAL

THE MAGAZINE FOR FLEET OPERATORS

AUGUST 1946



To best serve the public... STANDARDIZE ON

America's public utilities lead the world in installation and maintenance efficiency—and here, as in many other fields, Reos have helped serve the public for more than 40 years. Today's big, powerful Reo trucks and tractors furnish the kind of mobility that gets jobs done quickly at low cost. Precision-built engines, massive cold-riveted frames and heavy-duty axles,

wheels and springs assure dependable performance and long life. Reo's special More-Load design, giving more load space on shorter wheelbase with shorter turning radius, increases maneuverability. Get the facts and you'll standardize on Reo equipment. There's a dealer, distributor or factory-operated branch nearby. REO MOTORS, INC., Lansing 20, Michigan.

REO
1904 • AMERICA'S TOUGHEST TRUCK • 1946



How much weight do you carry?

THERE'S one best way to buy trucks . . . the best trucks you've ever owned.

First, you go to your nearest Dodge dealer. You tell him *what* you haul and *where* you haul it. Then he'll ask you, "How much weight do you carry?"

Your answer, whether it's in pounds or tons, is the key to the truck your Dodge dealer will recommend. It will be a Dodge *Job-Rated* truck . . . engineered and built for the *weight* of your loads, and for your operating conditions.

Your new truck will have the right power for your loads . . . the right transmission . . . the right clutch, springs, brakes, tires, axles and gear ratios. All will be *Job-Rated* to give you maximum performance, endurance and economy.

For the soundest truck investment you've ever made, see your Dodge dealer now . . . for the Dodge *Job-Rated* truck that fits *your job*.

GOOD SERVICE "CARRIES A LOT OF WEIGHT," TOO

When you buy new trucks, don't overlook the importance of good service—the kind of good, dependable service you can expect from your Dodge dealer; and the quick availability of parts when you need them.

TRUCKS FOR 97% OF ALL HAULING NEEDS

Dodge *Job-Rated* trucks include panels, pick-ups, stakes, tractors and many chassis-and-cab models (conventional and cab-over-engine design) . . . ranging all the way from light delivery models up to heavy-duty tractors of 35,000-pound tractor-trailer gross weight capacity.

DODGE DIVISION OF CHRYSLER CORPORATION

DODGE *Job-Rated* **TRUCKS**
FIT THE JOB . . . LAST LONGER

COMMERCIAL CAR JOURNAL

with which is combined Operation & Maintenance

Reg. U. S. Pat. Off.

Acceptance under the Act of June 5, 1934, authorized December 18, 1934

Published monthly

Member C.C.A.

Vol. LXXI Philadelphia, August, 1946 No. 6

JULIAN CHASE, Vice-Pres. and Directing Editor

GEORGE T. HOOK, Editor

A. W. GREENE, Managing Editor

CHARLES B. RAWSON, Associate Editor

M. K. SIMKINS, Technical Editor

JOHN C. HILDRETH, Jr., Research Editor

JOSEPH GESCHELIN, Detroit Technical Editor

LEONARD WESTRATE, Detroit News Editor

MARCUS AINSWORTH, Statistician

HOWARD KOHLBRENNER, Art Director

L. W. MOFFETT, EUGENE J. HARDY, KARL RANNELLS
Washington News Editors

EDITORIAL CONTENTS

Copyright 1946 by Chilton Company (Inc.)

CCJ Reader Digest 36

FEATURE ARTICLES

'46 New Truck Registrations May Set All-Time Record	35
ADVANCED Wider Rim Program for Tire Economy	38
Facts For Fleets on Postwar Paints	42
Truck Makers Stand Pat on Fleet Discounts	45
Four Forms Flag High Fleet Costs	46
Solving Propeller Shaft Problems	52
8 Ways to Slap Down Sludge	56
Mistletoe Assays Safe Driving	64
Portable Workbench Cuts Job Time 20%	66
Knockdown Bodies Designed for Light Trucks	69
New All-Steel Van Body Sold in Knockdown Sections	70
New Governor-Distributor Provides Positive Control	172

DEPARTMENTS

Laugh It Off	49
Shop & Salvage Hints	50
Ears to the Ground	55
Free Publications	58
New Products	59
CCJ Custom Body Series	62
Detroit Dispatch	74
CCJ Quiz	78
Washington Runaround	82
CCJ Truck Specifications	89
CCJ Newscast	112
Quiz Pix Start on Page	114
Introducing	134

Automotive Division

G. C. BUZBY, President and Manager

E. W. HEVNER, Cir. Mgr. E. H. MILLER, Adv. Mgr.

OFFICES

Philadelphia 39, Pa.—Chestnut & 56th Sts., Phone Sherwood 7-1424
New York 17, N. Y.—100 E. 42nd St., Phone Murray Hill 5-8600
Chicago 1, Ill.—Rm. 916 London Guar. & Accident Bldg., Ph. Franklin 4248
Detroit 2, Mich.—1015 Stephenson Bldg., Phone Madison 2990
Cleveland 14, Ohio—1030 Guardian Bldg., Phone Cherry 4188
Washington 4, D. C.—1061 National Press Bldg., Phone District 8110
San Francisco 5, Cal.—605 Market St., Rm. 608, Phone Sutter 4951
Los Angeles 1, Calif.—6000 Miramonte Blvd., Phone Lafayette 5525

SUBSCRIPTION RATES: United States and United States Possessions and all Latin-American countries—\$5.00 per year. Canada and Foreign—\$10.00 per year. Single copies—50 cents. April issue, \$1.00.

Owned and Published by
CHILTON COMPANY (INC.)

Executive Offices

Chestnut and 56th Streets, Philadelphia 39, Pa., U. S. A.

Officers and Directors

JOS. S. HILDRETH, President

Vice-Presidents

EVERIT B. TERHUNE J. H. VAN DEVENTER C. S. BAUR
P. M. FAHRENDORF JULIAN CHASE
WILLIAM A. BARBER, Treasurer JOHN BLAIR MOFFETT, Secretary
THOMAS L. KANE G. C. BUZBY HARRY V. DUFFY
CHARLES J. HEALE

WILLIAM H. VALLAR, Asst. Treas.

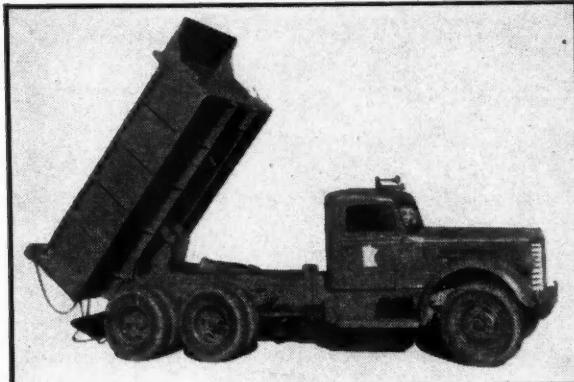
PAUL WOOTON, Washington Member of the Editorial Board



Hauling...



Dumping...



Your profits go HIGHER

with **St.Paul HYDRAULIC** Equipment!

Pictures: St.Paul Model 102 Heavy Duty Hoist with 8 yard Heavy Duty Body. Courtesy Rihm Motors, St. Paul.

ST.PAUL HYDRAULIC HOIST COMPANY

2207 University Avenue S. E.

MINNEAPOLIS 14, MINNESOTA

Through 50 Years of Dependable Service
DAVIDSON TRANSFER & STORAGE CO.
Demonstrates the Component Parts of the "Know-How"

• The Davidson brothers will tell you that the success of the Davidson Transfer & Storage Co., Baltimore, results from this:

A knowledge of the component parts that make up the "know-how" of truck transport.

They will point out that this knowledge began with their father 50 years ago, when a horse-drawn dray with the name Davidson on it appeared on the streets of Baltimore.

They will show you that their business employs 619 people, maintains five terminals and operates 358 pieces of equipment with International Trucks and Tractors predominant. They will show you how their business is conducted with almost watch-like precision.

They will, in short, show you evidence of business efficiency of the highest order.

But go out on the loading dock, into the shops, or through the offices and you find evidence of another kind. You find an employe morale that ranks

Davidson high among companies whose personnel relations are best. You find that long employe service records are common, until you are not surprised when a foreman or superintendent says, "Oh, I've been with Davidson for 25 years." And you find that the Davidson employes work their heads off to give shippers service, because good service to shippers means success for Davidson.

Sure, the Davidson operation is efficient. Probably none in the truck transport business is more efficient. But contributing greatly to Davidson efficiency is something even more admirable—the human something that exists between the Davidson management and its employes.

And after 50 years in the cartage and transport business, that human something is, most certainly, the thing in which the Davidsons take greatest pride.

Motor Truck Division
INTERNATIONAL HARVESTER COMPANY
 180 North Michigan Avenue Chicago 1, Illinois



Tune in "Harvest of Stars" Sunday, 2 p.m. Eastern Daylight Time, NBC Network

INTERNATIONAL Trucks

'46 New Truck Registrations May Set All-Time Record

by MARCUS AINSWORTH

Commercial Car Journal Statistician

WITH this issue of COMMERCIAL CAR JOURNAL we are once again able to renew for our readers the prewar service of providing new truck registrations by makes and by months. This service which was discontinued in March, 1942, will once again be a special monthly feature of COMMERCIAL CAR JOURNAL.

During the first four months of 1946 there were 128,295 new trucks registered throughout the United States. For the same period of 1941, the last complete year for which new truck registrations are available, there were 227,603 new trucks registered, indicating a decline for 1946 from 1941 of about 43.5 per cent. However, on the basis of partial returns for the month of May, this gap is rapidly being closed. Returns from 41 states, for that month, are behind 1941 by only 16 per cent.

Of the 19 truck manufacturers whose new registrations are reported by R. L. Polk & Co. four companies, Chevrolet, Dodge, Ford and International were responsible for approximately 76 per cent of the new registrations. Ford is in the lead with 39,196 trucks registered in the first four months of the year. Dodge is running second with 26,308, International third with 18,524 and Chevrolet fourth with 13,449. In 1941 Chevrolet was in the lead followed by Ford, International and Dodge in the order named.

While the volume producers of trucks all show a decline in new registrations for the first four months of this year as compared with 1941 with the exception of Dodge who has a gain of 6300 units, many of the smaller manufacturers indicate material gains. Willys shows a 1510 per cent increase, Reo 420 per cent increase,

(TURN TO PAGE 194, PLEASE)

NEW TRUCK REGISTRATIONS*

First Four Months of 1946 and 1941 Compared

Make	Year	FOUR MONTHS					May (41 States†)
		January, February, March	April	Units	% Change 1946 over 1941	Per Cent of Total	
AUTOCAR	1946	967	320	1,287	+ 62.0	1.00	231
	1941	543	250	793	.....	.35	160
BROCKWAY	1946	851	311	1,162	+ 69.4	.91	209
	1941	458	229	687	.....	.30	130
CHEVROLET	1946	7,045	6,404	13,449	- 82.2	10.48	11,128
	1941	52,632	22,497	75,129	.....	33.01	14,915
DIAMOND T	1946	1,480	691	2,171	none	1.69	282
	1941	1,466	701	2,167	.....	.95	296
DIVCO	1946	678	389	1,065	+ 45.5	.83	319
	1941	516	217	733	.....	.32	154
DODGE	1946	17,969	8,339	26,308	+ 31.5	20.51	6,587
	1941	13,991	6,038	20,029	.....	8.80	4,180
FEDERAL	1946	890	315	1,205	+ 138.5	.94	347
	1941	368	137	505	.....	.22	128
FORD	1946	27,952	11,244	39,196	- 42.2	30.55	6,788
	1941	50,990	16,789	67,779	.....	29.78	12,903
F.W.D.	1946	114	53	167	+ 79.6	.13	30
	1941	75	18	93	.....	.04	7
G.M.C.	1946	1,460	954	2,414	- 83.5	1.88	1,383
	1941	10,456	4,267	14,723	.....	6.47	2,745
HUDSON	1946	311	241	552	+ 80.0	.43	226
	1941	213	94	307	.....	.13	45
INTERNATIONAL	1946	14,279	4,245	18,524	- 42.0	14.44	4,076
	1941	22,941	9,129	32,070	.....	14.09	6,256
MACK	1946	2,398	546	2,944	none	2.29	306
	1941	2,001	931	2,932	.....	1.29	639
PLYMOUTH	1946	3	1	4	.....	.....	1
	1941	2,636	1,041	3,677	.....	1.62	739
REO	1946	1,540	858	2,398	+ 420.0	1.87	473
	1941	307	154	461	.....	.20	107
STERLING	1946	135	57	192	+ 28.0	.15	24
	1941	102	48	150	.....	.07	26
STUDEBAKER	1946	1,785	1,348	3,133	+ 137.0	2.44	1,465
	1941	845	475	1,320	.....	.58	283
WHITE	1946	2,109	648	2,757	- 9.2	2.15	711
	1941	2,122	918	3,040	.....	1.34	594
WILLYS	1946	4,692	3,638	8,330	+ 1510.0	6.49	1,777
	1941	332	186	518	.....	.23	159
MISCELLANEOUS	1946	719	318	1,037	+ 111.0	.82	174
	1941	373	117	490	.....	.21	65
TOTAL	1946	87,375	40,920	128,295	- 43.3	100.00	36,547
	1941	163,367	64,236	227,603	.....	100.00	43,631

* Data from R. L. Polk & Co.

† Missing states are California, Illinois, Missouri, New York, Oklahoma, Texas, Vermont, and Wisconsin.

1946 DOMESTIC TRUCK FACTORY SALES BY GROSS VEHICLE WEIGHT*

1946 GVW (lb.)	January	February	March	April	May	June	6 Months
5,000 & less.....	17,331	11,822	14,433	23,956	23,122	28,657	120,321
5,001-10,000.....	3,151	2,785	2,343	11,755	8,683	4,896	33,615
10,001-14,000.....	6,713	5,479	4,388	15,731	19,563	9,799	61,673
14,001-16,000.....	6,457	3,156	5,630	7,105	4,360	2,377	29,085
16,001-19,500.....	1,121	869	325	1,516	1,635	1,279	6,745
19,501-26,000.....	1,950	1,589	1,104	1,547	1,576	1,309	9,055
Over 26,000.....	1,208	1,028	672	910	1,008	928	5,954
Total.....	37,931	26,708	29,095	62,520	59,947	50,247	266,448

* Source: Automobile Manufacturers Association.

CCJ READER DIGEST



To give busy readers basic facts quickly and simply, CCJ editors have condensed, on

ADVANCED, Wider Rim Program



by BART RAWSON, Associate Editor Commercial Car Journal

After four years of steady progress, held back by shortages and the obvious struggle to keep everything and anything rolling, a new ADVANCED wide base rim program has been adopted and is being advocated for the industry.

Advantages of using wider base rims are summed up as: 1. more tread life, 2. reduced temperature, 3. fewer bead failures, 4. blowouts reduced, 5. less sway resulting in greater stability and, 6. tread less subject to cracks and bruises.

These advantages can be obtained in various stages on most truck models beginning with an oversized standard flat base rim, a practice which has been advocated for many years. Next comes the interim rim program using special adaptor rings on standard rims and finally the full advanced design rim with 5 deg. taper on both sides. The average ratio of tire cross section to rim width was 6% per cent in 1940. With the advanced design rims this average ratio is increased to 70 per cent.

Status of present equipment and standard tire and rim equipment on all current truck models may be quickly determined from the tables furnished, together with recommended rim sizes for all truck tire sizes. Clearances and overall widths, however, particularly in the larger sizes must be closely analyzed. See Page 38.



Four Forms Flag High Fleet Costs



by C. V. BROWNLEE and JAMES HAMPTON,
Atlanta Laundries, Inc., Atlanta, Ga.

In 1941 the total operation cost of our fleet, which then numbered 280 standard ½-ton panel trucks, amounted to \$114,272.20 or 4.988 per cent of net sales—excluding insurance and routemen's commissions but including taxes and other fixed charges.

The next year our fleet costs, with four less trucks, amounted to \$97,245.30 or only 3.787 per cent of our net sales. That was a direct saving of 14.02 per cent, despite the fact that prices of parts and equipment already were on the way up.

Cost per mile in 1941 was \$.0318; in 1942, \$.0320. In 1941 we averaged 11.53 miles per gallon; in 1942, 12.01.

We are able to quote these figures with accuracy because of the very complete cost accounting plan we put into operation in 1939. We attribute a very large part of the savings indicated to the fact-finding information the accounting plan brought to light.

The key to the whole accounting system lies in four forms illus-

trated; namely, the Weekly Gas and Oil Report, the Garage Shop Charge and two sections of a Master Truck Cost and Performance Report.

By means of this accounting system, we have been able to reduce costs materially. See Page 46.



Facts for Fleets on Postwar Paints



To substantiate or disprove rumors about the quality of postwar automotive finishes, CCJ went to the manufacturers for facts, not only concerning quality but also with regard to availability, the best type to use for refinishing and other related tips for fleet readers. Results of the survey can be summed up in these nine points:

1. Postwar quality is equal to prewar quality.
2. Alkyd resins and lacquers are only satisfactory types for automotive use, with alkyd resins leading in the commercial field.
3. There is nothing radically new now or due in the predictable future. This specifically includes the plastic bugaboo.
4. Availability is not too bright, due largely to heavy backlog of demand.
5. Quality of refinish can be comparable to original paint job—the product is the same.
6. Foundation of alkyd or synthetic resin paints is a by-product of coke to which is added glycerine and oil—all scarce items.
7. Lacquers are derived from cotton linters, also on the scarce list.
8. Alkyd resins are considered best for all-around shop use, including walls and machinery.
9. It pays to get the facts from highly trained field engineers. See Page 42.



8 Ways to Slap Down Sludge



by CARL GEORGI, Quaker State Oil Refining Corp.

ANALYSIS of many sludge samples over a period of years, and from a wide variety of engines in all kinds of service, has revealed a remarkable similarity in composition—somewhere around $\frac{1}{3}$ to $\frac{1}{2}$ oil, the balance being water, soot, carbon, lead salts, iron, silica, and "resins."

- Not all articles in this issue are digested on these pages. Don't miss these features - - -
- '46 Registrations May Set Record Page 35
- CCJ Custom Body Series—Package Delivery Page 62
- Portable Workbench Cuts Job Time 20% .. Page 66

Table of Contents, Page 33

these pages, this month's leading articles.

None of these constituents originate in oil.

Water may be considered as the most objectionable contaminant of crankcase oil and is the chief cause of sludge formation.

Present-day engines and cooling systems apparently are designed to avoid all possibility of overheating but if engine cylinder walls operate at low temperatures, they act as condensers for the combustion gases, causing liquid water, unburned fuel, soot, carbon and lead salts to impinge on the oil films and wash down past the pistons into the crankcase; the volatile contaminants cannot be purged out through the ventilating system. The blow-by contaminants in the oil then accumulate and increase in quantity until a point is reached where they begin to coagulate and separate out as sludges.

In this first phase of formation, the sludge is most probably of the soft pasty type and can be readily carried by the oil to those parts of the engine where oil flow is slow or restricted and where it can settle out and deposit. This would account for the accumulation of deposits in such places as valve galleries, overhead rocker-arm compartments, timing gear cases, etc.

Heavy-duty detergent oils have the property of retaining sludges and contaminants in dispersion in the oil, and will aid greatly in minimizing sludge troubles and in maintaining cleaner engines in many operations. However, detergent additives used in H-D oils do not have an unlimited capacity to hold sludge and contaminants in suspension.

When engine operating conditions are such that excessively high rates of contamination prevail, the oil must be given some measure of assistance to do the job. Eight such measures are outlined on Page 56.



Mistletoe Assays Safe Driving



by H. H. GOFF, Mistletoe Express Co., Inc., Oklahoma City

WHILE Mistletoe has won top place for the third consecutive year in the National Fleet Safety Contest, we have, nevertheless, revised and reorganized our method of hiring drivers. The new system is designed to obtain a high rejection of applicants unfitted for the job.

Each applicant is interviewed by the department head under whose direction he will work. Next the data on the application is checked with the state highway patrol for accident records, and further checked for criminal evidence.

After this, we try to determine if he has, or will develop, the right attitude toward the company. Then he is sent to the doctor and given a full physical check up in our own clinic.

. . . the applicant still has a long way to go. He then comes to me. We test for color blindness, side angle of vision, depth perception, and night blindness. We then give him a 10-mile driving test to study his driving habits.

We have found that we can have a good vehicle and a good man physically and still have plenty of trouble. So, we have

evolved this formula: Vehicle 20 per cent, Man 20 per cent, Attitude 60 per cent.

We then go over a safety booklet with the successful applicant.

Our records prove that our practice has a direct beneficial bearing on business and, consequently, on our earnings and wages paid employees.

We have just completed a survey in which a neutral agency called on our customers all over the state with several questions. Tabulation of returns revealed that of all transportation companies serving them 51 per cent said Mistletoe was most efficient. The nearest competitor got 15 per cent. As to dependability, returns gave us 54 per cent, with the nearest competitor receiving 12.

These figures certainly prove the wisdom of our course. See Page 64.



Truck Makers Stand Pat on Discounts



HERE has been some thought in truck circles that, perhaps with manufacturers being able to sell all the trucks they can build, the traditional discount might be abandoned. COMMERCIAL CAR JOURNAL has made a survey of present discount practices among manufacturers, on both cars and trucks, and it is quite evident from the answers received from those who cooperated that nearly every company which allowed a factory discount before the war is continuing the practice during the current sellers' market.

In some cases, dealer discounts still are followed; in many others they have been dropped for the present. The manufacturers report they do not interfere with the dealers on this point.

The agreements of the various manufacturers are fairly uniform. They generally call for a discount of 3 per cent, which applies retroactively after the first 20 cars and/or trucks are purchased in the contract period.

Discounts given by dealers are largely a matter of negotiation between buyer and seller.

Methods of distributing vehicles to old fleet customers also vary between companies. Fargo Div. of Chrysler Corp., which handles fleet sales, and Ford allocate on an historical basis. Chevrolet is allocating its vehicles to dealers on their historical sales record and allowing them to make an equitable distribution among fleet operators in their territories.

Most manufacturers are planning to broaden their fleet service departments. See Page 45.



Solving Propeller Shaft Problems



ANY attempt to spot propeller shaft trouble by the sound of disturbance is usually doomed to failure. There are very few mechanics who can determine by sound whether the trouble is in the transmission, the differential, or in the propeller shafts. The reason for this is that the rumbling sound so often accompanying an unbalanced propeller shaft is almost indistinguishable from the sound that results from transmission and differential gear disturbances.

Correct installation, disassembly and assembly of propeller shaft in proper alignment is the key to most propeller shaft problems.

Step-by-step procedure with illustrations is given in detail. See Page 52.

TABLE I—Comparison of Various Truck and Bus Tire and Rim Combinations

(1)				(2) Corresponds to First Wide Base Rim Program			(3) Advanced Wide Base Rim Program			(4)			
Tire Size	Rim Size*	1940 Conventional Flat Base Rims		1946 Conventional Flat Base Rims			1946 Advanced Design Rims			1946 Interim Changeover Rims			
		Old Rim Designation	Tire Width	Per Cent Rim Width	Rim Size*	Tire Width	Per Cent Rim Width	Rim Size*	Tire Width	Per Cent Rim Width	Rim Size*	Tire Width	
Tire Width	Tire Width				Rim Width	Tire Width		Tire Width			Tire Width	Tire Width	
6.50	5.75P	(5")	6.75	56	4.33R 3.75P	6.95 6.75	62	5.0	7.25	69	5.00R 4.50R	7.25 7.05	69 64
7.00	4.33R 3.75P	(6") (5")	7.30 7.10	59 53	5.00S 4.33R	7.57 7.30	66 59	5.5 5.0	7.75 7.57	71 66	5.50S 5.00R	7.75 7.57	71 66
7.50	5.00S 4.33R	(7") (6")	8.00 7.73	63 56	6.00T 5.00S	8.40 8.00	71 63	6.0 5.5	8.40 8.20	71 67	5.00S 5.50S	8.40 8.20	71 67
8.25	5.00S	(7")	8.60	58	6.00T 5.00S	9.00 8.60	67 58	6.5 6.0	9.20 9.00	71 67	6.50T 6.00S	9.20 9.00	71 67
9.00	6.00T 5.00S	(8") (7")	9.70 9.30	62 54	7.33V 6.00T	10.25 9.70	71 62	7.0 6.5	10.10 9.90	69 66	7.00T 6.50T	10.10 9.90	69 66
10.00	7.33V 6.00T	(9-10") (8")	10.75 10.20	68 59	7.33V	10.75	68	7.5 7.0	10.82 10.62	69 66	8.00V 7.00T	11.02 10.62	72 66
11.00	7.33V	(9-10")	11.20	65	8.37V 7.33V	11.65 11.20	72	8.0 7.5	11.47 11.27	70 67	8.00V	11.47	70
12.00	8.37V 7.33V	(11") (9-10")	12.25 11.80	68 62	8.37V 7.33V	12.25 11.80	68 62	8.5 8.0	12.30 12.10	69 66	9.00V 8.00V	12.50 12.10	66
13.00	8.37V	(11")	13.15	64	8.37V	13.15	64	9.0 8.5	13.40 13.20	67 64	9.00V	13.40	67
14.00	10.00W 8.37V	(11")	14.75 14.10	68 59	10.00W 8.37V	14.75 14.10	68 59	10.0 9.0	14.75 14.35	68 63	10.75W 9.00V	15.05 14.35	72 63

* Bold type designates "recommended"; light type designates "permissible."

Data Supplied by Tire and Rim Association

ADVANCED Wider Rim Program

Greatly increased tread life can be obtained with many truck models by use of proper rims. Here is latest information on oversized, interim and advanced rims

by BART RAWSON

Associate Editor, Commercial Car Journal

AMONG the little-publicized but none-the-less noteworthy war-born improvements in truck transportation has been the gradual trend toward wider rims for truck tires. After four years of steady progress, held back by shortages and the obvious struggle to keep everything and anything rolling, a new ADVANCED wider base rim program has been adopted and is being advocated for the industry. To get maximum efficiency out of each tire size, entirely new rim sizes are recommended. Although it will take time and money to get the new rims, even on new equipment, readers may rest assured that better tire performance is around the corner. For some, it is available now.

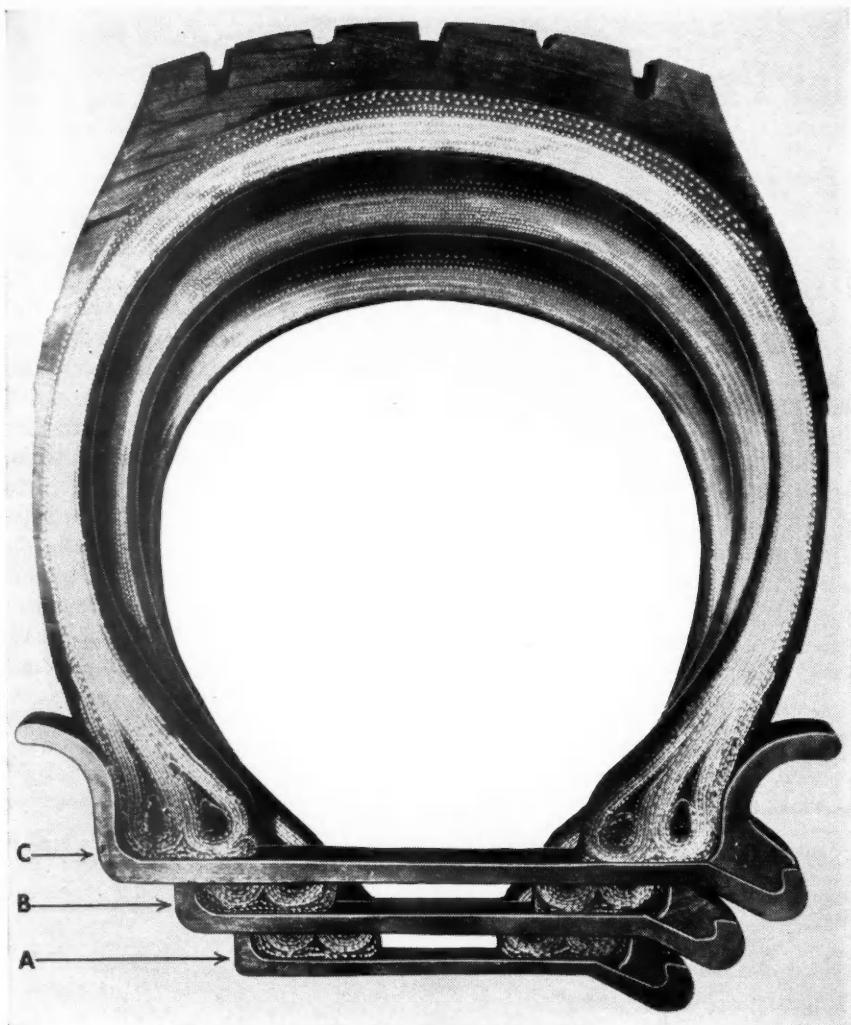


Photo at left, prepared by National Wheel and Rim Association, shows actual cross section of 9.00 x 20 tire mounted on (A) 5.00S (B) 6.00T and (C) 7.33 rims. Note how sidewalls are straightened, thereby strengthened, as rim width is increased. Recommended advance design rim for this size tire is 7.0, slightly smaller than (C). A cross section of this rim, with full 5 deg. taper on both sides is reproduced on Page 41

for Tire Economy

The wider base rim program got started when tire and rim engineers discovered that by the simple expedient of using one size wider rim with the same size tire a marked improvement in tire performance could be expected. That process is now known as the first or original conventional wide base program. In October, 1942, COMMERCIAL CAR JOURNAL set forth these claims and backed them up with actual reports from fleet users who were sold on the advantages, based on actual operating experience.

Principal Advantages

THESE advantages were then, and may still be, briefly summarized by the following six points. As you

read them glance at the exact scale photograph at the top of the page showing a 9.00 x 20 tire mounted on three different rim sizes.

1. More tread life—up to 30 per cent increase in actual user tests.

2. Reduced temperature—especially valuable in critical conditions—accomplished largely through less tire flexing, better distribution of flexing and Greater Area of Tread Road Contact.

3. Fewer bead failures due to rocking of beads, because beads are no longer forced into narrow pinched position.

4. Blowout hazard reduced as a result of reduced flexing, and resulting cooler running.

5. Less sway, resulting in greater

stability, more tread-life and safer driving.

6. Tread more compact, with lower tension; therefore, less subject to cracks and bruises.

The First Step

THE original rim over-sizing program, using wider conventional rims, was a good plan as far as it went. It gave fleetmen a considerable improvement at minimum cost. But it simply did not go far enough, and a glance at Table I will show why. Note the first group of figures at the extreme left which show tire and rim combinations that were the generally accepted standard at the beginning of 1940. Note that the ratio of rim width to tire cross section averaged about 60 per cent.

The second series of figures shows what happened to that ratio under the first wide base rim program when larger size rims were used. Although an average of these ratios would approximate 65 per cent, a figure sometimes used in discussion of various steps of the wide base program, the important thing to note is the wide variation in these ratios ranging from 62 per cent to 72 per cent. Obviously a much better ratio was being obtained in some sizes than in others.

The Advanced Program

TO SMOOTH out this ratio and bring all figures as near the optimum figure of 70 per cent as possible, the Advanced wide base program was born. (See third group of figures Table I). This entailed the creation of an entirely new series of rim sizes to fill the gaps between existing sizes. In the smaller sizes, the new program called for a definite additional increase in rim width, but in the larger sizes the change was

(TURN TO NEXT PAGE, PLEASE)

ADVANCED, Wider Rim Program

(Continued from Page 39)

not nearly so marked, even cut back a little in certain sizes. This advanced series is designated by a figure carried to one decimal place, the figure corresponding in inches to the actual width of the rim between the inside perpendicular side of the flanges. At the same time a 5 deg. taper, raising the outside edge of each tire bead a very slight amount, was introduced. This slight taper strengthened the rim structure and greatly reduced the danger of rim

damage and resulting tire troubles. It also centered the tire bead on the rim and Locked The Tire in Position Eliminating Motion At This Critical Point.

The Interim Program

WAR shortages, however, made the introduction of new rim sizes exceedingly slow. At least one volume truck producer was anxious to get started, asked the rim manufacturers what could be done. As a re-

sult, an interim program, (See fourth group of figures Table I) was developed through the simple expedient of adapting a new side ring to the old standard rim base. The new ring was designed, however, in such a way that an additional width, amounting to approximately half an inch could be obtained between the flanges.

At the same time, a taper was added on the side of the rim opposite the ring and the ring itself provided taper on the ring side. It was not possible, however, to extend the taper on the ring side the full width of the Advanced Series nor could the flange shape be changed because it used the old bases. Generally the two are the same except for these differences, provided they are used as complete units, that is proper base and new side rings. To differentiate

TIRE AND RIM COMBINATIONS OFFERED ON 1946 TRUCK MODELS

Shown in the table below are standard and maximum authorized tire sizes with corresponding standard rim sizes for current 1946 production truck models.

A comparison between these tire and rim combinations and the table of advanced, recommended and permissible practices on page 38 will quickly indicate that most models are being equipped with conventional flat base rims and that many date back to the 1940 recommendations.

A notable exception will be observed in the figures for Chevrolet, indicating that this manufacturer has shifted over to advanced design wide-base rims using recommended sizes in some instances, permissible sizes in others. The Autocar Co. is installing an advanced design wide base rim on one model. These are marked with an asterisk (*) in the table.

Many manufacturers are prepared to offer wider based rims on certain models (at extra cost) either at the factory or through dealer arrangements. Where such options have been specifically listed, they are shown by footnotes in the table. On many current models, particularly in larger sizes, wider than standard rims cannot be used because of clearance or width limitations.

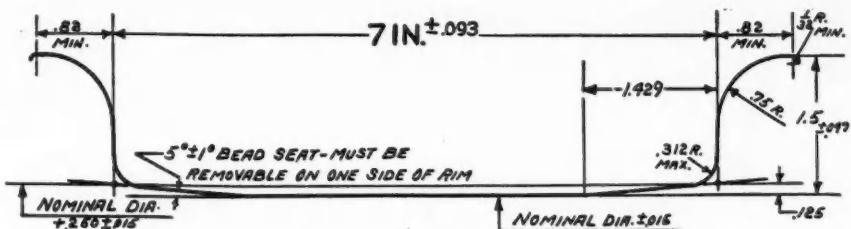
Fleetmen should remember the advantages of wide base rims are available for use with many current truck models. In nearly all cases, however, such rims must be specifically ordered at time of purchase.

TRUCK MAKE AND MODEL (Current Production)	STANDARD EQUIPMENT		MAXIMUM AUTHORIZED	
	Tire Size	Rim Size	Tire Size	Rim Size
AUTOCAR				
C50, C50T, U50, U50T, DC100, DC100D	10.00 x 20	7.33	10.00 x 22	7.33
C5064	9.00 x 20	*7.00	10.00 x 20	7.33
C70, U70	11.00 x 20	7.33		
C70T, U70T	10.00 x 20	7.33	11.00 x 20	7.33
C70S, C70TS, U70S, U70TS	11.00 x 20	7.33	11.00 x 22	7.33
C90, C90T, U90, U90T	11.00 x 24	7.33	12.00 x 24	9.00
C90D, DC100D	12.00 x 24	9.00	14.00 x 24	8.37
DC100T	10.00 x 20	7.33	11.00 x 24	7.33
DC10064S	11.00 x 24	7.33		
BROCKWAY				
88WH	8.25 x 20	5.00		
146W	9.00 x 20	6.00	10.00 x 20	7.33
152W	10.00 x 20	7.33	11.00 x 20	7.33
154W	10.00 x 20	7.33	10.00 x 22	7.33
154WH	10.00 x 22	7.33		
260XW	11.00 x 22	7.33	11.00 x 24	7.33

TRUCK MAKE AND MODEL (Current Production)	STANDARD EQUIPMENT		MAXIMUM AUTHORIZED	
	Tire Size	Rim Size	Tire Size	Rim Size
CHEVROLET				
DJ	6.00 x 16	4.00		
DP	6.00 x 16	4.00	15 in.	5.50
DR			7.00 x 17	*5.00
DS 3802, 12, 22, 32	7.00 x 17	*5.00	7.00 x 18	*5.00
3803, 8, 9	7.00 x 18	*5.00		
3804, 5, 7	7.00 x 17	*5.00	7.50 x 17	*5.00
PJ 4102, 12, 22, 32	7.00 x 20	*5.00		
4103, 8, 9	6.50 x 20	*5.00	7.00 x 20	*5.00
4104, 5	6.50 x 20	*5.00		
PK 4402, 12, 22, 32	7.00 x 20	*5.00		
4403, 8, 9, 15, 19, 29	6.50 x 20	*5.00	7.00 x 20	*5.00
PL	6.50 x 20	*5.00	7.00 x 20	*5.00
PVS, PWS	7.50 x 20	*6.00		
PP, PR, PS, PV, PW, PX	7.50 x 20	*6.00	8.25 x 20	*6.00
CORBITT (See Note 1)				
18TG, 22FG	9.00 x 20	6.00	10.00 x 20	7.33
22TG	10.00 x 20	7.33	10.00 x 22	7.33
25TG	10.00 x 22	7.33	11.00 x 22	7.33
28TG, 27TD, 28TD	10.00 x 22	7.33	11.00 x 24	7.33
DIAMOND T				
404HH, 509, 509SC	8.25 x 20	5.00		
614H	9.00 x 20	6.00		
R10.00 x 20	7.33			
702	10.00 x 20	7.33		
806H	11.00 x 20	7.33		
900, 910, 900SD8010PA, 910SW3012PA, 910SDH62W	10.00 x 22	7.33		
910SDH62W	11.00 x 22	7.33		
DODGE (See Note 2)				
DUPLEX				
T-H	8.25 x 20	5.00*	9.00 x 20	6.00
R-H	9.00 x 20	6.00	11.00 x 20	7.33
J-H	10.00 x 20	7.33	11.00 x 20	7.33
K-H	10.00 x 20	6.00	11.00 x 20	7.33
FEDERAL				
18Q, 16QZ	7.50 x 20	5.50	8.25 x 20	5.50
18M, 18MZ	8.25 x 20	5.50	9.00 x 20	6.50
29M, 29MZ, 29ML, 29MLZ, 29MA	9.00 x 20	6.50	10.00 x 20	7.33
45MP, 45MPZ	10.00 x 20	7.33	11.00 x 20	8.00
55MP, 55MPA, 60PA, 60PZ	11.00 x 20	8.00	11.00 x 24	8.00
65QZ	11.00 x 22	8.00	11.00 x 24	8.00
FORD				
Sedan Delivery	6.00 x 16	4.00		
1/2-Ton 69C, 69C	6.50 x 16	4.50		
1 Ton 69Y, 6GY	F 7.00 x 17	4.33		
All Others	F 7.50 x 20	5.00	F 7.50 x 20	5.00
	R 7.50 x 20	5.00	R 8.25 x 20	5.00
FWD				
HA, HR, HG	7.50 x 20	5.00	10.00 x 20	6.00
SU	11.00 x 20	7.33	12.00 x 20	8.37
M7	12.00 x 20	7.33	12.00 x 24	7.33
M6X5	11.00 x 24	7.33	12.00 x 24	7.33

the interim rims from the full Advanced rims, the size is given with two decimal places. Thus a new type 6.5 rim is exactly equal in width to the old 6.00 rim extended by new rings to 6.50. But the difference in marking is as noted.

Table I sums up the comparisons between all types of these rims. It will be noted that all rim markings have now been changed to use the actual inch width marking plan either with one or two decimal places. It will be hard for fleetmen to break away from the old marking plan, but sooner or later they must get used to it to avoid being badly confused. For instance, the old 8 in. rim, used for years in combination with both 9.00 and 10.00 tires is no longer known as 8 in. but as size 6.00 which means that it is exactly 6 in. wide between the flanges. The



Cross section of 7.0 advanced rim with 5 deg. taper on sides. Rim designation denotes size in inches between inside perpendicular sides of flanges

new 8.00 or 8.0 rim, on the other hand, falls between the old 9/10 in. rim and the old 11-in. rim. The old 8-in. (6.00) rim is now obsolete for use on the 10.00 tire.

Present Rim Equipment

TO FIND out exactly where existing equipment lines up with regard to tire-rim combinations atten-

tion is invited again to Table I. By carefully consulting it, readers may quickly determine their own status. If it is found that rims are only of the size indicated in the first group of figures, readers may rest assured that they are *not* getting the full service and other advantages cited above that they could be getting from

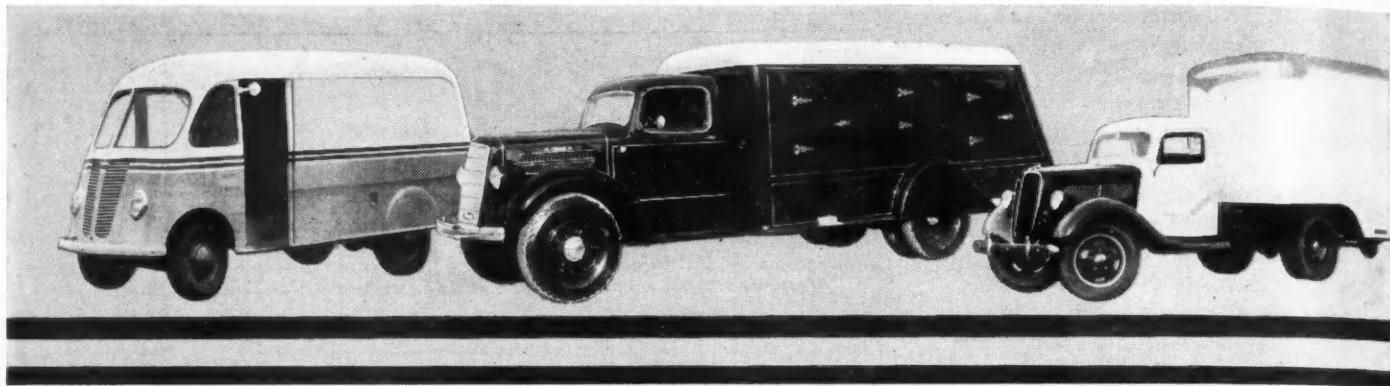
TURN TO PAGE 178, PLEASE)

TRUCK MAKE AND MODEL (Current Production)	STANDARD EQUIPMENT		MAXIMUM AUTHORIZED		TRUCK MAKE AND MODEL (Current Production)	STANDARD EQUIPMENT		MAXIMUM AUTHORIZED	
	Tire Size	Rim Size	Tire Size	Rim Size		Tire Size	Rim Size	Tire Size	Rim Size
HUDSON 58CM.....	6.50 x 16	4.50	.....	.....	STERLING (Continued)	14.00 x 20	8.37^{**}	.....	.....
INTERNATIONAL					HC250.....	9.00 x 20	6.00 [†]	10.00 x 20	7.33 [‡]
K-1, K-2.....	6.00 x 16	4.50	7.00 x 16	4.50	HDS140.....	10.00 x 20	6.00 [†]	11.00 x 20	7.33
K-1M.....	6.00 x 16	4.50	6.50 x 16	4.50	HWS160.....	11.00 x 20	7.33 [‡]	11.00 x 24	7.33 [‡]
K-3, K-3M.....	7.00 x 16	5.50	7.50 x 16	5.50	HWS235.....	13.00 x 24	8.37	14.00 x 24	8.37
K-5.....	6.00 x 20	5.00	8.25 x 20	6.00	HSC330.....				
K-6.....	6.50 x 20	5.00	8.25 x 20	6.00	STEWART				
K-7.....	7.00 x 20	5.00	9.00 x 20	6.50 [‡]	49A.....	9.00 x 20	6.00	.....	.....
K-8.....	7.50 x 20	5.50 [†]	10.00 x 20	7.33	59A, 38A.....	11.00 x 20	7.33	.....	.....
K-10.....	9.00 x 20	6.50 [‡]	11.00 x 20	7.33	STUDEBAKER				
KR-11.....	9.00 x 20	6.50 [‡]	12.00 x 20	.....	M5.....	6.50 x 16	4.50	7.50 x 17	4.33
KENWORTH					M15A-20.....	7.00 x 17	4.33	7.00 x 20	4.33
521, 522, 523, 524, 525, 528, 532	10.00 x 20	7.33	11.00 x 22	7.33	M15A-28.....	7.50 x 17	4.33	7.00 x 20	4.33
548.....	11.00 x 22	7.33	12.00 x 24	8.37	M18.....	7.00 x 20	4.33	7.50 x 20	5.00
552.....	11.00 x 24	8.37	13.00 x 24	.....	WALTER (See Note 3)				
MACK					WARD LA FRANCE (See Note 4)				
EES.....	7.50 x 20	5.00	8.25 x 20	6.00	WHITE				
EFS, EFUS.....	8.25 x 20	6.00	.....	WB-14.....	6.50 x 20	3.75	F8.25 x 20	5.00	
EG, EGU, EGX, EGT.....	9.00 x 20	6.00	.....	WB-20, WB-20T.....	7.00 x 20	4.33	R9.00 x 20	6.00	
EH, EHU, EHT, LFSW.....	10.00 x 20	7.33	10.00 x 22	7.33	WB-22, WB-22T, WA-122.....	7.50 x 20	5.00	10.00 x 20	7.33
EXH, EHUT, EQSW, EQUSW.....	10.00 x 20	7.33	.....	WB-26.....	9.00 x 20	5.00	11.00 x 22	7.33	
EQX.....	11.00 x 20	7.33	.....	WB-28, WB-28T.....	9.00 x 20	6.00	11.00 x 24	7.33	
LF, LFT.....	11.00 x 20	7.33	11.00 x 22	7.33	WB-2264.....	9.00 x 20	6.00	10.00 x 20	7.33
LJ.....	11.00 x 22	7.33	12.00 x 24	8.37	WB-2864.....	9.00 x 20	6.00	11.00 x 22	7.33
LJT.....	11.00 x 20	7.33	12.00 x 24	8.37	WB-3264.....	10.00 x 20	7.33	12.00 x 24	7.33
LJSW.....	11.00 x 20	7.33	11.00 x 24	7.33	WILLYS				
LMU.....	12.00 x 24	8.37	.....	CJ-2A.....	6.00 x 16	4.50	7.00 x 15	4.50	
MARMON-HERRINGTON									
DVL-1.....	7.50 x 16	5.50	8.25 x 18	5.00					
MH 440-4.....	9.00 x 20	7.33	10.00 x 20	7.33					
MH 555-4.....	10.00 x 20	7.33	11.00 x 20	7.33					
OSHKOSH									
W-307.....	10.00 x 20	7.33	11.00 x 20	7.33					
W-700, W-703.....	11.00 x 20	7.33	12.00 x 20	7.33					
W-906.....	12.00 x 20	8.37	14.00 x 20	8.37					
PETERBILT									
270DD, 344DT.....	10.00 x 20	6.00 [†]	11.00 x 22	7.33					
345DT.....	10.00 x 20	6.00 [†]	11.00 x 22	7.33 [‡]					
354DT.....	10.00 x 20	6.00 [†]	12.00 x 24	8.37					
355.....	10.00 x 20	6.00 [†]	14.00 x 24	10.00					
REO									
19.....	7.50 x 20	5.00	8.25 x 20	5.00					
21.....	8.25 x 20	6.00	9.00 x 20	6.00					
22.....	9.00 x 20	6.00	.....	.....			
23, 24.....	10.00 x 20	7.33	.....	.....			
STERLING									
HC97, HD97.....	9.00 x 20	6.00 [†]	11.00 x 20	7.33					
HC105, HD105, HCS195.....	10.00 x 20	6.00 [†]	11.00 x 22	7.33 [‡]					
HC115, HD115.....	10.00 x 20	6.00 [†]	11.00 x 24	7.33 [‡]					
HC144, HC147.....	10.00 x 22	6.00 [†]	12.00 x 24	7.33 [‡]					
HD145.....	11.00 x 20	7.33 [‡]	12.00 x 24	7.33 [‡]					
HC165, HCS265.....	11.00 x 24	7.33 [‡]	12.00 x 24	7.33 [‡]					
HC175, HCS297.....	12.00 x 24	7.33 [‡]	13.00 x 24	8.37					

- Abbreviations
- *—Advanced design rims
 - †—7.00 rim options
 - ‡—7.00 and 7.33 rims options
 - ▲—6.00T rim optional
 - ▼—7.00 rim optional
 - △—Will change to 6.0 in near future
 - ◆—Will change to 7.0 in near future
 - ♦—7.33 rim optional
 - 8.00 rim optional
 - 8.00 and 8.37 rim optional
 - 10.00 x 22 available on WB-20T rear only

NOTES

- Note 1: Corbitt plans to adopt wide base rims as standard equipment in near future.
 Note 2: Dodge expects rim size changes in near future.
 No data available at date of publication.
 Note 3: Walter expects rim size changes in near future.
 No data available at date of publication.
 Note 4: No data available at date of publication.



LIKE every one else these days, COMMERCIAL CAR JOURNAL has been hearing a lot of rumors about paint. Among them: "War paint definitely inferior to pre-war paint" or "Postwar paint still not up to scratch due to shortages of materials" or "Hold everything for new paints just around the corner—maybe even plastics."

To either substantiate or explode these rumors, we set out to see the manufacturers and told them we wanted an honest appraisal of the situation which we could pass along to readers in easy-to-understand language. Here is what they told us:

Fact 1: Quality OK

SPEAKING in terms of old established brand paints, specifically designed for automotive *spray-applied* finishes, there is no appreciable difference in quality between the prewar and postwar products. Quality of the wartime products, on the other hand, is a moot question. Some manufacturers insist that there was no let down in standards, others admit that the wartime products were inferior. Most reputable manufacturers who were compelled to slack-off in quality told their customers what to expect. Modern finishes, as we shall see later on, are compounded from extremely complex formulas. There have been substitutions of certain components, but basically the quality has remained the same.

Quantity, of course, has been extremely limited. For long periods during the past four years there was practically none at all for fleet users. At other times, there has been a meager supply.

**Survey of finish manufacturers spikes
rumors of poor quality and sensational
products; shows availability tight but
chances for good refinish job bright**

Facts for Fleets on

Some brand names in *brushing* types have been available in inferior quality and usually have been so labeled. But, in nearly all instances, these brushing type finishes are entirely different products, even in normal times, from the automotive spray type. Compromises to reduce brush marks, prevent sagging and pulling and to meet other user requirements has always resulted in a somewhat inferior quality in the brushing type, at least from an appearance standpoint. That's a blow to the handyman painter, but accounts in large part for the reason the finish he applies on his kitchen cabinet doesn't look the same as the factory job on his refrigerator, even though both products may have carried the same brand name. (It should be noted, however, that if he attempts to brush on the spray-type finish, the appearance of his job would be even worse.)

Fact 2: Only Two Types

FOR the past several years there have been only two types of paint considered desirable as automotive finishes. They are produced in comparable quality by at least six well-known manufacturers. They are (1) the Alkyd or Synthetic resin type, and (2) the nitrocellulose lacquer.

Both of these types are far superior to the old enamel paint by every test of comparison including durability, ease of application and drying qualities. There is a general impression that between the two types, the alkyd resin finishes are more durable than the lacquers. On this point, however, there is some divergence of opinion. One large manufacturer insists that recent surveys have indicated no significant difference whatsoever between the two materials as far as durability is con-



Postwar Paints

cerned. Another states that because of the higher percentage of solid content per coat, higher initial gloss and better gloss retention, the alkyd resin definitely has less tendency to chalk.

All agree, however, that, as a truck finish, the alkyd resin is superior. Reason for this choice is due mainly to the fact that the alkyd resin can be applied at greater film strength and does not need to be rubbed or polished to obtain acceptable gloss or appearance. Another important reason why alkyd resin is preferred for truck finishing is its greater flexibility to take up the natural contraction and expansion of wooden or even some composition surface.

Lacquers, on the other hand, also have definite advantages. They dry much faster and the danger of dirt pick-up during drying is, therefore, greatly reduced. Lacquers are usually

available in a wider color range and their superiority for touch-up is widely recognized. Only the damaged spot need be refinished when lacquer is used, whereas the entire panel must be done over with the alkyd resin type.

For more details concerning the basic formulas of these two products, see Facts 6 and 7.

In the passenger car field the two are at present fairly equally divided both as to desirability and as actually used among manufacturers and refinishers. Favorable characteristics are offset with drawbacks, and the choice becomes a matter of personal like and dislikes or availability. The alkyd resin type is used extensively for over-all re-finishing of passenger cars where the expense of a hand-rubbed lacquer finish is not warranted.

The quality of the work is usually improved by baking the alkyd resin

or force-drying the lacquer finish, since drying time is greatly reduced and along with it the inherent danger of dirt pick-up. Infra-red drying, incidentally, is often preferred because of its ability to penetrate the film, thereby accelerating oxidation. Unless an alkyd resin finish is specifically formulated for baking, heat should not be applied in excess of 150 deg. F. Lacquers should not be forced-dried at a temperature above 180 deg. F. and for not more than 20 minutes at this temperature.

Fact 3: Nothing Radically New

AGAIN, according to our manufacturing friends, there is nothing radically new, either now or in the predictable future, in the way of commercial finishes. New lacquers for passenger cars with improved durability and unusually rich metallic shades, have been announced re-

(TURN TO NEXT PAGE, PLEASE)

FACTS FOR FLEETS ON PAINTS

(Continued from page 43)

cently but they, admittedly, are not expected to be generally used for trucks; for the same reason that the older type lacquers are not generally used and because most commercial users have no need for the unusual colors available. The good old Alkyd resins are still in there pitching and will be for some time to come. New improvements are contemplated, of course, and will be incorporated in production schedules, but radical changes are definitely not expected soon.

As for the plastic bugaboo, it can be summed up in a few words. If you, like many, are a fanatic on plastics, you may relax in the knowledge that the alkyd resin finishes you have been using during the past several years are plastic. For in the broad usage of the term "plastic," it includes just such properties as the Alkyd resins contain. If, on the other hand, you are conservative with regard to plastics, think of the term as more or less synonymous with molded materials, you are not getting plastic paints and you won't at any time soon. However, you may react, do not allow yourself to be "taken in" by the war-born glamour of the word plastic, which even its producers are now trying to discourage.

By brushing or spraying liquids now on the market, you can rest assured that you will not thereby apply a finish that is in any way comparable to your molded radio case, telephone set, instrument panel or what have you. And even if you did, you would find you had a finish far less durable to outside exposure than either the alkyd resin or lacquer.

Fact 4: Availability Tight

WITH regard to availability, a paradoxical condition exists within the industry. On the one hand raw materials, many of which are derived from either edible or fatty substances, are still extremely critical. On the other hand, at the moment this article was being written manufacturers were actually producing more than ever before in

history. The supply of the finished product remains short because of the tremendous backlog and may run shorter due to new restrictions, particularly in the edible materials classification.

A breakdown of the basic ingredients with regard to present availability shows that the most of the oils—linseed, soya, chinawood, cottonseed, castor, citicica—are either on the restricted edible list or curtailed by shipping shortages. The primary solvents for lacquers, butyl acetate and butyl alcohol, are produced largely from grain and again run into critical restrictions as food products. In the pigment category, titanium, and lithopene, (the principal favorites) are bottlenecked by short manufacturing facilities. Others, most notably reds and maroons, are extremely critical.



Nothing Radically New

"...there is nothing radically new, either now or in the predictable future, in the way of commercial finishes. New lacquers for passenger cars, with improved durability and unusually rich metallic shades, have been announced recently but they, admittedly, are not expected to be generally used for trucks. . . .

"As for the plastic bugaboo, it can be summed up in a few words: The alkyd resin finishes you have been using are 'plastic.' "



Phthalic anhydride and glycerine, principal ingredients of the resin base, are by-products of the coke and soap industry respectively. Obviously, the supply is related directly to the current steel and coal situation on the one hand and the continuing shortages in fats and soaps on the other. Nitrocellulose, backbone of the lacquers, is tied up by an acute shortage of barrels, and an expected shortage of cotton linters and primary solvents.

Fact 5: Refinish Can Be Good

ACCORDING to manufacturers there is no difference between the quality of finishes available for after-market refinish use and that available for original factory jobs.

Factory methods, however, often lead to a better job, principally because of three primary factors.

1. The factory job is both physically and chemically clean before the job is started. Starting with all new material, carefully washed with proper solvents, the factory job bats close to 1000 per cent on this most important phase of any painting operation.

2. Factories usually have better baking equipment.

3. Factory finishes are usually applied in an atmosphere of dust-free filtered air. This fact, coupled with the shorter drying period induced through the use of baking equipment, greatly reduces the chance of picking up dust and dirt during drying.

If he can achieve these three factors, however, and sometimes he can and does, there is no reason why the refinisher cannot do as good a job as the factory. The quality of his materials is the same. The refinisher, furthermore, has one important competitive advantage. A few extra minutes are usually not as costly to him in the mass production job. He had a little more time to be careful.

Fact 6: Alkyds from Coke

FOUNDATION of all the alkyd or synthetic resin paints is the substance called Phthalic Anhydride, produced from naphthalene which, in turn, is a by-product of coke. Since coke production depends on the coal industry, its availability is anybody's guess at the moment. To this is added glycerine and oil. Together, the three products form the resin from which this type finish gets its name. Glycerine, in turn, is usually secured from fats and, therefore, may be classified as a by-product of the soap industry. Glycerine is also obtainable from cocoanut oil but, as the latter is in the edible category, very little is going the way of the paint manufacturer. The wide variety of oils used in the paint industry are enumerated in Fact 4.

To the basic resin described above,

(TURN TO PAGE 87, PLEASE)



BEFORE the war, a discount on quantity purchases of trucks and passenger cars by fleet operators was customary trade practice. In those days, a buyers' market existed and there was intense competition for the business of fleet operators. Today the situation is reversed, with buyers clamoring for new trucks. The manufacturers' biggest problem is how to apportion the limited production among its customers equitably, with least loss of good will.

There has been some thought in truck circles that, perhaps with manufacturers being able to sell all the trucks they can build, the traditional discount might be abandoned. To find out what actually is happening, COMMERCIAL CAR JOURNAL has made a survey of present discount practices among the manufacturers, on both cars and trucks. And it is quite evident from the answers received from those who cooperated that nearly every company which allowed a factory discount before the war is continuing the practice during the current sellers' market.

Practice Among Dealers Varies

IT SHOULD be remembered that there are two principal sources of discounts. One is the reduction given by the manufacturer and the other is that allowed by the dealer. In some cases only one of these sources applies, in other the purchaser receives discounts from both the company and the dealer. Under present conditions it appears that while factory discounts have remained pretty much altered, the practice among dealers varies widely. In some cases, dealer discounts still are followed; in many others they have been

Truck Makers Stand Pat on Fleet Discounts

**In addition to continuing prewar practice,
builders plan better maintenance aid. Dealer
discounts still a matter of negotiation**

by LEONARD WESTRATE
Commercial Car Journal, Detroit News Editor

dropped for the present. The manufacturers report that they do not interfere with the dealers on this point, but leave it up to them individually to give the discount or not, as they see fit.

Factory Discounts 3%

SEVERAL of the manufacturers have fleet buyers' agreements which provide for discount payments after a minimum number of vehicles have been purchased. The agreements of the various companies are fairly uniform, differing only in minor respects. They generally call for a discount of 3 per cent, which applies retroactively after the first 20 cars and/or trucks are purchased in the

contract period, usually one year. In the case of Ford, this discount is a flat amount on each unit.

The percentage payments usually are calculated on factory list prices, including optional equipment and standard accessories, but excluding charges for transportation, handling, taxes, and special body or equipment. The discount also applies to vehicles purchased for officials and employees of the fleet operator, if the vehicle is used not less than 50 per cent of the annual mileage on company business. In addition, the agreement generally provides a substantial discount on parts, running as high as 25 per cent of list.

(TURN TO PAGE 80, PLEASE)



Fig. 1. Weekly Gas and Oil Report is prepared by each branch garage. Pump total on back, less evaporation, must equal amount used. Size, 8½ x 11 in.

Four Forms Flag High Fleet Costs

**Weekly gas-oil report and a shop charge
sheet supply data for a two-part master
truck cost report which breaks down all
costs to show where they are out of line**

by C. V. BROWNLEE and JAMES HAMPTON

Secretary

Fleet Superintendent

Atlanta Laundry Inc. Atlanta, Ga.

THE Atlanta Laundries fleet is a consolidation of seven laundries, a cold storage plant and a rug cleaning plant; each retaining the identity of its own trucks but operating under supervision of the par-

ent company. Today the system operates approximately 200 trucks, all standard $\frac{1}{2}$ -ton panel jobs of three different makes. Each fleet has its own shop, does its own preventive maintenance; but supervision, major over-

haul, careful lubrication, and all accounting is handled by the central garage and office.

In 1941, the total cost of operation of our fleet, which then numbered 280 standard ½-ton panel trucks—excluding insurance and routemen's commissions but including depreciation, taxes and other fixed charges—amounted to \$114,272.20 or 4.988 per cent of net sales.

The next year our fleet costs, with only four less trucks in operation, amounted to \$9,245.30 or only 3.787 per cent of our net sales. That was a direct saving of 14.02 per cent, despite the fact that prices of parts and equipment were already on the way up.

In 1943, with prices skyrocketing, very inferior gasoline and our fleet reduced to 243 vehicles, we lopped off another 11.75 per cent to a figure of \$85,821.49 or 3.632 per cent of net sales. (Admittedly this latter figure was influenced by the reduction in trucks.)

Cost per mile in 1939 was \$.036; in 1940, \$.035; in 1941, \$.0318; in 1942, \$.0320; and in 1943, \$.0373.

In 1939, we made an average of 11.06 miles per gallon; in 1940, 11.44; in 1941, 11.53; in 1942, 12.01; then in 1943 slipped to 10.58.

The higher figures in 1943 again

CAR NO.	ATLANTA LAUNDRIES, INC. WAREHOUSE 280 HOUSTON ST., N.E.																						
LICENSE NO.																							
MOTOR NO.																							
PLANT	WEEK ENDING _____ 19 _____																						
DATE	DESCRIPTION	AMOUNT LABOR	PARTS																				
			AMOUNT PARTS																				
<table border="1"> <tr><td>1 GAS</td><td>GAS</td></tr> <tr><td>2 OIL</td><td>OIL</td></tr> <tr><td>3 GREASE</td><td></td></tr> <tr><td>4 REPAIRS</td><td></td></tr> <tr><td>5 SERVICE</td><td></td></tr> <tr><td>6 BATTERIES</td><td></td></tr> <tr><td>7 TIRES</td><td></td></tr> <tr><td>8 TUBES</td><td></td></tr> <tr><td>9 ACCIDENT</td><td></td></tr> <tr><td colspan="2">TOTAL</td></tr> </table>				1 GAS	GAS	2 OIL	OIL	3 GREASE		4 REPAIRS		5 SERVICE		6 BATTERIES		7 TIRES		8 TUBES		9 ACCIDENT		TOTAL	
1 GAS	GAS																						
2 OIL	OIL																						
3 GREASE																							
4 REPAIRS																							
5 SERVICE																							
6 BATTERIES																							
7 TIRES																							
8 TUBES																							
9 ACCIDENT																							
TOTAL																							
LABOR TOTAL																							

②

Fig. 2. Garage Shop Charge, prepared for each vehicle by central shop, reflects all operating costs. Coded information at bottom is used in compiling final records. Size. 8½ x 11 in.

Fig. 3 & 3A. Truck Cost and Performance Reports, using information furnished by Figs. 1 & 2, are compiled on business machines. These are central office records for entire fleet. Sizes. Part 1, 16½ x 14 in. Part 2, 13 x 14 in.

Fig. 4. Repair Order is standard form prepared by each garage for each job. It is forwarded to central shop for compilation of Garage Shop Charge shown in Fig. 2. Size: 9 x 9½ in.

ATLANTA LAUNDRIES, INC. TRUCK COST AND PERFORMANCE REPORT															
Plant	Plant No.	Truck No.	Fleet Charge	Gasoline	Oil	Grease	Repairs	Service	Batteries	Tires	Tubes	Accident	TOTAL	Labor Cost Shop	Material Cost Shop
4 Week Period Ending _____															

ATLANTA LAUNDRIES, INC. TRUCK COST AND PERFORMANCE REPORT													
Plant	Plant No.	Truck No.	Total Cost	Cost per Mile in Cents	Gallons Gasoline	Miles per Gallon	Quarts Oil	Miles per Quart Oil	Miles Driven 1944	Miles Driven 1945	Difference		
4 Week Period Ending _____													

③

③A

REPAIR ORDER ATLANTA LAUNDRIES, INC. GARAGE													
Plant	Date		Parts Used										
Make and Model		License No.		Motor No.		Quan.	Articles and No.	Price					
Grease Trans. Grease Oil Total Parts Labor Overhead Total Cost													
TOTAL LABOR													

④

obviously reflected higher expenses and particularly the poorer grade gasoline available. The point we want to bring out is that we are able to quote these figures with the accuracy indicated (*to know where we stand*), as a direct result of the very complete cost accounting plan we put in operation in 1939. In addition, and even more importantly, we attribute a very large part of the savings indicated to the fact-finding information the accounting plan brought to light. To cite but a single advantage, our fleet is broken down into seven separate units, each doing their own preventive maintenance. At the end of each month, we are able to compare accurately the cost of these operations, and to spot quickly the weakest points.

During 1944 and 1945, we were forced to suspend the detailed phases of our accounting plan, due to the acute shortages of both personnel and equipment. But effective Jan. 1, 1946, it has been reinstated in full and on a permanent basis.

Accounting to Hold Costs

FROM wartime regulations and enforced economics we learned many lessons, and now that we are back on our own again, we look to (TURN TO NEXT PAGE, PLEASE)

Four Forms . . .

(Continued from Page 47)

TIME REPORT						
Form # 604		DATE _____				
NAME _____						
The information given below is the disposition of my time for this day.						
Brown Tag No.	START	FINISH	DESCRIPTION OF WORK	TIME	RATE	TOTAL
1.			Refine Brakes			
2.			Lubricate and change oil			
3.			Change spring			
4.			Rebush front end			
5.			Overhaul transmission			
6.			Overhaul Differential			

Fig. 5. Daily Time Report is prepared by each mechanic, provides source of information for spot checks of labor charges or recurring jobs. Size 6½ x 5½ in.

Fig. 6. Stock Room Daily Report provides record of material charged to each vehicle. Size: $8\frac{1}{2} \times 11$ in.

Fig. 7. Requisition to Warehouse Purchasing Dept. is used for replenishing stockroom.
Size: 8½ x 11 in.

cost accounting to hold us on the line!

Describing this plan from scratch may make it sound quite complicated. Actually, in working reality, it is not at all complicated. Readers will just have to take our word for that. We pass it along in the hope it may be beneficial, particularly to private operators like ourselves who too often shy away from the real truth about their trucking costs. Here is how it works:

The key to the whole accounting system lies in four forms; namely the Weekly Gas and Oil Report (Fig. 1), the Garage Shop Charge (Fig. 2), and the two sections of the master Truck Cost and Performance Report (Figs. 3 and 3A).

The self-explanatory Weekly Gas and Oil Report (Fig. 1) is posted by each of the several garages in the system from information furnished by a gasoline and oil disbursement book issue for each vehicle. At the end of each week, the report is to-
(TURN TO PAGE 142, PLEASE)

Figs. 8 and 8A. Opposite sides of conventional tire mileage record. Size: 6 x 4 in.

Fig. 9. Inventory card used by stock-room for each parts class. Size: 7 x 4 in.

LAUGH IT OFF



The shop foreman meekly spoke to the lingerie clerk: "I want a brassiere for the old battle axe."

Clerk: "What type, please?"

Foreman: "Why, do they come in types?"

Clerk: "Oh, yes, we have three different kinds—the Gestapo for the masses, the Salvation Army for the fallen, and the O.P.A. for making mountains out of mole hills."

C C J



An old maid OS&D Clerk making an inspection of a damaged shipment on the warehouse platform, was shocked at the language of two freight handlers stowing drums nearby. Complaining to the dock foreman, she recommended that the men be reprimanded. The foreman promised to look into the matter and called one of the men aside.

"What's this business about swearing?"

"Why, boss," replied the freight handler, "it's nothing at all. Me and Butch were unloading those fifty gallon drums of paint, and I accidentally let my hand truck down too quickly and caught his toe under a drum. And Butch looked at me and said, 'Now, really, Joseph, in the future you must handle that vehicle with more caution.'"

C C J

Mable: "Gosh, did we throw a party last night!"

Kate: "Who was there?"

Mable: "Just my boy friend and me."

C C J

Inez the Interline Clerk: "Are you making any headway with that navy veteran you snagged last week?"

Ocie the Operator: "I was getting real fond of him until he got fresh and spoiled it."

Inez: "Isn't it terrible how fast a man can undo everything?"

SUSIE COMES UP WITH THIS GEM: "MODESTY HAS RUINED MORE KIDNEYS THAN BAD LIQUOR!"

C C J

Doctor: "Have you lead a normal life?"

Fleet Operator: "Yes, sir."

Dr.: "Then if you want to get well, you'll have to give up women and liquor for a few months."

C C J

Maintenance Superintendent: "Gosh, that sure is some shiner you are wearing! What happened? Run into a door?"

Shop Foreman: "No, I got this black eye as a result of taking your advice. Do you remember telling me that I would never get anywhere with my girl friend unless I conquered my shyness and took things into my own hands? Well you forgot to tell me what things!"

C C J



SAFETY SADIE: "I HEARD THAT NEW FILE CLERK SINGING DURING THE LUNCH HOUR. SHE HAS A GOOD CONTRALTO VOICE AND A VERY LARGE REPERTOIRE."

CATTY CORA: "YES, AND HER DRESS ONLY MAKES IT LOOK LARGER, TOO."



The wife of one of the terminal employees posed in front of a building which was being razed. "Don't get my car in the picture," said she, "or my husband will think I ran into the place."

C C J

Girl caller: "I want to see the terminal manager."

Secretary: "Sorry, but he's in conference with his assistants."

Girl caller: "That's allright. I know a good story, and I'm a lot of fun!"

C C J



Office Boy: "Please, sir, I think you are wanted on the phone."

Terminal Manager: "What do you mean, you think? Aren't you sure?"

O. B.: "Well, the voice said: 'Hello, is that you, you old b——?'"

C C J

A FELLOW GAVE HIS GIRL A FANCY PAIR OF GARTERS. SHE GAVE THEM TO HER MOTHER, SO NOW HE NEVER EXPECTS TO SEE THEM AGAIN.

C C J

1st Driver: "What's the difference between amnesia and magnesia?"

2nd Driver: "Give up. What's the difference?"

1st Driver: "The fellow with amnesia doesn't know where he's going."

C C J

Two elderly fleet operators were sitting comfortable in their easy chairs at the Elk's Club enjoying an after dinner cigar. Said one to the other:

"Every time I come here my wife thinks I'm out chasing women . . . Gad, I wish she was right!"

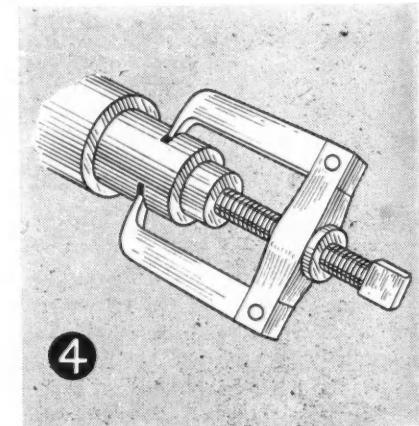
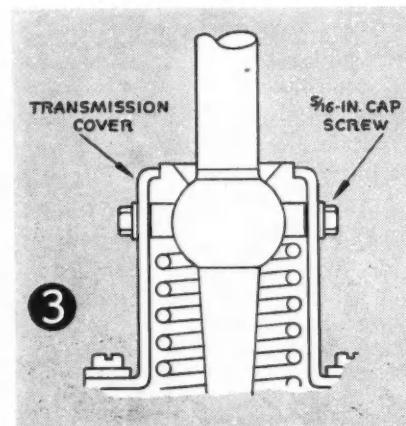
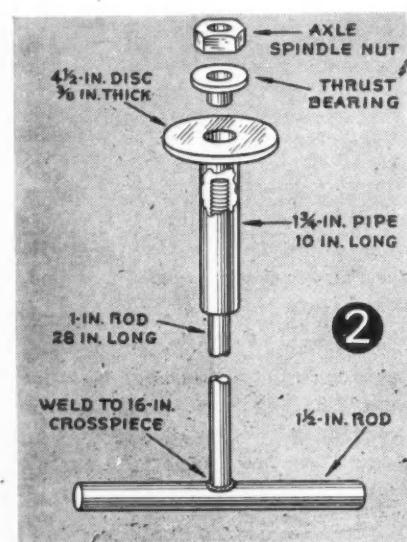
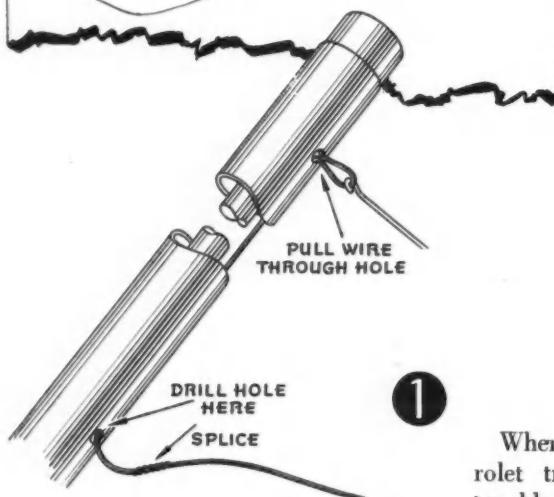
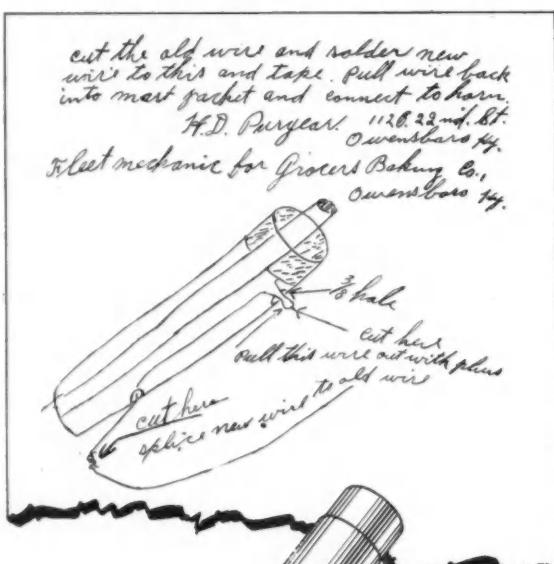
C C J

Motorist: "I wasn't traveling 60 miles an hour. I was almost standing still when he arrested me."

Judge: "Are you sure you weren't backing into something?"

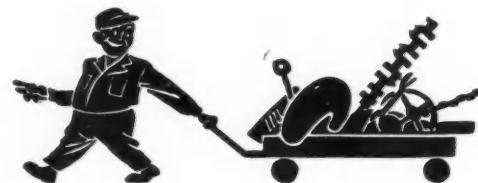
Resume Work

SHOP and SALVAGE HINTS



\$5

Commercial Car Journal will pay \$5 for acceptable shop hints and \$5 for parts salvage tips. A snapshot or a rough drawing with a simple explanation is all that is needed. CCJ will polish them for publication. Send one in today! Shown at left is a typical contribution—just a rough sketch and a brief statement of the problem and its solution. See how it looks in Fig. 1. This brought Mr. Puryear \$5. There are other \$5 bills waiting for your contributions. Don't underestimate your ideas. Let the editor judge.



1. Horn Wire Installation

by H. D. Puryear
Grocers Baking Co., Owensboro, Ky.

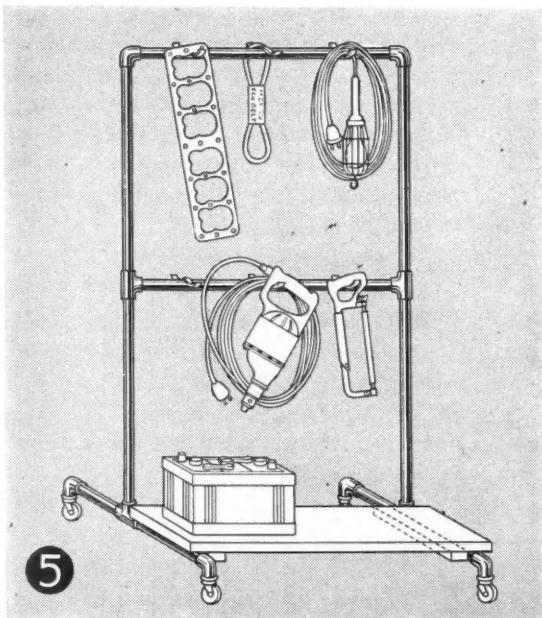
When the horn wire on our Chevrolet trucks shorts out and gives trouble, I install a new wire in a few minutes in the following way.

I cut off the old wire a few inches from where it comes out the bottom of the mast jacket and splice the new wire to it. Then I drill a $\frac{3}{8}$ -in. hole in the mast jacket about 3 in. from the steering wheel. With a hook bent

from a piece of small wire I fish the old wire out through this hole and pull the whole thing (old wire with the new one) up through this hole.

Then I solder the new wire to the piece from the horn button and slip it back into the jacket as it was.

This procedure is much quicker than dismantling the horn assembly, and the job is just as good as new.



2. Home-Made Sleeve Press

by Claire E. Ellsworth
Ellsworth Sales Co., Eagle Grove, Iowa

Here is a tool I made from scrap material to install dry sleeve cylinder liners in International engines. It requires very little time to make and has the power to press tight sleeves in quickly. With this tool it is unnecessary to remove the oil manifold pipe to get at No. 4 and 5 cylinders.

The accompanying drawing shows most of the design details. The main shaft is a steel rod 28 in. long threaded down 9½ in. This piece is welded to a 1¾-in. pipe or rod 16 in. long. The top piece is a 4½-in. disc welded to a 1¾-in. pipe which is 10 in. long. The center is drilled so that this piece slips over the threaded end of the rod. Next a cylinder with a 1 5/16-in. outside diameter and a 1 1/8-in. inside diameter is pressed into an axle spindle thrust bearing. Then a 1-in. 8-thread nut is turned down on the rod.

To use the tool, first position the liner and start it into the cylinder. Then slip the rod up through the bottom of cylinder and position so that the cross bar rests across the engine base. Install the disc over the top of the sleeve with the pipe following the rod. Slip the thrust bearing over the face of the disc and thread the nut on the rod.

This tool can be made so that the main shaft threads into the cross shaft. This can be done by welding a 1-in. nut to the cross piece and threading the rod. A tool of this sort will be more convenient to use.

3. Transmission Shift Tip

by George Graves
Meyer's Bakery, Little Rock, Ark.

We have had trouble with the pins in the top of the transmission cover in our 1½-ton Chevrolet trucks. These pins which keep the lever in position wear out and also wear the holes oblong.

We now drill the holes in the transmission cover to ¼ in. and tap to fit a 5/16-in. cap screw. This screw which is about ¾ in. long fits in the groove of the ball and does as good a job as the original pins. Then when wear occurs, we simply install a new cap screw.

We think that this change is much more simple and inexpensive than installing a new cover.

4. Bearing Sleeve Removal

by Fred Johnigk
Keystone Steel & Wire Co., Peoria, Ill.

To take an inner sleeve from a Hyatt or needle bearing is sometimes a very difficult job, especially on the man transmission shaft.

I remove them by grinding notches in opposite sides of the bearing to fit the fingers of a puller. Any grinder with a flexible shaft will do the job. The puller does the job in a matter of minutes.

5. Parts, Tool Stand

by Dave Heinkle
Philadelphia, Pa.

Here is a handy portable parts and mechanic's tool stand which can be used in many shops that do not have portable work benches. I find that one can hang all necessary equipment for the job on this stand, and he never has to return to the work bench or shop for a forgotten article.

The mechanic will probably want to make this stand to suit his own needs, but my stand has the following specifications: Material, ¾-in. water pipe. Uprights are 30 in. long; crossbars are 48 in. long; leg pieces are 12 in. long. Six elbows and four tees are needed. The hooks can be made from ¼-in. strap iron, 1 in. wide and 8 in. long. These pieces are welded or bolted to the crosspieces in the manner shown. The board laid across the legs fits in with crosspieces, or it can be bolted to the pipe. The tool box will fit nicely on this shelf.

SOLVING Propeller Shaft



IT IS very difficult to put a finger on drive line trouble. The propeller shaft that is out-of-balance or out-of-alignment—unless considerably so—looks and feels just like the perfect article. But not so with *transmission* and *differential gears*. Here, abnormal conditions are quickly spotted upon opening up the cases. Any attempt to spot propeller shaft trouble by the sound of the disturbance is usually doomed to failure. There are very few mechanics who can determine by sound whether the trouble is in the transmission, the differential, or in the propeller shafts. The reason for this is that the rumbling sound so often accompanying an unbalanced propeller shaft is almost indistinguishable from the sound that results from transmission and differential gear disturbances.

Because drive line disturbances are the most difficult to find, they are usually the last possibility to be tried.

★ ★ ★ ★ ★ ★ ★

Importance of Correct Alignment

Correct alignment of the universal joints is imperative to efficient torque transmission at high speeds. As an aid to obtaining the parallel alignment so necessary, manufacturers stamp arrows on the shaft end and on the slip yoke. These arrows must be lined up exactly—one spline off can cause a truck-load of trouble. Note in the illustration (Fig. 1) how the requirements of correct alignment are met when the arrows are lined up.

1. The vertical faces of the flanges are parallel.
2. The longitudinal centerlines of the flanges are parallel.

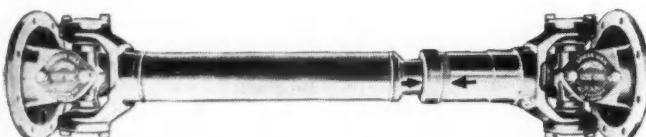


Fig. 1. Arrows on the shaft end and on the slip yoke must line up exactly to insure parallel alignment of the joints.

★ ★ ★ ★ ★ ★ ★

* Data courtesy The Timken-Detroit Axle Co.

It is a fact that, in many instances, disturbances attributed to differential and transmission gears are actually of propeller shaft origin. Correct installation, disassembly and assembly of propeller shaft in *proper alignment* is the key to most propeller shaft problems.

Therefore the following instructions are worthy of your closest study—they can save you a great deal of trouble.

Removing a Propeller Shaft

REMOVING a propeller shaft is a relatively easy matter as most propeller shafts are of the spline slip-joint type. Most truck manufacturers print maintenance manuals with clear, illustrated instructions on how to do this. However, several important precautions are worthy of mention here.

First, make sure that the male and female members of the slip joint are marked so that they can be reassembled in their original position with the yokes of the universal joints in the same plane to prevent shaft vibration. If the manufacturer's arrow marks are not discernible, mark your arrows before disassembly—and match them up upon reassembly.

After the *first step* of disconnecting the companion flange at the transmission and sliding the joint on its splines to clear the flange and pinion and nut, you are ready for *step two*, which brings up the second very important precaution.

In lowering the transmission end of the propeller shaft, by all means, *do not drop the shaft* as this strain can easily cause misalignment of the shaft and injury to the pinion bearings at the rear end of the propeller shaft.

Step three in removing the propeller shaft is disassembling the universal joints. This is a slightly different operation on each make of propeller shaft and is completely covered in truck maintenance manuals.

Withdrawing the shaft from under the vehicle is the *fourth* and last step.

Things to Watch for When Re-Installing Propeller Shaft

PROBABLY no greater mistake can be made in replacing a propeller shaft on a vehicle than to fail to install a new shaft of exactly the proper length.

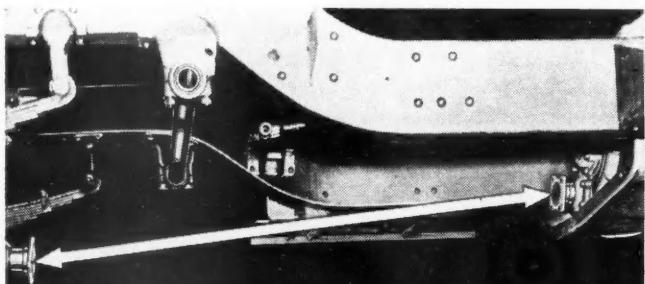
1. If the new shaft is too long, serious trouble can result from the drive shaft male-spline end bottoming in the female end. If bottoming of the shaft is light, brinelling of the pinion bearings results. If the shaft is heavily bottomed, the drive shaft may actually collapse, resulting in damage to the vehicle.

Problems*

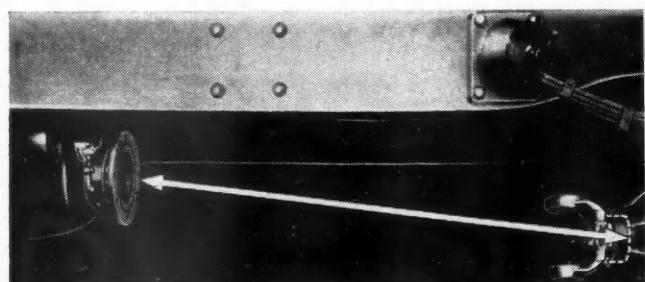
2. Too short a propeller shaft can get you into even greater trouble. Fantastic as it may seem, too short a propeller shaft can actually overturn a vehicle—and many such cases have been reported. It happens this way: Shortness of the shaft causes separation at the slip joint and, when the shaft gets caught under the vehicle just right, it literally pole-vaults the vehicle onto its top or side.

Obviously, the way to circumvent these troubles is to make certain of the correct propeller shaft length. There are several ways to do this:

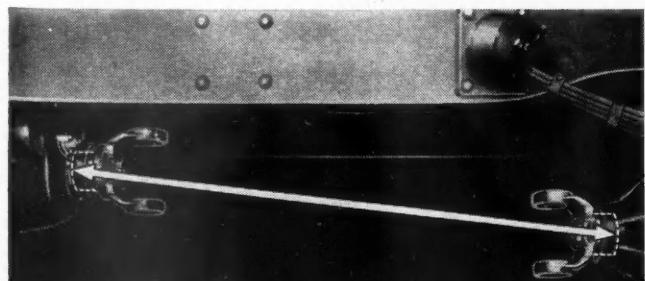
The first way is *measure it*. Here's how:



1. If *flange yokes* are on both ends of the assembly, measure the distance *between* the two companion flanges.



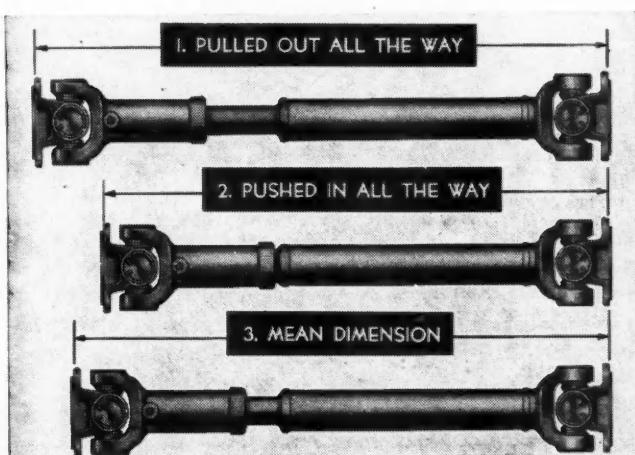
2. If *flange yoke and end yoke* are used, measure from the companion flange face to the back face of the *end yoke hub*.



3. If *end yokes* are used on both ends, measure from end to end of the end yoke hubs.

Noises often attributed to differential and transmission gears actually may be of propeller shaft origin. Correct installation, disassembly and assembly are the key to most propeller shaft problems

If for any reason these measurements can't be taken on the truck, there is still a simple way to insure the correct shaft length. Here's how:



1. Measure the over-all length of the old assembly when it is pulled *out* all the way.
2. Measure the over-all length when it is pushed *in* all the way.
3. One-half the distance between the two lengths—or the *mean dimension*—is the correct space to be filled.

Proper lubrication is an important part in the re-installing operation. Be sure to work a small quantity of chassis grease into the roller assemblies and make certain that the slip joint splines are also lubricated with chassis grease. No other lubrication is required during re-assembly.

Count the Cork Gaskets

ONE common mistake in re-installing propeller shafts that can get you into much trouble is carelessness in counting out and placing cork gaskets on the journal retainers. (Fig. 2). Every manufacturers advises installing one new cork gasket on the four retainers upon re-installation. Make certain that you get just one cork gasket

(TURN TO NEXT PAGE, PLEASE)

Propeller Shaft Problems

(Continued From Page 53)

on each of the four retainers. Just one cork gasket too many on one of these retainers is enough to throw the whole propeller shaft out of balance and cause endless trouble because of the difficulty in tracing the source of this out-of-balance.

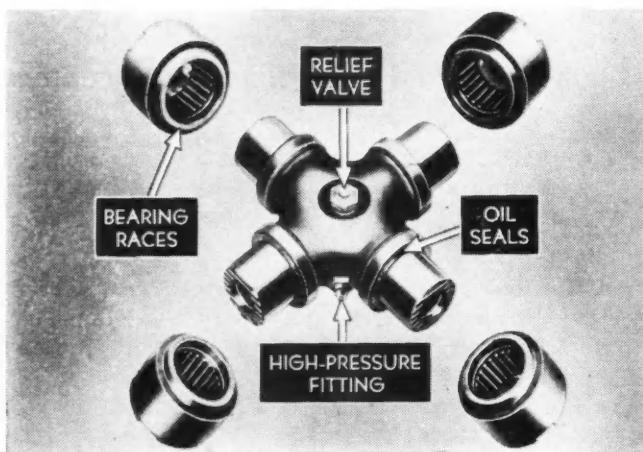


Fig. 2. When re-installing propeller shafts, one new cork gasket oil seal should be placed on each of the trunnion shoulders ahead of the needle bearings.

Tight Flange or Yoke Mounting

The least degree of looseness in the flange nut or yoke nut of the pinion shaft is enough to cause excessive out-of-balance at high engine speeds. But more important is the fact that in many cases where the flange or yoke nut also maintains the adjustment on the pinion bearings, this *adjustment is destroyed* because of lack of torque on the nut.

When this flange nut or yoke nut is not drawn up tight, the *correct bearing adjustment and gear tooth contact is destroyed*. This results in premature damage to the gearing (Fig. 3).

Torque requirements as specified by the manufacturer should be *followed exactly* in tightening the flange nut or yoke nut.

Checks on Howling Noises

When howling noises signify trouble somewhere in the transmission, drive line, or rear axle, make these two simple checks at the drive line first:

1. Check the flanges of the universal joints for proper alignment.

2. Check the tightness of the flange nut or yoke nut at the rear axle pinion.

In this way you will save yourself a great deal of time and trouble and often the necessity of opening up the transmission or differential cases—and you will solve the mystery of a great proportion of propeller shaft troubles.

A Warning

On new vehicles, truck manufacturers balance all component driving or rotating members to a specified range of RPM commensurate with the operator's hauling needs. Now, if an operator—by removing the governor on the vehicle, or by adding an overdrive transmission—increases the RPM of the propeller shaft above the range for which it was originally dynamically balanced, he is in for propeller shaft out-of-balance trouble. Truck or bus mechanisms should not exceed the manufacturer's maximum recommended RPM.

Keyways on Tapered Pinion Shafts

Two important precautions should be followed when installing keys in the keyways on tapered-pinion shafts.

1. Make certain that the new key is the proper length. It should not be any longer than the flat or root section of the keyway.

2. Make certain that the key is not driven beyond the flat or root section as it will prevent the flange or yoke from seating properly, resulting in looseness and runout.

Fig. 4 illustrates what happens when the key is either *too long or is driven into* the runout of the keyway, forcing the pinion flange out of alignment on the taper. The result is that proper tightness cannot be obtained and eventually the key will be sheared or keyway will be damaged as illustrated.

Fig. 3, left. Loose flange or yoke nut on the pinion shaft will cause improper adjustment, bad tooth contact, may finally result in complete fracture like this.



Fig. 4, right. Twisted keyway! Caused by loose flange and poor contact on the taper, the result of key being driven beyond the flat or root section of the keyway.

by M. E. GALL

Sterrett Operating Service
Baltimore, Md.

THE problem of selecting the right tire and wheel to answer a hurried call for road service was a confusing issue with us until we worked out the simple plan described herewith for coding our spare tire and wheel assemblies.

We have approximately 140 trucks in the fleet, most of which are leased on an annual basis to 25 different operators who furnish their own drivers. These trucks all run within the city limits, but carry no spare tires. We service all road calls, including tire troubles, from our centrally located garage.

18 Different Combinations

DESPITE the fact that most of our vehicles are of a single make, their sizes vary widely. There are a number of different tire sizes, and the wheels vary by types as well as size. When we added them up we found we had exactly 18 different combinations of tire and wheel assemblies.

To facilitate selection of the right combination and also to reduce the number of mounted tires needed in our stock room, we arbitrarily selected a number for each of these 18 different combinations as shown in the following table:

Master Schedule Spare Tire Numbers

CODE NUMBER	SIZE	MAKE
1	6.00x16	GMC
2	7.00x15	GMC
3	7.50x16	GMC
4	6.50x20	5 hole GMC
5	32x6-8	5 hole GMC
6	32x6-10	5 hole GMC
7	32x6-10	6 hole GMC
8	7.50-20	5 hole GMC
9	34x7	6 hole GMC
10	8.25x20	5 hole GMC
11	8.25x20	6 hole GMC
12	9.00x20	6 hole GMC
13	6.00x16	Dodge
14	7.50x16	Dodge
15	32x6-10	Chevrolet
16	32x6-10	Budd
17	8.25x20	Budd
18	7.50x17	GMC

We painted each mounted tire in the stockroom with the proper code number with the aid of a simple stencil and aluminum paint. Then we drew up a master schedule showing

CUSTOMER	TIRE NUMBER FRONT	TIRE NUMBER REAR	TIRE NUMBER ALTERNATE FRONT	TIRE NUMBER ALTERNATE REAR
A 51	4	5	5-6	6
A 54	4	5	5-6	6
A 55	4	5	5-6	6
A 56	6	6	5	-
A 57	6	6	5	-
A 58	6	6	5	-
B 1	4	6	5	-
C 1	6	6	5	-
C 2	6	6	5	-

Top: Section of Sterret's master chart showing regular and alternate codes for front and rear tire-wheel combinations

Right: Typical aluminum numeral painted on side of tire. This one indicates an 8.25 x 20 tire on 6-hole GMC wheel



Tire Code

Speeds Road Service Calls

Number painted on tire quickly identifies correct tire and wheel needed for changes

the specification of tire and wheel for each number. Next, we made a list of our fleet showing each truck by customer's name and number, placing opposite the vehicle identification the new code number for standard front and rear tire and wheel assemblies. In addition, we made two extra columns showing what alternate size, if any, might be temporarily substituted to bring the truck in, should the right size be out of stock.

Now, when a driver calls in for tire service, we have only to check his truck number against the list to see what tire assembly is needed. A glance at the portion of the master chart, top of this page, shows how the plan works out. Say the driver in trouble has customer A's truck No. 51. The chart shows that he needs a number 4 on the front; a number 5 on the rear. It also shows that if

no number 4 is in stock, we can get by with a number 5 or even 6 for the front; and a number 6 for the rear. (In this particular case the wheels are all the same, the tires are slightly different sizes.)

If, however, the driver had customer A's No. 57, the chart shows at a glance that we can use a 6 or a 5 on the front, but that we have to have a 5 for the rear, no alternate being available.

Gradually, all tires in the fleet are being coded in this manner. If the tire causing trouble already has a code number on it, it makes service even faster, for the driver is instructed to call the number in along with other required data. If this size is not available, however, it will be still necessary to consult the vehicle chart, because code alternates are not always the same or, in some cases, no alternate will work.

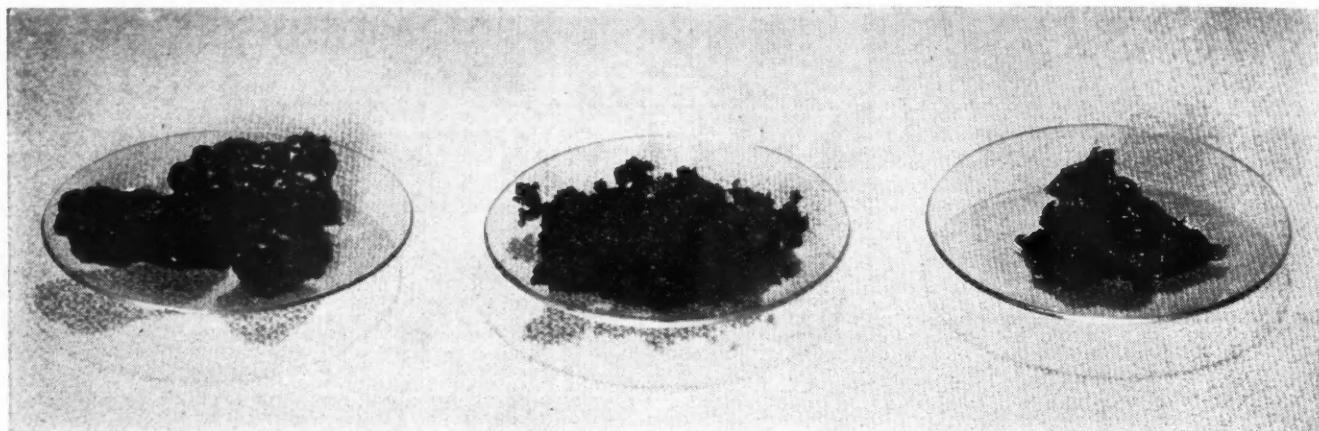


Fig. 1. Samples of the three types of sludge found in engines. Left. Hard, lumpy sludge of a coke-like nature. Center. Grainy sludge, frequently called "coffee grounds." Right. Soft, pasty sludge. All are chemically similar

8 Ways to Slap Down Sludge

Analysis shows prime cause is oil contamination with combustion chamber blow-by products, which leads to solutions that fleet shops can employ



Carl Georgi

WHEN sludge deposits are found in an engine, the first reaction almost invariably seems to be, "That oil must be no good, look at all the sludge it made!" The oil marketer then has a dissatisfied customer on his hands and must rise to the defense of his oil. The oil man may then discourse at length on the quality and stability of his oil and may even launch into a discussion of additives and detergency, and the many other phases of modern oil technology. However, most of this technical eloquence usually sounds like so much "apple sauce" to the fellow who owns the sludged engine, and he usually remains convinced that oil is the cause of all sludge and he suspects arguments to the contrary are just so many alibies.

Mechanics, servicemen and fleet operators cannot be blamed for this state of affairs, since they are not lubricant experts and cannot be expected to know all the whys and wherefores of engine sludge deposits. It would seem, however, that the oil industry is at fault to a considerable extent, since oil marketers have apparently been most reticent in publicizing the fact there are several causes of engine sludge deposits and that oil alone is not a cure-all. As one automotive engineer stated, oil marketers seem to be too much inclined to emphasize the merits of their respective products and have avoided admitting the fact that oil, no matter how good, cannot do everything.

What Is Sludge?

IN CONSIDERING the problem of engine sludge deposits, perhaps the first question to be answered is, "What is sludge?" Fig. 1 illustrates

the three types of sludge found in engines:

1. Hard lumpy sludge of a coke-like nature.
2. Grainy sludge, frequently called "coffee grounds."
3. Soft, pasty sludge.

With very few exceptions, sludges found in engines can be classified under one of these three types. Table 1 shows typical analysis of the three varieties of sludge.

TABLE I—TYPICAL ANALYSIS OF ENGINE SLUDGE SAMPLES

	Hard	Grainy	Pasty
Oil	36.%	45.%	50.%
Water	1.%	4.%	8.%
Soot & Carbon ..	26.%	23.%	21.%
Lead as Bromide ..	21.%	15.%	10.%
"Resins"	14.%	11.%	10.%
Iron, Silica, etc. ..	2.%	2.%	1.%

Analysis of many sludge samples over a period of years, and from a wide variety of engines in all kinds of service, has revealed a remarkable similarity in composition, and the data in Table 1 can truthfully be

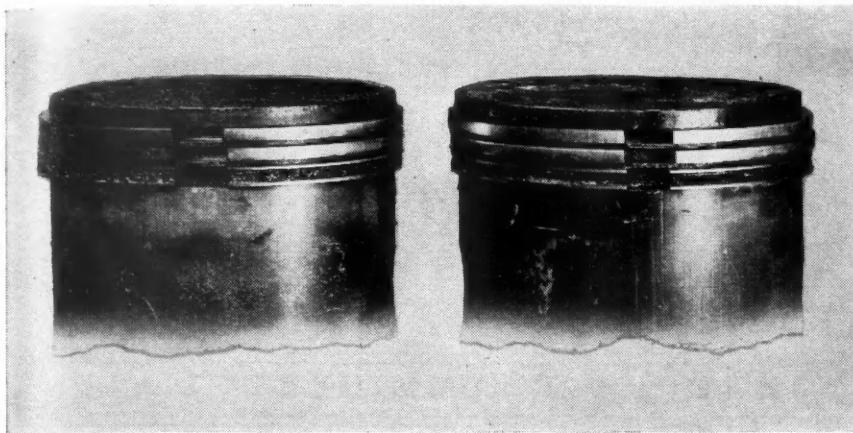


Fig. 2. Two pistons taken from the same engine which happened to have different types of oil rings. After 20,000 miles in light service, rings at left, although dirty, functioned satisfactorily. The others were completely plugged

POINTERS ON PREVENTION OF SLUDGE DEPOSITS

Since the prime cause of engine sludge deposits is oil contamination, and since contamination results from low jacket and crankcase temperatures, it is easy to prescribe remedies for preventing sludge. All that is necessary is to make the engine run warmer. Unfortunately, however, putting these remedies into practice is not such an easy matter.

It is generally recognized that jacket coolant temperatures of 140 deg. F. minimum are necessary to minimize condensation of combustion gases on cylinder walls and subsequent oil contamination. Similarly, oil temperatures of 140 deg. F. minimum are needed to allow purging from the crankcase the volatile contaminants which do accumulate. As a matter of fact, coolant and oil temperatures considerably above 140 deg. F. are more desirable and in the range from 160 deg. to 200 deg. F.

When any given engine or engines are in sludge trouble, the required remedies can be listed as:

1. Install high-set thermostats to keep coolant hot as possible.
2. Install radiator shutters or cover the lower part of the radiator to provide less cooling and warmer return coolant to the cylinder block.
3. Install covers on hood louvres to keep the engine compartment warmer.
4. Install a shield to deflect air blast from the crankpan, or insulate crankpan—to develop higher oil temperatures.
5. Insulate valve gallery, push rod or rocker-arm compartment covers, if sludge accumulations are found at any of these points. (Proprietary insulating compounds which can be applied in plastic form and which dry to hard, adherent insulating coatings are now available for engine insulation.)
6. Inspect engine ventilating system at frequent intervals and keep intake and outlet clean and free of restrictions. If a ventilating system is functioning effectively, deposits of dirt and fuel "resins" may build up quite rapidly at the outlet tubes or caps, causing a reduction in efficiency. If the engine ventilating system is not effective, installation of an auxiliary ventilator capable of circulating from 3 to 5 or more cubic feet of air per minute through the crankcase at low vehicle speeds may be desirable.
7. Establish an oil draining schedule which will allow removal of the oil before contamination builds up to sludge forming concentrations.
8. Check ignition and carburetion frequently to maintain good combustion and to minimize rich mixtures. Check nozzles and injectors of Diesels at frequent intervals to minimize smoky combustion.

called typical. As shown, engine sludges consist of somewhere around one-third to one-half oil, the balance being water, soot, carbon, lead salts, iron, silica and "resins."

The water, soot, carbon and lead

salt derive from blow-by of combustion products down past the pistons and into the crankcase. It is important to emphasize that none of these constituents originate in oil, but develop entirely in the combustion

by CARL GEORGI

Technical Director, Research Laboratories,
Quaker State Oil Refining Corp.

chambers and then work down past the pistons to contaminate the oil.

Water may be considered as the most objectionable contaminant of crankcase oil and is the chief cause of sludge formation. Wherever appreciable water contamination develops, sludge is almost sure to follow.

Water and clean oil will not mix, but water contamination in the presence of soot, lead salts and other insolubles may cause formation of pasty emulsions which are the starting point of sludge deposits. Water contamination may also destroy the detergent or dispersant action of heavy-duty oils. This can be illustrated by a simple test. If one or two per cent of lamp black is thoroughly mixed in a sample of heavy-duty detergent oil, most of the lamp black will remain suspended in the oil even on standing for several days or longer due to the dispersing action of the detergent additives. If a small amount of water is then added and the mixture reshaken, most of the lamp black will separate out within a short time, leaving the oil quite clear. Water contamination may, accordingly, nullify one of the chief virtues of heavy-duty oils so painstakingly developed and formulated by the oil industry.

Water a Combustion Byproduct

A FACT which seems to be overlooked is that about 1 gal. of water is formed from the combustion of each gallon of fuel. While most of this water of combustion is ejected through the exhaust in the form of steam, in a cold running engine a material portion may condense on cool cylinder walls, mix with the oil film and then wash down into the crankcase.

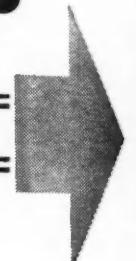
A second source of water contamination is seepage from the cooling system through blown cylinder head gaskets or cracks in the head or block castings. When very high percentages of water contamination are

(TURN TO PAGE 100, PLEASE)



PUBLICATIONS

USE THE POSTCARD - NO STAMP NEEDED



A selected list of the latest in literature—books, pamphlets, catalogs—chosen to help fleet operators solve maintenance and operating problems. Use free postcard.

L61. Engine Service Manual

Want to check up on engine overhaul procedures? Are you familiar with as many as 78 causes of high oil consumption in an engine? How would you like some factual, comprehensive information on engine tune-up and reringing procedure?

Here is just what the mechanic has been looking for—a 48-page booklet giving scores of trouble-shooting pointers and tune-up procedures applicable to all truck engines.

This publication is actually a service manual. A check-up chart is first introduced. It shows graphically what to look for and correct in engine overhaul. Several causes of high oil consumption are listed with remedial measures for each. Included is a table of land clearances for aluminum pistons, cast iron pistons, and a guide for determining proper size rings.

One division is devoted to a list of suggested mechanical operations for servicing the Ford V-8 engines, while other charts list causes of engine knock or slap, compression loss and other engine troubles.

A large part of the booklet consists of actual photographs showing each important step in the proper reringing of an engine.

This manual is a must for the fleet shop. Write L61 on the free postcard and secure a copy now.

L62. Driver Training Booklet

"Professional Driving" is the title of this pocket-size 72-page booklet compiled by a well-known oil company in the interests of better, safer driving. Every driver of a passenger car, bus or truck should read this book. The guide rules presented therein have been collected from interviews with hundreds of professional drivers, who have given their valuable advice for the benefit of anyone who sits behind a steering wheel.

They have given professional pointers on many phases of driving, such as, how to

pull out of a skid, how to take a curve, how to ride the bumps, beat blinding lights, park in small spaces, drive safely on ice, avoid fatigue and how to handle a blowout. Regardless of how competent the driver thinks he is, he should find scores of pointers here.

This would be a good booklet for the fleet operator to read, so that he can tell whether his drivers are up to the mark. He may want to assign it to his drivers to read and question them orally on some of the points brought out.

The print is large, and the many illustrations make reading a pleasure. This is a publication the fleetman or the driver can't afford to overlook. Observance of the simple rules outlined will pay large dividends in accident-free trips and economical fleet operation. Write L62 on the free postcard for a copy.

L63. Veteran Training Study

In answer to the growing demand for a comprehensive explanation of how to establish an apprenticeship program and the procedures under the "G.I. Bill" when employing veterans as apprentices, a 30-page booklet has been prepared, entitled, "Setting Up An Apprenticeship Program—A Guide to Employers In Training Veterans For The Skilled Trades."

The booklet explains in detail how to determine the various provisions to include in an apprentice training program, as well as the steps an employer must take to obtain approval as a qualified "training institution" for veterans, and the steps a veteran must take to derive the benefits of the "G.I. Bill."

The booklet contains a complete list of state agencies designated by governors to approve business establishments and educational institutions under the "G.I. Bill" to train veterans; as well as other State and Federal agencies with which employers will have some dealings in setting up an apprenticeship program.

Copies of this informative booklet may be obtained by writing L63 on the free postcard.

L64. Motor Oil Data

The differences which exist between various types and trade brands of motor oils, in terms of quality and performance in engines, have caused considerable concern on the part of many automotive engineers and truck manufacturers.

Because of the importance of this fact to the fleet operator, a widely recognized oil company has compiled information on "What Premium Motor Oil Means in Terms of Performance" and has made the 16-page publication to the fleet field.

Included in this booklet is a list of definitions of the basic types of motor oils as set up by leading automotive engineers and petroleum technologists working in cooperation and under the auspices of SAE and API.

The booklet is devoted primarily to a series of tests of premium motor oil showing the differences which exist between different types and brands of oils under conditions of severe service.

Write L64 on the free postcard for a copy of the booklet.

L65. Piston Ring Pamphlets

A series of three pamphlets has been issued by the Sealed Power Corp. to acquaint the fleet operator with the characteristics of its products.

One pamphlet presents the various types of piston rings available from the company, while the other shows construction details of the heavy-duty pistons.

The third publication, featuring the Sealed Power GI-60 contracting groove insert, shows how this product should be properly installed to give pistons longer life.

Write L65 on the free postcard for one or all three of the publications.

PRODUCTS



USE THE POSTCARD - NO STAMP NEEDED

The newest in replacement parts, accessories, shop equipment and supplies. For more details of products described or advertised on these pages, use the accompanying free postcard.

P349. Electric Hand Lamp

The new Big Beam No. 211 portable electric hand lamp has a single focus adjustment whereby it will deliver a spot or spread light—a 1500 foot beam or bright localized light.



It is powered by two standard dry cell batteries with pressure type connections. Weighing only 5 lb. with batteries, it can be set down anywhere or clamped in a special hold-down fixture accessory.

It is manufactured by U-C Lite Mfg. Co., Chicago, Ill.

Use Free Postcard For More Details.

P350. Fast Battery Charger

The Hartman Corp. of America announces production of a small rapid battery charger combining light weight, portability, and compactness.

The unit has an output of 80 amperes, weighs 80 lb., and has 80 ft. of A. C. cable which allows a large radius of action from any electrical outlet. Other features include a heavy duty rectifier; double handles, for easy lifting; rubber tired 8 in. steel wheels, and swivel caster; large "quick read" 0-100 ammeter; automatic time switch; and specially designed, heavy duty, bronze plyer-type battery clamps with serrated jaws and insulated hand grips.

The "Super 80" was designed for use in fleet and service shops, filling stations, public garages and parking lots.

Use Free Postcard For More Details.

P351. Cracked Block Repair

To speed repair of cracked engine blocks, and other metal castings, Kerkling & Co., Burbank, Calif., is introducing the K & W Metal Applicator for use in conjunction

with the K & W mechanical method.

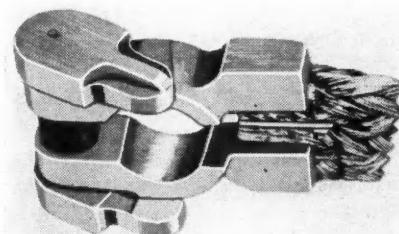
With this equipment, fewer pins are employed in lacing the cracks, and after these pins are peened, the applicator is used to fill the remainder of the channel with the proper metal in far less time than is required for drilling, tapping and peening if pins were lined along the entire length of the channel, according to the company.

In addition to its primary purpose, the applicator can be effectively used for filling blow holes in castings, brazing and soldering. This makes it a multi-purpose machine that can be used for other types of work as well as block repairs.

Use Free Postcard For More Details.

P352. Terminal Connector

The T & E Battery Terminal Connector manufactured by T & E Products Co., Williamsport, Pa., is offered to the trade as a clamp that is electrically and mechanically tight and yet easily removed from the battery post.



A precision taper or cam on the new connector is said to insure proper alignment and effect a perfect adjustment of the battery cable. The cam is designed so as to be easily accessible to wrench or pliers, eliminating frozen and locked connections. Just one turn of the cam is necessary to remove the clamp. A special bushing in the clamp acts as a bearing and is said to insure free movement of the cam member so that freezing of the connecting bolt is impossible.

Use Free Postcard For More Details.

P353. Adjustable Wrench Sets

Adjustable Spanner Wrench Sets have been added to the JO Line tools manufactured by JO Mfg. Co., South Gate, Calif.

They come in three sizes which fit the following range of diameters: $\frac{3}{4}$ in. to 2 in., $1\frac{1}{4}$ in. to 4 in., and $3\frac{1}{2}$ in. to 6 in. Each wrench set is of forged steel, heat-treated and cadmium plated.



A set consists of a handle, removable screw, a key arm, and three pin arms in graduated sizes. With these tools it is unnecessary to carry several wrenches in a tool box as the spanner wrenches fit the range of diameters specified with any standard mechanic's handle.

Use Free Postcard For More Details.

P354. Protective Degreaser

Gaybex Corp., Nutley, N. J., has released its Ready-to-Use Emulsifying Degreaser, G-BEX D for general distribution.

G-BEX D is a neutral emulsifying solvent, a cleaning and protective agent, having a minimum flash point of 165 deg. F. It is non-irritating to the skin and is considered non-corrosive to all standard construction metals. G-BEX D will not strip paint or lacquer and may be used for light or heavy duty degreasing by spray, brush or soak application followed by rinse.

Consumer trials demonstrate that steel bearings and parts could be safely handled without fingerprinting after being cleaned with G-BEX D and water rinsed. The slight protective film remaining after the wash persisted for several months.

Use Free Postcard For More Details.

P355. Hydraulic Limiting Valve

The Hydraulic Specialties Co., Buffalo, N. Y., announces a new dash controlled Hydraulic Pressure Limiting Valve for in-

(TURN TO NEXT PAGE, PLEASE)



USE THE POSTCARD - NO STAMP NEEDED

PRODUCTS

(Continued from page 59)

stallation on trucks and other vehicles equipped with hydraulic brakes.

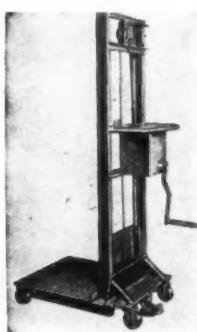
This valve is designed to be easily and quickly installed in the front wheel brake line and can be adjusted to limit or restrict the amount of braking pressure applied to the front wheels to prevent locking and skidding when driving on icy and slippery highways.

The valve is of bronze construction and will not rust or corrode. It is available with an 8 ft. heavy duty flexible control cable together with a modernly designed chrome-plated dash adjustment knob or without the dash control for installation on vehicles where it is desired to limit the amount of braking pressure applied to any set of brakes, such as tandem wheels and jobs equipped with air hydraulic brakes.

Use Free Postcard For More Details.

P356. Portable Shop Elevator

A low cost entry in the portable elevator field is the new Service Shop Lifter from the Somerville, Mass., plant of Service Caster & Truck Division of Domestic Industries, Inc.



Priced at \$175 f.o.b. Somerville, Mass., complete with floor lock, the compact unit is ideal for a variety of uses. It can be used for raising tote boxes, draining drums, positioning heavy work, installation of machine parts, and for loading and unloading motor trucks.

The lifting platform is cranked up and down, while a specially designed automatic clutch locks the load in any position. Lift carriage is equipped with sealed ball bearings, while the guide wheels themselves are of heat treated steel. Hand crank, which raises platform three inches with each revolution, is removable.

The Shop Lifter is easy to move about on its running gear of 4-in. roller bearing casters. Foot operated floor lock is standard equipment. Lock has molded rubber pad on bottom for floor protection.

Specifications include overall height, 6 ft.; lift of platform, 4 ft. 8 in. from floor; lowered height of platform, 5½ in.; platform size, 24 x 24 in.; capacity, 500 lb.; shipping weight, 260 lb.

Use Free Postcard For More Details.

P359. Bumper Guards

Designed for strength and fashioned to blend in with the body structure, the new bumper guards manufactured by the Bumper Guard Co., Memphis, Tenn., will fit any type of truck to give full protection to the front end of the vehicle.

The bumper guard is braced in six places so that shock is evenly distributed and the entire unit is bolted and welded together for greater strength. The unit is attached to the chassis with two mountings.

Specifications of the bumper guard are as follows: Made of hot rolled, high carbon content steel, ½ x 1½ in., with 40,000 to 50,000 lb. per sq. in. tensile strength. Brackets are ½ in. x 2 in., hot rolled steel. Weight for 1-ton trucks or less is 50 lb., and over 1-ton size is 98 lb. Guard is 6 ft. 2 in. wide, from bumper to lights and 34 in. from bumper to top center over hood.

Use Free Postcard For More Details.

P360. Tire Mold Cleaner

Kelite Formula 304, a new, fast rubber tire mold cleaner, used by immersion or brush on application, was announced recently by Kelite Products, Inc., of Los Angeles, Cal. This new material can be used by large or small operators, because while mold cleaning tanks are desirable, they are not completely necessary.

Fast acting, its speed is said to provide complete removal of normal deposits of carbonized synthetic or natural rubber in about three hours. Extreme deposits may require longer immersion or reapplication. A wipe and a water rinse complete the job. No wire brushing or scraping is necessary.

Use Free Postcard For More Details.

P361. Heavy-Duty Suppressors

The Industrial Capacitor Division of the Cornell-Dubilier Electric Corp., South Plainfield, N. J., has announced the design of the type MC vehicular filter capacitor series for heavy-duty service on busses and trucks.

Designed for spark suppression, noise elimination, and arc quenching, these capacitors are said to be of rugged mechan-

P390. Water-Repellent Grease

For factory lubrication of tractor track rollers and other applications requiring a soft, water-repellent, non-separating grease, The Texas Co. has developed Texaco Star Grease No. 0. Made with lime soap, this product is heat stable and resistant to both water and oxidation.

Use Free Postcard For More Details.

P357. Valve Removing Tool

Designed to jack out the most stubborn valves on any type engine, this precision-built valve jack developed by A. T. Hansord Mfg. Co., Minneapolis, Minn., is said to make a hard job easy and with no damage to the valve.



In operation the jack is placed on the block and the puller jaws are hooked under the valve head. The lock nuts are adjusted to the size of the head, and the handle is pressed down. It is said to work equally well on the L-head engine and on the V-8 type.

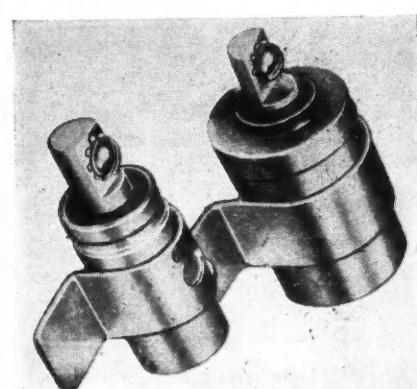
Use Free Postcard For More Details.

P358. New Type Jack

The Jiffy Lift Jack, a safe and simple automobile jack which is said to make tire changing easy, has been introduced by the Jiffy Life organization, Long Island City, N. Y.

Forged in one piece, the Jiffy Lift has no moving parts to lose or to become clogged with grease and dirt. Inserted between brake drum and tire rim, the car is driven up onto the lift which acts as a stand, raising the vehicle off the road far enough to remove the tire. The extra large base holds the jack securely in place, preventing the car from slipping off or settling down too low to remove the flat tire, according to the manufacturer.

Use Free Postcard For More Details.



cal design and capable of withstanding excessive temperatures. The capacitor unit is hermetically sealed, oil-impregnated and oil-filled.

The type MC series is well-suited for

future applications when communication equipment is installed on heavy transportation equipment, according to the manufacturer.

Use Free Postcard For More Details.

P362. Plastic Body Filler

Wherever dents, cracks, scratches or holes in metal, wood, tile, or plastic require filling flush with the surface for the purpose of refinishing like new, Econite Plastic Filler introduces a new economical and satisfactory repair.

The filler is easily applied and less costly than the processing of metal solder in many types of application. Once filled and hardened, the plastic filler can be body-filed or sanded to a smooth feather-edge finish, ready for painting. It withstands alkali or acid solutions and substantially resists heat and water pressure, according to the manufacturer.

Because of its air-drying properties, it eliminates the use of torches or applied heat. Easily applied with a glazing or putty knife, the filler does not lose adhesion with age.

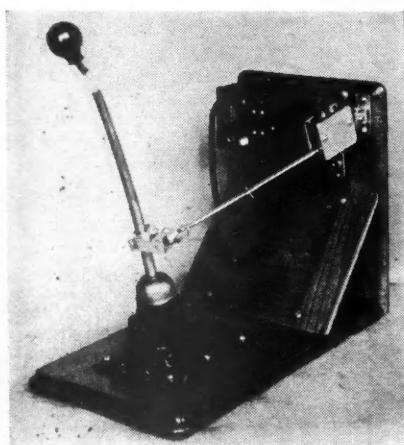
Use Free Postcard For More Details.

P363. Engine Shut-off System

The Reco Safety Auto Control developed by the Reynolds Electric Co., Chicago, Ill., is a system for automatically shutting off the engine 12 to 15 sec. after the truck is stopped and the shift lever is in neutral. The device is said to thus save up to 1/3 gasoline consumption and lengthen the life of engines since idling is kept to the minimum.

The shut-off device consists of a control switch for connection to the gear shift lever and a cabinet which is mounted on the left side of the cab below the instrument panel. This contains a relay and a thermal delay switch, push button and tell-tale light.

Since the adjustment is such that any position of the gear shift lever outside neutral does not operate the shut-off, the engine will not be stopped at a stop sign



as long as the gear is engaged and the clutch is held out. When the switch does turn off the ignition, the dash button is pressed and the engine will start again.

Use Free Postcard For More Details.

P364. Plastic Covered Cables

Standard Motor Products, Inc., of N. Y., has adopted vinylite as insulation for the Blue Streak automotive cables.

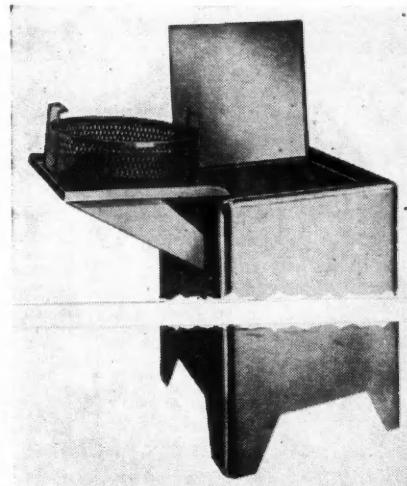
Not only does the Blue Streak Vinylite cable successfully resist the effects of grease, oil, gasoline and "corona," it is flame resistant as well, according to the company.

In addition to its natural properties of toughness and durability, vinylite—as an insulating material—eliminates several installation problems. Because the tough vinylite insulation requires no extra protection, the cotton braid, used in conventional cables, is eliminated . . . making for a smaller outside diameter. As a result, a quicker, easier wiring job can be done when it is necessary to pull cables through a conduit.

Use Free Postcard For More Details.

P365. Automatic Parts Washer

The new Bagnall "Geyser" Automatic Parts Washer, developed by Bagnall Washing Equipment, Inc., Chicago, Ill., employs the "supercharger" principle, as used on aircraft engines, for washing nuts. This



impeller transmits such great speed-flow and sheer impact to the cleaning fluid that chips, grit, grime, grease and other foreign matter are removed in a matter of minutes from all holes, openings and surfaces of the parts being cleaned.

The washing chamber, pressure chamber, and power section are combined in this one compact steel unit, only 20 in. square and 36 in. high.

Use Free Postcard For More Details.

P366. Lubrication Bucket Pump

Lincoln Engineering Co., St. Louis, Mo., announces a new bucket pump known as the "Porto-Pak." This improved high-pressure grease gun is of all steel construction and holds 30 lb. of lubricant. The Porto-Pak features a positive automatic venting device in the pump tube assembly which operates instantly when the pump handle is raised momentarily to topmost position. This venting device relieves pressure in the hose assembly permitting lubricant to drain back into container, saving lubricant and eliminating dripping when

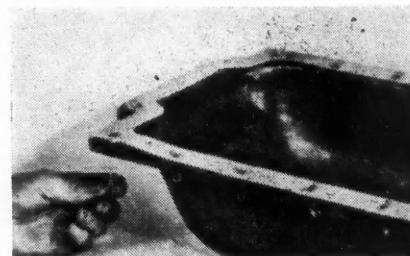
coupler is disengaged from the grease fitting. The venting device is wear-proof and has no moving parts or springs.

Other features of the Porto-Pak are: ease of operation—up and down pumping action; no gears or crank; quickly refilled—full open top provides maximum filler opening; rugged construction—container and lid are made of heavy-gage steel; convenient to carry.

Use Free Postcard For More Details.

P367. Gasket Clamps

The Gasket-Klip, a spring steel device for holding gaskets to the housing during installation, has been called a new me-



chanic's tool for this particular job. Developed by the A. T. Hanscord Mfg. Co., Minneapolis, Minn., these clips are simply slipped through the holes in the pan or housing, through the gasket, so that spring tension holds the gasket in place. After the cap screws are started, the clips can be removed through the bottom of the hole by compressing the spring.

Gasket Klips are available through jobbers at \$1.00 per card of 12 clips.

Use Free Postcard For More Details.

P368. Stud Driver and Puller

Driving or pulling studs by gripping as little as $\frac{1}{2}$ in. of the unthreaded body of the stud is featured by a new combination stud driver and puller developed by Titan Tool Co., Fairview, Pa.

The tool is placed over the stud to be set or removed and requires only a slight left or right hand turn to effect a grip on the stud. When the chuck of the tool is lowered over a stud, the upper end of the stud contacts an adjustable stop screw. This automatically elevates the core and brings the rolls into centralized contact to the cam surfaces in the driving member and stud. When rotation is stopped the tool may be lifted off the stud without reversing the direction of rotation.

The Titan-Kirkland Combination Stud Driver can be supplied in ratchet type for corners where interference prevents complete rotation of a T handle tool. The T handle, ratchet, or power tools are made in standard sizes from $\frac{3}{16}$ in. to 1 in. inclusive.

Use Free Postcard For More Details.

P369. Improved Spring Shackles

The new Ace Spring Shackles, developed by Automotive Replacements, Inc., Chicago, are said to eliminate rattle, vibration and side sway. They also improve steering by continuous close fit.

(TURN TO PAGE 157, PLEASE)

CUSTOM BODY SERIES

★ To insure a custom design
for your vocation, be sure
to mail answers to question-
naire on Page 43, June CCJ

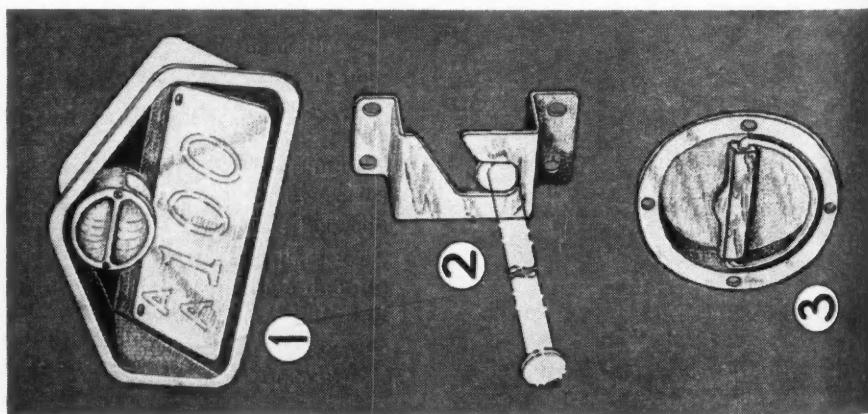
DESIGN NO. 2 • PACKAGE DELIVERY BODY

by E. M. WESTBERG
Body Designer

In the June issue, Commercial Car Journal resumed a reader service — the improvement of vocational truck body design — which fleet operators can put to profitable use. The design shown and described on those pages, for example, has considerable eye appeal but even casual inspection will reveal efficiency features not normally contained in bodies in this category.

The designer is well-known among eastern truck and body builders. Before the war he designed numerous bodies exclusively for CCJ readers. Besides designing bodies, he has worked in body shops and knows the practical problems of truck body building.

Operators are reminded that these designs are copyrighted. Arrangements can be made, however, with the designer for procuring detailed construction drawings and consultation on specific problems. If such service is desired, write to Editor, Commercial Car Journal, 56th and Chestnut Sts., Phila. 39, Pa.
Next Month: Platform Body.



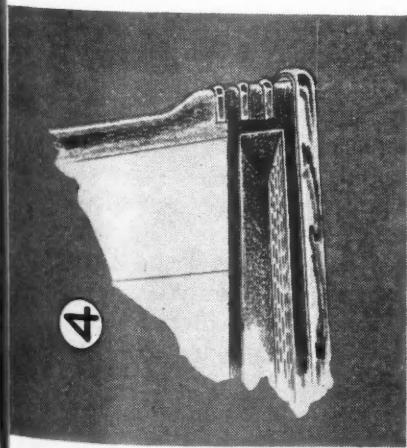
E. M. Westberg

THE second of the series of post-war commercial custom body designs features a Package Delivery Unit along conventional lines having a capacity of approximately 275 to 300 cu. ft., the exact size being entirely dependent upon the vocational requirements. This design should appeal particularly to department stores, laundries, bakeries, florists, package or special delivery services, cleaners and dyers, grocers, plumbers and certain wholesalers of small articles.

Comfort for Drivers

IN ADDITION to the advertising panel and special background for the panel special attention is called to the massive high rub rails so designed to be most effective in heavily congested traffic areas, lower panels skirted to eliminate rear fenders for

A few of the hardware and construction details suggested for this body are shown in the panels at left. Fig. 1 shows a recessed license bracket which not only protects the plate but the combination tail and plate light as well. Fig. 2 is a removable hanger rail and bracket which can be used to good advantage by cleaners and dyers and similar vocations. Fig. 3 is a recessed rear door handle. Fig. 4 shows a recessed rear step that provides safe footing for rear body access.



4

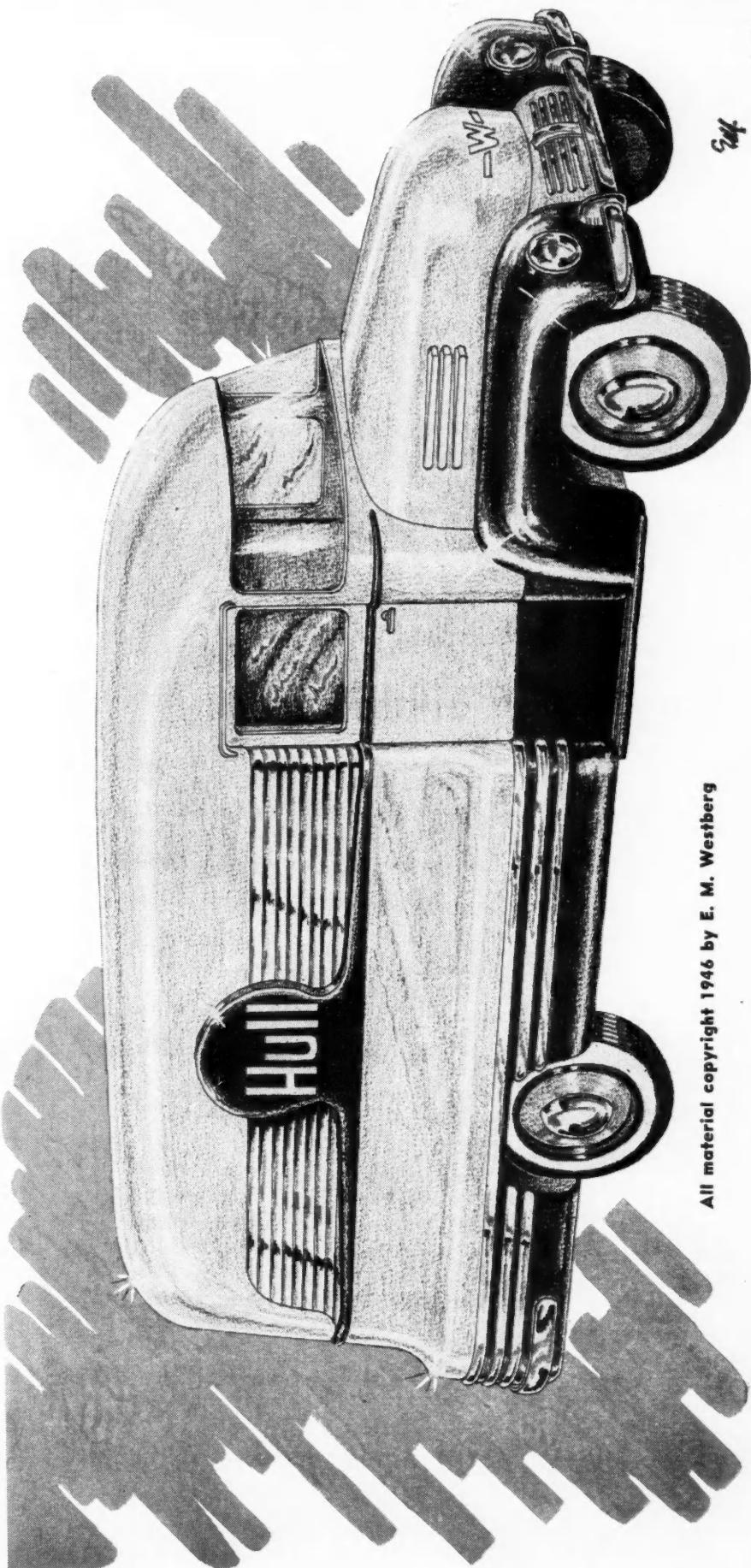
smarter appearance, full vision wind-shield to relieve driver strain and fatigue and increased safety, also the sliding doors which are provided for increased speed and efficiency for frequent stop and go deliveries.

develop a striking design without deviating too far from conventional practices to accomplish this end. Color schemes and newly developed materials have been brought into play. For example, the corrugated stainless steel or aluminum back-ground for the featured advertising panel is recommended to be made of a newly developed embossed material which has both beauty and utility and comes in a variety of designs.

Special Features

ILLUSTRATED detail features cover a tapered recessed license plate bracket so designed and tapered to (TURN TO PAGE 184, PLEASE)

★ CCJ CUSTOM BODY SERIES



All material copyright 1946 by E. M. Westberg

Mistletoe Assays Safe Driving—

★———— Attitude 60%

★———— Man 20%

★———— Vehicle 20%

by H. H. GOFF

Safety Director, Mistletoe Express Co., Inc., Oklahoma City, Okla.



Safety Contest winner for three consecutive years outlines driver training program and system designed to obtain high rejections of unsuited driver applicants

WHILE Mistletoe has won top place for the third consecutive year in the National Fleet Safety Contest, we have, nevertheless, revised and reorganized our method of hiring drivers.

This new system is designed to obtain a high rejection of applicants unfitted for the job—mentally, physically or in general character.

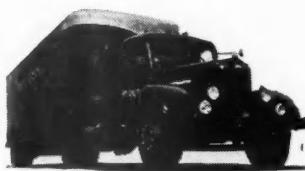
Each applicant is interviewed first by the department head under whose direction he will work. He determines from application blank and personal interview the applicant's previous history and experience. We only hire experienced drivers and do not train new drivers.

Applicants Carefully Checked
IN OKLAHOMA all accidents are reported and recorded with the state highway patrol, so we check each driver's application with the patrol to discover if he has been involved in an accident regardless of whether he states on the application that he has or has not. The application is further checked for any evidence of a criminal record. Obviously in handling express we can't have employees who have any blemishes on their characters.

Should the applicant pass these hurdles, there is yet to be determined the type of person he is. At this point we try to determine if he has, or will develop, the right attitude toward the company, his job and the public. Many applicants make a perfect record up to this point.

If the prospective driver passes this examination, he is sent to the doctor and given a full physical check up in our own clinic. These tests are as complete as they can be made and include a Wassermann test, among other things.

Having passed the preliminary test



and the medical examination, the applicant still has a long way to go. It is then that he comes to me. His medical report has preceded him, and I have that when I interview him.

The applicant's next test is for physical qualifications for safe driving. He may be perfect physically, have a perfect driving record and yet fail in these new tests which have been devised.

Vision Checked Thoroughly

THIS man may have faulty vision; he may be color blind or his side angle of vision may be so narrow that he would be an accident hazard.

We test his visual acuity with a telebinocular with which we can measure the vision of each eye separately. We demand a visual acuity of 20-30 in each eye. We require a side angle of 80 deg. We have a method by which we can prove the check and be sure that the applicant has not been able to fudge a little. Next test is for depth perception or the ability to judge distances accurately.

One of the most important checks is for night blindness. We use an instrument which blinds the applicant in the same manner as a bright headlight would, and then clock the time it requires him to recover by a stop watch. In some cases where the recovery is a little slow, we prescribe Vitamin A. This procedure was followed during the war with aviators.

The applicant who has arrived at this point is physically fit and has proper faculties to make a good and a safe truck driver. We then give him a 10-mile driving test to study his driving habits.

Driver Formula Evolved

WE HAVE found that we can have a good vehicle and a good man, physically, and still have plenty of

Upper left. A typical unit from the Mistletoe fleet. Above. Prospective driver gets a depth perception test

trouble. So, we have evolved a formula which is: Vehicle 20 per cent, Man 20 per cent, and Attitude 60 per cent.

We can produce an almost perfect vehicle to drive, and we can select a near-perfect specimen of a man, but we can't teach attitude—we have to select it from among the applicants. We have to learn his attitude after he is hired.

Safety Training Begins

WE then go over with the applicant, who has passed all previous tests, a safety booklet which we have written. He is requested to study this book after which he signs a statement that he has read the book and understands that safe driving comes first and schedules come second.

Here are some excerpts from the booklet: "The observance of every form of good driving, courtesy, care, proper speeds and road ethics is requested of all employees. The privilege of driving a company-owned vehicle is granted only to those who will subscribe to and follow the desires of the management in these respects.

"Each motor vehicle represents a sizeable investment assigned to the

Above. Applicant is blinded with a bright light and his recovery time is noted accurately with stop watch

custody of an employee-operator for the proper conduct of our business. When properly operated it is an efficient instrument of service and a credit to our company. When improperly operated, impairment of service, damage to property, injuries to others and to YOU can easily be the result.

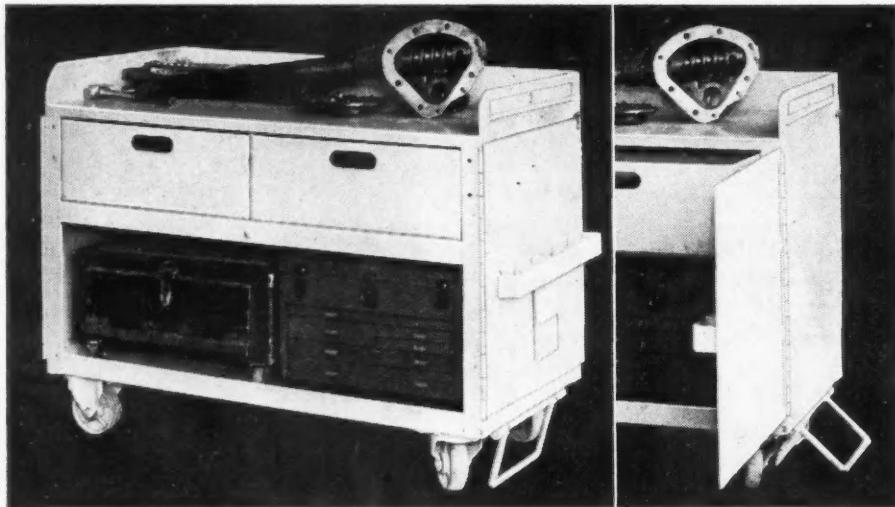
"... Remember that it is your life, your health, your limb, your pay envelope and your family's welfare. Drive safely."

The driver is advised in the book that all city and state laws are his direct responsibility, that a go signal does not insure a safe crossing, that all intersections are dangerous, that a full stop must be made for "Flashing Red" signal and a "Red" signal.

The book cautions the drivers that speeding is a term that applies to the immediate situation, and that due to the place and situation, a speed of 10 m.p.h. might be worse than 60 m.p.h. in other places.

Definite speed limits are given for school zones, business districts and the open road. Drivers are warned not to contest the right-of-way and, if in doubt, to give it to the other driver. Pedestrians, always, must be given the right-of-way.

(TURN TO PAGE 148, PLEASE)



Above is the portable workbench used by Signal Oil Co. Parts needed for next job are on bench, needed tools are in drawers and on shelf below. Doors are folded back to sides. A brake arrangement is shown at lower right and in inset

Portable Workbench Cuts Job Time 20%

Mechanic rolls bench to stock room for needed

**parts and special tools, then rolls on to job,
eliminating retracing steps and moving trucks**

AT THE Signal Oil Co.'s Downey, Calif., garage, 15 portable workbenches are in use, servicing 68 vehicles, and results have been gratifying and noteworthy. A conservative estimate is that 20 per cent of a mechanic's time is saved.

Signal Oil assigns a mechanic to a portable bench and gives him a work order. Studying the work order, the mechanic knows in advance the tools and parts necessary for the job. He simply rolls up to the stock room with his workbench,

loads up, and pushes out to the main floor. When the truck is brought in, the mechanic is "Johnny-on-the-spot"—he has his tools and virtually all parts for the job, large and small, right at his elbow. He rarely has to leave the spot until the job is finished.

Another time-saving point is that the mechanic goes to the job—the truck doesn't have to be brought to the mechanic. This eliminates troublesome, time-consuming maneuvering of trucks and trailers into position.

With the portable workbench, the truck need only be driven into the garage and is accessible at any spot that it may stop. Trailers and tractors need not even be detached.

Still another advantage over the stationary bench is that there is no possibility of mixing and losing parts in other mechanic's job. Each mechanic now has his own bench, on wheels, and can arrange his equipment on it to suit himself, without fear or loss or confusion of tools and parts.

Any lengthy jobs in a shop using stationary benches limit the work-bench space of the rest of the crew. This tie-up of space is costly in time. However, no tie-up problem exists with a portable bench. The work-bench stays with the job until work is complete, depriving no one of any work space. There are sufficient benches to go around for every job.

Principal Features

THE benches used by Signal Oil Co., designed and built by Jack Brooks, Downey fleet superintendent, differ in several features from those now available on the market. They are 2 ft. wide, 4 ft. long and about 30 in. high, built of light metal and closed on three sides. The fourth side has doors which can be closed and padlocked when the bench is not in use.

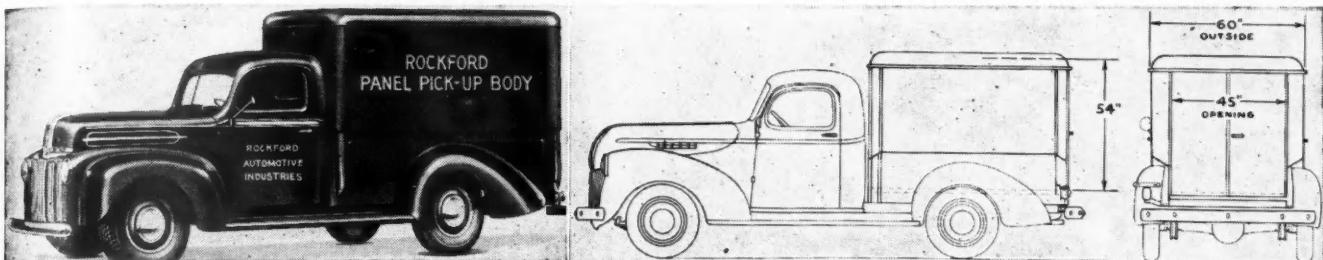
It is easily handled and moves on four 4-in. casters, two stationary and two swivel. It has trays and drawers for an assortment of parts, a lower shelf and top shelf upon which heavy parts or equipment can be carried. There is no "dead space" as every part of the bench is usable, including the inner side of the doors which is racked off to accommodate small tools.

On one of the top corners there is a reinforced plate to which a vise can be bolted, if needed.

A clever feature of this style bench is the brake arrangement. It consists of a bar at one end of the bench which works on the principle of the parking stand commonly used on the rear wheel of bicycles.

In addition to the estimated 20 per cent saving in mechanics' time, Mr. Brooks points out that, since the inception of portable workbenches, mechanics' morale is at a high point.

Knockdown Bodies Designed for Light Trucks



DESIGNED for mass production and built in standard sizes to fit all standard pick-up truck widths and lengths, the new Rockford Knock-down panel pick-up body can be installed in two hours.

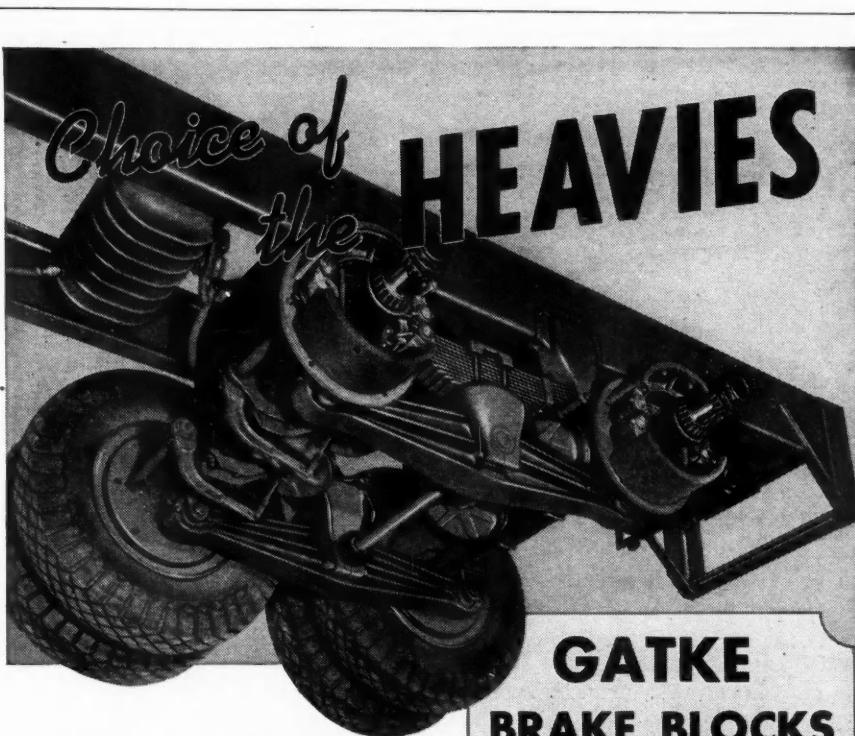
This body is a knock-down package unit built in sub-assemblies, in prime paint, and is shipped with all necessary bolts and instructions for installation. The hi-tensile pressed steel framework is welded together in top, side, front and door sub-assemblies, which are bolted together in the shop.

Length of the body is 78 to 108 in.; width, 60 in. outside body panels above flare boards. Height is approximately 54 in., and the door opening is 45 in. width. Panels, roof, front and sides are of 22-gage stretcher levelled steel.

Doors are optional. They may be obtained in full length or half doors above the tail gate. Body panels are replaceable in case of damage. Built by the Rockford Automotive Industries of Rockford, Ill., this new body is especially designed for all current production flare board and express type bodies.



The new 750-gal. triple combination FWD fire fighter, Model F75T, employs the FWD four-wheel-drive principle with a center differential which imparts a balanced tractive effort to all wheels. This feature gives the driver better steering control as wheel slippage and the tendency to skid is reduced. The powered front wheels pull in the direction steered enabling the vehicle to take curves safely at higher speeds, the manufacturer states. When difficult operating conditions are encountered and traction is lost, a manually controlled lock eliminates the center differential action and provides positive drive to both front and rear axes. Powered with a 6-cyl. 190 b.h.p. FWD engine, the Model F75T has a piston displacement of 525 cu. in. and develops 410 ft. lb. of torque. The wheelbase is 160 in. The new open type all steel body of 12 gage steel has a hard-wood slatted removable floor.



GATKE BRAKE BLOCKS

On long hauls and short — on mountain roads and city traffic — on heavy and light equipment — all over America GATKE CUSTOM-BILT Brake Blocks and Liners are increasing efficiency and reducing maintenance for Fleet Operators.

The smooth, non-grabbing action prolongs tire life and reduces strain on equipment.

Correct frictional balance, with no loss of efficiency on long grades.

Long wear life for better mileage with fewer adjustments.

RESULTS TALK: Use GATKE Brake Blocks for your next five re-lines and compare results.

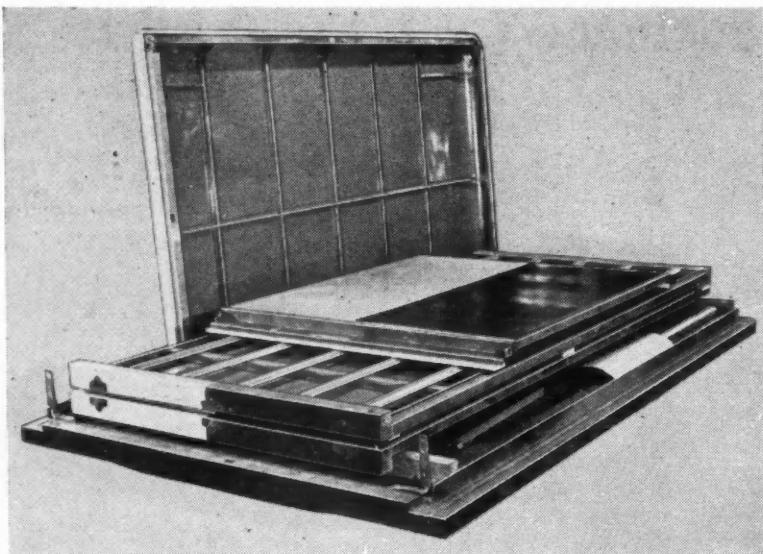
Ask your GATKE Jobber or write.



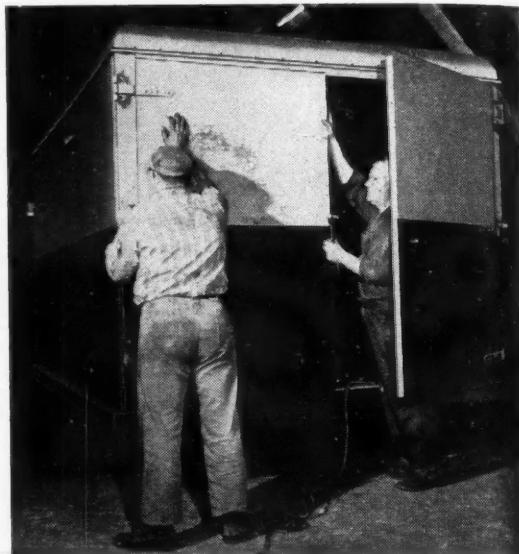
Custom-Bilt
for all Trucks,
Tractors, Trailers,
Buses, Cars and
Heavy Duty Equipment

Gatke **BRAKE LININGS**
CUSTOM-BILT

BLOCKS SETS ROLLS SHEETS
GATKE CORPORATION
228 N. La Salle St., Chicago 1, Ill.



Krieger bodies are shipped as a compact unit, shown below. Above the roof covers panels, doors and corners, which rest on oak floor



Here doors are being attached to assembled unit. Two can assemble this body in short time.

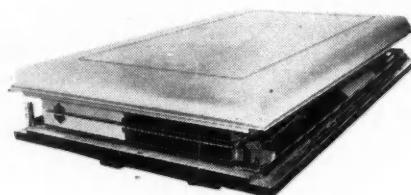
BEAUTY, strength and light weight have been combined in the new knockdown bodies now under construction at Krieger Steel Sections, Inc., Long Island City, N. Y. Designed so that any two unskilled men can assemble them and mount them on the chassis these bodies are offered in three models: 10, 12 and 14-ft. lengths with 6-ft. headroom on the inside and 7-ft. widths inside. Weights of the three respective lengths are 1680, 2035 and 2352 lb.

Several important advantages are claimed for this type of body. Knock-down sections facilitate shipping and make replacement of parts easy. While the frame sections are welded, they are easily removed in case of damage. In the event of an entire side being damaged, a new side can be purchased and replaced for less money than repair of the damaged section would cost.

Construction Details

THE floor of the body is of 1½-in. oak dressed down to 1¼ in. and shiplapped. The rub rail is made of 10-gage steel with a bead in the center. Cross sills are fashioned of 12-gage steel with a 5-in. tapered web. Uprights and spacers are fabricated into the shape of a hat section and are of 16-gauge steel. Corner plates are of 12-gage steel, and skin sheets which are riveted and welded to the sections are of 20-gage cold rolled steel.

New, All-Steel Van Body Sold in Knockdown Sections



**Easily assembled 10, 12, 14-ft. units are
strong, lightweight; sections replaceable**

All uprights and roof bows are of 18-gage steel and are spaced on 24-in. centers. The front corners are fashioned to use a double overlapping "Z" section. Exteriors of corners have a 16-gage radius plate which improves appearance and is removable and replaceable in case of damage.

Supplied with the basic body are interior protective rails 3¾ in. wide which are also removable. Interior base plates are supplied to screw into

the side uprights. These plates have a return flange so that nothing can drop down between them and the exterior skins. The body is shipped with a coat of prime applied to all exterior parts. The interior is completely finished in gray enamel.

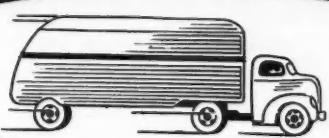
Sections are crated so that the floor section forms the base of the package. A fleet operator can take the entire package as he receives it and bolt it

(TURN TO PAGE 72, PLEASE)

Exide...



THE LONG-LIFE BATTERY WITH THE LOW COST RECORD



Thousands of fleet owners know now... more positively than ever before... that when they buy an Exide, they buy to last, and they buy to save. Months and years of exceptionally hard service supply the proof...not only that Exides can be counted on for thousands of extra miles, but also for a lower cost per mile of operation.

The fine record of Exide Extra-Duty

Batteries in motor truck service is due to their electrical characteristics, correct design and rugged construction...results of Exide engineering and manufacturing skill.

Exide BATTERIES

THE ELECTRIC STORAGE BATTERY COMPANY, Philadelphia 32 • Exide Batteries of Canada, Limited, Toronto

AUGUST, 1946

Use postage-paid card inserted at page 59 for free information on advertised products

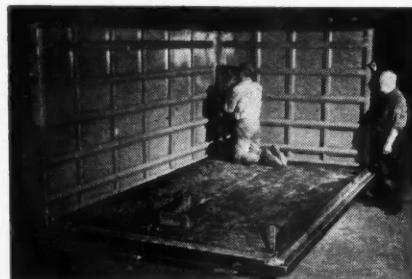
71

NEW ALL-STEEL KNOCKDOWN BODY

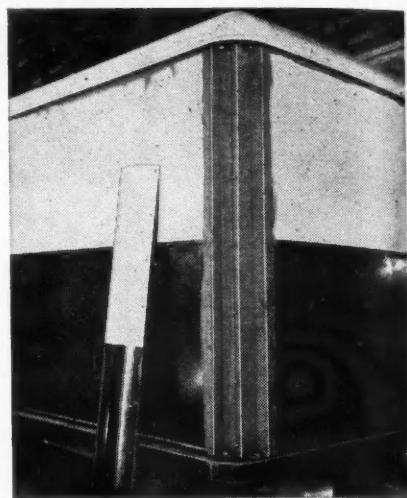
(CONTINUED FROM PAGE 70)

to truck chassis before he uncrates it.

The price of the body will be quoted as that for a basic body, that is, an enclosed van of the size requested by the fleet operator, but it will be without doors or any extras. Doors and extra equipment will be



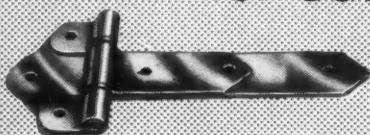
All fittings and brackets needed for mounting panels and built into floor



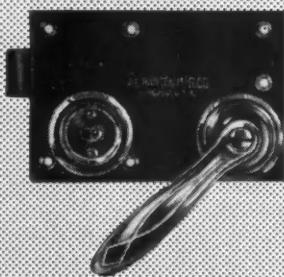
All panels are in place and last corner piece stands ready to be fastened

INTERNATIONAL TRUCKS

fitted with **HANSEN HARDWARE**
for Safety and Service



No. 8 Leaf-Type All-Steel Hinge.
2-ply. 8" strap, $\frac{1}{4}$ " wide, $\frac{1}{8}$ " offset, standard. Hardened steel thrust bearings. Lengths up to 20", 3-ply.
Wts. $2\frac{1}{2}$ to 7 lbs.



No. 60-6 Special Lock.
One piece construction.
Size, 6" long,
4" wide, $1\frac{1}{4}$ " striker
bolt. Die-formed steel
bushing. 5" inside
handle. Matched rosettes.
Locking device.
Wt., $1\frac{1}{4}$ lbs.

EXTRA safety—added service—are among the features that made Hansen Hardware the logical choice for Brinks' Express armored trucks used for delivering money and other valuables. For many years their trucks have been Hansen-equipped.

The two Hansen products used on the Brinks' Express armored truck shown include: No. 60-6 Special Lock, unlocked with key from outside, and the strong Leaf-Type Hinges. Combined, they assure the utmost in safety and service.

Send for Catalog, if you don't have one, showing the Hansen line of Commercial Body Hardware and one-hand automatic Tackers.

A. L. HANSEN MFG. CO.

5047 RAVENSWOOD AVE.
CHICAGO 40, ILL.



given separate price quotations. Examples of the extra equipment are as follows:

Interior

Diameter plate.

Rear Enclosures

Tailgate only—18-in., 22-in., 24-in.

Tailgate outside full length rear door.

Full length rear door, hinges, locks.

Doors above 22-in. tailgate, hinges, locks.

Enclosed rear door (one) 32 in. wide.

Enclosed rear doors (two) 20 in. wide.

Side Door

32 in. wide, hinges, locks.

Other Extras

Channel bumper and brackets.

Side step.

Rear step.

Safety step.

Bodies will be marketed through body builders and large distributors. This branch will also carry a stock of extra parts such as rub rails, side skins, etc.



One of the original ideas attributed to OK Motor Service, Inc., Chicago, is the procedure of carrying the slogan, "Boosting America" on the sides of its equipment with the displaying of patriotic messages. By constantly searching for better ideas and methods of operations, maintenance, safety and employee relations, OK has found that it can serve shippers more efficiently.

HOW YOU CAN CONTROL

SLUDGE

now you can purge engines of loose sludge **EASILY, THOROUGHLY and AT LESS COST** than you would have believed possible

These are no mere advertising claims. These are *facts*. PROVED FACTS. Proved on some of the biggest fleets in America. Proved in unbiased engine-testing laboratories... CISCO SOLVENT, product of Cities Service, DISSOLVES AND REMOVES LOOSE SLUDGE IN 20 MINUTES.

CISCO SOLVENT is a patented engine cleaner. THERE'S NOTHING LIKE IT ON THE MARKET. It is designed for big users and priced to REDUCE maintenance costs... you buy it in 55-gallon drums.

CISCO SOLVENT is SAFE on all engine parts. You circulate it through the engine for 20 minutes to DISSOLVE LOOSE SLUDGE, clear oil lines, remove dirt, abrasives and metal particles. You can use it also to wash out transmissions and differentials and to wash down engines externally.

There's nothing like it. CISCO SOLVENT MINIMIZES SLUDGE TROUBLE.

Don't take our word for it. SEE for yourself. We'll be glad to demonstrate. Mail this coupon TODAY.

This offer limited to
Cities Service marketing territories
East of the Rockies.



CITIES SERVICE OIL CO., ROOM 791
Sixty Wall Tower, New York 5, N. Y.

I want to see a demonstration of CISCO SOLVENT.

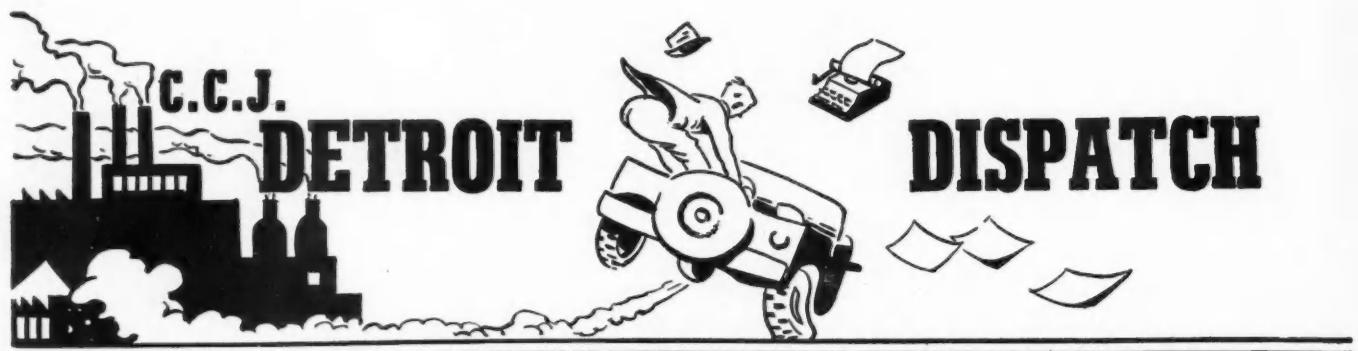
NAME _____

TITLE _____

COMPANY _____

ADDRESS _____

CITY _____ STATE _____



Parts Backlog Jam Up 400% ... Effects of Strikes Still Felt ... Anti-Freeze May Be Scarce ... Truck Prices Heading Upward ... Production Picture Good ... But Panel Jobs Scarce ... Registrations 100,000 Off '41

Parts Backlog Jam Up 400%

It is no news to fleet owners that replacement parts and service equipment are harder to come by than a good 10-cent hamburger. However, it might be helpful to pass on some of the whys and wherefores of the parts situation in general as dished out by several of the largest jobbers in automotive parts and equipment in Detroit. The first thing to remember, they say, is that production of replacement parts now stands at a higher level than it did before the war. Yet with millions of old jalopies and beat-up trucks still rattling along years after they normally would have been sent to the junk heap, the demand for parts to keep them cobbled up and running until they can be replaced by a new one has thrown the normal supply-demand situation so far off balance that it may be a year or more before off-the-shelf sales on all items are possible. Replacement parts backlog orders have increased as much as 400 per cent above a year ago.

Effects of Strikes Still Felt

Even with production at prewar levels, the parts makers gladly would boost production if they could, but strikes, price structures under OPA, and shortages of materials have worked so much mischief to date that it is surprising that they have done as well as they have. At this writing, one of the largest manufacturers of piston rings has been on strike for more than two months over an incentive pay dispute. This throws the whole system out of gear by putting a heavy drain on other piston ring makers and only aggravates what already was a short supply in relation to demand. The bearing industry and many others have been crippled by strikes. It is true that the number of strikes is waning, but the damage they have caused will be felt for weeks and months. The Westinghouse strike, for example, so curtailed the production of service equipment that items with electric motors are practically unobtainable. The shortage of steel resulting from the coal strike also is a serious factor in auto parts production.

by LEN WESTRATE

CCJ Detroit News Editor

Truck Prices Heading Upward

Resurrection of OPA has put the truck manufacturers right back where they were on June 30 in respect to prices. During the interim when price controls were off, they sat pat while waiting to see what would happen to OPA. Now that it has been restored, it is thought that the issuance of new pricing orders will be coming through to the various companies. At least two manufacturers had received price increases before OPA's demise. Federal Motor Truck got a boost of about 3 per cent and Studebaker one of approximately 8 per cent. In the case of Studebaker, when allowances were made for previous increases and for engineering improvements the price actually figured up to about 30

per cent over 1942 levels for comparable models. In both cases, dealer absorption of 4.5 per cent in discount cuts were included. However, the new OPA includes the Crawford amendment, which restores prewar discounts, so that both Federal and Studebaker dealers may recapture that amount, and new pricing orders will not require dealer absorption. In view of these two pricing orders, it would appear that truck prices in general are heading upward.

Anti-Freeze May Be Scarce

The most serious shortages are reported to be in bearings, piston rings, piston pins, clutch facings, metal gaskets, storage batteries, crankshafts, transmission parts, brake drums and gears, to mention only a few. One interesting item uncovered in the survey is that the supply of anti-freeze of all types is likely to be in short supply next fall and winter. One jobber reports that his allotment has been cut about 50 per cent under what he had been promised originally. He said suppliers tell him that the government requisitions are as high as last year's and that the synthetic rubber industry is a competitor for ingredients used in anti-freeze.

Production Picture Good

The truck production picture continues to look good, with output for July figures expected to show in the neighborhood of 90,000 to 100,000. Chevrolet in late July was leading the production parade in Detroit with 7000 to 8000 per week. Ford was in second place with about 3500 to 4000 and Dodge was turning out 2500 to 3000. While prospects for truck production are a little better than for cars, there are still many shortages to combat and nothing like real peak volume is in sight for many months. The nature of shortages to date have favored truck builders, since sheet steel and cushion springs are not nearly such big items as in a passenger car. However, copper, lead and pig iron are critically short and will hold back heavy truck output until relieved.

(TURN TO PAGE 76, PLEASE)





"It's a Studebaker truck...it's a pretty safe bet a smart man runs that business!"

THAT Studebaker Coupe Express Pick-up you see in the picture above is a full-fledged teammate of 197,661 Studebaker military trucks that wrote brilliant new pages of transport history at the fighting fronts.

It's smaller in size and in load capacity, of course. But it has the same kind of stand-up stamina as Studebaker's big, powerful army trucks.

This means it makes few trips to the repair shop throughout its long life, thanks to a combination of top quality materials and painstaking craftsmanship.

Makes upkeep hit the downgrade! Informed truck operators, who use hard, cold facts as their buying gauge, know there's nothing to match the gas-saving and tire-saving record of Studebaker trucks.

Those savings are a logical result of advanced principles of de-

sign developed and perfected by Studebaker's truck engineers in their great scientific laboratories and on Studebaker's unique, 800-acre, million-dollar proving ground.

It isn't possible just yet to meet all demands for this good-looking, restful-riding half-ton Coupe Express. But Studebaker's truck manufacturing facilities have been greatly expanded. And the time is coming when a full supply of Studebaker half-ton, one-ton and still larger models will be available.

Don't settle for anything less than Studebaker quality and economy. Make arrangements now with a nearby Studebaker dealer to give your new truck needs his special attention.

STUDEBAKER
South Bend 27, Indiana, U.S.A.
BUILDER OF TRUCKS YOU CAN TRUST



Studebaker's full line of top value trucks in all sizes includes this big, husky M-16 model, available as cab and chassis for standard stake or special bodies. It's powered by the highly efficient 6-cylinder Hy-Mileage Studebaker engine. Also in production now is a versatile one-ton Studebaker Pick-up.

DETROIT DISPATCH

(CONTINUED FROM PAGE 74)

... But Panel Jobs Scarce

The serious situation in sheet steel is reflected in the small number of panel delivery jobs that manufacturers have been able to turn out to date. A check late in July showed that only about 10,000 panel jobs had been built because of the shortage of large steel sheets needed in that type of body construction. During the first six months of 1941, by comparison, the industry turned out more than 58,000 panel trucks. Most of the panels built this year have been in the smaller categories,

with very few being one-ton, ton-and-a-half or larger. There is some hope, however, that beginning this month the sheet steel supply will ease off enough to increase panel truck production a little, although there is no real hope of getting any volume worth talking about until September or October.

Registrations 100,000 Off '41

In the matter of truck classifications, R. L. Polk and Co. finds that registrations covering 96 per cent of all truck sales from Jan. 1 to July 20 show half-ton or less models leading with 66,153 units. This figure includes in round numbers 23,000

Fords, 16,000 Dodges, 10,000 Willys, and 9000 Chevrolets. Registrations of other classifications by g.v.w. are 5000 to 10,000 lb., 12,000; 10,000 to 14,000 lb., 59,000; 14,000 to 16,000 lb., 13,000; 16,000 to 19,000 lb., 3000; 19,500 to 26,000 lb., 8000 and 26,000 lb. and up, 6000. In spite of the fact that a few truck makers are registering more trucks this year than in the same period of 1941, total registrations are more than 100,000 units under the same period in 1941 in the area covered by the Polk figures. The reason is that the large volume producers have been hit more heavily by strikes and shortages than the smaller companies.

Truckers Coast on Hobbs Bill

Fleet operators in Detroit are not particularly affected by the Hobbs anti-racketeering bill, according to a representative of the Michigan Trucking Assn. He points out that most of the provisions of the bill are incorporated into present contracts with the AFL and that there is no reason or need to change them. Labor relations have been excellent so far, and there is no intention to change contract provisions which might be done under the statute, he said.

Tires Prewar Grade or Better

The return of truck tires with nearly as much natural rubber as was used before the war is a happy development for fleet operators. The allocation of several permissible production of truck tires of 8.25 and up with as high as 94 per cent crude rubber, compared with about 67 per cent used formerly. This should make truck tires now as good or better than before the war, considering the improvements made in cord and other production techniques. Truck tires of size 7.50 and down now may be stepped up from 13, 23, or 33 per cent natural rubber, depending on size, to 67 per cent. Hereafter, truck tires will bear no special sidewall markings, since casings with more than 50 per cent natural rubber no longer are designated by symbols indicating synthetic content. Passenger car tires now may be made with as high as 13 per cent natural rubber.

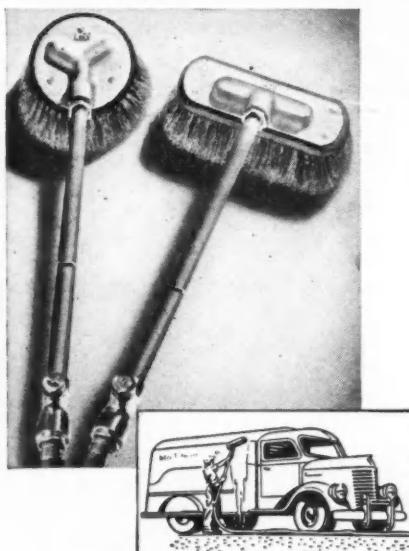
Easy-Quick Wash

for

TRUCKS • TRAILERS • R.R. COACHES TROLLEYS • BUSSES • AUTOS • BOATS AIRPLANES • ETC.

"LACO"
THE TRADE MARK LINE

FOUNTAIN BRUSHES



- Saves time—cuts labor cost
- Reduces lay-up time
- Cleans surfaces and crevices thoroughly
- Standard 3/4 hose connection
- Water control valve-push type
- Brush replaceable at low cost
- Style — round or oblong
- Quality brushes in horsehair, nylon or bristle

A Shower and Scrub all in one motion with a FOUNTAIN BRUSH is the accepted time saver method to wash trucks, busses, R.R. coaches, trolleys, etc.

The "LACO" FOUNTAIN BRUSH is made to withstand heavy duty use. All parts are made of aluminum alloy—strong but light weight, and rust proof. Brush designed in either oblong or round style with a choice of horsehair, nylon, or bristle brush fillers.

Users find the water control valve-push type a time and money saver.

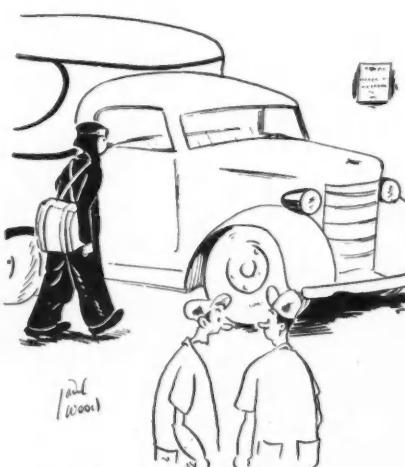
Write today for prices and dealer nearest you.

A. LAITNER & SONS

2000 Brooklyn Ave.,

Detroit 26, Mich.

Brush Manufacturers Since 1855



"He's got a cargo of air express."

Fleet Owners: *keep idle batteries at power peak!*

Get free loan
of the new

GOOD^YEAR
truck battery

**POWR
SAVR**
!

YOU can get this money-saving Goodyear exclusive as a *free* loan if your fleet consists of 25 or more trucks; your Goodyear dealer will explain how.

Newest thing in battery care, the Goodyear truck battery PowR SavR keeps Goodyear batteries at full power while stored in your own garage. You get automatic, safe battery care—and power-full batteries available at all hours of the day or night. Better see your Goodyear dealer about this battery bonus right now!

PowR SavR, YKL—T.M.'s The Goodyear T. & R. Co.



Your best **NEW** battery buy:
the heavy-duty Goodyear YKL



POWER-FULL

—because it's on constant power charge—
kept at *full* power by your Goodyear dealer's
PowR SavR.

PACKS MORE PUNCH LONGER

—because of its cushioned power construction.
Felted Fiberglas mats placed between the
plates mean sure starts far longer!

GOOD^YEAR
THE GREATEST NAME IN RUBBER

YKL
BATTERIES
—for buses, trucks, tractors



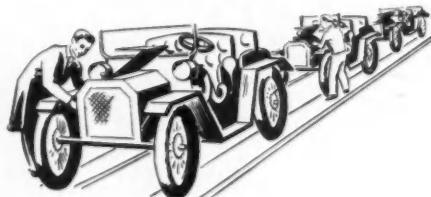
CCJ QUIZ

by ROBERT F. BAHL



Answers on Page 98

This year Detroit is celebrating the Golden Jubilee of the automotive industry. In connection with the Jubilee, a big banquet was held in June to honor 14 pioneers of the industry and to enroll them in an Automotive Hall of Fame. For your quiz assignment, you have to tell us something about each of these men. Each question is worth 10 points. A score of 70 is fair, 80 is good, 90 is excellent and 100 enters you in the CCJ Quiz Hall of Fame. You'll find the answers on page 98.



1.

J. Frank Duryea with his brother Charles organized the first automobile factory in America at Springfield. Had others followed in their footsteps, Springfield today might have been the motor capital of the world instead of Detroit. Of course, we're referring to . . .

- a. Springfield, Ill.
- b. Springfield, Ohio
- c. Springfield, Mass.
- d. Springfield Miss.

2.

Frank Kwilinski has been a workman for this company for 60 years. It is a company that prides itself on the long service of its employees and its many father-son combinations. The company is . . .

- a. Federal
- b. Autocar
- c. Four-Wheel-Drive
- d. Studebaker

3.

Charles B. King has inscribed his name in automotive history as the man who . . .

- a. first drove an auto on the streets of Detroit
- b. organized General Motors
- c. invented four wheel brakes

4.

Barney Oldfield will be remembered as . . .

- a. an inventor
- b. a financier
- c. an auto racer
- d. an administrator

5.

Henry Ford is so well known that it would be hard to "stick" you on any question about him, but we're going to try anyway. The only sport that Ford has been known to indulge in is . . .

- a. tennis
- b. skating
- c. golf



6.

Charles W. Nash once worked for W. C. Durant for \$1 a day. Eventually, Nash replaced Durant as president of . . .

- a. General Motors
- b. Nash Motor Co.
- c. Chevrolet
- d. Dodge

7.

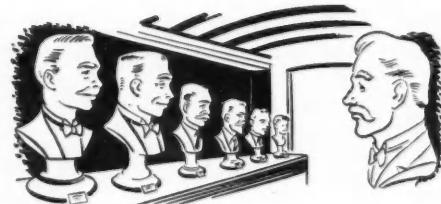
Ransom Olds you no doubt connect with Oldsmobile, but you should also link his name with . . .

- a. International Harvester
- b. Mack
- c. Reo
- d. Diamond T

8.

Chief contender with the Duryea auto as being the first American-made car was one built by honored-guest Edgar Apperson and his brother Elmer for . . .

- a. Carl Benz
- b. Elwood Haynes
- c. Horace Dodge
- d. John Maxwell



9.

Charles W. Snyder entered the Automotive Hall of Fame as a representative of . . .

- a. pioneer car dealers
- b. pioneer car buyers
- c. pioneer road builders
- d. pioneer oil refiners

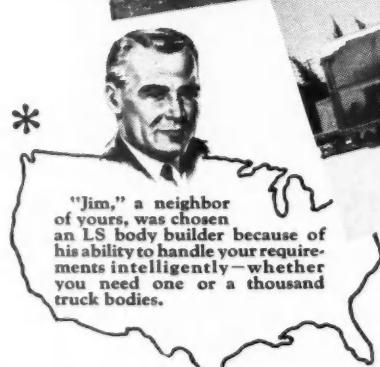
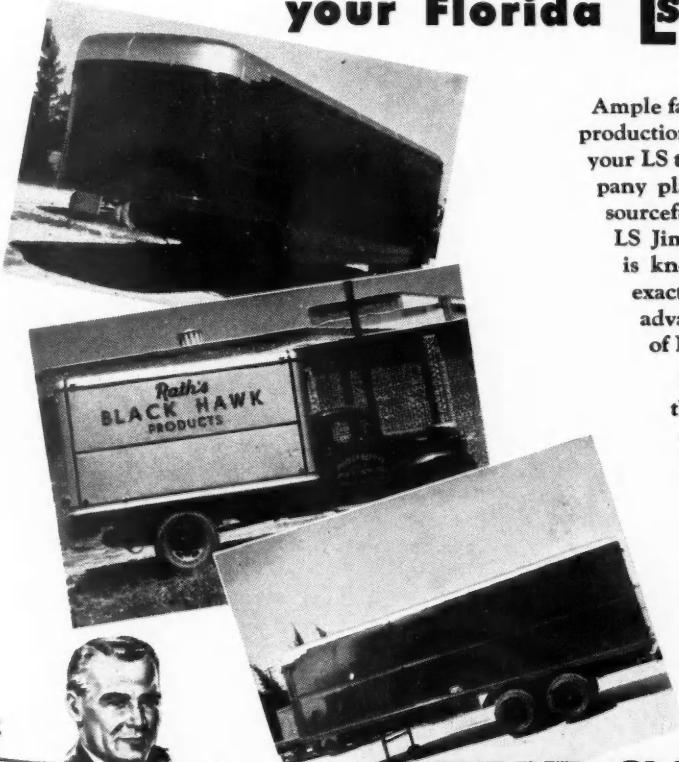
10.

We close our quiz with a matching test that takes in all the others who were honored at the Golden Jubilee Celebration.

- a. John Zaugg—1. early carburetor maker.
- b. Wm. C. Durant—2. founder of Chevrolet.
- c. Alfred P. Sloan—3. General Motors Board Chairman.
- d. John van Benschoten—4. pioneer auto dealer.
- e. George M. Holley—5. veteran employee for White Motor Co.



Yours for Service **ALAN WADDELL**



"Jim," a neighbor of yours, was chosen an LS body builder because of his ability to handle your requirements intelligently—whether you need one or a thousand truck bodies.

LINDSAY STRUCTURE



U. S. Patents 2017629, 2263510, 2263511
U.S. and Foreign Patents and Patents Pending



Lindsay Structure, with its "pre-tensioned sheets," achieves extraordinary strength and lightness.

DISTRIBUTORS AND BUILDERS THROUGHOUT THE COUNTRY

... FLEET DISCOUNTS

(CONTINUED FROM PAGE 45)

Dealers Offer 10%-20%

DISCOUNTS given by dealers are largely a matter of negotiation between buyer and seller. There appears to be no uniform rate, but it generally ranges between 10 and 20 per cent, with the higher figure applying to larger units. The factories do not require dealers to give discounts, although they may recom-

mend that they do so under certain conditions. Some of the companies polled said that their dealers are not giving discounts on either cars or trucks, except in cases where they are required to do so under OPA regulations. Others report that dealers still are given prewar discounts.

The important thing is that, so far, manufacturers have not altered discount policies and many dealers have followed suit. Also, it is the opinion of the manufacturers that those dealers who are not now giv-

ing discounts will again give them as soon as production shows signs of meeting demand and that the pre-war practices of discounts on new price or over-allowance on trade-ins will show up.

Distribution Methods Also Vary

MEETHODS of distributing vehicles to old fleet customers also vary between companies. Fargo Div. of Chrysler Corp., which handles fleet sales, and Ford allocate on an historical basis. First the company determines what percentage of a fleet operator's vehicles were purchased from the company prewar. This is then used as a factor in determining what percentage of available production the user is entitled to buy. Chevrolet is not using this method, but is allocating its vehicles to dealers on their historical sales record and allowing them to make an equitable distribution among fleet operators in their territories.

Fleet Service to be Extended

MOST manufacturers are planning to broaden the base of their fleet service departments. While this phase has not been particularly neglected in past years, it now is to assume even more importance. Some companies plan to concentrate on more numerous service facilities in order to make repairs and parts more readily accessible. Others, such as Chevrolet, are developing fleet activities of considerable scope.

The Chevrolet Fleet Service organization goes directly into the fleet owners shop to work out difficulties. A check analysis is made of a group of vehicles to see what is causing the trouble. If the trouble is caused by faulty maintenance, the shop crew is given service instruction and a maintenance program is set up for the operator. Sometimes the trouble is due to bad driver habits, and this is corrected by working with the driver. Even when the maintenance is taken care of outside the fleet owners' shops, the service organization will work with the dealer or independent repair shop to locate difficulties and institute corrective practice. Ford, Dodge, Studebaker and other large companies have variants of this fleet activity in operation.

END

(Please resume your reading on P. 46)

92 Years of Successful Manufacturing Experience

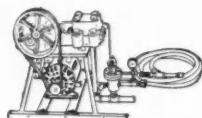
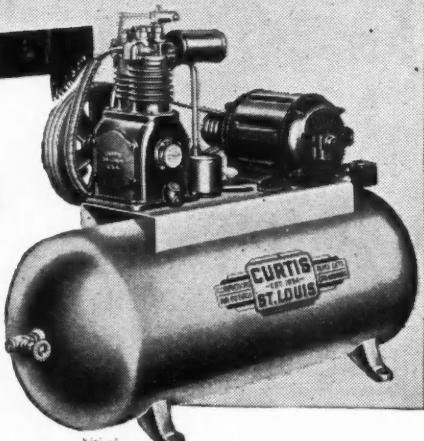
O-H-y CURTIS

AIR COMPRESSORS

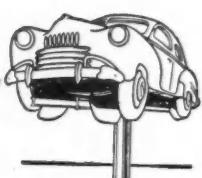
are always
DEPENDABLE ECONOMICAL EFFICIENT

1. Long life, minimum maintenance, smooth operation.
2. Self oiling, controlled lubrication, Timken-Bearing equipped.
3. Unloading starter assures easier starting and long motor life.
4. Superior tank. Improved appearance because of automatic electric weld.
5. Precision built throughout — 92 years of engineering experience.

A Curtis compressor delivers maximum air per dollar of first cost as well as per dollar of operating expense.



Curtis Hydraulic
Car Washers



Curtis Hydraulic
Auto Lifts

CURTIS PNEUMATIC MACHINERY DIVISION

of Curtis Manufacturing Company

1970 Kienlen Avenue

St. Louis 20, Missouri

CURTIS PNEUMATIC MACHINERY DIVISION of Curtis Manufacturing Company
Kienlen Avenue, St. Louis 20, Missouri

Please send me your Literature Kit C-6, which includes bulletins on Curtis Air Compressors, Curtis Auto Lifts and Curtis Car Washers.

Name.....
Firm.....
Street.....
City.....
Zone..... State.....

Yes Sir! Anyway You Look at it...



MEYERCORD TRUCK DECALS will do a lasting low-cost advertising job!

Utilize the *free* advertising space on the tops, sidepanels, visors, backs and cab doors of *your* trucks...with weather-tested Meyercord Truck Decals. They're durable, washable, easily applied.

This modern method of truck decoration and lettering is economical to use for a dozen trucks or a thousand! Products, trademarks, slogans can be reproduced in any size, color or design at a fraction of handpainting time and cost. Overnight speed of application of Meyercord Truck Decals keeps your

trucks "on the street". Investigate this modern method of truck decoration...for your new fleet. Designing service free. Please address all your inquiries to Department 32-8.

FREE! TRUCK VISUALIZER

Contains helpful hints on lettering, decorating; with outline diagrams for experimental designing of many body types—from panel deliveries to vans and tank trucks. Send for your free copy . . . TODAY!



THE MEYERCORD CO., 5323 WEST LAKE STREET • CHICAGO 44, ILLINOIS

AUGUST, 1946

Use postage-paid card inserted at page 59 for free information on advertised products

81



WASHINGTON RUNAROUND

Effect of New OPA Bill . . . Trucks Output Gets June Jolt . . . Trailer Materials Tight . . . Tire Goals Assured . . . Battery Quotas Down . . . Johnson for Wheeler . . . Credit Rules Eased . . . Site Sales Slump . . .

Effect of New OPA Bill

The revived OPA, as it affects the trucking industry, is very little different from the original extension act vetoed by the President. The most important change requires the calculation of ceilings using 1940 as the base year, rather than the old 1936-39 base. The base period under the vetoed bill would have been 1941. Legal prices are not likely to rise as much under the new bill as under the vetoed legislation.

Shortly after the extension was signed by the President, OPA announced the rolling back of most prices to June 30 levels, and was prepared to take full advantage of the 60 days allowed before acting on industry petitions for higher prices based on 1940 data.

Decontrol and price increase actions scheduled before June 30 were quickly revived by OPA. Additional decontrol actions were expected as a result of the creation of the Price Decontrol Board, which is all-powerful in regard to lifting ceilings. If OPA denies an industry petition for decontrol an appeal can be made to the board. The board's decision is final and cannot be overruled.

On individual items, the situation shapes up something like this:

Trucks and Trailers

MOTOR VEHICLES—Prices will rise if the 1940 formula is applied. Meanwhile, OPA is expected to go ahead with immediate issuance of truck prices under the reconversion order, MPR 610—recalculation of ceilings will have to wait until the industry presents accurate data on 1940 operations. Some of this information is already in OPA hands.

The new bill outlaws cost absorption on cars and trucks until unit sales for a period of six months reach the annual average unit sales for the years 1939 and 1941. But there is little likelihood that OPA will require any absorption before it expires next June 30.

TRUCK TRAILERS—OPA has already issued its delayed order upping trailer

by GENE HARDY
CCJ Washington Bureau

prices 8.6 per cent. Cost absorption will not be required. Further price boosts will have to wait for 1940 figures from the industry. At the same time price controls were dropped on certain specialized trailers, comprising about 27 per cent of the industry's output.

Decontrol of all trailer prices within a few months is likely.

Parts, Tires, Gas & Oil

REPLACEMENT PARTS—This situation is "intolerable" by OPA's own definition. A substantial price boost is likely to be the first move. With production increasing steadily, controls will be dropped by the end of the year.

PETROLEUM AND PETROLEUM PRODUCTS—These commodities are decontrolled in the extension law, unless the Price Decontrol Board certifies that supplies are insufficient to meet domestic demand.

TIRES—CPA will recommend lifting of price controls on tires from 8.25 and up early next month. A similar move in regard to all other sizes is expected before the year's end.

BATTERIES—Controls will remain, due to the ever-tightening situation on replacement batteries.

SERVICE AND TRANSPORTATION CHARGES—The 1940 base also applies here, and increases are likely. However, OPA is giving consideration to the early decontrol of contract carrier rates.

Truck Output Gets June Jolt

Production forecasts in Washington are almost as variable as the weather in the Nation's capital. Last month's optimism over truck output has faded. Production in June amounted to 58,739 units, 15,911 less than May. Light trucks showed the only gain with an increase of 3665 units over the May total of 32,400. Production of 18,608 mediums was less than half the May output. Light-heavy and heavy-heavy production dropped to 3053 and 1013 units, respectively.

The drop in truck production was due primarily to the slump at Ford, Chevrolet and Dodge. The White, Diamond T and Mack work stoppages were also a contributing factor. Late in July the ICC ordered the unloading of 58 boxcars of truck parts and components consigned to Diamond T ton the grounds that the cars were being held up too long.

July Goal 111,791

Most materials are on a touch-and-go basis, including pig iron (the biggest bottleneck at present), spring wire, copper, silver and lead. Reinstatement of ratings for steel under PR 28 will help some component suppliers.

While the industry expected production of 111,791 trucks and 256,125 passenger cars in July, CPA said that July output might possibly exceed that of May, but not by many units.

(TURN TO PAGE 84, PLEASE)



"Hello, Ajax Construction Co.? About that green lumber you used in my new house . . ."

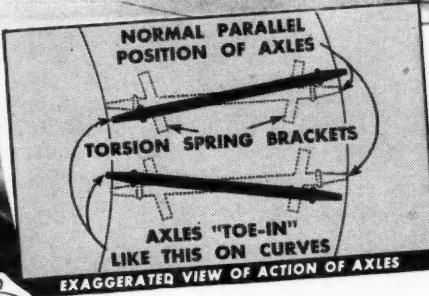
YOU'VE HEARD THE NEW TRUEHAUF GRAVITY SUSPENSION TANDEM IS REVOLUTIONARY... —Here's Why!

Gives Loads a More Level Ride—Hugs the Road on Turns. Prevents Load Shift!

Body and Payload are Suspended to a Degree Determined by their Own Weight. They are Gravity Suspended. Springs Cannot Bottom!

Truehauf Torsion Bar Springs Eliminate Conventional Leaf Springs and Hangers.

Send for the Tandem Booklet, "A WORKING MODEL", description of the principle of this new design!



Design Makes Maintenance Easy -- Cuts Maintenance Costs!

Angle-Set Spring Mountings Give Trailers Self-Steering on Curves -- Save Tire Wear and Fuel.

Axes "Toe-in" Automatically On Curves Directly In Relation to the Radius. On Curves of 240 ft. Radius or Greater, the Normal In-and-Out Travel, the Unit Will Trail Perfectly.

World's Largest Builders of Truck-Trailers

TRUEHAUF TRAILER COMPANY

DETROIT 32

8 Factories — 62 Factory Service Branches

TRUEHAUF TRAILERS



"Engineered Transportation"

WASHINGTON RUNAROUND

(CONTINUED FROM PAGE 82)

Trailer Materials Tight

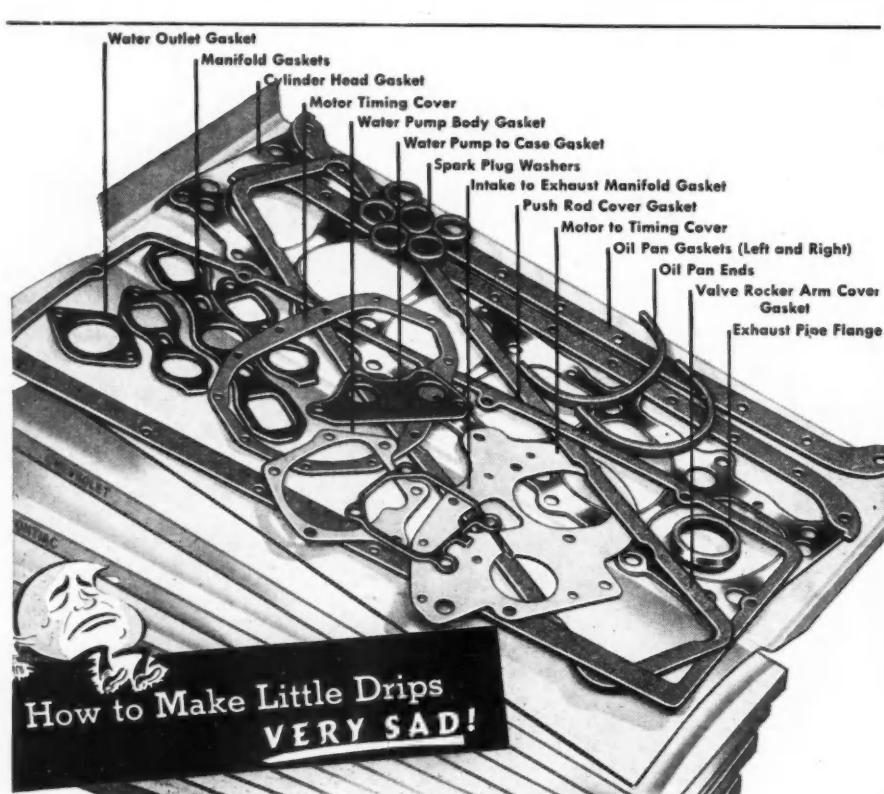
Truck-trailer output continues favorably, but materials are tight. The plywood situation is easing slightly and a CPA official told CCJ that the "ingenuity of the industry in substituting for softwood plywood is to be applauded by all trailer users." The castings shortage, which can be traced to the pig iron situation, is the biggest headache confronting trailer producers.

Tire Goals Assured

Tire production goals will be met. Unless the industry is closed down by strikes, the situation will continue to improve. The recent surprise action increasing the natural rubber content of all tires came six months earlier than CPA had originally contemplated, because of the shortage of synthetic rubber. The increased amounts could have been greater, but CPA wanted to fix the percentages at a level which will make it certain that no reduction will have to be made in the future. Further increases, particularly for passenger car sizes, are not likely until next year.

Battery Quotas Down

The replacement battery outlook remains gloomy. Third quarter quotas of lead for replacement batteries were set at 19 per cent of the amount of lead used for civilian batteries in 1944. The second quarter quota was 22 per cent of the base period. Battery manufacturers who had to appeal for additional lead in the second quarter will receive the 19 per cent, plus 86 per cent of the amount of lead which they received under appeals. Other battery manufacturers, who have been receiving their lead only through appeals to CPA, will obtain in the third quarter 86 per cent of the amount of lead which they received in the second quarter.



... USE FEL-PRO COMPLETE TRUCK GASKET SETS

Little Drips often dance with glee when you install only one or two gaskets instead of re-gasketing the whole job. Little Drips clap hands when they see hand-made gaskets going in—especially if one has run out of the right material and uses a makeshift. Little Drips think that's fine because it's sure to give them a better chance to drip sooner or later!

But when you get a Fel-Pro Full Gasket Set and do the whole job the easy way, with the right gaskets for each place,

Little Drips are SUNK. They're sealed in, everywhere, for a long, long time.

So if you want to make the Little Drips unhappy, tell your jobber you want these Fel-Pro Full Gasket Sets. You'll be in good company when you use Fel-Pro, for in war and peace, for many years, millions of Fel-Pro gaskets have been used by America's best mechanics, and installed as original equipment on the finest of automotive equipment.

Above: FS 6824S Fel-Pro Complete Gasket Set for Chev. 6, '40-'42. Other car, truck and tractor sets are in jobber stock now.

FELT PRODUCTS MFG. CO., 1520 CARROLL AVE., CHICAGO 7, ILL.

with FEL-PRO FULL GASKET SETS, PACKING, GREASE RETAINERS

Johnson for Wheeler

The defeat of Sen. Burton K. Wheeler, D., Mont., means that a new chairman will take over the Senate Interstate Commerce Committee after the new Congress is seated. The most likely candidate is Sen. Edwin C. Johnson, D., Colo., provided the Democrats retain their majority. Actually, the next in line for the job is Sen. Alben W. Barkley, D., Ky., but his duties as majority leader will prevent him from taking the post. Sen. Johnson is described as a moderate, middle-of-the-roader, whose primary interest lies in the realm of the military. Conservative by nature, he will not display the crusading tactics so ably practiced by Sen. Wheeler.

FBI Eyes Hijacking

Watch for an intensive FBI drive on hijacking if the alarming upward trend in trucking thefts continues. The scarcity of many types of consumer items is largely accountable for the increase.

Surplus Truck Distribution

Commercial purchasers accounted for 1715 surplus trucks sold during June out of a total of 11,795. During that month Federal agencies acquired 948, state and local governments 374, and veterans 8745.

Gas Turbine for Tanks

Army Ordnance is proceeding with the development of automotive engines that will have twice the power of those used in World War II. The application of the gas turbine to heavy tanks is under consideration. Future engines, and improved transmissions such as the cross-drive that will permit a tank to turn in its own length, are expected to revolutionize the performance of tracked vehicles.

Credit Rules Eased

Installment sales of automobiles and all other products have been freed from government credit regulations, provided the principal amount of the sale is over \$1,500. Another amendment to Regulation W, the Federal Reserve order controlling consumer credit, removed all credit restrictions on the following items: automobile batteries and accessories, and automobile tires and inner tubes.

(TURN TO PAGE 196, PLEASE)

FACTS FOR FLEETS ON POSTWAR PAINTS

(CONTINUED FROM PAGE 44)

solvents are added, usually a blend of aromatic and aliphatic hydrocarbons. Pigments, ground in the resin solution, are applied for color, hiding, and also for durability. Of the pigments, titanium dioxide, toluidine red, carbon-black and chrome green are the most generally used. The desired flexibility is usually obtained by the selection and amount of oil incorporated in the alkyd resin.

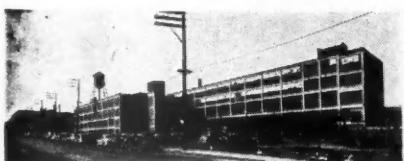
Fact 7: Lacquers from Cotton

THE basic ingredient of the lacquer is nitrocellulose or parynylin which is made from cotton linters—cotton fibres too short for spinning—treated with nitric acid in the presence of sulphuric acid. Cotton linters, as we have seen, above and as we know from the shortage of shirts is also on the scarce item list.

To this are added oils, solvents, and pigments in much the same manner and for the same function as in the case of the alkyd resins. The exact selection of products, however, may vary widely.

Fact 8: Alkyd Best for Shop

WE ALSO put the question of shop and shop equipment repainting up to the manufacturers, and learned that although there was much to be said for the new water mix and oil base wall paints, where hard usage was not expected, the alkyd resins still were tops for the automotive shop where greasy conditions and frequent washings were expected. This applied to both wall surfaces and machines, for the durable characteristics of this type finish were just as beneficial to the shop as on the truck or passenger car.



Exterior view of The Timken-Detroit Axle Co.'s newly acquired Trailer Axle Plant. Consists of 5 buildings devoted exclusively to machining and assembling axles and brakes for the trailer industry

The manufacturers have made excellent progress on color schemes, however, and at least one large manufacturer has a definite program of standardized colors for industries. Red, for instance, is reserved for fire fighting equipment, green for first aid, yellow for caution and so on. And along with it there is a trend toward using the new luminous paints of the fluorescent or phosphorescent types in certain specialized applications. We hope to have more on that in a forthcoming issue.

Fact 9: Get the Facts

IN painting as in nearly every field a little knowledge can be a dangerous thing. All the big producers maintain a staff of competent field engineers. One of their most useful jobs is to see that you get good results from your painting activities, whether you do it in your own shop, or farm it out. It is just a matter of good common sense to call on them for their advice.

END

(Please resume your reading on P. 45)

Cut truck maintenance time in HALF with HYPRESSURE JENNY* STEAM CLEANER

Yes, in half! For actual time studies show that when trucks are cleaned before repairs, you save up to 50% of the time your mechanics normally spend wiping oil, dirt and grease from parts, tools and equipment. That saved time means more road hours . . . more pay mileage!

JENNY is a mighty good investment in other ways, too. For periodic JENNY Steam-Cleaning rids truck chassis of accumulated road dirt that often adds as much as 400 pounds extra weight to the load . . . makes easy detection of otherwise unnoticed damaged or worn parts permitting repairs to be made before costly road failures occur. JENNY also cleans floors, runways, grease-pits, walls, windows, etc. 8 to 10 times faster . . . and 100 times better . . . than by ordinary hand methods.



* HYPRESSURE JENNY may now be equipped with the powerful new ADJUSTA-BLAST-GUN which gives the operator instant choice of the right type of spray or amount of water required for any cleaning application. The ADJUSTA-BLAST-GUN will more than double the cleaning efficiency of any JENNY now using the old type cleaning gun. It is easy and simple to attach. Price ADJUSTA-BLAST-GUN complete, delivered \$35.00.

HYPRESSURE JENNY DIVISION OF

HOMESTEAD VALVE MFG. CO.

P. O. BOX 90 • • • CORAOPOLIS • • • PENNSYLVANIA

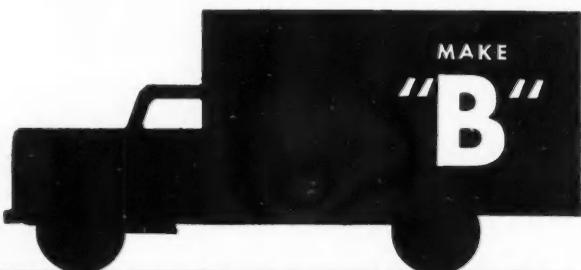


HERE'S IMPARTIAL PROOF MACKS LAST LONGEST!

1. FACT: 14% of all Mack Trucks on the road today were built before 1929...every seventh Mack is over 16 years old.



2. FACT: Closest runner-up, make "B" has only 10.3% trucks on the road with 16 years service to their credit.



3. FACT: Make "C" has only 7.8% trucks now in use 16 years.



4. FACT: Make "D" has only 6.6% of their trucks still operating after 16 years.



(The basic figures are from the latest authoritative national survey of truck registrations, by R. L. Polk & Co.)

MORE Mack Trucks are still rolling profitably for owners—years after they've paid for themselves in dependable service—than any other make.

Mack
TRUCKS
FOR EVERY PURPOSE



Performance
Counts!

Mack Trucks, Inc., Empire State Building, New York 1, New York. Factories at Allentown, Pa.; Plainfield, N. J.; New Brunswick, N. J.; Long Island City, N. Y. Factory branches and dealers in all principal cities for service and parts.

TRUCK SPECIFICATIONS TABLE

OF 1946 PRODUCTION MODELS

DATA SUPPLIED BY MANUFACTURERS AND TABULATED BY COMMERCIAL CAR JOURNAL

KEY TO DEFINITIONS, REFERENCES AND ABBREVIATIONS

DEFINITIONS

MAKE AND MODEL. Only Domestic Truck Models are listed.

OPTIONAL UNITS

For the express purpose of best fitting the truck to the individual job most of the models listed can be provided with optional engines, transmissions, axles, etc., and these models when so equipped are considered standard stock models.

CHASSIS LIST PRICE

The chassis list price applies to the minimum standard wheelbase with standard tires and standard equipment. All prices are F.O.B. factory. Chassis list price of the Cab does not include the price of the Cab unless otherwise noted.

RECOMMENDED GROSS VEHICLE WEIGHT FOR NORMAL SERVICE

The Gross Weights published herewith are those supplied by manufacturers as their Recommended Gross Vehicle Weights for Normal Operating Conditions, and are included in the Chassis List Price.

MAXIMUM AUTHORIZED TIRE SIZE

Authorized Tire Size listed. In actual practice the manufacturer may either increase or decrease the gross vehicle weight rating when either favorable or unfavorable operating conditions are involved. Since the proper performance of a motor truck depends upon many factors, including grades, road conditions, etc., the gross weight that a manufacturer is prepared to recommend will vary with particular conditions, and the manufacturer's own standard of safety factors. Specific recommendations, therefore, should be obtained from the manufacturer's representative.

CHASSIS WEIGHT

The chassis weight listed includes the weight of the minimum standard wheelbase chassis, with cowls, with standard tires, with standard equipment, with crankcase and cooling system full, and 5 gallons of fuel in the tank. It does not include the weight of the Cab. This applies to C.O.E. as well as conventional chassis types. Exceptions are noted.

STANDARD TIRE SIZE

The standard tire size listed is that which is included in the Chassis List Price.

The tire size listed in this column is the maximum size recommended by the manufacturer of the chassis for the Gross Vehicle Weight for Normal Operating Conditions. It is furnished at extra cost. Dual tires are understood; exceptions noted.

MAXIMUM STANDARD WHEELBASE

The minimum standard wheelbase is the so-called standard wheelbase on which the Chassis List Price is based.

MAXIMUM STANDARD WHEELBASE

The maximum standard wheelbase is the extreme end of the standard range of wheelbases offered by the chassis maker.

MAXIMUM BRAKE HP.

Maximum Brake Horsepower at Given R.P.M. is actual dynamometer reading without accessories.

tires, frames or frame reinforcements, optional wheelbases or any other units which make up part of the truck chassis and which International will furnish and approve from the factory as optional equipment can or will change either the ratings, chassis weight shown or performance of the truck as indicated by this list.

Also the company reserves the privilege of assigning special gross vehicle ratings for any chassis providing in the opinion of our engineering department, the type of service justifies the new rating without decreasing the safety factor descended into the truck.

(a) Available with Eaton Two-Speed Axle designated K5 Models.

(b) Current models will include, at additional cost, certain items not considered standard by the manufacturer. These items are included in the specifications and are listed below—Model K-8, oversize transmission: Model K-6, K-7 and K-10, oversize brakes; Model K-8, oversize engines and brakes; Model K-10, oversize engine, transmission and brakes; Model KF-11, oversize engine and transmission; Models K-8P and K-11-F, oversize engine and brakes.

KEY TO REFERENCES

e.i.—Cab Forward design.

c.o.e.—Cab-Over-Engine design.

(D)—Diesel-engine equipped.

(T)—Designed for tractor use only.

(C)—Converted Ford or Chevrolet Model.

(2) International Harvester—Specifications shown represent only the basic standard chassis units and standard chassis ratings in keeping with definitions established by Commercial Car Journal. Optional units not shown such as engines, clutches, transmissions, axles or axle ratios, brakes, wheels and

KEY TO ABBREVIATIONS

MAKES—ALL

B—Bendix.
BL—Bendix-Lipe.
Bu or Bud—Buda.
C—Chevrolet.
Cl or Cla—Clark.
Con—Continental.
Cum—Cummins-Diesel.
Eat—Eaton.
Fu—Foster.
H—Horch.
Her—Hercules.
LH—Lockheed.
LW—Lockheed front, Wagner "hi-lock," rear, Wisconsin rear.
M—Midland.
N.P.—New Process.
O or Ow—Own.
Op or Opt—Optional.
Shu—Shuler.
Spi—Spicer.
T or Tim—Timken.
Tw—Timken-Westinghouse.
TW—Timken.
Wau—Waukesha.
W or Wis—Wisconsin.
WW—Westinghouse.
WW—Westinghouse or Wagner

BRAKES—HAND

Location

4—Four Wheels, front, "hd" rear.
4—Four Wheels, rear only.

BRAKE DRUMS

Material

*—Cast alloy iron.
A—American Car Foundry.
C—Cast Iron.
CI—Copper Iron.
Co—Composite.
D—Dacrom.
E—Enameled.
G—Gumite.
N—Nickel Iron.

GOVERNOR STANDARD

Y—Yes.
N—No.

REAR AXLE

Final Drive and Type

F—Forward unit of Rear Axle Group.
R—Rear Unit of Rear Axle Group.
4R—Forward and rear units of Rear Axle Group.
6—All wheels.

WHEELS DRIVEN

H—Horch (springs).
R—Radius Rods.
L—Parallel Torque Rods.
T—Torque Arm.

(Turn to Next Page, Please)

(Continued from Page 89)

90

Line Number	MAKE MODEL	WHEEL- BASE	TIRE SIZES D-dual rear S-single rear	ENGINE DETAILS				TRANSMISSION	REAR AXLE	FRONT AXLE	BRAKES	FRAME I	
				Model and Number	Displacement Cylinders and Stroke	Comp. Ratio	Torque lb. ft.	Max. Brake H.P. at R.P.M.	Main Bearings				
1 Available	Available	126	133	13000	7.00/20D	7.50/20	Wau GBB	N WG T-9	7-24X10 ⁴	L4H	Opt	10-3 ^x	
2	CB200-SP	105	133	13000	7.50/20D	8.25/20	Wau GBZ	53410H	7-24X10 ⁴	L4H	Opt	10-3 ^x	
3	C-250-SP	105	133	13000	7.50/20D	8.25/20	Wau GBZ	53411H	7-24X10 ⁴	L4H	Opt	10-3 ^x	
4	CB-101-SP	105	133	13000	9.00/20D	10.00/20	Wau GBZ	53412H	7-24X10 ⁴	L4H	Opt	10-3 ^x	
5	CB-500-SP	105	133	13000	9.00/20D	10.00/20	Wau GBZ	53413H	7-24X10 ⁴	L4H	Opt	10-3 ^x	
6	CS-500-SP	105	133	13000	9.00/20D	10.00/20	Wau GBZ	53414H	7-24X10 ⁴	L4H	Opt	10-3 ^x	
7	CS-500-SPL	105	133	13000	9.00/20D	10.00/20	Wau GBZ	53415H	7-24X10 ⁴	L4H	Opt	10-3 ^x	
8	CS-500-SPLX	105	133	13000	9.00/20D	10.00/20	Wau GBZ	53416H	7-24X10 ⁴	L4H	Opt	10-3 ^x	
9	CS-500-SPLX	112	133	13000	11.00/20	11.00/20	Wau GBR	53417H	7-24X10 ⁴	L4H	Opt	10-3 ^x	
10	CS-600-SP	112	133	13000	11.00/20	11.00/20	Wau GBR	53418H	7-24X10 ⁴	L4H	Opt	10-3 ^x	
11	(D) CS-600-SP, Opt.	112	133	13000	11.00/20	11.00/20	Wau GBR	53419H	7-24X10 ⁴	L4H	Opt	10-3 ^x	
12	Chevrolet	DP	115	4600	2362/168	158/168	O-Thrift Mas.	53420H	9-3300	N Iowa	3 OWL	164-242	
13	Chevrolet	DR	115	5800	158/168	170/178	O-Thrift Mas.	53421H	9-3300	N Iowa	4 OWL	183-248	
14	Chevrolet	DS	134	13000	7.00/178	7.00/178	O-Thrift Mas.	53422H	9-3300	N Iowa	4 OWL	183-248	
15	Chevrolet	PK	160	160+	13000	7.00/208	O-Thrift Mas.	53423H	9-3300	N Iowa	4 OWL	183-248	
16	(School bus)	PJ	134	14000	7.50/20D	7.00/20	O-Thrift Mas.	53424H	9-3300	N Iowa	4 OWL	183-248	
17	(School bus)	PVS	134	14000	7.50/20D	7.50/20	O-Load Mas.	53425H	9-3100	N Iowa	4 OWL	183-248	
18	(School bus)	PWS	160	1600	14000	7.50/20D	O-Load Mas.	53426H	9-3100	N Iowa	4 OWL	183-248	
19	(o.e.)	PP	109	1050	16000	8.25/20D	O-Load Mas.	53427H	9-3100	N Iowa	4 OWL	183-248	
20	(o.e.)	PP	132	1320	16000	8.25/20D	O-Load Mas.	53428H	9-3100	N Iowa	4 OWL	183-248	
21	(o.e.)	PS	155	155	16000	8.25/20D	O-Load Mas.	53429H	9-3100	N Iowa	4 OWL	183-248	
22	(o.e.)	PS	134	134	16000	8.25/20D	O-Load Mas.	53430H	9-3100	N Iowa	4 OWL	183-248	
23	(o.e.)	PV	160	160	16000	8.25/20D	O-Load Mas.	53431H	9-3100	N Iowa	4 OWL	183-248	
24	(School bus)	PW	195	195	16000	8.25/20D	O-Lord Mas.	53432H	9-3100	N Iowa	4 OWL	183-248	
25	(School bus)	PW	195	195	16000	8.25/20D	O-Lord Mas.	53433H	9-3100	N Iowa	4 OWL	183-248	
26	Coribit (T)	18TG	137	137	18000	10.00/20	Con M6320	53434H	9-24X12	YFu 5A320	5 OWL	601-747	
27	Coribit (T)	22TG	145	145	25000	10.00/20	Con M6320	53435H	9-24X12	YFu 5A433	5 OWL	601-747	
28	Coribit (T)	28TG	148	148	25000	10.00/20	Con R6322	53436H	9-24X12	YFu 5A630	5 OWL	601-747	
29	Coribit (T)	29TD	145	145	25000	10.00/20	Con R6322	53437H	9-24X12	YFu 5A630	5 OWL	601-747	
30	Coribit (T)	29TD	145	145	25000	10.00/20	Her DRXC	53438H	9-24X12	YFu 5A630	5 OWL	601-747	
31	Coribit (T)	29TD	145	145	25000	10.00/20	Her DRXC	53439H	9-24X12	YFu 5A630	5 OWL	601-747	
32	Coribit (T)	29TD	152	152	25000	10.00/22	11.00/22	Cum HB6	53440H	9-24X12	YFu 5A630	5 OWL	601-747
33	Coribit (T)	29TD	155	155	25000	10.00/22	11.00/22	Cum HB6	53441H	9-24X12	YFu 5A630	5 OWL	601-747
34	Coribit (T)	29TG	137	137	18000	9.00/20	Con M6320	53442H	9-24X12	YFu 5A630	5 OWL	601-747	
35	Coribit (T)	29TG	145	145	25000	10.00/20	Con M6320	53443H	9-24X12	YFu 5A630	5 OWL	601-747	
36	Coribit (T)	29TG	148	148	25000	10.00/20	Con M6320	53444H	9-24X12	YFu 5A630	5 OWL	601-747	
37	Coribit (T)	29TG	137	137	18000	9.00/20	Con M6320	53445H	9-24X12	YFu 5A630	5 OWL	601-747	
38	Coribit (T)	18BD	148	148	25000	10.00/20	Con M6320	53446H	9-24X12	YFu 5A630	5 OWL	601-747	
39	Coribit (T)	29BD	160	160	16000	9.00/20	Con M6320	53447H	9-24X12	YFu 5A630	5 OWL	601-747	
40	Diamond T	404HH	139	175	11700	5000/8.25/20D	8.25/20	Her CBJXE	53448H	7-24X10 ⁴	YWG T-9A	4 OWL	363-522
41	Diamond T	500	139	175	11700	5000/8.25/20D	8.25/20	Her CBJXE	53449H	7-24X10 ⁴	YWG T-9A	4 OWL	363-522
42	Diamond T	609SC	106	151	14000	5300/8.25/20D	8.25/20	Her CBJXE	53450H	7-24X10 ⁴	YWG T-9A	4 OWL	363-522
43	Diamond T	611II	139	151	14000	5300/8.25/20D	8.25/20	Her CBJXE	53451H	7-24X10 ⁴	YWG T-9A	4 OWL	363-522
44	Diamond T	702	130	152	14000	5300/8.25/20D	8.25/20	Her CBJXE	53452H	7-24X10 ⁴	YWG T-9A	4 OWL	363-522
45	Diamond T	9010	154	154	14000	5300/8.25/20D	8.25/20	Her CBJXE	53453H	7-24X10 ⁴	YWG T-9A	4 OWL	363-522
46	Diamond T	940	172	172	14000	5300/8.25/20D	8.25/20	Her CBJXE	53454H	7-24X10 ⁴	YWG T-9A	4 OWL	363-522
47	Diamond T	940	172	172	14000	5300/8.25/20D	8.25/20	Her CBJXE	53455H	7-24X10 ⁴	YWG T-9A	4 OWL	363-522
48	Dodge	WC	116	116	4600	6.00/16	6.50/16.68	Own T-115	53456H	7-24X12	YFu 5A320	4 OWL	174-264
49	Dodge	WD-15	120	120	6400	5.200	6.50/16.68	Own T-116	53457H	7-24X12	YFu 5A320	4 OWL	174-264
50	Dodge	WD-20	120	120	6400	6.00/20	7.50/20	Own T-116	53458H	7-24X12	YFu 5A320	4 OWL	174-264
51	Dodge	WD-21	125	125	6400	6.00/20	7.50/20	Own T-116	53459H	7-24X12	YFu 5A320	4 OWL	174-264
52	Dodge	WD-22	135	135	9500	6.00/20	6.50/20	Own T-118	53460H	7-24X12	YFu 5A320	4 OWL	174-264
53	Dodge	WD-31	135	135	13500	6.00/20	7.50/20	Own T-118	53461H	7-24X12	YFu 5A320	4 OWL	174-264
54	Dodge	WD-31	160	160	13500	6.00/20	7.50/20	Own T-118	53462H	7-24X12	YFu 5A320	4 OWL	174-264
55	Dodge	WD-31	178	178	13500	6.00/20	7.50/20	Own T-118	53463H	7-24X12	YFu 5A320	4 OWL	174-264
56	Dodge	WF-33	159	159	13500	6.00/20	6.50/16.68	Own T-120	53464H	7-24X12	YFu 5A320	4 OWL	174-264
57	Dodge	WF-36	208	208	13500	6.00/20	6.50/16.68	Own T-120	53465H	7-24X12	YFu 5A320	4 OWL	174-264
58	Dodge	WF-38	129	129	14000	6.00/20	6.50/16.68	Own T-120	53466H	7-24X12	YFu 5A320	4 OWL	174-264
59	Dodge	WF-38	135	135	14000	6.00/20	6.50/16.68	Own T-120	53467H	7-24X12	YFu 5A320	4 OWL	174-264
60	Dodge	WF-39	160	160	14000	6.00/20	6.50/16.68	Own T-120	53468H	7-24X12	YFu 5A320	4 OWL	174-264
61	Dodge	WF-39	190	190	14000	6.00/20	6.50/16.68	Own T-120	53469H	7-24X12	YFu 5A320	4 OWL	174-264
62	Dodge	WF-41	178	178	14000	6.00/20	6.50/16.68	Own T-120	53470H	7-24X12	YFu 5A320	4 OWL	174-264
63	Dodge	WF-31	120	120	14000	6.00/20	6.50/16.68	Own T-120	53471H	7-24X12	YFu 5A320	4 OWL	174-264
64	Dodge	WF-31	125	125	14000	6.00/20	6.50/16.68	Own T-120	53472H	7-24X12	YFu 5A320	4 OWL	174-264
65	Dodge	WF-31	135	135	14000	6.00/20	6.50/16.68	Own T-120	53473H	7-24X12	YFu 5A320	4 OWL	174-264
66	Dodge	WF-31	159	159	14000	6.00/20	6.50/16.68	Own T-120	53474H	7-24X12	YFu 5A320	4 OWL	174-264
67	Dodge	WF-31	105	105	14000	6.00/20	6.50/16.68	Own T-120	53475H	7-24X12	YFu 5A320	4 OWL	174-264
68	Dodge	WF-31	129	129	14000	6.00/20	6.50/16.68	Own T-120	53476H	7-24X12	YFu 5A320	4 OWL	174-264
69	Dodge	WF-31	159	159	14000	6.00/20	6.50/16.68	Own T-120	53477H	7-24X12	YFu 5A320	4 OWL	174-264
70	Dodge	WF-40	148	148	14000	6.00/20	6.50/16.68	Own T-120	53478H	7-24X12	YFu 5A320	4 OWL	174-264
71	Dodge	WF-42	120	120	14000	6.00/20	6.50/16.68	Own T-120	53479H	7-24X12	YFu 5A320		



but **26 basic designs
OF SEALED POWER PISTON RINGS**



GOOD piston rings must provide oil control, certainly! But they can't stop there! Blow-by control, low friction, minimum wear—all these are "musts," too. Sealed Power Individually Engineered Ring Sets provide *all four*—for BALANCED PERFORMANCE. Each set is made up from twenty-six (26) basic designs of piston rings. Whatever the make, model or cylinder wear condition, there's a Sealed Power Set specifically engineered to do the best possible job. Sealed Power has been refining these sets for seven years, has been producing rings for car, truck and engine builders 35 years. For balanced performance, re-power with Sealed Power motor parts. Sold by leading distributors through franchise dealers. Sealed Power Corporation, Muskegon, Michigan and Stratford, Ontario.

Piston Rings, Pistons, Cylinder Sleeves, Piston Pins, Valves, Water Pumps, Bolts, Bushings, Tie Rods, Front End Parts.

Individually
Engineered

Keep Your Savings Bonds!
Get \$4 for \$3!

SEALED POWER PISTON RINGS

BEST IN NEW TRUCKS! ★ BEST IN OLD TRUCKS!

(Continued from Page 90)

Line Number	MAKE AND MODEL	Chassis List Price	WHEEL-BASE	TIRE SIZES	ENGINE DETAILS			TRANS-MISSION	FRONT AXLE	REAR AXLE	BRAKES	FRAME
					Dual rear Single rear	Front Dual rear Single rear	Main Bearings					
1	Dodge, Cont'd., WGA-43	\$178	178	16000	6.00/20	8.25/20*		Own T-120	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
2	WGA-44	220	105	15000	6.00/20	8.25/20		Own T-120	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
3	WGM-40	105	129	15000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
4	WGM-41	105	129	15000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
5	WGM-42	105	129	15000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
6	WGMA-40	118	129	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
7	WGMA-41	118	129	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
8	WGMA-42	118	129	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
9	WH-43	118	129	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
10	WH-44	118	129	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
11	WH-45	118	129	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
12	WH-46	118	129	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
13	WH-47	118	129	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
14	WH-48	118	129	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
15	WH-49	118	129	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
16	WH-45	118	129	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
17	WH-46	118	129	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
18	WH-47	118	129	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
19	WH-48	118	129	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
20	WHM-45	105	129	15000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
21	WHM-46	105	129	15000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
22	WHM-47	105	129	15000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
23	WHM-48	105	129	15000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
24	WHM-49	105	129	15000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
25	WHM-45	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
26	WHM-46	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
27	WHM-47	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
28	WHM-48	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
29	WHM-49	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
30	WJA-45	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
31	WJA-46	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
32	WJA-47	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
33	WJA-48	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
34	WJA-49	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
35	WKA-55	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
36	WKA-56	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
37	WKA-57	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
38	WKA-58	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
39	WKA-59	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
40	WKA-60	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
41	WKA-61	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
42	WKA-62	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
43	WKA-63	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
44	WKA-64	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
45	WKA-65	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
46	WKA-66	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
47	WKA-67	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
48	WKA-68	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
49	WKA-69	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
50	WKA-70	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
51	WKA-67	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
52	WKA-68	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
53	WKA-69	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
54	WKA-70	129	150	16000	6.00/20	8.25/20		Own T-130	250.6 6.20/14-3600	2-3x5.0	Y N P	SPD H Dual Rge. Own
55	Dodge (School Bus)	160	160	14000	7.00/20	7.50/20		Own T-118	320.6 6.19/21-3600	4-2x5.0	N P	4.0wn
56	WE-32-S	178	178	14000	7.00/20	7.50/20		Own T-118	320.6 6.19/21-3600	4-2x5.0	N P	4.0wn
57	WE-33-S	178	178	14000	7.00/20	7.50/20		Own T-118	320.6 6.19/21-3600	4-2x5.0	N P	4.0wn
58	WE-34-S	178	178	14000	7.00/20	7.50/20		Own T-118	320.6 6.19/21-3600	4-2x5.0	N P	4.0wn
59	WE-41-S	178	178	14000	7.00/20	7.50/20		Own T-118	320.6 6.19/21-3600	4-2x5.0	N P	4.0wn
60	WE-50-S	235	235	18000	9.00/20	9.00/20		Own T-136	320.6 6.20/21-3600	7-3x11.2	N P	5.0 Tim
61	Duplex	116	116	220	18000	8.25/20		Her JXD	320.6 6.20/21-3600	7-3x11.2	N P	5.0 Tim
62	...T.R.	116	116	220	18000	8.25/20		Her RXC	320.6 6.20/21-3600	7-3x11.2	N P	5.0 Tim
63	...J.H.A.	118	118	220	18000	8.25/20		Her RXC	320.6 6.20/21-3600	7-3x11.2	N P	5.0 Tim
64	...K.H.A.	118	118	220	18000	8.25/20		Her RXC	320.6 6.20/21-3600	7-3x11.2	N P	5.0 Tim
65	Federal	116	116	14000	7.50/20	8.00/20		Her JXB	440.6 7.50/20-200	2-3x5.0	N P	4 Tim
66	...1BM	116	116	14000	7.50/20	8.00/20		Her JXB	440.6 7.50/20-200	2-3x5.0	N P	4 Tim
67	...1AM2	116	116	14000	7.50/20	8.00/20		Her JXB	440.6 7.50/20-200	2-3x5.0	N P	4 Tim
68	...2BM	116	116	14000	7.50/20	8.00/20		Her JXB	440.6 7.50/20-200	2-3x5.0	N P	4 Tim
69	...2BM2	116	116	14000	7.50/20	8.00/20		Her JXB	440.6 7.50/20-200	2-3x5.0	N P	4 Tim
70	...2AM	116	116	14000	7.50/20	8.00/20		Her JXB	440.6 7.50/20-200	2-3x5.0	N P	4 Tim
71	...2AM2	116	116	14000	7.50/20	8.00/20	</td					

SMOOTH HORSEPOWER



CASITE

GUARANTEES BETTER AND
SMOOTHER PERFORMANCE OR
Double-Your-Money-Back

- New or old—your motors will run better and last longer, with Casite.

Casite protects stiff new motors during the critical break-in period . . . gives older motors new smoothness, pick-up and power.

Casite carries oil quickly to the tight spots, reduces engine wear, retards formation of sludge and gum, *cleans motors—keeps them clean.*

For higher fleet efficiency and lower operating costs, keep Casite in all your motors all the time.

Use Casite in the crankcase every oil change and through the air intake of gasoline motors every three months—a pint for all passenger cars and small trucks; 10% of crankcase capacity for all others.

THE CASITE CORPORATION • HASTINGS, MICHIGAN

New Radio Show

"RIGHT DOWN YOUR ALLEY"

COAST-TO-COAST
AMERICAN BROADCASTING COMPANY

EVERY SUNDAY AFTERNOON

4:30 Eastern Daylight Time	2:30 Central Standard Time
3:30 Eastern Standard Time	1:30 Mountain Standard Time
3:30 Central Daylight Time	12:30 Pacific Standard Time



WHAT CASITE DOES

- Carries oil to the tight spots.
- Protects motor during break-in period.
- Reduces formation of sludge and gum.
- Frees sticking valves and rings.
- Gives Better and Smoother Performance all-year-round.

卷之三

Equipped with 3 speed auxiliary

♦♦ Includes \$8.00 for spare wheel carrier on back of cab
led.

v Front only; Rear 7.50/17.

Auxiliary



Soft Pressure does it!

Soft pressure keeps the steel segments on the cylinder wall—gently, positively. That's why Hastings Steel-Vents have set so many records for satisfactory performance and long engine life. That's why they are so popular for rebores and resleeves as well as re-rings and extreme tapers.

SOFT PRESSURE DOES IT—IN REBORES, TOO

Long engine life is what every taxicab operator wants. This company gets it with Hastings Steel-Vents: "For the past four years we have been using Steel-Vent 'Motor Engineered' Sets in all our rebores. We receive much longer life from this combination than we did from plain rings. As a result the cylinder wall wear is considerably less. This means that we are able to get more re-ring jobs between rebores and a greater total mileage on the motor."

HASTINGS MANUFACTURING CO. • HASTINGS, MICH. • Hastings Ltd., Toronto

New Radio Show
"RIGHT DOWN YOUR ALLEY"
Coast-to-Coast
AMERICAN BROADCASTING COMPANY
Every Sunday Afternoon
4:30 Eastern Daylight Time 2:30 Central Standard Time
3:30 Eastern Standard Time 1:30 Mountain Standard Time
3:30 Central Daylight Time 12:30 Pacific Standard Time

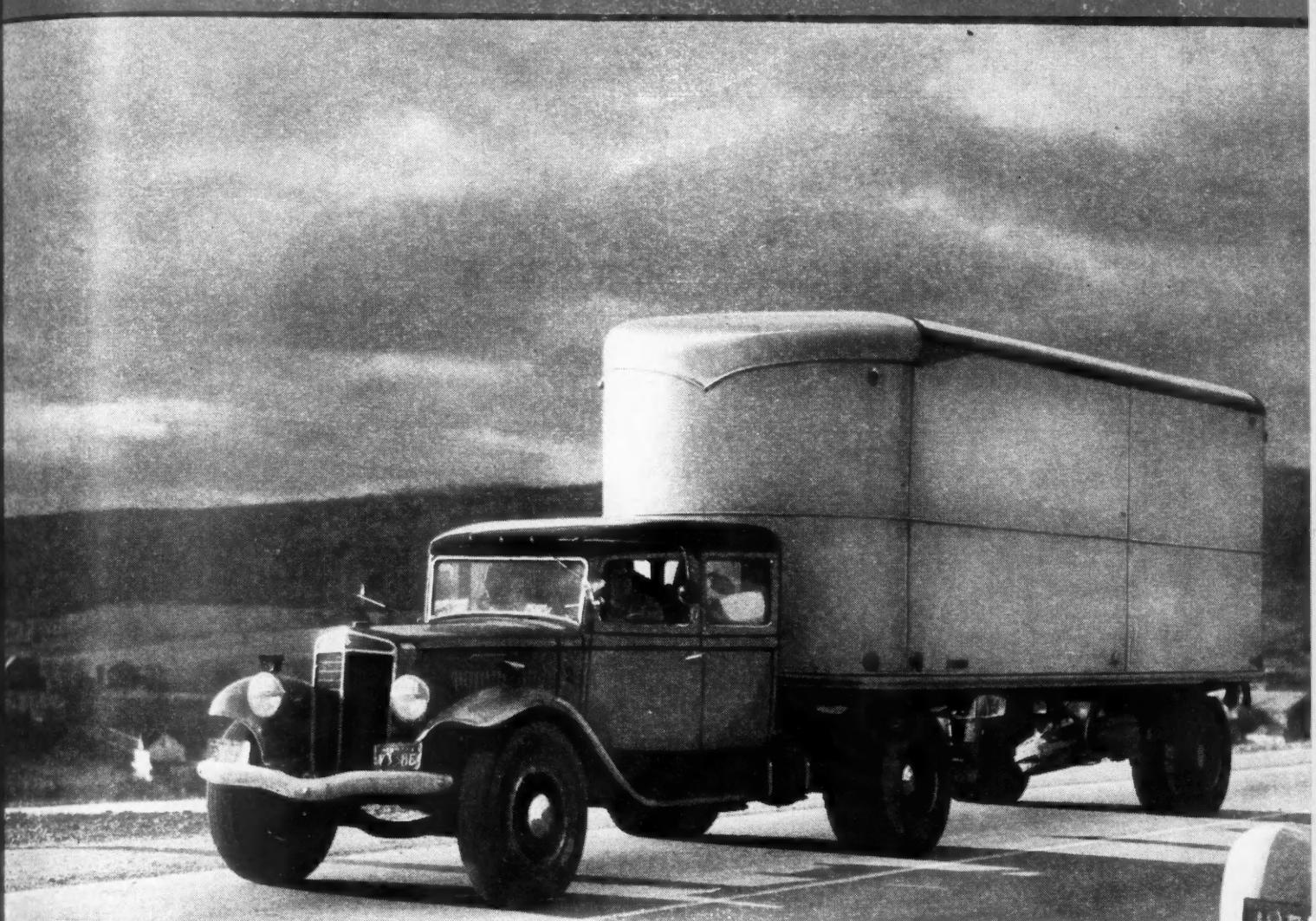
HASTINGS STEEL-VENT
PISTON RINGS
U. S. PAT. 2,148,997
TOUGH ON OIL-PUMPING GENTLE ON CYLINDER WALLS

(Continued from Page 94)

96

Line Number	MAKE AND MODEL	Chassis List Price	WHEEL-BASE	TIRE SIZES	ENGINE DETAILS			TRANSMISSION		REAR AXLE		FRONT AXLE		BRAKES		FRAME		
					Front and Rear Suspension (See definition of weight)	Chassis Weight for Normal Service	Chassis Weight for Heavy Service	Main Bearings	Model and Power Spds	Model and Gear Ratio in Type of Torque	Model and Dress and Type	Model and Type of Operation	Model and Drum Axles	Model and Liner Axles	Model and Side Dimensions	Model and Side Dimensions	Model and Type of Frame	
1	Studebaker M16	\$2,520	126	185	12500	36855	7,00/20D	8.25/20	Own 3M	4-24x14	Y FU 66452	4 Own 66452	5F	68 1/2 x 2 1/2	TX	60 1/2 x 2 1/2	T	
2	cont. M16(2)	18000	126	195	12500	36855	7,00/20D	8.25/20	Own 3M	4-24x14	Y FU 674988	4 Own 674988	5F	68 1/2 x 2 1/2	Co	60 1/2 x 2 1/2	T	
3	Truckstell(O) F18.5	10,00/20	140	194	18500	43267	7.50/20*	10,00/20	Ford	3-24x14	Y FU 66452	12 Cla. R1300	H5 67-6-83	Ford	65 3/4 x 33 47	TX	65 3/4 x 33 47	C/T
4	cont. F18.5	10,00/20	140	194	18500	43267	7.50/20*	10,00/20	Ford	3-24x14	Y FU 66452	12 Cla. R1300	H5 67-6-83	Ford	65 3/4 x 33 47	TX	65 3/4 x 33 47	C/T
5	cont. C18.5	10,00/20	140	194	18500	43267	7.50/20*	10,00/20	Chevrolet	3-24x14	Y FU 66452	12 Cla. R1300	H5 67-6-83	Chevrolet	65 3/4 x 33 47	TX	65 3/4 x 33 47	C/T
6	cont. C18.5	10,00/20	140	194	18500	43267	7.50/20*	10,00/20	Chevrolet	3-24x14	Y FU 66452	12 Cla. R1300	H5 67-6-83	Chevrolet	65 3/4 x 33 47	TX	65 3/4 x 33 47	C/T
7	Ward La Fr. D-1	11,00/20	149	220	25000	42626	6.576	11,00/20	Con B6427	42626	Y FU 6A430	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
8	cont. D-1	11,00/20	149	220	25000	42626	6.576	11,00/20	Con B6427	42626	Y FU 6A430	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
9	cont. D-2	11,00/20	149	220	25000	42626	6.576	11,00/20	Con B6427	42626	Y FU 6A430	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
10	D-2	11,00/20	149	220	25000	42626	6.576	11,00/20	Con B6427	42626	Y FU 6A430	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
11	D-3	12,00/24	149	220	25000	42626	6.576	12,00/24	Con B6427	42626	Y FU 6A430	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
12	(D)	12,00/24	149	220	25000	42626	6.576	12,00/24	Con B6427	42626	Y FU 6A430	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
13	D-5	12,00/24	149	220	25000	42626	6.576	12,00/24	Con B6427	42626	Y FU 6A430	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
14	D-0	12,00/24	149	220	25000	42626	6.576	12,00/24	Con B6427	42626	Y FU 6A430	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
15	(D)	12,00/24	149	220	25000	42626	6.576	12,00/24	Con B6427	42626	Y FU 6A430	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
16	Corbitt 18FG	11,00/20	149	220	25000	42626	6.576	11,00/20	Con B6330	33095	Y FU 5A33	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
17	cont. 18FG	11,00/20	149	220	25000	42626	6.576	11,00/20	Con B6330	33095	Y FU 5A33	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
18	cont. 18FG	11,00/20	149	220	25000	42626	6.576	11,00/20	Con B6330	33095	Y FU 5A33	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
19	D-2	11,00/24	149	220	25000	42626	6.576	11,00/24	Con B6330	33095	Y FU 5A33	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
20	Dodge WDX	11,00/24	126	8700	12,500	4600	8.25/20	9,00/20	Con B6330	33095	Y FU 5A33	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
21	P.W.D.	11,00/24	126	8700	12,500	4600	8.25/20	9,00/20	Own T-137	6-34x14	Y NP	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
22	cont. WDX	11,00/24	126	8700	12,500	4600	8.25/20	9,00/20	Own T-137	6-34x14	Y NP	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
23	cont. WDX	11,00/24	126	8700	12,500	4600	8.25/20	9,00/20	Own T-137	6-34x14	Y NP	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
24	cont. WDX	11,00/24	126	8700	12,500	4600	8.25/20	9,00/20	Own T-137	6-34x14	Y NP	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
25	cont. WDX	11,00/24	126	8700	12,500	4600	8.25/20	9,00/20	Own T-137	6-34x14	Y NP	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
26	D-7	12,00/24	149	220	25000	42626	6.576	12,00/24	Con B6427	42626	Y FU 6A430	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
27	(D)	12,00/24	149	220	25000	42626	6.576	12,00/24	Con B6427	42626	Y FU 6A430	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
28	M.H.440-4	12,00/24	149	220	25000	42626	6.576	12,00/24	Con B6427	42626	Y FU 6A430	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
29	cont. M.H.440-4	12,00/24	149	220	25000	42626	6.576	12,00/24	Con B6427	42626	Y FU 6A430	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
30	cont. M.H.440-4	12,00/24	149	220	25000	42626	6.576	12,00/24	Con B6427	42626	Y FU 6A430	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
31	cont. M.H.440-4	12,00/24	149	220	25000	42626	6.576	12,00/24	Con B6427	42626	Y FU 6A430	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
32	cont. M.H.440-4	12,00/24	149	220	25000	42626	6.576	12,00/24	Con B6427	42626	Y FU 6A430	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
33	cont. M.H.440-4	12,00/24	149	220	25000	42626	6.576	12,00/24	Con B6427	42626	Y FU 6A430	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
34	cont. M.H.440-4	12,00/24	149	220	25000	42626	6.576	12,00/24	Con B6427	42626	Y FU 6A430	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
35	cont. M.H.440-4	12,00/24	149	220	25000	42626	6.576	12,00/24	Con B6427	42626	Y FU 6A430	5 Tim 58165PA	B	6-14 Tim 35011	TM W84A	600 920	TD Opt	
36	Peterbilt(D)270DD	8,960	165	Opt	27,000	12,500	10,00/20D	11,00/22	Cum HB600	0-46x16	Y SpI 7741	12 U-200P	2F	6-42 Tim 35011	TM W84A	800 1250	a FD 80	
37	Walter(W-307)	11,00/20	149	204	26000	5500	10,00/20D	12,00/20	Her WXLC	0-46x16	Y SpI 5A42	5 Tim 58300	SF	6-42 Tim 35011	TM W84A	600 920	TD Opt	
38	cont. W-307	11,00/20	149	204	26000	5500	10,00/20D	12,00/20	Her WXLC	0-46x16	Y SpI 5A42	5 Tim 58300	SF	6-42 Tim 35011	TM W84A	600 920	TD Opt	
39	cont. W-307	11,00/20	149	204	26000	5500	10,00/20D	12,00/20	Her WXLC	0-46x16	Y SpI 5A42	5 Tim 58300	SF	6-42 Tim 35011	TM W84A	600 920	TD Opt	
40	cont. W-307	11,00/20	149	204	26000	5500	10,00/20D	12,00/20	Her WXLC	0-46x16	Y SpI 5A42	5 Tim 58300	SF	6-42 Tim 35011	TM W84A	600 920	TD Opt	
41	cont. W-307	11,00/20	149	204	26000	5500	10,00/20D	12,00/20	Her WXLC	0-46x16	Y SpI 5A42	5 Tim 58300	SF	6-42 Tim 35011	TM W84A	600 920	TD Opt	
42	cont. W-307	11,00/20	149	204	26000	5500	10,00/20D	12,00/20	Her WXLC	0-46x16	Y SpI 5A42	5 Tim 58300	SF	6-42 Tim 35011	TM W84A	600 920	TD Opt	
43	cont. W-307	11,00/20	149	204	26000	5500	10,00/20D	12,00/20	Her WXLC	0-46x16	Y SpI 5A42	5 Tim 58300	SF	6-42 Tim 35011	TM W84A	600 920	TD Opt	
44	cont. W-307	11,00/20	149	204	26000	5500	10,00/20D	12,00/20	Her WXLC	0-46x16	Y SpI 5A42	5 Tim 58300	SF	6-42 Tim 35011	TM W84A	600 920	TD Opt	
45	Willys J.D.-CJ-2A	*1080	80	2937	*11646.00/16	7,00/15	Own CJ-2A	4-31x14	Y H	*-5.38	SpI 25	4 SpI 41-2	Y H	*-5.38	SpI 25	4 SpI 41-2		
Six-Wheelers																		
46	Corbitt 38RCI	Opt	35000	.....	10,00/22	10,00/22	10,00/22	10,00/22	Con B6427	42626	Y FU 6A43	5 Tim 58300	PA SF	L **	-6.44 Tim 35000	TM W84A	1094a
47	cont. 38RCI	Opt	40000	.....	10,00/22	10,00/22	10,00/22	10,00/22	Con B6602	42626	Y FU 6A43	5 Tim 58300	PA SF	L **	-6.44 Tim 35000	TM W84A	1094a
48	cont. 38RCI	Opt	45000	.....	10,00/22	10,00/22	10,00/22	10,00/22	Con B6602	42626	Y FU 6A43	5 Tim 58300	PA SF	L **	-6.44 Tim 35000	TM W84A	1094a
49	cont. 38RCI	Opt	50000	.....	10,00/22	10,00/22	10,00/22	10,00/22	Con B6602	426							

Thermoid the Longer-Life Line



TAKE the word of Thermo-Block users. They know from experience what Thermo-Blocks can do. To them "Longer-Life" is a proven fact...proven under the most gruelling actual conditions, in all sorts of weather, under severest heavy duty.

With Thermo-Blocks, brakes really brake, stay dependable longer. One operator of sixty-six units reports that with Thermo-Blocks on his units "drum

trouble is practically nil". Still another user vouches that Thermo-Blocks "give us added mileage and reduce costs".

Thermo-Blocks on your units can do as much for you. Give them a test...on your toughest run. You, too, will find that "Longer-Life" is no idle phrase. It's down-to-earth, added, dependable brake mileage, lower operating costs...factors that keep your units on the profit road.

Thermoid
THE Longer-Life LINE FOR HEAVY-DUTY JOBS

Thermo-Blocks • Clutch Facings • Fan Belts • Radiator Hose

THERMOID COMPANY, TRENTON 6, NEW JERSEY

Lube Number	MAKE AND MODEL	WHEEL-BASE	TIRE SIZES D-dual rear S-single rear	ENGINE DETAILS			TRANSMISSION	FRONT AXLE	REAR AXLE	SERVICE	BRAKES	FRAME				
				Front Standard	Standard S.P./d.s.	Model S.P./d.s.	Main Bearings	Number of Main Bearings	Comp. Ratio	Displacement	Torque ft. lbs.	Center and Type	Front to High	Model and Grade	Cylinders and Type	Tire
1 Ken-worth (D) 523 4R	241 41000	14600 10.00/20	11.00/22	Cum HB66	6-51/4x6	743 17	565/200-2100/7-14/16/14	YBL 7841	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
2 (D) 528 4R	193 54000	15100 10.00/20	11.00/22	Cum HB66	6-51/4x6	743 17	565/200-2100/7-14/16/14	YBL 7841	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
3 (D) 532 4R	186 49000	1234 40000	12500 10.00/20	Bud L6525	6-4 1/2x5	574 17	585/200-2200/7-14/16/14	YBL 7841	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
4 (D) 534 4R	186 3234	35000 10.00/20	10.00/22	Wau 6MZR	6-4 1/2x5	574 17	585/200-2200/7-14/16/14	YBL 7841	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
5 (D) 548 4R	193 40000	12500 10.00/20	10.00/22	Wau 6MZR	6-4 1/2x5	574 17	585/200-2200/7-14/16/14	YBL 7841	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
6 (D) 552 4R	255 44500	127000 10.00/20	13.00/24	Cum HB66	6-4 1/2x6	672 17	500-1800/7-14/16/14	YBL 7841	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
7 Marion-Herr.	2790 156	1225000 7.50/20	7.50/20	Ford HB660	8-3 1/2x6	629 6-4 1/2	100-3500/3-21/4x4	YBL 7841	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
8 (C) ... GM M-17-6	2822 180	1225000 7.50/20	7.50/20	Ford HB660	8-3 1/2x6	629 6-4 1/2	100-3500/3-21/4x4	YBL 7841	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
9 (C) ... GM M-55-6	2822 180	1225000 7.50/20	7.50/20	Ford HB660	8-3 1/2x6	629 6-4 1/2	100-3500/3-21/4x4	YBL 7841	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
10 Peterbilt (D) 344DT	11415 189 Opt	43000 10.00/20	11.00/22	Cum HB660	6-4 1/2x6	672 17	500-1800/7-14/16/14	YBL 7841	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
11 Peterbilt (D) 345DT	11415 189 Opt	43000 10.00/20	11.00/22	Cum HB660	6-4 1/2x6	672 17	500-1800/7-14/16/14	YBL 7841	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
12 (D) ... 345DT	11415 189 Opt	43000 10.00/20	11.00/22	Cum HB660	6-4 1/2x6	672 17	500-1800/7-14/16/14	YBL 7841	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
13 (D) ... 355DT	11415 187 Opt	56000 10.00/20	11.00/22	Cum HB660	6-4 1/2x6	672 17	500-1800/7-14/16/14	YBL 7841	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
14 (D) ... 355DT	12575 187 Opt	56000 10.00/20	11.00/22	Cum HB660	6-4 1/2x6	672 17	500-1800/7-14/16/14	YBL 7841	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
15 Sterling	185 245	45000 4.00/20	4.00/20	Ford HB660	6-1 1/2x6	672 17	500-1800/7-14/16/14	YBL 7841	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
16 (D) HW160H	211 2332	43000 1.50/20	1.50/20	Cum HB660	6-1 1/2x6	672 17	500-1800/7-14/16/14	YBL 7841	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
17 (D) HW160H	211 2332	43000 1.50/20	1.50/20	Cum HB660	6-1 1/2x6	672 17	500-1800/7-14/16/14	YBL 7841	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
18 (D) HW160H	211 2332	43000 1.50/20	1.50/20	Cum HB660	6-1 1/2x6	672 17	500-1800/7-14/16/14	YBL 7841	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
19 (D) HC8195H	197 201	45000 1.50/20	1.50/20	Wau 140GK	6-1 1/2x6	672 17	500-1800/7-14/16/14	YBL 7841	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
20 (D) HC8235H	195 211	50000 1.50/20	1.50/20	Cum HB660	6-1 1/2x6	672 17	500-1800/7-14/16/14	YBL 7841	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
21 (D) HC8269H	178 195	60000 1.50/20	1.50/20	Cum HB660	6-1 1/2x6	672 17	500-1800/7-14/16/14	YBL 7841	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
22 (D) HC8297H	178 195	60000 1.50/20	1.50/20	Cum HB660	6-1 1/2x6	672 17	500-1800/7-14/16/14	YBL 7841	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
23 (D) HC8297H	178 195	60000 1.50/20	1.50/20	Cum HB660	6-1 1/2x6	672 17	500-1800/7-14/16/14	YBL 7841	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
24 Truckstell	156 237	26000 5.00/20	8.25/20	Ford HB660	8-3 1/2x3	5900 7.50/20	8.25/20	Ford HB660	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
25 (O) F2X26 2F	156 237	26000 5.00/20	8.25/20	Ford HB660	8-3 1/2x3	5900 7.50/20	8.25/20	Ford HB660	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
26 (O) F2X27 2F	156 237	26000 5.00/20	8.25/20	Ford HB660	8-3 1/2x3	5900 7.50/20	8.25/20	Ford HB660	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
27 (O) F2X34 2F	156 237	26000 5.00/20	8.25/20	Ford HB660	8-3 1/2x3	5900 7.50/20	8.25/20	Ford HB660	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
28 (O) F2X34 2F	156 237	26000 5.00/20	8.25/20	Ford HB660	8-3 1/2x3	5900 7.50/20	8.25/20	Ford HB660	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
29 (O) F2X26 4R	144 210	26000 6.30/20	8.25/20	Ford HB660	8-3 1/2x3	5900 7.50/20	8.25/20	Ford HB660	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
30 (O) F2X27 4R	144 210	26000 6.30/20	8.25/20	Ford HB660	8-3 1/2x3	5900 7.50/20	8.25/20	Ford HB660	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
31 (O) F2X29 4R	144 210	26000 6.30/20	8.25/20	Ford HB660	8-3 1/2x3	5900 7.50/20	8.25/20	Ford HB660	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
32 (O) F2X30 4R	144 210	26000 6.30/20	8.25/20	Ford HB660	8-3 1/2x3	5900 7.50/20	8.25/20	Ford HB660	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
33 (O) F2X28 2F	147 234	26000 6.50/20	8.25/20	Ford HB660	8-3 1/2x3	5900 7.50/20	8.25/20	Ford HB660	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
34 (O) F2X29 2F	147 234	26000 6.50/20	8.25/20	Ford HB660	8-3 1/2x3	5900 7.50/20	8.25/20	Ford HB660	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
35 (O) F2X30 2F	147 234	26000 6.50/20	8.25/20	Ford HB660	8-3 1/2x3	5900 7.50/20	8.25/20	Ford HB660	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
36 (O) F2X31 2F	147 234	26000 6.50/20	8.25/20	Ford HB660	8-3 1/2x3	5900 7.50/20	8.25/20	Ford HB660	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
37 (O) F2X27 3R	145 224	26000 6.20/20	7.50/20	Chevrolet	6-3 1/2x3	5850 8.25/20	8.25/20	Chevrolet	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
38 (O) F2X28 3R	145 224	26000 6.20/20	7.50/20	Chevrolet	6-3 1/2x3	5850 8.25/20	8.25/20	Chevrolet	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
39 (O) F2X29 4R	145 224	26000 6.20/20	7.50/20	Chevrolet	6-3 1/2x3	5850 8.25/20	8.25/20	Chevrolet	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C
40 (O) F2X30 4R	147 234	26000 6.20/20	7.50/20	Chevrolet	6-3 1/2x3	5850 8.25/20	8.25/20	Chevrolet	** -6.1 Tim SW3012PA WF R	** -6.1 Tim 38600	TD 102	91/63/3/4 C	TD 102	91/63/3/4 C	TD 102	91



1. "Humph," he snorted, "I'll be a monkey's uncle before I'll buy any new truck mirrors, and furthermore—"

"Look," I interrupted, "this 441 Protec^to is no ordinary mirror. Its exclusive patented rubber rim and patented truss constructed housing assure extra years of service—save you important money on replacements!"

"What's this rubber rim and truss housing business?" he asked.



2. "The rubber rim forms a protective cushion for the glass, minimizes breakage. It's inner-grooved to hold glass and head firmly in place and is absolutely waterproof."

"The truss construction," I went on, "makes the 441 Protec^to housing larger and heavier. It provides extra rigidity, greater support for mirror head, firmness where strain is greatest—maximum strength with minimum vibration!"



3. "Say," he shouted, "those features are terrific! Now tell me about that bracket."

"That's an extra heavy duty universal ear type bracket," I replied. "It attaches solidly direct to body and is held in place by friction tension. Mirror can be adjusted up, down, forward and backward. Length of mirror contracted is 19", fully extended 28". Mirror head has a 6" diameter and—"

His eyes popped wide open and —

"Well," THE FLEET OWNER EXCLAIMED:
"I'll be a monkey's uncle!"



4. "Yes sir, you might not believe it, but as soon as the fleet owner made that crack about 'being a monkey's uncle', the place was swarming with the long-tailed critters."

Did the monkeys bother the fleet owner? Not a bit—he was too happy with his new 441 Protec^to mirror to even notice them!

FAMOUS **KING BEE** PRODUCTS

PROTECTO Rubber Rim Truck Mirrors—**HY-POWER** Truck Lamps
PATENTED

Indestructible **FOTO-RAY** Reflectors
PATENTED

Manufactured by **AMERICAN AUTOMATIC DEVICES CO.**
502 S. Throop Street, Chicago 7, Illinois

8 WAYS TO SLAP DOWN SLUDGE

(CONTINUED FROM PAGE 57)

found in crankcase drains or in sludge samples, a careful check of the head gasket, block and head is essential.

The iron and silica found in practically all sludge deposits, usually in small percentages, derive from normal engine wear and from road dirt and dust.

The remaining constituent of sludges is the "resins". This term has come to be applied to oxidized hydrocarbons, and as the name implies, "resins" are of a sticky,

varnish-like nature and act as binders and adhesives to coagulate oil contaminants into sludge deposits.

Fuel Source of "Resins"

THE general impression has existed that "resins" derive chiefly from oxidation of motor oil, but recent studies indicate that the fuel is a major source of "resins". To review briefly the reasons for the newer belief on the source of "resins," sludge deposits are encountered most frequently in engines which are operated in moderate or light-duty service, where oils of good quality (such as the additive-treated, stabilized premium and heavy-duty oils) do

not get hot enough to oxidize and form any appreciable "resins". Improved oils of these types will withstand engine operation under extremely severe high-temperature conditions, with little or no "resin" formation, so it becomes questionable that "resins" could develop under such milder engine service where engine temperatures are more often too low rather than too high.

The only other possible source of "resins" thus is the fuel. Crankcase oils in engines running in light or moderate service almost invariably contain from 1 to several per cent of fuel dilution along with the other combustion contaminants. However, this dilution fuel is not the same fuel as is in the gas tank. Unburned fuel which washes past the pistons to become oil diluent has been subjected to the high temperatures and pressures of the engine combustion chambers and thus has become "cracked," partially oxidized, or otherwise altered in chemical composition. This chemically altered fuel may readily undergo further oxidation and change while in the crankcase to form gums and "resins".

It is interesting that at least one petroleum refiner manufactures synthetic resins, which are sold to paint and varnish makers, and which are derived as a by-product from the thermal cracking processes used to produce motor gasoline. This fact seems to supply ample evidence that "resins" found in crankcase oils and sludges can be produced from fuel which has become thermally altered in combustion chambers.

Returning to Table 1, the composition of engine sludges is remarkably similar whether the sludge is of the hard or grainy or pasty variety. The essential difference is generally that the harder sludges contain less water and oil and larger concentrations of soot, carbon, lead salts and "resins." As a further illustration of this similarity, samples of typical pasty sludges and of grainy "coffee-ground" sludges were placed in an oven over night at 220 deg. F. Practically all of these samples converted to hard, coke-like masses after this heating and resembled closely the hard, lumpy sludge shown in Fig. 1. Apparently, drying out and leaching of some of the oil from soft pasty sludges, causes them to set-up and harden to granular or coke-like masses.

(TURN TO PAGE 102, PLEASE)



Manufactured by
MECHANICAL HANDLING SYSTEMS, INC.
DETROIT, MICHIGAN

COMBINES ADDED FEATURES AND MORE RUGGED CONSTRUCTION

EXTRA PROTECTION through 10-gauge instead of the usual 12-gauge steel.

HEAVY BRASS VALVES WITH FUSIBLE PLUGS prevent leakage if capsized, and avoid explosion in event of fire.

SAFETY PRESSURE CAPS AND MEASURING STICK in filler

tube. Quick gauging of contents. Prevents dumping in states having minimum entering laws.

THEFTPROOF POCKETS, under fill tube, prevent siphoning of gas.

RIGID, ALL-WELDED CONSTRUCTION with baffle plates to retard "slopping" and "aeration."

APPROVED BY UNDERWRITERS' LABORATORIES, INC.



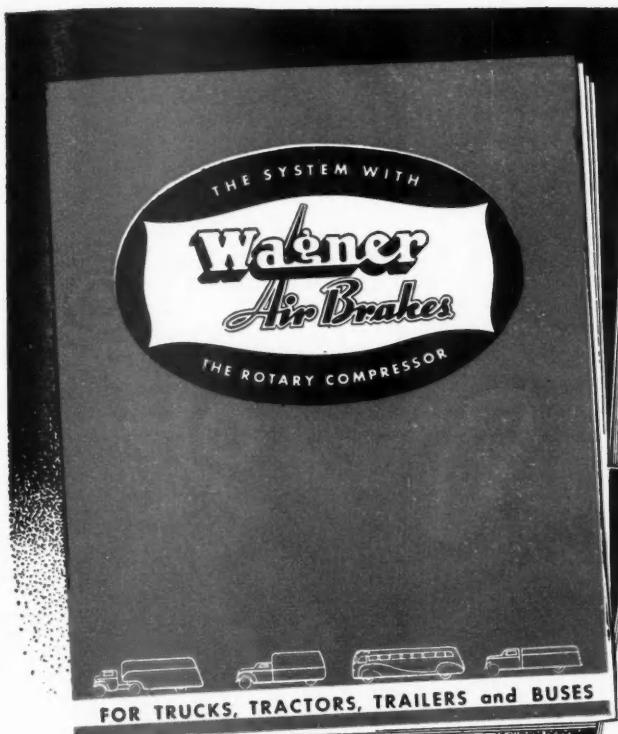
Write for illustrated literature and name of Truckstell Distributor nearest you.

TRUCKSTELL
SPECIALIZED EQUIPMENT FOR PLUS PERFORMANCE

UNION COMMERCE BUILDING

CLEVELAND, OHIO





Contents . . .

Rotary Air Compressor—what it does, how it operates, how the air is freed of oil, compressor lubrication, temperature control, inherent advantages of rotary-type compressor, cross-section drawings of compressor showing pumping and non-pumping cycles.

Wagner Power-Cluster—its use and advantages, cutaway drawings, graph showing ratio of air pressure to hydraulic-line pressure. **Air Power Cylinders**—engineering features, cross-section drawing. **Air Valves**—foot-operated type, hand-control type, treadle-type, lever-type, push-type, quick-release, and emergency. **Slack Adjuster**—**Hydraulic Cam-Brake Actuator**—Valves, Couplers, Switches, Gauges, Fittings, Reservoir, Etc.

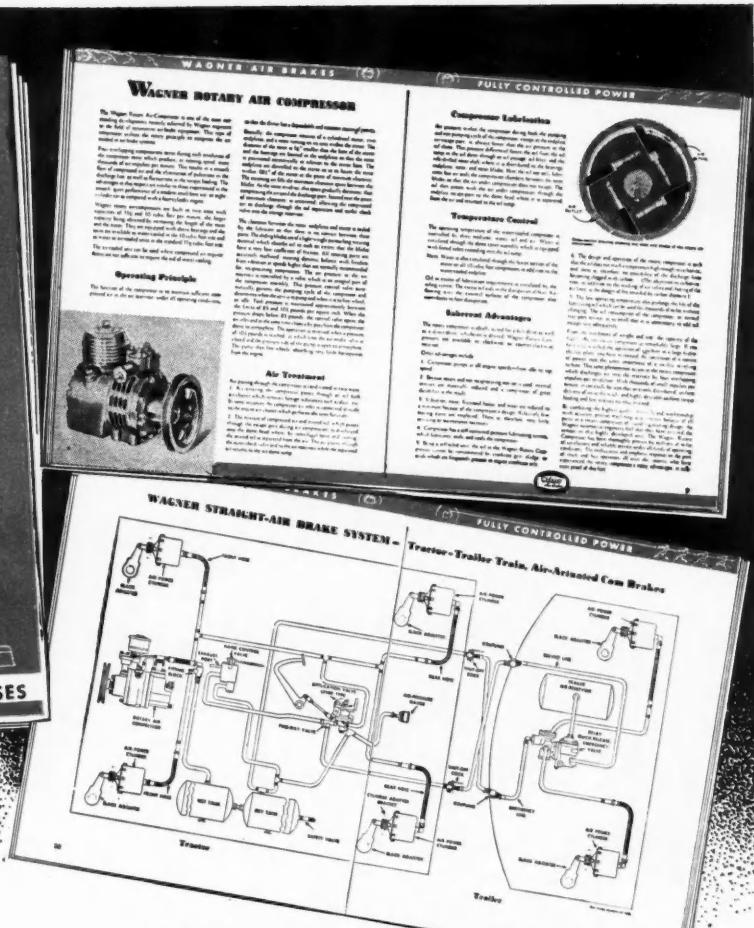
Schematic Diagrams of Wagner Air-Hydraulic Brake System for commercial vehicles equipped with internal hydraulic brakes, Wagner Straight-Air Brake System for commercial vehicles equipped with cam brakes, Wagner Air-Hydraulic Brake System for tractor-trailer train, and Wagner Straight-Air Brake System for tractor-trailer train, air-actuated cam brakes.

LOCKHEED HYDRAULIC BRAKE PARTS AND FLUID...NoRol...CoMaX BRAKE LINING

Wagner

WAGNER ELECTRIC CORPORATION
6470 PLYMOUTH AVE., ST. LOUIS 14, MO.

Please send me, without obligation, a copy of your new Bulletin KU-50B on Wagner Air Brakes.



Send For This Bulletin . . .

This 24-page bulletin on automotive air-brakes fully describes the various types of Wagner air-brake systems. The bulletin is interestingly written and contains valuable information for anyone interested in air brakes for motor-truck or bus operation. The function and operating principles of all parts of Wagner air and air-hydraulic brake systems are thoroughly explained. Perhaps the most interesting feature of the bulletin is the discussion on the Wagner Rotary Compressor for air-brake systems, this compressor being one of the most outstanding developments in the field of automotive air-brake equipment. Drawings and cutaway photographs clearly illustrate the rotary principle used by this new-type compressor, and complete information is given on its construction and performance characteristics.

Fill in and mail the coupon now for your free copy of this new bulletin.



AIR BRAKES...TACHOGRAPHS...ELECTRIC MOTORS...TRANSFORMERS...INDUSTRIAL BRAKES

Electric

NAME _____

COMPANY _____

ADDRESS _____

CITY _____ ZONE _____ STATE _____

K46-9

8 WAYS TO SLAP DOWN SLUDGE

(CONTINUED FROM PAGE 100)

Crankcase Oil Contamination

ALTHOUGH much has been written on contamination of crankcase oils with combustion chamber blow-by products, the general impression seems to exist that oil contamination occurs only in rare and extreme cases. It can be stated, however, that oil contamination is much more prevalent than is generally suspected.

Tables 2 and 3 show analytical data on

640 crankcase oil drains collected from passenger cars, trucks and buses operating under a wide variety of conditions. Although 640 drains is a small percentage of the millions of crankcase drains made each year, an endeavor was made to apportion the samples representatively among the various types and conditions of vehicle operation, and this collection might be considered as a miniature "Gallup Poll" of crankcase drains. It is believed the results can be taken as fairly typical of what, beside oil, is in engines on the road.

Table 2 shows occurrence of fuel and water contamination in the 640 drain samples. It appears that the oil in the

TABLE 2—ANALYSIS OF 640 CRANKCASE OIL DRAINS

Fuel Dilution	Water
Nil	2%
0 to 2%	32%
2 to 4%	38%
4 to 6%	15%
6 to 8%	5%
8 to 10%	3%
Over 10%	5%

TABLE 3—ANALYSIS OF 640 CRANKCASE OIL DRAINS

Solids Contamination	Insoluble "Resins"
0 to .5%	16%
.5 to 1%	13%
1 to 2%	34%
2 to 3%	20%
3 to 4%	5%
4 to 5%	4%
Over 5%	8%

average or typical engine on the road contains from 1 to several per cent of fuel dilution and, of more importance, that a significant percentage of the samples contain excessively high amounts of fuel. When it is considered that this fuel contamination consists of unstable, thermally disrupted hydrocarbons, the occurrence of "resins" in engine sludges is not surprising.

Fortunately, the majority of crankcases on the road seem to contain little or no water contamination. However, a significant number do contain upwards of 1 per cent of water and these are in the danger zone where sludge formation can be expected to develop. It is a fortunate circumstance that water contamination is not more extensive in service, otherwise sludge troubles could well be more of a problem than they now are.

Table 3 shows occurrence of solids contamination (lead salts, soot, carbon and dirt) and of "resins" in the 640 drain samples. Again, the average or typical crankcase oil in engines on the road is indicated to contain from a few tenths to 2 or three per cent of solid contaminants, and a significant number contain excessive amounts, exceeding 2 or 3 per cent solids. Certainly, oil containing such amounts of solid contaminants is not a good lubricant and is most susceptible to separation and coagulation of these solids into sludge deposits.

(TURN TO PAGE 105, PLEASE)

PURITAN GASKA-SEAL NO. 3 NEW GASKET LIQUID OF A HUNDRED USES!



Goes on with a brush. Stays on permanently as a tough non-drying, elastic seal at temperatures from 75°F below zero to 500°F above. We've waited all during the war years to bring you this newest member of the Puritan Gaska-Seal family. But this wait has enabled our research chemists to develop this new and superior brush-on Gaska-Seal.

Unaffected by gasoline, oil, antifreeze or other automotive liquids it can be used for practically every jointing and sealing use—on all types of gaskets from metal-faced to natural rubber or even without gaskets where close tolerances must be maintained. Puritan Gaska-Seal No. 3, especially adhesive to all surfaces and non-seizing, forms a permanent seal but makes disassembly easy.

With a can of Puritan Gaska-Seal No. 3 and tubes of Puritan No. 1 (Hardening Type) and No. 2 (Non-Hardening Type), you can tackle any gasketing job you encounter. Get a can today from your N.A.P.A. Distributor.



PURITAN COMPANY, INC.
ROCHESTER 6, NEW YORK



"Why you blind — — — —!"

8 WAYS TO SLAP DOWN SLUDGE

(CONTINUED FROM PAGE 102)

The "resin" content of crankcase oils in service evidently varies from a trace up to $\frac{1}{2}$ per cent in the average or typical case. Again, a small but important percentage contain excessively high amounts of "resins" to an extent where sludge troubles are certainly incipient.

If the data from the 640 drain samples are accepted as reasonably typical of service, it appears the average crankcase oil contains at some time during its life:

Fuel Dilution	1 to 5%
Water	Trace to $\frac{1}{2}$ %
Solid Contaminants	Trace to 2%
"Resins"	Trace to $\frac{1}{2}$ %

A small, but nevertheless important, percentage of crankcase oils in service accumulate excessive amounts of contaminants in the order of:

Fuel Dilution	5 to over 10%
Water	$\frac{1}{2}$ to over 3%
Solid Contaminants	2 to over 5%
"Resins"	$\frac{1}{2}$ to over 2%

Obviously oil in such condition can lead to little but trouble and sludge formation.

It can truly be said that good oils don't "wear out" but they can be contaminated to death.

Viscosity Changes in Service

TABLE 4 shows change in viscosity of 264 crankcase drain samples from a variety of passenger car, truck and bus engines, where the viscosity of the original oils was known within close limits.

TABLE 4—VISCOSITY CHANGE
264 CRANKCASE DRAINS

0 to 15% Increase	2%
0 to 15% Decrease	40%
15 to 30% Decrease	36%
30 to 50% Decrease	16%
Over 50% Decrease	6%

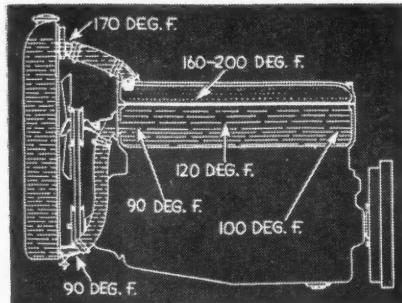
It is indicated that viscosity increase or thickening of oil during use occurs in but few instances, and that the degree of increase is small.

On the other hand, a large percentage of the drains show a very significant loss of viscosity. This is tied in directly with fuel dilution. Since fuels have very low viscosities, even relatively small amounts of dilution cause marked viscosity loss in the oil. As indicated, in those instances of excessive dilution with fuel, the oil may lose half or more of its viscosity. In the case of SAE 10 and SAE 20 oils, as widely used in winter, viscosity loss of this degree may well interfere with adequate engine lubrication.

Causes of Sludge Deposits

IT IS evident that the prime cause of engine sludge deposits is oil contamination with combustion chamber blow-by products. The question then becomes "Why blow-by?"

Present-day engines and cooling systems apparently are designed to avoid all possi-



A typical engine cooling system and operating temperatures. High head temperatures do not necessarily mean high temperatures throughout block

bility of overheating, such that the oil will not get smoking hot and the coolant boil over in operation at maximum speed and load in the hottest summer temperatures. As a result, many engines are overcooled in moderate or light-duty service.

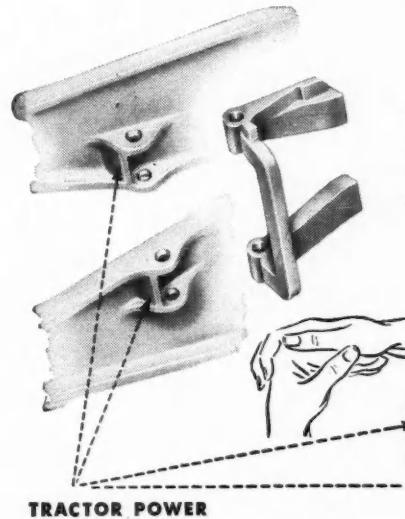
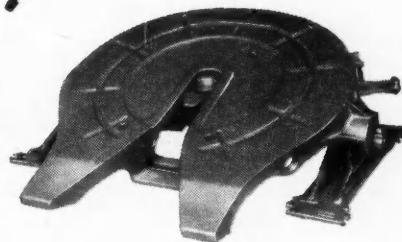
If engine cylinder walls operate at low temperatures because of excessive cooling system capacity, they act as condensers for the combustion gases, causing liquid water, unburned fuel, soot, carbon and lead salts to impinge on the oil films and then wash down past the pistons into the crankcase.

If engine crankcase temperatures also are low, due to excessive cooling, the vola-

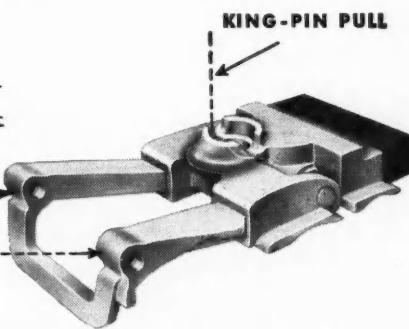
(TURN TO NEXT PAGE, PLEASE)

Pins Don't Do the Pulling in the Safety 5th Wheel

Ever shear a 5th wheel pin? You won't with ASF Safety 5th Wheels! More than 40 years of railroad coupler experience designed this better coupler.



Jaws and lock are held snug and tight by a compressed rubber buffer that cushions movement.



Pins carry no part of the load in ASF Safety 5th Wheels—even in the mounting brackets—and the same cast steel locking arms which hold jaws locked securely, transmit all tractor pull directly from sockets on the plate. Pins serve merely as hinges for coupling and uncoupling, and they last indefinitely. This is but one of the many features that mean safety in service—safety you should have. Write, today, for the facts. Distributors everywhere. Automotive Division, American Steel Foundries, 400 N. Michigan Ave., Chicago, 11.

A·S·F Safety 5th WHEEL

8 WAYS TO SLAP DOWN SLUDGE

(CONTINUED FROM PAGE 105)

tile contaminants cannot be purged out through the ventilating system and remain in the oil. Likewise, if the engine ventilating system is inefficient, the purging action and removal of volatile contaminants is correspondingly limited. Crankcase oil temperatures in engines on the road tend in all too many cases to be much too low to permit adequate purging of volatile contaminants. Also, most engine ventilating systems function effectively only at fairly high road speeds and become very in-

efficient under low speed or idling conditions. A combination of low crankcase oil temperature and poor ventilation thus means that the blow-by contaminants which enter the crankcase stay there and accumulate.

Heat Distribution Often Poor

IT IS noteworthy that heat distribution in many engine blocks is poor, so that cylinder wall temperatures may be undesirably low even though the dashboard temperature gage, which reads cylinder head temperature, registers satisfactorily high. Fig. 3 illustrates a typical engine cooling system and typical operating tem-

peratures frequently encountered. As shown, heat is dissipated from the combustion chambers through the cylinder head and head coolant temperatures are high. The hot coolant then flows to the top of the radiator and is cooled down close to atmospheric temperature as it reaches the bottom. The cold liquid then flows to the lower part of the cylinder block. Since very little engine heat is dissipated through the cylinder walls, the coolant warms up but little until it again reaches the head. Consequently, high head temperatures do not necessarily mean high temperatures throughout the engine jackets, and cool cylinder walls mean condensation of combustion products and then oil contamination.

DIESEL ENGINE SLUDGES

Diesel engines are subject to the same sludge troubles as gasoline engines. Following is analysis of a typical diesel engine sludge, as removed from the crankcase and oil filter of a badly fouled engine:

Oil	42.0%
Water	3.0%
Soot & Carbon	34.0%
Lead Salts	Nil
"Resins"	19.0%
Iron, Silica	2.0%

It will be noted that the composition of this sludge is very similar to gasoline engine sludges outlined in the article. The only significant differences are the absence of lead salts and the high amount of "resins".

Diesel fuels require near perfect conditions to assure good combustion. Any engine factor which interferes with good combustion of the heavy fuel immediately results in poor burning and formation of large volumes of soot. It has truly been said that a black diesel exhaust means a badly sludged engine.

It is, accordingly, imperative that Diesel injectors and nozzles be kept clean, free and in perfect working condition.

Mechanism of Sludge Formation

IT IS possible to theorize with a fair degree of accuracy on the mechanism of sludge formation in engines.

If an engine is operated with low cylinder wall temperatures, condensation and washing of combustion chamber products past the pistons causes oil contamination. If the crankcase temperatures are also undesirably low, and if the engine also suffers from poor ventilation, moisture and volatile fuel contamination cannot be purged from the oil. The blow-by contaminants in the oil then accumulate and increase in quantity until a critical point

(TURN TO PAGE 108, PLEASE)



AT LAST..the missing part

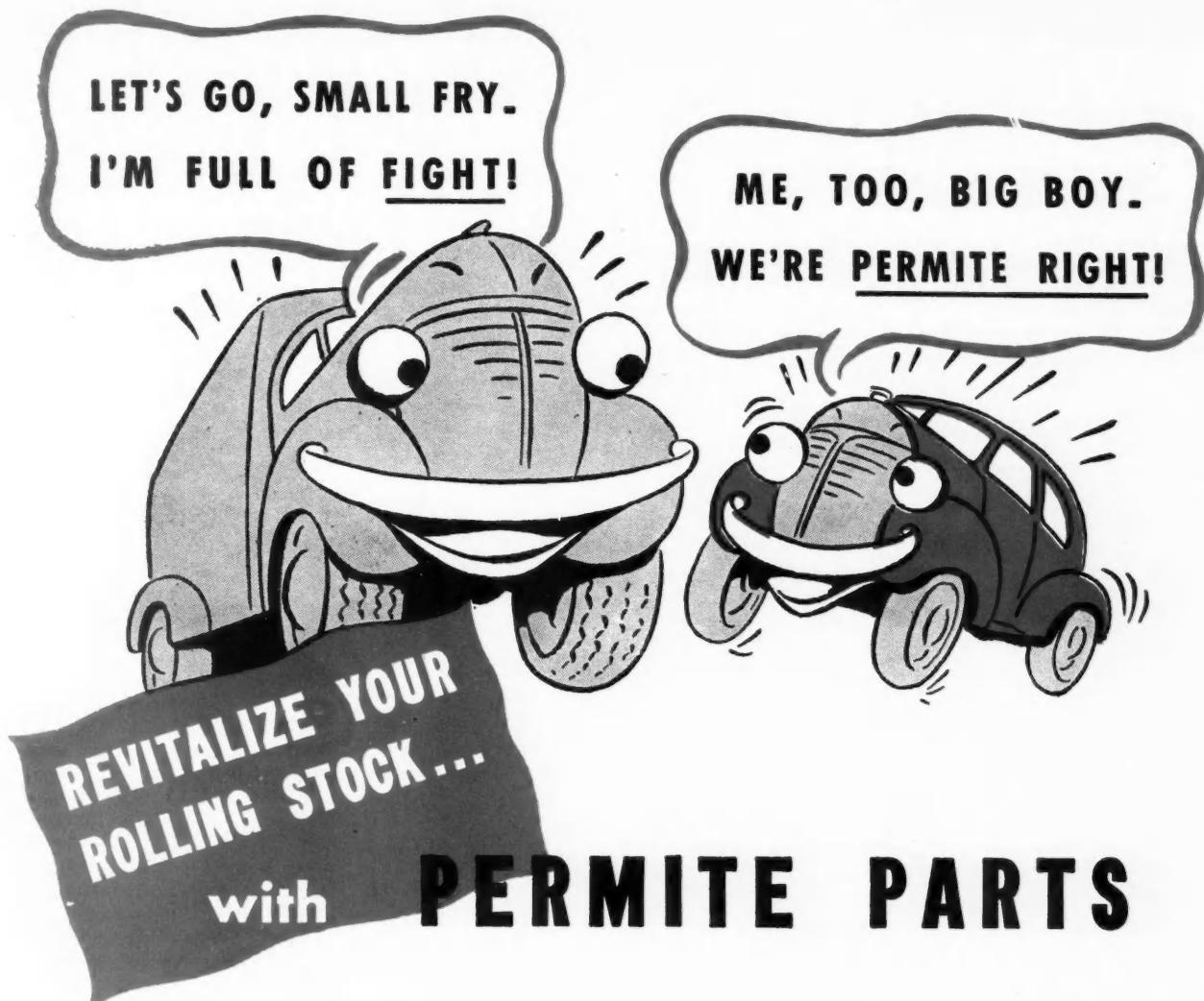
The most logical, most needed item, to complete a picture of safety and efficiency . . . 20,000 users have been quick to see in Safety Step, a short cut to greater safety and lower fatigue loss. Thanks to this new idea:

- One man can often do the work of two . . .
- Loads are handled only once
- No more climbing up and jumping off
- Less chance of injuring personnel and goods
- Loading-time loss cut

Safety Step fits most trucks, trailers, and vans. Models are available for rear or side mounting . . . both feature anti-slip treads powerfully built (stressed for 1000 pounds).

AVAILABLE ANYWHERE IN THE COUNTRY—ORDER TODAY

SAF-T-STEP
SALES COMPANY
1017 S. La Brea Ave., Los Angeles 35, Calif.



Now, more than ever, aging fleet trucks, cars and buses require the dependable high quality of Permite Replacement Parts — parts **engineered** to restore the enduring efficiency for the tougher going of times like these.

When you specify Permite Valves, Pistons and other Permite Replacements you prescribe parts proved under the most fatiguing and destructive conditions of battle — in jeeps, trucks, tanks and planes. But, more —

You prescribe the advanced results of war-born technique in metal refining, in engineering, in quality control . . . results exceeding the highest pre-war standards. You gain all the modern values developed by a foremost organization of automotive parts specialists.

Revitalize your equipment for maximum operating efficiency. Tell your Jobber, "Permite".

ALUMINUM INDUSTRIES, Inc.
CINCINNATI 25, OHIO



PERMITE

R E P L A C E M E N T P A R T S

PISTONS
PISTON PINS
VALVES

VALVE GUIDES
VALVE STEM KEYS
VALVE SPRINGS

BOLT SETS
TIE-ROD ENDS
BUSHINGS

WATER PUMPS
WATER PUMP
REPAIR KITS

MUFFLERS AND
CLAMPS
TAIL PIPES

CYLINDER SLEEVES
WET SLEEVE
ASSEMBLIES

THERE IS A PERMITE JOBBER NEAR YOU

8 WAYS TO SLAP DOWN SLUDGE

(CONTINUED FROM PAGE 106)

is reached where they begin to coagulate and separate out as sludges.

In this first phase of formation, the sludge is most probably of the soft pasty type and can be readily carried by the oil to those parts of an engine where oil flow is slow or restricted and where the sludges can then settle out and deposit. This would account for the accumulation of deposits in such places as valve galleries, overhead

rocker-arm compartments, timing gear cases, crankcase sumps, oil filter housings, oil pump screens, etc.

Once sludge deposits have formed, they may gradually dry out or bake and become converted to granular "coffee grounds" or to hard lumpy masses. This condition may develop most readily in engines in intermittent types of operation wherein part of the time they run under light load and part of the time under heavy service. Under the light load operation, meaning low engine temperatures, the sludges develop, and with later operation under heavy load, with correspondingly higher engine temperatures, drying

and baking would occur with formation of "coffee-grounds" or hard deposits.

Piston Ring Deposits

ONE of the most prevalent forms of engine sludge deposits is the plugging of piston oil rings and ring grooves. In many cases, ring grooves and oil rings become completely plugged to the point they become inoperative, and excessive oil consumption then develops.

Following is analysis of typical piston ring deposits:

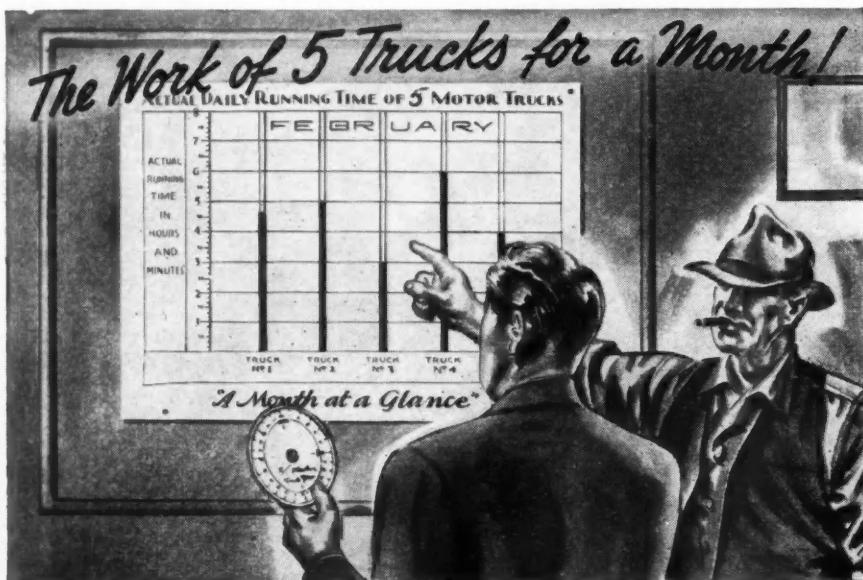
Oil	19%
Water	Nil
Soot & Carbon	23%
Lead Salts	46%
"Resins"	11%
Iron & Silica	1%

Ring deposits, like other engine deposits, consist largely of blow-by contaminants. The low oil content and the absence of water in the ring deposits are most probably due to heat and "baking," since pistons are the hottest part of an engine under steady operation. The very high lead salt content of the ring deposit is also noteworthy.

One very interesting factor concerned with piston ring plugging is the matter of ring design. Fig. 2 on Page 57, shows two pistons taken from the same engine which happened to have the pistons fitted with two different types of oil rings at the time of an overhaul. After 20,000 miles of operation in light-duty service, favoring high rates of blow-by and oil contamination, the one design of oil ring was completely plugged with deposits. The other type of ring, although somewhat dirty, was still adequately free and open to function satisfactorily.

This factor of ring design was discovered more or less accidentally in our engine test work. But, once noticed, it seems quite obvious that oil rings containing small openings or restricted passages will plug up much more readily than rings having wide slots and a minimum of restrictions.

(TURN TO PAGE 110, PLEASE)



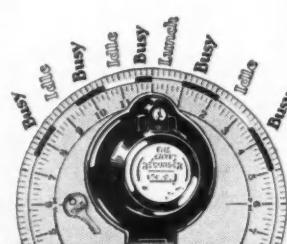
RUNNING TIME IS THE "PAY-OFF"

And the Servis Recorder SKY-LINE Wall Chart
Compares the Working Record of Each Truck

How much of the day is each truck actually running? The answer to that is the real key to efficient truck management. Suppose you are operating five trucks, for instance, and you always thought Joe on No. 5 and Emil on No. 2 were equally hard working drivers, wouldn't it startle you to find that No. 5 was running 3 hours less per day than No. 2!

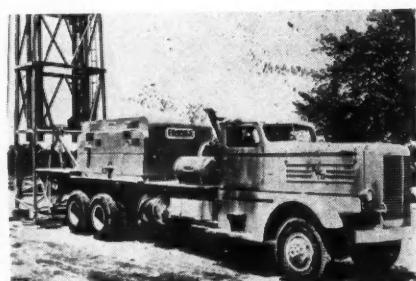
Well, just make a graphic picture of their comparative running time for a

month, obtained from the charts produced by the Servis Recorder. That Wall Chart compares the work of the whole fleet at a glance. Then you'll know where to correct abuses such as idleness, avoidable delays, faulty routing, unnecessary overtime, speeding, etc. Write for our SKY-LINE Chart and full information. THE SERVICER RECORDER CO., 1375 Euclid Avenue, Cleveland 15, Ohio.



The Servis Recorder

Tells Every Move Your Truck Makes



This FWD truck Model 6 x 6B is equipped with a Franks servicing rig for oil field work. Owned by the Shell Oil Co., the unit is now operating in California. The truck is 108 in. in height, 467 1/2 in. long and is equipped with an engine developing 250 b.h.p. The top of the radiator is 87 1/4 in. from the ground. A fleet of such trucks—the largest units ever built by FWD—was delivered to the Owens Drilling Co., Richfield Oil Corp., and the Union Oil Co., in addition to Shell.



**DEALERS EVERYWHERE
MAKE
Bigger Profits
SELLING AMERICA'S
FINEST SPARK PLUGS**

Dealers who sell BLUE CROWN "HUSKIES" sell more spark plugs and make more money on each plug sold. The dealer set-up has been carefully worked out to give the dealer a better, fairer profit for his effort in explaining BLUE CROWN superior features and performance to his customers.

Controlled Heat Zone SPARK PLUGS

**THE ORIGINAL COMPLETE LINE
OF SPARK PLUGS WITH HEAVY
DUTY INSULATORS AND CON-
TROLLED HEAT ZONE**

- The Massive oversize construction guarantees extra efficiency . . . "HUSKIES" deliver when the going is toughest.
- The Heavy Duty Insulator is bigger and stronger . . . it will not crack "when the heat is on."
- The Heavy Duty electrodes are huskier . . . for longer life with fewer adjustments.
- The Controlled Heat Zone insures uniform operation. It provides a definite path for controlled heat dissipation.

Sold only through Jobbers



8 WAYS TO SLAP DOWN SLUDGE

(CONTINUED FROM PAGE 108)

Why Won't H-D Oil Cure Sludge?

HEAVY-DUTY detergent oils have received much publicity during the past few years and many statements and claims have been made on the ability of detergent oil to maintain sludges and contaminants in dispersion in the oil so that they will not coagulate or adhere to engine surfaces.

Engine operators accordingly have reason to ask the "64 Dollar Question," "If all these claims about detergent oils are true,

why won't they cure engine sludge deposits?"

Heavy-duty detergent oils do have the property of retaining sludges and contaminants in dispersion in the oil and a vast amount of experience has shown beyond question that H-D oils will aid greatly in minimizing sludge troubles and in maintaining cleaner engines in many operations. However, detergent additives used in H-D oils do not have an unlimited capacity to hold sludges and contaminants in dispersion.

Half a cup of salt cannot be dissolved in a cup of water whereas two or three spoonfuls will dissolve very readily. In the same fashion, detergent oils can hold rea-

sonable amounts of "resins" and contaminants and prevent their separation as sludges, but, if the contamination develops to the extent of several per cent, as happens in all too many instances, the oil becomes taxed beyond its capacity, and coagulation and deposits are bound to occur. The effect of water contamination on detergent additives has been mentioned previously.

When engine operating conditions are such that excessively high rates of oil contamination prevail, oil alone cannot overcome or cure sludge formation and the oil must be given some measure of assistance to do the job for which it is intended. Eight such measures are outlined on Page 57.

It is evident from that list of preventive measures that a difficult situation develops when any engine or fleet is in sludge trouble, since the operator is called upon to make a number of rather extensive engine modifications. It can be said in such instances that the operator and the oil marketer servicing the operation are called upon to be automotive engineers and fabricators, in order to make the engine and the oil work satisfactorily.

With a more widespread appreciation of the causes of engine sludge deposits, it is to be hoped that engine manufacturers will take a greater interest in the problem and work toward engine designs which will maintain adequate jacket and crankcase temperatures in light and moderate duty service, just as they have succeeded in making engines which do not overheat in severe, heavy-duty service.

Perhaps we may look forward to the day when engines for light and moderate service will be designed with proper temperature and ventilation maintenance, either as built-in features or as special accessory equipment, so that owners and operators will not be called upon to make these modifications themselves.

If the future does bring engine designs which incorporate such improvements, many of the current sludge problems will be much alleviated. However, it must be remembered that higher engine temperatures will impose correspondingly severer conditions on the oil, and oils having superior stability and resistance to oxidation will be essential. The oil industry is prepared for this eventuality with improved, additive-treated oils of the premium and heavy-duty types, which are already being marketed.

In the meantime, it looks as if the sludge problem will remain with us and that oil marketers will still have the unhappy job of explaining the causes of sludge deposits to engine owners who experience this type of trouble.

END

(Please resume your reading on P. 58)



Yes, it's a dirty trick to let accumulations of rust, scale deposits, oil muck and grease clog up the cooling systems of your trucks. In fact, it's downright unfair, because a clogged-up cooling system makes it tougher for the engine to perform properly... and may result in serious engine damage from overheating or "hot-spots."

Don't take chances—take precautions. There's no better or easier way to be sure of satisfactory cooling system performance than preventive maintenance with Warner Products.

Warner Service Cleaner thoroughly cleans truck and tractor cooling systems. It quickly emulsifies and floats away oil muck and grease, removes rust and scale, prevents general overheating and local engine "hot-spots."

Warner Liquid Solder, non-metallic, deposits tiny fibers to repair leaks anywhere in cooling system.

Warner Cooling System Protector prevents rust and corrosion damage to the engine by providing a thin protective coating on all metal parts in the cooling system. It neutralizes acidity and keeps the cooling system clean.

Start now to use Warner Cooling System Products for preventive maintenance. Send coupon below for your free copy of "Don't Take The Rap," Warner Service Booklet.

Famous Warner Cooling System Products
are Nationally Advertised,
Nationally Used

WARNER-PATTERSON COMPANY
920 S. MICHIGAN AVENUE, CHICAGO 5, ILL.

*Send coupon
TODAY for
complete
information!*

Warner-Patterson Company, 920 S. Michigan Ave., Chicago 5, Ill.
I would like a free copy of "Don't Take The Rap," containing complete information about Cooling System Preventive Maintenance.

Name and position or title

Name of firm

Street

City and State

STANDARD OF PROTECTION FOR MORE THAN 25 YEARS

Copyright 1946, Warner-Patterson Co.

M. R. Pence has been appointed assistant sales manager in charge of the eastern half of the United States for Willys-Overland Motors, Inc., and Walter D. Appel has been named assistant to the vice president of engineering, in charge of product development.



SAFE

FAST

ADAPTABLE

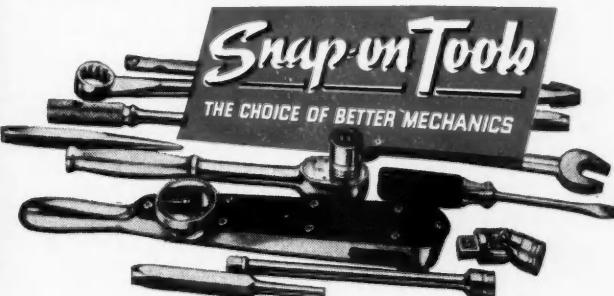
Snap-on BOXOCKET WRENCHES

**Powerful, safe leverage that
invites confident wrench speed**

Slipping handily into hard-to-get-at places . . . engaging the nut on all six corners with an encircling can't-slip-can't-spread grip . . . needing only *half the space* of an end wrench for full handle movement . . . Snap-on Boxockets are *speed tools* and *safety tools* on tough nut-turning operations. Chamfered openings slip readily over the nut. Double broaching permits operation within a 15° arc. Round handles provide comfortable grip. Snap-on Boxockets work swiftly and efficiently in many spots inaccessible to other wrenches.

For maximum usefulness on a wide range of work, Snap-on offers 13 types of its popular Blue Point Boxuckets — in angled, offset, combination and flare nut heads — and in standard wrench sizes from $\frac{3}{8}$ " to $4\frac{1}{8}$ ". Available through Snap-on's nationwide direct-to-user tool service. "Ask your Snap-on man."

SNAP-ON TOOLS CORPORATION
8026-H 28th AVENUE • KENOSHA, WISCONSIN





918,000 VEHICLES IN 6 MONTHS

While automobile manufacturers had scheduled output of 3,343,000 vehicles for the first six months of this year, a series of retarding factors curtailed production by 2,425,000 units according to George Romney, general manager of the Automobile Mfrs. Assn.

Production of new cars, trucks and buses totaled 918,000 units, or 27 per cent of expectations.

For the majority of companies strikes in suppliers plants caused the greatest proportion of damage to production schedules. The basic industries strikes, such as coal and steel, were heavy contributors to lowered production and restrictive governmental policies were substantial hindrances to production.

SEIZED TRUCK LINES EXPENSIVE

The federal government spent \$1,567,684 in running expenses of the 103 truck lines seized in August, 1944, and released in October of 1945. The cost of possession, control and operation is figured at \$354,698 from time of seizure until March 5, 1946.

CARRIERS SHOW DEFICIT

A total of 1811 Class I carriers of property operated in the last three months of 1945 at a final net loss of \$11,869,376, according to a report from the Interstate Commerce Commission. This compares with a final net loss of \$4,637,954 for the corresponding period of 1944.

FORD DEALERS REBUILD ENGINES

Ford engine rebuilding and reconditioning, once done at the River Rouge plant, has been transferred to retail dealer and distributor establishments.

The Ford Motor Co. prescribes the procedures and specifications required in rebuilding operations and sets up a list of necessary equipment the field shop must have to complete repairs. The dealer must set up some sort of progressive shop arrangement for moving assemblies from point to point. Some use channel iron rails in floors, while others resort to engine stands which can be moved from station to station. Certain cleaning equipment is also required by the company.

There are 235 dealerships engaged in Ford engine rebuilding at the present time. Prices for engine rebuilding in such shops

run from \$60 to \$78, depending on local conditions. Prewar price of the same job completed at the factory was \$49. Jobs are warranted for 30 days or 4000 miles, whichever scales.

RECIPROCITY RULES OUT TAX

A recent ruling of the Virginia Supreme Court of Appeals prohibits municipal taxation of interstate common carriers domiciled in states that have entered into motor vehicle reciprocity agreements with the State of Virginia. This new precedent was announced in the case of Brooks Transportation Co. vs. City of Lynchburg, which reinterprets prior direct legislation granting municipalities authority to levy mileage taxes on all common carriers in the light of the subsequent law permitting the Governor to enter into reciprocal agreements with other states.

1946 Civilian Truck Trailer Production*

Type	January	February	Total
Vans.....	2,777	1,885	4,662
Insulated.....	153	103	256
Refrigerated.....	280	66	346
Furniture.....	26	32	58
All Other, closed-top.....	2,116	1,624	3,740
Open Top.....	202	60	262
Racks.....	481	464	945
Cattle.....	286	263	549
Stake.....	195	201	396
Tanks.....	162	149	311
Petroleum.....	75	84	159
Other.....	87	65	152
Pole and Logging.....	336	382	718
Single axle.....	247	327	574
Tandem axle.....	89	55	144
Platforms.....	787	361	1,168
Low-bed haulers (over 15 ton).....	163	116	279
Off-highway.....	46	37	83
Dump.....	39	54	93
All Other.....	77	72	149
Total—All trailers.....	4,868	3,540	8,408

*—Latest information available from Bureau of Census, Department of Commerce.

ROADEO CONTEST OCT. 8

American Trucking Assn.'s. National Truck Roadeo, suspended during the war, will be revived Oct. 8 during the annual ATA convention in Chicago, according to announcement by Charles G. Morgan, Jr., director of ATA's safety and operations section, who stated the roadeo will be the featured highlight of the convention. Winners of State Roadeos will compete in the national event which will include operating tests in the following classes: straight truck, tractor and semi-trailer, and truck and full trailer, with highest honors going to three winners.

AUTOLITE SAFETY AWARDS

The Electric Auto-Lite Co. is again presenting awards to winners of the nationwide Truck Safety Contest sponsored by the American Trucking Assn., it has been announced by F. A. Nealon, sales manager of the Merchandising Division of Auto-Lite. The new contest, which is the thirteenth annual one, started on Aug. 1.

Prizes for the contest just ended will be full-toned portable AC-DC radios for first place. Second place awards will be Swiss alarm clocks with illuminated dial and plastic case. In addition, the usual special safety certificates will be presented.

The awards will be made to fleet safety directors or the person responsible for the safety record. They will be made during the annual ATA convention.

FORD USES PRESSURE COOLING

By use of a pressure cap, Ford Motor Co. engineers have sealed the radiator so that the coolant may be kept under 3½ to 4½ lb. pressure. As the pressure is increased, boiling point of the coolant is increased, thus the engine continues to operate efficiently even though adverse conditions push temperatures 12 to 15 deg. over the normal boiling point. Use of the cap also reduces evaporation and in winter, antifreeze losses are lessened.

J. F. WINCHESTER RETIRES

J. F. Winchester, sales engineer of the Standard Oil Co. of New Jersey, retired recently after 33 years of service. He continues as a director in the Davisbilt Products Co.

Mr. Winchester has been a leader in the Society of Automotive Engineers and has served continuously in the New Jersey Motor Truck Assn., which he helped to organize. He helped to form the American Trucking Assns. in Washington, D. C., and was treasurer and vice-president of ATA for many years. The National Council of Private Carriers was organized through his efforts.

CHESTER MFG. CO. REORGANIZES

The Chester Mfg. Co., Lisbon, Ohio, manufacturer of chain hoists, trolleys, etc., recently became incorporated as Chester Hoist Co.

(TURN TO PAGE 114, PLEASE)



with **VICKERS** Hydraulic POWER STEERING

Just two fingers turn the steering wheel and the front wheels follow exactly . . . the Vickers Hydraulic Power Steering System does the work instead of the driver. And this heavy truck steers just as easily over rough ground as on smooth pavement. No shock load can be transmitted from the front wheels back to the steering wheel . . . thus relieving the driver of considerable fatigue resulting from constant road shocks he must absorb with the conventional mechanical steering gear.

Among the many other advantages of Vickers Hydraulic Power Steering are: easy application to existing chassis designs, automatic overload protection for both steering linkage and hydraulic system, wheel "fight" is impossible, automatic lubrication, and 14 years of successful operating experience on trucks, buses, road machinery, etc. For all the facts about Vickers Hydraulic Power Steering, ask for the new Bulletin 44-30.

VICKERS Incorporated • 1418 OAKMAN BLVD. • DETROIT 32, MICHIGAN
Application Engineering Offices: CHICAGO • CLEVELAND • DETROIT • LOS ANGELES • NEWARK
 PHILADELPHIA • ROCHESTER • ROCKFORD • TULSA • WORCESTER

VICKERS Hydraulic POWER STEERING is
Simple . . . Compact . . . Easily Installed



CCJ NEWSCAST

(CONTINUED FROM PAGE 112)

HIGHER CEILING FOR OILS

All sellers of lubricating oils and allied products whose prices are frozen below their state Fair Trade Act levels have been authorized by OPA to apply to their regional offices for higher ceilings, the pricing agency says.

The order applies to all sellers of these products except retailers who had already been granted this permission in June, 1944.

94% Natural Rubber for Large Truck Tires

Truck and bus sales will receive a substantial share of the 11,000 additional long tons of natural rubber which will be made available to industry each month in the second half of 1946, W. James Sears, Director of Civilian Production's Rubber Division, has announced.

Pneumatic casings with cross section of 8.25 in. and larger of both highway and mud and snow tread design may be made with 94 per cent natural rubber.

Smaller truck and bus tires and smaller size special purpose tires of 7.50 in. and smaller will hereafter contain 67 per cent of natural rubber. Formerly various tires in this group contained 13, 23 or 33 per cent natural rubber. These tires will have no special identification hereafter in the way of a letter or number marking.

During the war, because of the acute shortage of natural rubber and because synthetic rubber lacked resistance to heat build-up, it has been freely admitted that truck and bus tires were not capable of giving prewar performance. The previous increase of natural rubber for truck and bus tires, permitted last March, put an improved tire on the road for the present hot weather driving. The additional amounts of natural rubber authorized recently will add somewhat to tire performance in some of the types and sizes.

Passenger car tires now may be made with as much as 13 per cent natural rubber as against 2.5 per cent previously permitted. This additional natural rubber will alleviate many of the manufacturing and processing difficulties that have been encountered with the present all-time high production rate, and the number of defective tires that have to be discarded in factories will be lessened.

There is no change in the restriction that all pneumatic tires shall be manufactured with black sidewalls only, it is revealed. Camelback for the recapping of large truck tires 14 in. and up, may now be made of all natural rubber.

WALKER OPENS PHILA. BRANCH

The Walker Mfg. Co., Racine, Wis., has opened a new factory branch and service station at 4233 North Park Ave., Philadelphia, Pa.

REO LITTLE ROCK DISTRIBUTOR

The Reo Truck & Bus Sales Co. of Arkansas, Inc., of Little Rock, Ark., has signed a contract with Reo Motors, Inc., as distributor for Reo trucks and buses in 56 counties in the State.

The Reo Truck & Bus Sales Co. has incorporated for \$100,000, with George F. Forbeck, president and treasurer; J. George Porbeck, vice-president; T. H. Baxter, vice-president, and C. R. Thomas, secretary. Miles Boone has been appointed general sales manager.

(TURN TO PAGE 116, PLEASE)

Save COSTLY MAN HOURS! Speed REPAIR WORK!
Equip FOR SERVICE! Equip TO . . .

CLEAN with STEAM

SIEBRING

STEAM CLEANER

OPERATES Economically! Burns low-cost commercial fuel oil or gas! Electric units also available!

Makes QUICK WORK of Tough Cleaning Jobs! Cuts Grease and Grime in a Hurry!

A big asset in any repair shop or service station! A time and money-saver. ALSO A MONEY-MAKER! The Siebring PORTABLE Steam Cleaner provides instant steam, hot water or a combination of the two UNDER PRESSURE for fast cleaning on the toughest grease and dirt packed jobs. First it knocks loose, then it dissolves and quickly removes hardest packed dirt, grease and grime. Penetrates crevices and corners. Does a BETTER job in HALF THE TIME!

LOW COST, PORTABLE UNIT for CLEANING

- and WASHING AUTOMOBILES
- AUTO MOTORS
- MOTOR PARTS
- TRUCKS
- TRACTORS
- and OTHER TOUGH JOBS!

Operates independent of city water pressure or electricity!

Easily moved about!

10-DAY Free TRIAL OFFER!

YOU RISK NOTHING! . . . Let us put this remarkable automatic steam cleaner in your shop for 10 DAYS' FREE TRIAL. See for yourself how simple it is to operate; how economical, safe and service free! Write for descriptive literature and details of our 10 Day "Free Trial" offer.

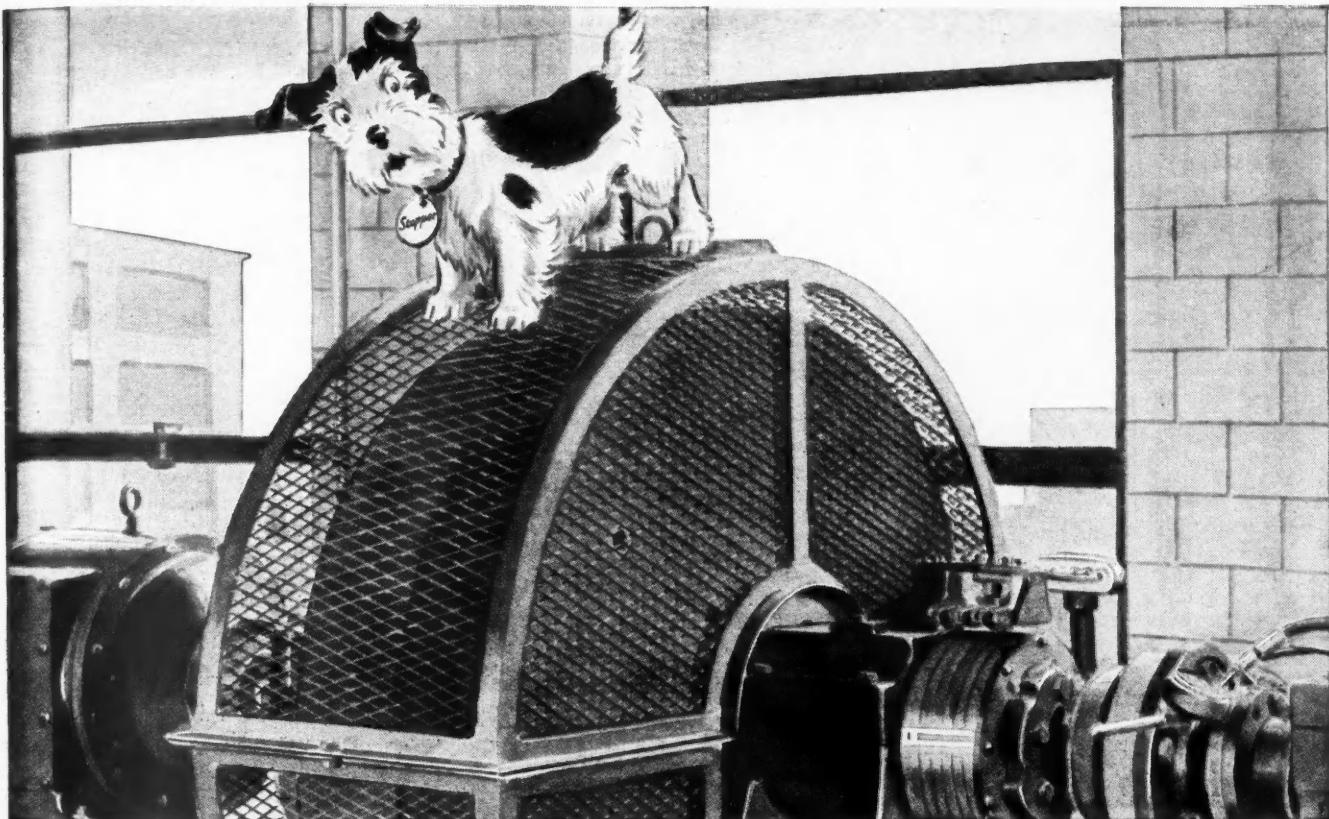
SIEBRING MANUFACTURING COMPANY
501 MAIN ST., GEORGE, IOWA

WHAT IS IT?

THE GAS THAT IS GENERATED WHILE CHARGING A BATTERY IS.....

NITROGEN HYDROGEN
 OXYGEN METHANE

Answer on P. 116



"Let's see you ride this to Buffalo," I said



I WAS FOLLOWING a friend of mine who usually has candy. He went into one of the American Brakeblok testing laboratories.

He looked at a big contraption, then glanced down at me and said, "Stopper, do you know what that is?"

"No, sir," I said politely, still figuring on the candy.

Then he said, "It's a Greyhound Bus!"

"Oh, yeah!" I barked back. "Let's see you ride it to Buffalo."

Then he explained that it is a dynamometer.

It was testing brake lining under the exact conditions to be found on the left rear wheel of a bus.

What a beating that lining took! Once every minute the machine revved-up to



the equivalent of 60 miles an hour—then snubbed down to a dead stop. Man, that's punishment! But it is one of the many ways American Brakeblok test their brake lining to make sure it is *the best that can be made*—long before it reaches a car, truck or bus.

That's why you do your customers a favor when you install American Brakeblok Brake Lining. That's why so many dealers, fleet operators and manufacturers look to American Brakeblok for the *best answer to all* brake lining problems.



Distribution through 38
NAPA Warehouses



AMERICAN BRAKEBLOK DIVISION, DETROIT 9, MICHIGAN

AUGUST, 1946

Use postage-paid card inserted at page 59 for free information on advertised products

**American
Brakeblok**
BRAKE LINING

115

CCJ NEWSCAST

(CONTINUED FROM PAGE 114)

GOODRICH BUILDS CAR WITH RUBBER SUSPENSION

A hand-built passenger automobile has been designed and engineered by The B. F. Goodrich Co. to "take full advantage of the inherent possibilities" of its Torsilastic spring.

Primary objectives of the new springing—particularly for light-model autos—that B. F. Goodrich engineers feel can be achieved through the torsion rubber spring,

are "an inherently low degree of harshness and low noise level," more comfortable riding, minimum of maintenance, and long life with low operating cost.

One of the features of the demonstration car is a constant-level device applied to all four wheels, to hold the chassis at a designed level regardless of load changes. Torsion-rubber suspension lends itself particularly well to the use of constant-level mechanism, the manufacturers claim.

15 NEW FRUEHAUF BRANCHES

Fruehauf Trailer Co. announces the completion of new factory branch buildings in nine major cities, with work in progress

or plans drawn for new branches in six other cities throughout the company's network of over 60 factory branch outlets. New branch buildings are completed or nearing completion in Philadelphia, Norfolk, Richmond, Cleveland, Milwaukee, St. Louis, Kansas City, San Antonio and Fresno. Service facilities in Detroit and Chicago are more than doubled by large additions to these branches. Requests for C.P.A. approval have been submitted or approved for new buildings in Akron, Denver, Des Moines, Oklahoma City, Flint and Peoria. Arrangements are also being made for additional sales and service facilities in Charleston, W. Va.; Kearny, N. J.; Springfield, Mass.; and New Haven, Conn.

LETSINGER RETIRES AS HEAD OF CUMMINS DISTRIBUTION

Paris E. Letsinger has been elected a director of the Cummins Engine Co., Inc., Columbus, Ind., following his retirement as vice-president in charge of distribution because of his health.

Mr. Letsinger, connected with the company for 13 years, played an important part in the growth of the Cummins Engine Co., pioneer in the development of the high speed diesel.

One of Mr. Letsinger's most significant contributions was his part in the establishment of the Cummins sales and service policy. Beginning in a new industry, he set about to establish the practicability of the principle that superior service must come before sales. With that principle, and one small dealer, as a starting point, he formulated the company's existing distribution policy and established a program based on two fundamental points; (1.) that Cummins must accept continuing responsibility for the successful operation and performance of Cummins' engines in whatever equipment they might be placed and wherever operated; and (2.) that the final user of the engine is the man who must be satisfied, the man to whom all policies and plans must be directed.

As a result of the adoption and successful execution of this sales and service policy, the Cummins distribution organization today includes more than 140 domestic dealers and dealer branches, plus 28 outlets in foreign countries.

APPOINTED B-W DISTRIBUTORS

Truck Garage & Supply Co. of Indianapolis, Ind., Tomlinson Brake and Spring Service of Lima, Ohio, and Ashton and Boyce of Erie, Pa., have recently been appointed "A" distributors for Bendix-Westinghouse air brakes and pneumatic control devices.

(TURN TO PAGE 118, PLEASE)

● WHAT IS IT?

ANSWER... (To Question on P. 114)

Hydrogen, which is highly explosive. Sparks and flames should be kept away from the battery.

(Another Cartoon Quiz is on P. 118)

KOLD-HOLD

You maintain 'round the clock refrigeration in your trucks with Kold-Hold Streamlined "Hold-Over" Plates. You are sure of uniform, controlled refrigeration during the day's run.

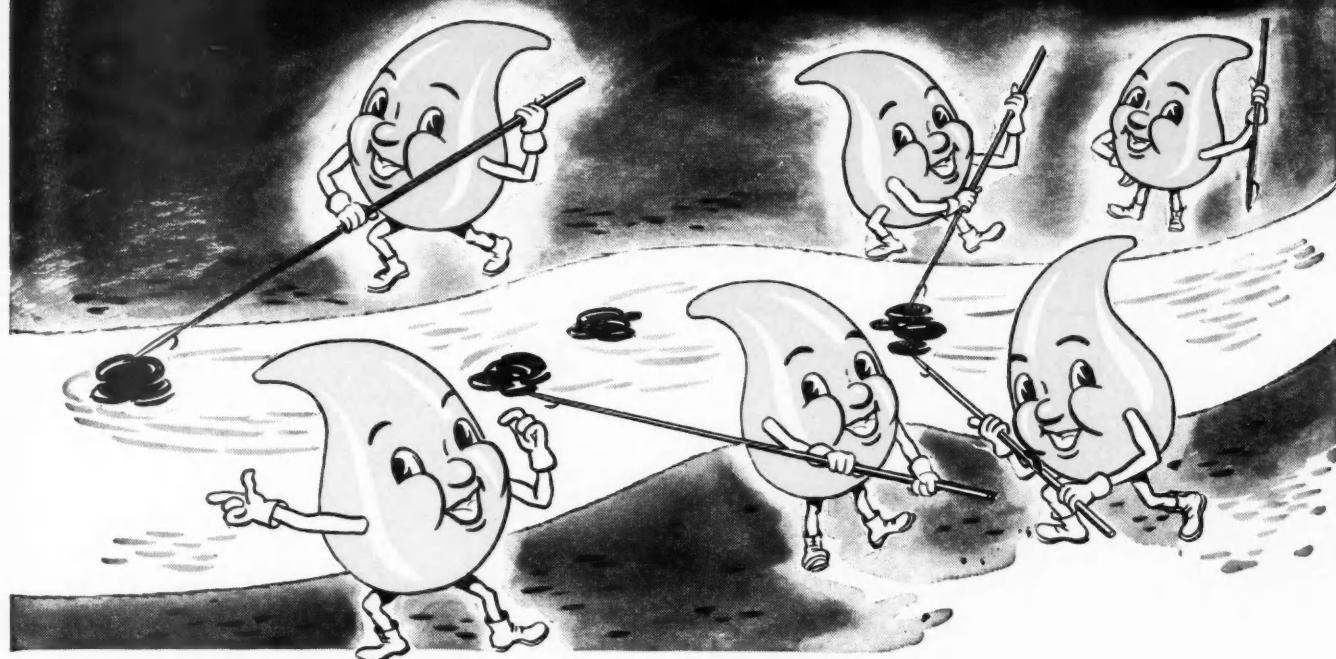
In addition, the "Hold-Over" Plates protect your undelivered load — you leave it overnight in the truck — find it next morning as fresh, attractive, as it would be in your own cooler room.

Kold-Hold Refrigeration is simple, compact and efficient. Occupying less space inside the truck, it permits greater pay loads and longer runs.

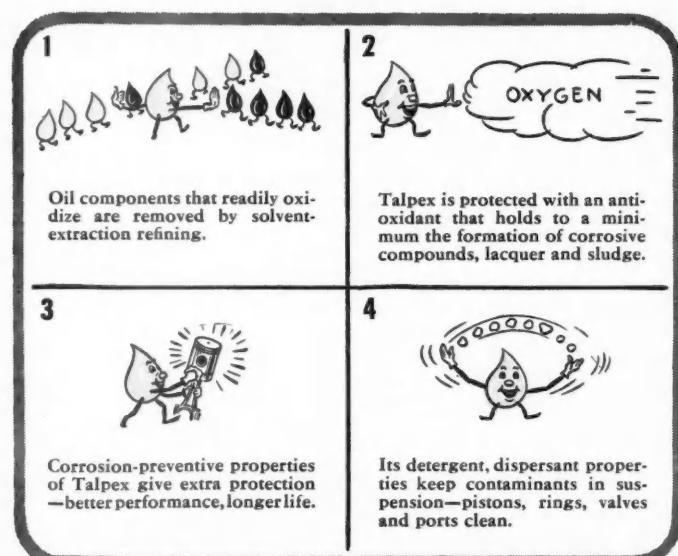
Kold-Hold Engineers can give you modern refrigeration for your old trucks, or provide better refrigeration for your new ones. Ask them for their suggestions.

KOLD-HOLD MANUFACTURING CO.
620 N. GRAND AVE.
LANSING 4, MICHIGAN

NO LANDING HERE for carbon, scale, lacquer or sludge—that's what Talpex Detergency means to engine parts!



THESE FOUR **TALPEX** PERFORMANCE FACTORS SAFEGUARD HIGH-SPEED DIESELS



TALPEX has detergent properties that keep such contaminants as sludge and lacquer from depositing on pistons, rings, valves and ports. Not able to land at their favorite spots, they circulate with the oil until drained from the engine.

If the oil you are now using doesn't have detergent properties—if it hasn't been doubly protected against oxidation—if it doesn't have special corrosion-preventive properties—then you had better change to Talpex.

The Shell Lubrication Engineer will give you sound advice about the lubrication of *any* type of Diesel, whether slow, medium, or high speed.

Write for a copy of Shell's booklet, "The Fundamentals of Diesel Lubrication." Shell Oil Company, Incorporated, 50 West 50th St., New York 20, N. Y. or 100 Bush St., San Francisco 6, Calif.

SHELL DIESEL LUBRICANTS



CCJ NEWSCAST

(CONTINUED FROM PAGE 116)

PAEA MOVES TO STANDARDIZE AIR COMPRESSOR SPECIFICATION

A. H. Dickmeyer, sales manager of The Wayne Pump Co., was recently elected president of the Pneumatic Automotive Equipment Association at its annual meeting. Membership in this association is held by manufacturers and distributors of air compressors ranging from smallest sizes up to and including 10 hp. J. D. Lodwick, vice-president of Curtis Pneumatic Machinery Co., was elected vice-president, and J. P.

Cooper, sales manager of Westinghouse Air Brake Co., was elected treasurer. Russel L. Sears, sales manager of Lynch Mfg. Co., was made member at large of the executive committee.

A program in cooperation with the Bureau of Standards of the U. S. Department of Commerce to standardize automotive air compressor specifications, is now under way and will be supported by a widespread advertising campaign in trade publications starting in November.

M. P. FERGUSON HEADS BENDIX

Malcolm P. Ferguson of South Bend, Ind., has been elected president of Bendix

Aviation Corp. to succeed Ernest R. Breech, who has resigned, effective June 30, to become executive vice-president and a director of the Ford Motor Co.

URGE LEAD CEILING REMOVAL

Members of the Association of American Battery Mfrs. during their annual Spring meeting passed a resolution urging that the battery industry cooperate with the Lead Industries Asso. in an effort to remove the OPA price ceilings on lead, after the members had been informed that the "shortage today is purely artificial in that it is the result of certain Government controls."

EXPANDS RADIOPHONE SERVICE

Three more inter-city highways totalling over 800 miles in length have been added to the two previously announced routes on which the Bell System plans to provide mobile radiotelephone service to vehicles.

The American Telephone & Telegraph Co. has announced that applications have been made to the Federal Communications Commission for authority to construct transmitter-receivers along the highways between Washington and New York; Buffalo and New York, via Albany; and Los Angeles and San Diego. Permits to build transmitters and receivers for highway mobile radiotelephone service between New York and Boston and between Chicago and St. Louis already have been granted and construction of those stations is under way.

On the New York-Washington highway, it is planned to build transmitting and receiving stations near New Brunswick, Philadelphia, Wilmington, Baltimore and Washington. Those facilities will constitute an extension of the Boston to New York system.

Applications for Bell System highway mobile radiotelephone installations in a number of other cities are pending or in preparation. Those communities include Cincinnati, Green Bay, Cleveland, Columbus, Lansing, Saginaw, Grand Rapids, Rockford, Knoxville, Chattanooga, Charleston, Savannah, Jacksonville, Montgomery, Mobile, Baton Rouge, Shreveport, Little Rock, Tulsa and Austin.

(TURN TO PAGE 120, PLEASE)

Presenting the New

Hi-Rate 180 CHARGER

HIGH SPEED CHARGING
30 SECOND TEST
TESTS BEFORE CHARGE
SHOWS EXACT CHARGING TIME
A STREAMLINED BEAUTY
A REAL MONEY MAKER
A PRIDE TO OWN!

• Here it is! Marquette Leads Again . . . this new Hi-Rate "180" Charger is a Masterpiece of electrical and mechanical engineering. In addition to being a High Rate Charger, it is truly a High Speed Testing system . . . featuring accurate 30 second battery test and an individual cell check. Copper Oxide Rectifier guarantees long, dependable service. New type Overload Relay protects both battery and charger. Automatic Time Switch. 100 ampere capacity.

LOOK TO MARQUETTE FOR LEADERSHIP
MARQUETTE AUTOMOTIVE EQUIPMENT SOLD EXCLUSIVELY
THRU THE NATION'S LEADING DISTRIBUTORS

MARQUETTE
REGISTERED U.S. PAT. OFFICE

Automotive

EQUIPMENT

BATTERY CHARGERS • JACKS
A.C. ARC WELDERS • ELECTRODES
GAS WELDING AND CUTTING EQUIPMENT
ACETYLENE GENERATORS • ACCESSORIES

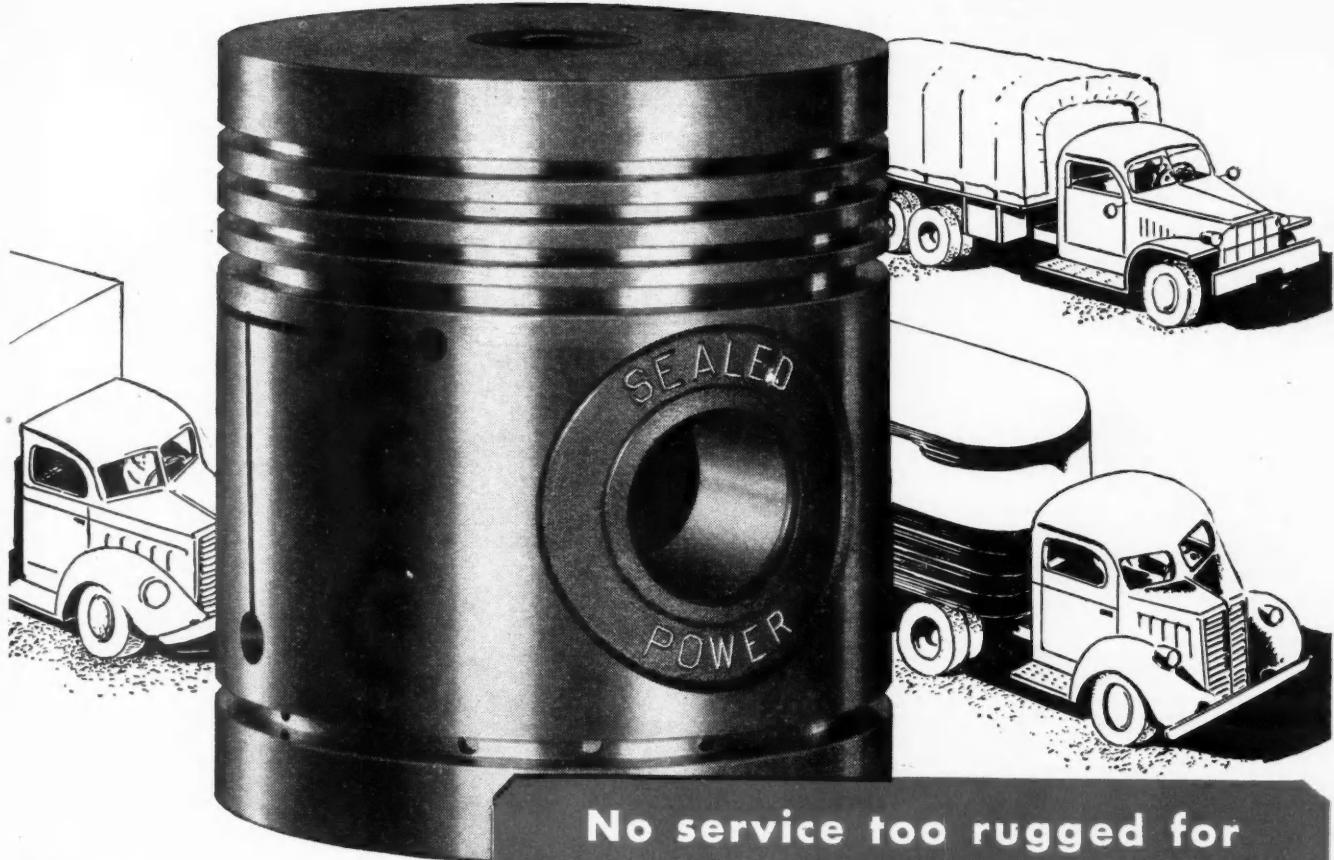
MARQUETTE MFG. CO. INC.
MINNEAPOLIS 14, MINN.

WHO IS IT?

SO THAT ITS
BUSY PRESIDENT MIGHT WORK
AS HE WINGS HIS COMPANY
HAS BOUGHT AN OFFICE-EQUIPPED
AIRPLANE FOR . . .

CHARLES E. WILSON
 HENRY FORD II
 PAUL G. HOFFMAN
 K. T. KELLER

Answer on P. 120



No service too rugged for
SEALED POWER
 HEAVY DUTY
PISTONS

RUGGED INTERNAL CONSTRUCTION assures long life in heavy duty service, with extra metal added for correct heat transfer and extra strength.

FINEST ALUMINUM ALLOY #132 is used exclusively in Sealed Power Heavy Duty Pistons.

CAM GRINDING assures correct shape and increased bearing area at operating temperatures.

T-SLOT DESIGN assures lower and more uniform temperature throughout piston.

Keep your War Bonds!
Get \$4 for \$3!



IT WILL PAY YOU TO SPECIFY

SEALED POWER HEAVY DUTY PISTONS

SEALED POWER CORPORATION

MUSKEGON, MICHIGAN • STRATFORD, ONTARIO

CCJ NEWSCAST

(CONTINUED FROM PAGE 118)

AUTO-LITE APPOINTMENTS

Three promotions and five new territory representatives have been announced by The Electric Auto-Lite Co.

Raymond H. Huntzicker was named special representative in the Central Division and Fred Vanzen was named fleet representative in the same area. John C. McCleary was named district supervisor in the Midwest Division.

Territory representatives named were

Joseph C. Eisbacher, Eastern Division; R. F. Maw and Keith Hamelen, Central Division; Dwight P. Payne, Southern Division and Paul A. Zody, Western Division.

IHC ANNOUNCES APPOINTMENTS

International Harvester Co. has announced the following changes in motor truck personnel: E. H. Watkins, as assistant manager, motor trucks, eastern district; R. R. Slater, as manager of the Syracuse motor truck branch; J. H. Shafer, as manager of the Portland, Oreg., motor truck branch; G. D. Partridge, as assistant manager, Cleveland motor truck

branch. L. A. Hanson, as manager at Wichita motor truck branch. W. G. Schendel, as assistant manager of the Buffalo truck branch; G. D. McCarthy, and D. G. Barrett, as assistant managers of the Boston motor truck branch; J. T. Sullivan, as central district sales manager to succeed W. A. Riggs, who has been transferred to the northwest district; Mr. Riggs replaces R. R. McDonald as northwest district sales manager. Mr. McDonald has been appointed manager of the newly established motor truck branch at Salt Lake City.

58,820 CHEVROLETS FOR MAY

Despite restricting factors of national coal and transportation strikes, as well as a variety of tie-ups on the part of suppliers, Chevrolet during the month of May established a new high production record for the auto industry in its post-V-J Day history, producing 58,820 cars and trucks.

The 58,820 total includes 30,367 passenger cars and 28,453 trucks. The comparable monthly total for April, best previous post-war month production-wise, is 47,077 units.

BREWER & LE BLANC ORGANIZE

Lt. Col. Harold G. Brewer, Ordnance Dept. and Major Benjamin C. Le Blanc, Trans. Corps, released from the Army several months ago, and formerly well known Hudson County, N. J., truck and bus distributors, have organized Brewer & Le Blanc Motors, Inc., at 673 Montgomery St., Jersey City, N. J., with Brewer as president and Le Blanc as secretary. They will sell and service Reo and Ward La France motor trucks in Hudson County.

"WHIZ" MANAGERS NAMED

New division and district managers have been appointed to supervise distribution of Whiz Automotive products in 10 of the sales territories of the R. M. Hollingshead Corp., Camden, N. J., as follows:

Walter Chick, Western Division, headquarters in San Francisco; P. C. Franzini, Southwest Division, at Dallas; Earl C. Bittenbender, Philadelphia District; Richard W. Barry, Pittsburgh District; Thomas C. McMahon, Jr., Detroit District; C. L. Dilday, St. Louis District; Nelson R. Kincaid, Lansing, Mich., District; Richard J. Horsey, Chattanooga, Tenn., District; Wm. M. Pellman, Oklahoma City District, and Harry O. Bradberry, Amarillo, Tex., District.

(TURN TO PAGE 123, PLEASE)

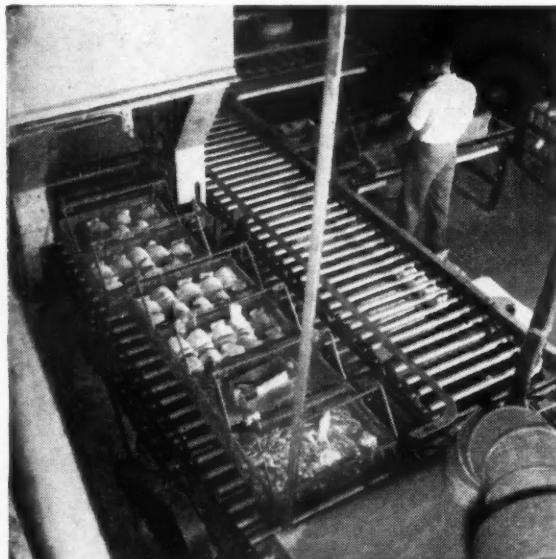
● WHO IS IT?

ANSWER... (To Question on P. 118)

- Henry Ford II. The Ford Motor Co. has purchased a war-worn C-47 that had flown supplies over the Pacific and had it made into a luxurious flying office for Henry Ford II.

(Another Cartoon Quiz is on P. 123)

PERM-A-CLOR WHIPS THE TOUGH DEGREASING JOBS



• • • AND
TRIAD
HANDLES THE
AVERAGE

For years, metal fabricators have turned to PERM-A-CLOR when their production flow clogged in the cleaning department.

Today, more than ever before, they are PERM-A-CLOR-minded when they buy.

They specify a reputation-backed, breakdown-resistant solvent that has been used successfully on thousands of grueling vapor-degreasing applications—aluminum, die castings, mixed metals.

For average degreasing requirements they pick TRIAD—a second Detrex Solvent.

Call one of our local branch offices today, or write direct to the address below.

DETREX
DETROIT 32, MICHIGAN

S-125

CCJ NEWSCAST

(CONTINUED FROM PAGE 120)

RAYON FOR AUTO TIRES

Production of all sizes of passenger car tires of 6.50-16 size and larger, with an especially developed cord known as Rayotwist, made of rayon filaments, has been announced by The Goodyear Tire and Rubber Co. Heretofore, practically all passenger car tires produced in the industry were made with cotton fabrics.

Claimed advantages of Rayotwist cord, which was developed from rayon filaments in Goodyear research laboratories, include the following: lighter but stronger than former cord; increased resistance to heat generation in high speed service resulting in improved tread wear; substantially increased tire mileage resulting from cooler running tire.

The Goodyear statement indicated that future production of Rayotwist tires would depend entirely upon the amount of rayon filament available and pointed out that present supply was limited to such an extent that continuous production of the sizes now being manufactured could not be promised definitely.

RICE JOINS WARD LaFRANCE

Appointment of W. P. Rice as general sales manager of Ward LaFrance Truck Division, Great American Industries, Inc., Elmira, N. Y., is announced by A. A. Frank, vice-president and general manager. He will be directly in charge of all sales and service activities covering all products of the Division both domestic and export.

Mr. Rice entered the industry in 1921 with the Fageol Bus Branch in Oakland, Cal., later associated with GEIC and GMAC Divisions of General Motors and subsequently became a sales representative and manufacturers agent in the independent parts field. In 1938 he returned to GM with Chevrolet Motor Division, leaving the division upon outbreak of war to serve as assistant to the chief of industrial operations, Tank-Automotive Center, Ordnance Dept., Detroit. Upon completion of this service in 1943 he joined Willys-Overland as assistant to the general manager of the Jeep Division, with headquarters in Detroit, supervising war products sales.

WHO SAD IT?

THE OFFICIAL SLOGAN OF THE AUTOMOTIVE INDUSTRY'S GOLDEN JUBILEE IS "HATS OFF TO THE PAST; COATS OFF TO THE FUTURE, BUT THE JUBILEE'S CHAIRMAN HAS HIS OWN PERSONAL SLOGAN...EVERYONE WITH HIS NOSE IN THE SAME DIRECTION" HE IS

□ IRVING B. BABCOCK
□ WM. S. KNUDSEN
□ CHARLES F. KETTERING
□ ALVAN MACAULEY

Answer on P. 126

YOUNGREN, McCARROLL JOIN FORD MOTOR COMPANY

Harold T. Youngren has been appointed director of engineering of the Ford Motor Co. R. H. McCarroll, who has been executive engineer, was named director of chemical and metallurgical engineering and research.

Mr. Youngren comes to Ford from the Borg-Warner Corp., where he has been chief of engineering development since 1941.

Mr. Youngren was chief engineer of the Olds Motor Division of General Motors Corp. for 11 years prior to joining Borg-Warner. He first joined General Motors

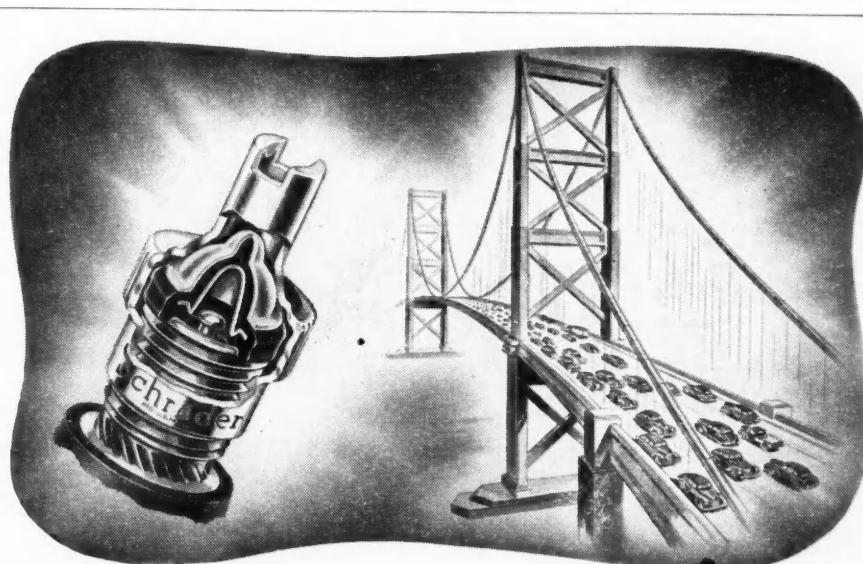
in 1929 as assistant chief engineer of Buick. He previously had been consulting engineer of the Studebaker Corp.

PENNA. TIRE MOVES OFFICES

New locations for branch office and warehouse in New York City have been announced by the Pennsylvania Rubber Co. of Jeannette, Pa.

The New York warehouse is operating at Lehigh Warehouse Corp. of Brooklyn, 184 Kent Avenue, Brooklyn N. Y. The New York branch office is located at Pennsylvania Rubber Co., 33 West 60th Street, New York, N. Y.

(TURN TO PAGE 126, PLEASE)



Engineered- TO CARRY THE LOAD

(With An Extra Safety Factor)

HAVE YOU A SPECIAL TIRE VALVE HEAT PROBLEM?



When operating schedules, road and climatic conditions cause extreme heat that approaches the curing point of rubber, use the Schrader #7612 Special Heat Resisting Valve Cap with the block tin washer. Applied with wrench or pliers. Makes an absolutely air-tight seal.

Yes, Schrader Valve Caps "carry the load" up to 250 lbs. air pressure (includes plenty of margin too, for safety). Built to seal under the worst possible operating conditions, a Schrader Cap makes tires last longer by helping to prevent costly underinflation.

To be air-tight at all times, a tire valve mouth must be sealed. Schrader Valve Caps are guaranteed air-tight because of the rubber washer doubly reinforced with metal plates inside each cap.

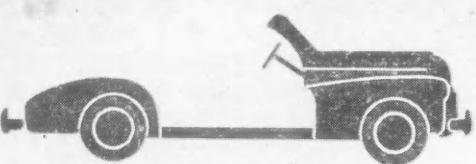
Check your stock of Schrader parts today. Order from your regular supplier for prompt delivery.

Schrader
REG. U. S. PAT. OFF.
PRODUCTS
CONTROL THE AIR

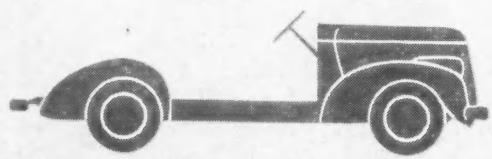
SCHRADER CAPS
Make Tires Last Longer!

Originators of the Comparative Air Loss System for Flat Tire Prevention

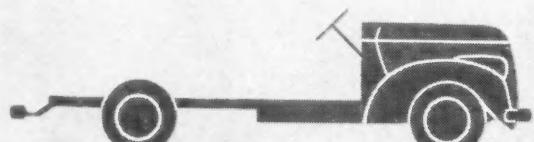
A. SCHRADER'S SON, Division of Scovill Manufacturing Co., Inc., BROOKLYN 17, NEW YORK



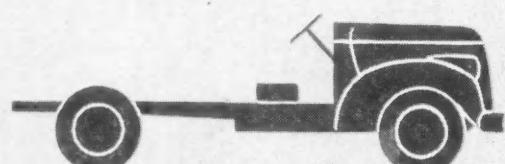
116-inch Wheelbase—One Model



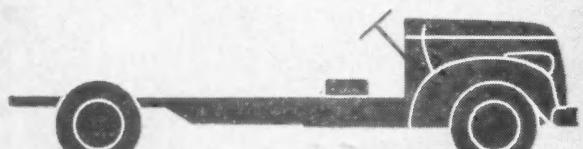
115-inch Wheelbase—Ten Models



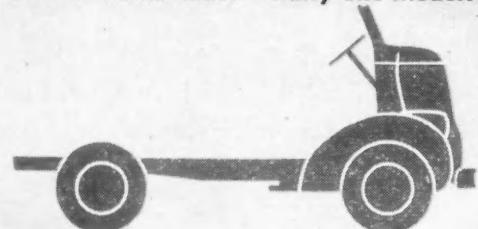
125 1/4-inch Wheelbase—Nine Models



134 1/2-inch Wheelbase—Thirty-four Models



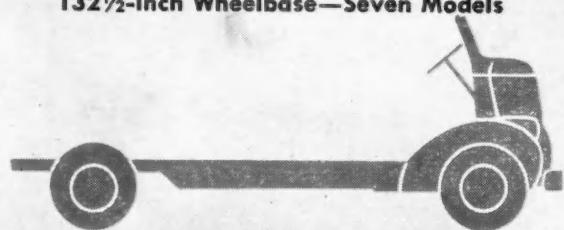
160-inch Wheelbase—Thirty-one Models



109-inch Wheelbase—Four Models



132 1/2-inch Wheelbase—Seven Models



158-inch Wheelbase—Two Models

WHATEVER
YOUR BUSINESS
THERE'S A
CHEVROLET
TRUCK
TO FIT YOUR
HAULING
NEEDS

99 MODELS

9 WHEELBASES

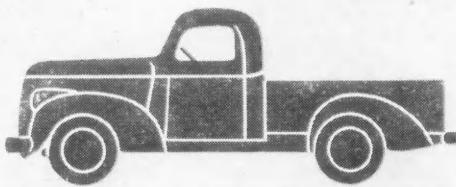
195-inch Wheelbase—One Model (School Bus)



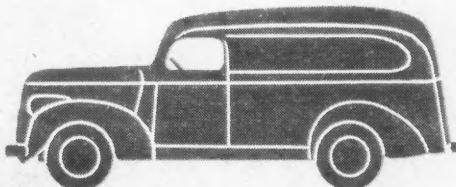
The only business that can't profitably use a Chevrolet truck is a business that needs no truck at all—for Chevrolet's expanded line, which now comprises 99 models on nine wheelbases, ranges from the beautifully styled Sedan Delivery to ruggedly massive models in the heavy-duty class. Newly added to the truck line are heavy-duty models of increased load capacity. . . . Among Chevrolet's 99 models on nine wheelbases—some with the standard Thrift-Master engine, some with the high-torque Load-Master engine—there is a truck to fit your requirements. . . . Whether you use a standard type of body, a special-purpose body, or specialized mechanical equipment, there is a Chevrolet to serve your needs and save you money.

CHEVROLET MOTOR DIVISION
General Motors Corporation
DETROIT 2, MICHIGAN

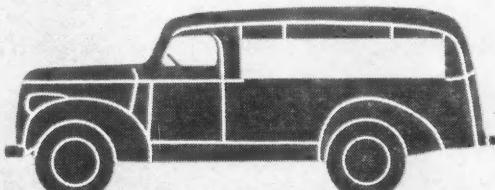
SEE YOUR CHEVROLET DEALER
HE CAN SUPPLY SPECIAL BODIES AND
EQUIPMENT FOR ANY HAULING JOB



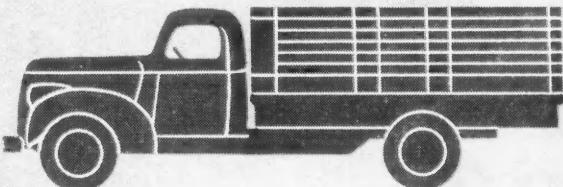
Pick-up—Four Models on Three Wheelbases



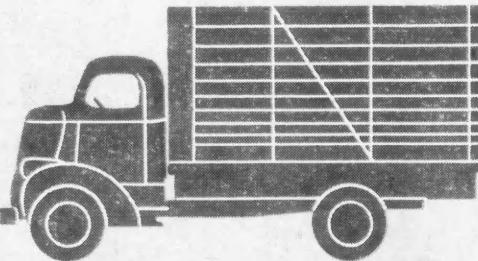
Panel—Five Models on Four Wheelbases



Canopy Express—Three Models
on Two Wheelbases



Stake—Fourteen Models on Five Wheelbases



High Rack—Four Models on Two Wheelbases

CHEVROLET TRUCKS



PICK-UPS



PANELS



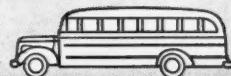
STAKES



CAB-OVER-ENGINE



TRACTOR-TRUCKS AND CHASSIS FOR SPECIAL EQUIPMENT



99 MODELS • 9 WHEELBASES • THE RIGHT TRUCKS FOR ALL TRADES

CCJ NEWSCAST

(CONTINUED FROM PAGE 123)

GAR WOOD BUYS PLANT

Gar Wood Industries, Inc., has expanded its manufacturing facilities by purchasing from the War Assets Administration the former Bendix plant in Wayne, Mich. The company will transfer all its Detroit operations to the new site with the exception of its body plant which will remain on Connecticut Avenue. When the new plant is in full operation, it is expected that Gar Wood employment in the Detroit area will rise to 3500 from the present total of 1500.

TRUCKSTELL ADDS GUARD

The Truckstell Co. has announced that the Champion Grille-Guard has been added to the company's line of special truck equipment items. Distribution is being handled by the Truckstell nation-wide distributor organization.

The Champion Grille-Guard protects a truck against damage to the radiator grille, the radiator and head lamps; in some cases of collision, it also reduces possible damage to the fan and engine.

Currently these grill-guards are being produced for conventional type trucks of the following makes and capacities: Ford,

1½ ton; Chevrolet, 1½ and 2 ton; Dodge, 1½ and 2 ton; International models K5, K6, and K7. In the near future they will be available for all other makes and models, both conventional and cab-over-engine.

AMERICAN COACH EXPANDS

The American Coach & Body Co., Cleveland, Ohio, announces the purchase of the inventories, designs, manufacturing licenses under patent, tools, and machines of the Bird-White Tower division of the Bird-White Co., Chicago, Ill. All operations will be moved to Cleveland, and the Bird-White Tower will be known as the American Tower Lift.

TIMKEN AXLE LEASES PLANTS

The Timken-Detroit Axle Co. has leased from the Government two new manufacturing plants. Already in production the two plants—a new forge plant and a new trailer axle plant—are located in Detroit, Mich.

THERMO OPENS CAL. OFFICE

As part of a nation-wide expansion program, the U. S. Thermo Control Co., Minneapolis manufacturers of Thermo King truck refrigeration units, announces the opening of a sales and service headquarters in Los Angeles.

UPS TAKES ON MACY'S

On June 27 United Parcel Service of New York took over the R. H. Macy delivery fleet of 500 trucks.

C. M. GILE NAMED TO GULF

Clement M. Gile has been elected vice-president of the Gulf Oil Corp. and the Gulf Refining Co., and also vice-president and a director of the Gulf Research & Development Co., succeeding W. V. Hartmann, retired. He will be in charge of marketing.

WORLD BESTOS MOVES WEST

The World Bestos Corp. closed its plant and offices at Paterson, N. J., July 1 and has moved to a new, larger factory at New Castle, Ind. The management personnel, headed by Donald H. Spicer, president, remains unchanged.

FRUEHAUF REPRESENTATIVE

Mountain State Industries, Inc., Charleston, W. Va., has been appointed service representative for the Fruehauf Trailer Co. in West Virginia and Eastern Kentucky, according to an announcement by A. K. Tice, vice-president in charge of sales of Fruehauf.

(TURN TO PAGE 128, PLEASE)

● WHO SAID IT?

ANSWER... (To Question on P. 123)

Wm. K. Knudsen. He believes that if all groups—labor and management—pull together, the automotive industry can very soon return to peak production.

(Another Cartoon Quiz is on P. 128)

MAKE HARD JOBS EASY

K-D Valve Guide Puller

No. 917 Deliver

K-D Valve Guide Puller Sets take all the hard work out of pulling assemblies from all Ford-built motors. Never fail. Fast and easy. No. 860 for Ford 60, No. 920, all others.

How do you replace Ford assemblies where a bar won't do? Do it the easy way with K-D's 925 Replacing Tool. (Not for removing, however.) Hooks on head stud, downward pressure on handle does the trick. It's easy.

Working in the valve chamber from a position under the fender is a hard job. K-D 900 Hi-offset lifter makes it easy. Allows ample working space and clear view of valve. 3" parallel lift with auxiliary jaws in place.

Aligning ignition points correctly is another tough one. Take it easy—use K-D's No. 115. Expertly designed, accurately machined, correctly tempered. Aligns all types of points right in the distributor. Even new points must line up. Does it easily.

Here's the easiest operating one man Valve Spring Compressor on the market. It's K-D's No. 380 and services nearly every L-head and valve-in-head motor on the road. Throat 10" x 10 1/4".

one pair of straight and one pair offset jaws furnished. Rigid, bar-steel construction. Jaws tempered in oil and adjustable to fit all springs within capacity of Compressor. Makes toughest jobs easy.

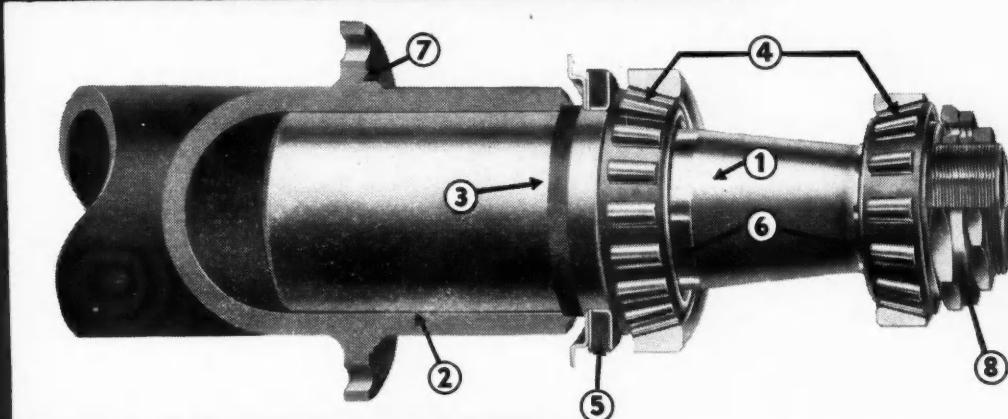
K-D TOOLS
The Hustlers for Your Toolbox!

K-D Manufacturing Co.
Lancaster, Pa., Hamilton, Ont.

For "Blue-Chip"

TRAILER PERFORMANCE

INSTALL
Standard Axles
WITH *Inserted* SPINDLES



Axles with *Inserted* Spindles are Better in 8 Important Ways!

- 1 Finest quality construction of heat-treated *solid* steel assures maximum strength.
- 2 Powerful hydraulic pressure secures spindles in axle tubing.
- 3 Safety flanges are provided for welding spindles to end of axle tubes.
- 4 Heavy duty tapered roller bearings are of the most popular sizes stocked by most bearing dealers. This assures ease of service at any trailer station.
- 5 Grease retainers are of standard type. They may be serviced at any trailer service station.
- 6 Precision grinding assures maximum spindle and bearing life.
- 7 Brake-attaching flange gives extra support to inserted spindle.
- 8 Positive-locking double spindle-nut permits close bearing adjustment and maximum safety. Easily serviced at any trailer station.

Be sure your axles are Standard! Write, wire or phone our Engineering Department for complete data!

Standard Forge & Axle Company

MONTGOMERY 2, ALABAMA

AXLES BRAKES FORGINGS TRAILER PARTS

CCJ NEWSCAST

(CONTINUED FROM PAGE 126)

WALL PAINT CHART AVAILABLE

The Rinshed-Mason Co., 5935 Milford Ave., Detroit, Mich., offers a new wall chart for paint shop use which lists all 1942 and 7946 principal automotive body colors by name, manufacturers' code number and the corresponding code number of the Rinshed-Mason line. Charts are available upon request.

PITTSBURGH DISTRIBUTOR

The Truck Trailer Sales and Service Co., 501-15 S. Negley Ave., Pittsburgh, Pa., has

been designated as the Pittsburgh distributor for the American Bantam Car Co.'s line of Supercargo trailers.

Frank Salvatora, is the president of the new distributorship. Joe W. Edmundson is vice-president and general manager, and Adam Reitzel is the service manager.

OFFERS DRIVER TRAINING AID

"A safe driver drives defensively." That is the catch introductory statement in a new shirt-pocket booklet on safe driving prepared by the National Safety Council, Inc., Chicago, Ill.

This 26-page, illustrated publication entitled "Defensive Driving" is written in the

language of the truck driver and is filled with humorous but attention-getting cartoons that help drive home important pointers on "defensive" or safe truck operation.

Complete information and prices may be obtained by writing to the Council at the above address.

NEW EATON INSTRUCTION BOOK

The Eaton Mfg. Co., Cleveland, Ohio, has published in transparency form "how to do it" booklets to show the inside story of the Eaton two-speed axle. In keeping with the modern trend toward visual methods in sales and service instruction media, Eaton uses 12 five-color pages printed on cellophane to literally take the Eaton two-speed truck axle apart and put it back together again.

MACK OFFERS SHIFT FOLDER

Single-lever shifting of 10 speeds, with pre-selection of the compound ratios by means of a flipper on the gearshift lever is announced by Mack Trucks, Inc., in a new 4-page folder entitled "The Mono-Shift Transmission." Copies of the folder may be obtained through Mack branches or its home office, Empire State Building, New York City.

WHEEL BOOKLET AVAILABLE

A 12-page bulletin entitled "Saving Tires by Blowing Out the Heat" has been made available to the fleetman by the Dayton Steel Foundry Co., Dayton, Ohio. This illustrated booklet shows detailed construction of the Dayton wheel and gives information on assembling, aligning and inflating. Other Dayton units featured are brake drums, pintle hooks, fifth wheels and landing gears.

TRUEHAUF CATALOG RELEASED

A 64-page catalog, complete with illustrations of the 1946 Fruehauf Trailer line, has just been released by the Fruehauf Trailer Co., Detroit.

The new book contains pictures and detailed descriptions of the six different underconstructions offered in the Fruehauf line, including the revolutionary new gravity suspension tandem and multi-rate single axle unit.

(TURN TO PAGE 130, PLEASE)



THE ALLEGHENY BALLISTICS
LABORATORY HAS BEEN TESTING
ROCKETS FOR USE ON TRUCKS
TO PROVIDE

- EXTRA POWER ON HILLS
- EMERGENCY BRAKING
- SIGNAL FLARES IN CASE OF BREAKDOWN
- QUICKER STARTING

Answer on P. 130

Exclusively Yours...

YORK-HOOVER BODIES

INDIVIDUALLY DESIGNED
TO LOWER

Your
"PER-PACKAGE"
DELIVERY COSTS

CONSTRUCTION . . .

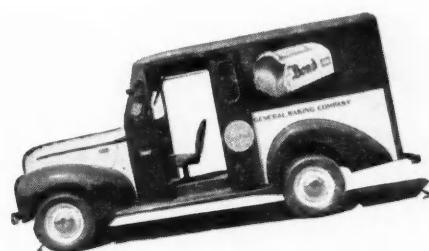
Is predicated upon the job to be done. Heavy duty work requires one type, while bulk transportation of light weight products dictates another. However, regardless of the product to be carried, strength and stamina with a minimum body weight factor are carefully considered requisites.

ADAPTABILITY . . .

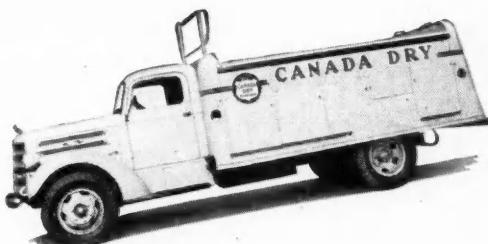
A close study of the product or products to be carried is necessary as well as the routes or distances involved. Very often combinations of specifically dimensioned product containers, designated for delivery on revised routes, create a cost saving that is definitely reflected in a lowering of the "per package" delivery cost.

EFFICIENCY . . .

Skillful engineering, experienced workmanship, a standardization of parts to effect quicker accident repairs, are a few of the factors contributing unusual efficiency; and we could add . . . plant facilities second to none in the industry.



*Check these
Features!*



BE "Body-wise" CONSULT US



BODY DIVISION

**YORK-HOOVER
CORPORATION**



YORK, PENNSYLVANIA

CCJ NEWSCAST

(CONTINUED FROM PAGE 128)

BOOKLET ON FLOOR REPAIR

A new floor and paving maintenance folder titled, "It's Easy to Repair Wet, Rutted Floors" has just been published by the Stonhard Co. This illustrated pamphlet outlines a simple method by which any handy man can quickly make permanent oil, grease and acid-resistant repairs to floors and driveways.

A free copy may be obtained by addressing the Stonhard Co., 403 N. Broad Street, Philadelphia 8, Pa.

Unretouched, action photo of car, traveling at 28 M.P.H., as clocked by motorcycle policeman, when signalled to stop by Chief of Police, William O. Freeman. Brakes were applied as photo was taken.



Car shown coming to a safe, smooth stop, just 19½ feet from the spot where Chief Freeman gave the stop signal shown in above photo. This is one foot longer than length of car—bumper to bumper—and indicates the extra safety margin of Miley Black Gold Brake Linings after a year and a half of constant wear.

HERE'S PROOF!

MLEY BLACK GOLD

Stops Cars Faster by actual test!

*Wm. O. Freeman was Chief of Police in Evanston, Ill., when it won the National Safety Council Award in 1933, 1934 and 1936 as the safest city of any size in the U.S.

DEPARTMENT OF POLICE
MAYWOOD, ILL.
WM. O. FREEMAN, CHIEF
TREASURER MAYWOOD 2500

To whom it may concern:

This is to certify that, on April 29th, 1946, in the Village of Maywood, Illinois, the following test was made on Miley Black Gold Brake Lining by myself and two traffic officers, W. C. Wood and E. F. Gibson:

A 1941 Packard Clipper four-door sedan equipped with Miley Black Gold brake lining, in use for one year and a half, was clocked by our motorcycle traffic officer, E. F. Gibson, at 28 miles per hour. When given the stop signal the driver immediately applied the brakes and came to a complete stop in 19½ feet—which is one foot longer than the length of the car, bumper to bumper.

In all tables compiled by traffic safety engineers, a car travelling at 28 miles per hour—with four wheel brakes in good condition, operating on a dry road—should stop in 38 to 40 feet, which is considered a safe stopping distance.

In my 38 years as a police officer this is the most outstanding safety performance I have ever witnessed. Consequently we are equipping our police cars with Miley Black Gold brake linings.

Wm. O. Freeman

MILEY
BLACK GOLD
Police Tested
Brake Lining.

THE L. J.

COMPANY, Inc.

1074 W. Adams St.

Chicago 7, Ill.



MILEY

COMPANY, Inc.

rent range is furnished for each type of rod in varying diameters. Copies of this new booklet will be furnished upon request.

BRAKE CATALOG OFFERED

The manufacturers of Grey-Rock Brake Linings and Clutch Facings have just announced a new catalog covering these products for operators of trucks and buses.

Consisting of 52 pages and cover, it contains complete description of all Grey-Rock brake linings and clutch facings used in the truck and bus fields, as well as recommendations for practically all makes and models of buses and trucks.

TRAINEE HIRING NOT REQUIRED

Employers conducting on-the-job training programs under the G.I. Bill need not guarantee veterans jobs on completion of their training, Veterans Administration has announced in a new circular to its field offices.

The directive was published in answer to queries of employers who feared they could not maintain their job training programs because they would be forced to guarantee veterans jobs regardless of circumstances.

The circular explains that VA will continue to protect the interests of the veteran taking on-the-job training by preventing the employer from offering him such training when there is reason to believe that employment will not be available when the course has been completed.

The directive also states that VA will not interfere with existing practices of recognized on-the-job training establishments in which veterans are enrolled. This provision was included after some training institutions expressed the belief that VA training officers might exercise supervision over long established organizations that have had training courses for years.

In clarifying the functions of VA training officers, the statement explains that they will obtain information on veteran attendance and progress from recognized institutions only if the training establishments are unable to furnish regular reports. These reports, submitted by training institutions, contain data on student attendance and grades of veterans who are training under the G.I. Bill.

(TURN TO PAGE 134, PLEASE)

● WHAT'S COMING?

ANSWER . . . (To Question on P. 128)

Rocket brakes for emergency stops have been tested at the Allegheny Ballistics Laboratory, Cumberland, Md., on a Jeep. The rockets resulted in cutting the stopping distance in half. Such brakes, though, would be strictly on a one-time emergency proposition, for use in dire necessity only. Each refill of the rockets would cost \$10 to \$25.

(Another Cartoon Quiz is on P. 138)

M E A N S E V E R Y T H I N G

AJOB WELL DONE very often reacts to the benefit of the doer. Such has been the case for Mansfield. To formulate and produce a practical substitute for natural rubber, The Mansfield Tire and Rubber Company was one of a selected small group that worked untiringly during the war years with the government. After long and arduous effort, this group actually developed tires which would out-perform the pre-war products of natural rubber.

Now, the benefits of this great achievement are passed on directly to you, in the form of tires whose longer wear, longer life and more complete satisfaction are a cause for enthusiastic comment wherever tires are bought. So, whether your experience lies with Mansfield, Richland, Century or United tires—all products of Mansfield—you know you are receiving the direct benefits that came as a result of knowledge which Mansfield gained in war cooperation with the U. S. Government.

Mansfield's jobbers are more than distributors of merchandise. They, also, are arbiters of quality...value...price. By independent choice and through deserved confidence of jobbers, dealers and users, tires made by Mansfield have earned their enviable reputation for service and dependability.

THE MANSFIELD TIRE & RUBBER CO. • MANSFIELD, OHIO

Following Well Known Tires



WHOLESALE EXCLUSIVELY

AUGUST, 1946

Use postage-paid card inserted at page 59 for free information on advertised products



INTRODUCING . . .

... PAUL MERKERT, JR., and ROBERT MILLER, newly appointed to the sales engineering staff of the Cummins Engine Co., Inc., Columbus, Ind.

... W. P. RICE, as general sales manager of Ward LaFrance Truck Division, Great American Industries, Inc., Elmira, N. Y.

... J. H. QUAM, as assistant general man-

ager of Bendix Products Division of Bendix Aviation Corp., South Bend, Ind.

... FRANK M. HAWLEY, president and general manager of the Morse Chain Co., Ithaca, N. Y. and Detroit, Mich., and RAY P. JOHNSON, first vice-president and assistant general manager of the Morse company.

... DAVID M. KLAUSMEYER, who has been named president of Marmon - Herrington Co., Inc., Indianapolis, Ind.



... FRANK M. HAWLEY, who has been named president and general manager of Morse Chain Co. at Detroit and Ithaca, N. Y.

... M. F. SPERRY, newly appointed manager of the Philadelphia branch of the Trailmobile Co.

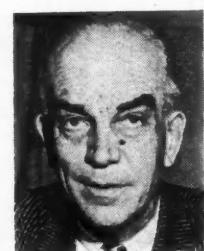


... GEORGE E. STOLL, recently appointed general manager of the Bendix Products Division of Bendix Aviation Corp.

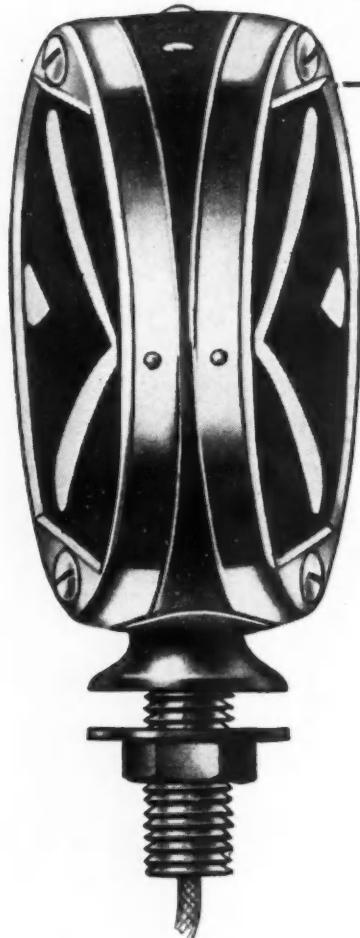
... EDWIN T. SYVERTSEN, recently named general manager of the service division of Thompson Products Inc.



... JOHN J. PALMER, as manager of the Newport News, Va., plant of Gar Wood Industries, Inc.



Teleoptic Directional SIGNALS



QUALITY
CONSTRUCTION
means
QUALITY
PERFORMANCE

UNRESERVEDLY APPROVED
BY STATES REQUIRING DIRECTIONAL SIGNALS

See your jobber or write. Ask about the entire
Teleoptic line of quality automotive lighting equipment.

THE TELEOPTIC COMPANY
1245 MOUND AVENUE, RACINE, WISCONSIN

(TURN TO PAGE 136, PLEASE)

ANOTHER SPICER

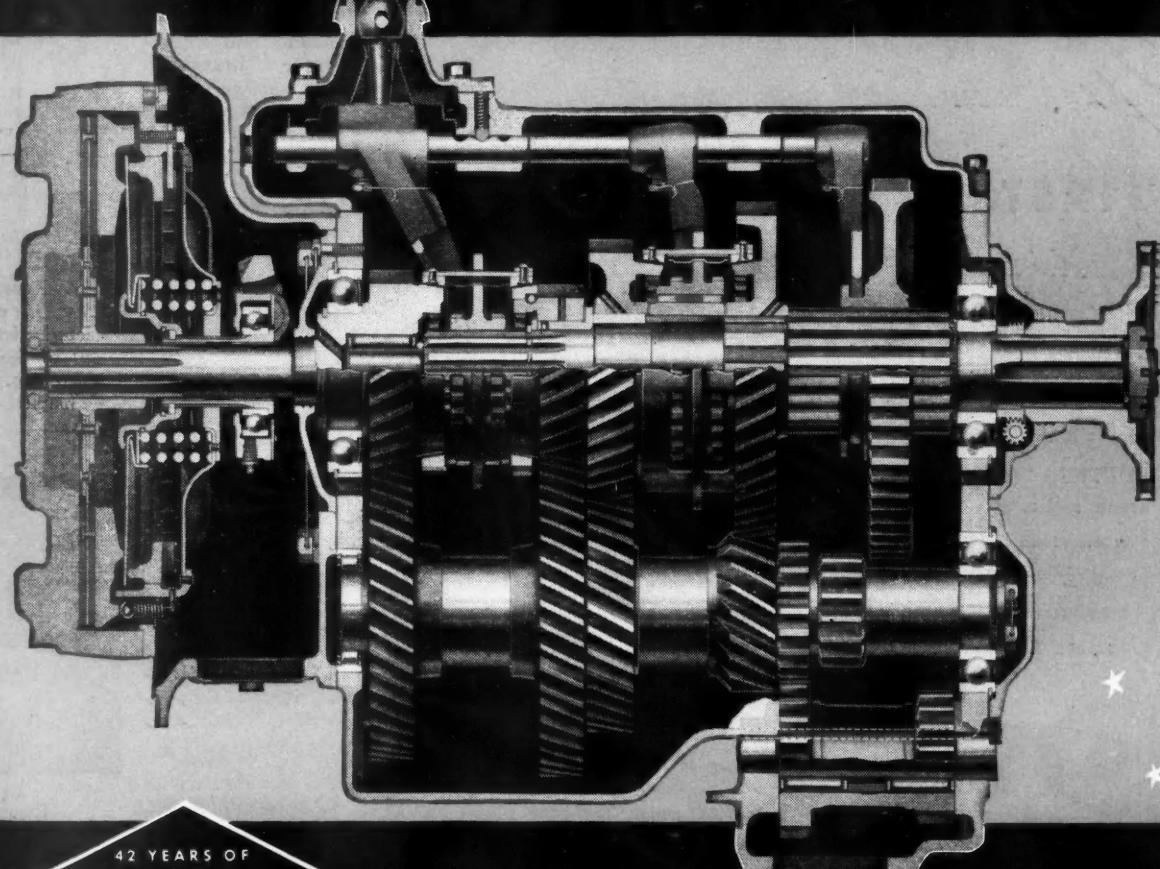
Achievement

THE NEW Synchronized TRANSMISSIONS

For wider service in the Truck Field

For the past 10 years fingertip control of brute cienct Spicer Transmissions the roughest . . . toughest missions were available the achievement of new advantages available to

Spicer Synchronized Transmissions have been giving drivers power in heavy duty trucks and buses. During the war, these improved their ability to take all kinds of punishment under conditions in tanks and other vehicles. Heretofore, these trans- to only a limited number of peacetime vehicles . . . Now Spicer Synchronized Transmission models makes their many an increased range of trucks in commercial fields.



**SPICER MANUFACTURING CORPORATION
TOLEDO 1, OHIO**

TRANSMISSIONS, TORQUE CONVERTERS, CLUTCHES, PASSENGER CAR AXLES, UNIVERSAL JOINTS, PARISH FRAMES, STAMPINGS, SPICER "BROWN-LIP" GEAR BOXES

INTRODUCING . . .

(CONTINUED FROM PAGE 134)

... RICHARD C. BAKER, an executive assistant of the Timken Roller Bearing Co., Canton, Ohio.

... N. J. DUBAK, recently appointed manager of the Long Island City, N. Y., branch of the Trailmobile Co.

... THOMAS CAMP, who has become manager of the Dallas, Tex., branch of Federal-Mogul Service, Division of Federal-Mogul Corp., Detroit, Mich.

... J. J. GOLDIE, as director of administra-

tion of the General Tire & Rubber Co. H. L. MOLLENKOPP will become general office manager, and R. W. HENDERSON will become manager of branch offices.

... J. J. MULCAHY and REED GRIFFITH, newly appointed to the sales force of the General Tire & Rubber Co. Mr. Mulcahy is stationed in Akron, Ohio, and Mr. Griffith's first assignment is in Western Pennsylvania.

... W. A. LOVETT, who has been named New Orleans district manager for the Goodyear Tire & Rubber Co. L. W. C. DYE, who has been promoted to manager of the San Antonio district, and O. S. WHITAKER, who replaces Mr. Dye at Kansas City.

... PARIS E. LET-SINGER, who has been elected a director of the Cummins Engine Co., Inc.



... ED V. ENGLE, newly appointed New England district manager for the Toledo Steel Products Co., Toledo, Ohio



... CLARENCE G. WOOD, who has recently joined the American Coach & Body Co., as manager of sales promotion.



... GAIL RUTLEDGE, new director of national accounts and coordinator of branch office activities for the General Detrol Corp. of Detroit, Mich.



... ROBERT SAFORD, recently elected vice president of the Wayne Pump Co. of Ft. Wayne, Ind.



... BERT DINGLEY, who has recently retired as president of Marmon-Herrington Co.



... CHARLES H. KANAVEL, as district manager of the B. F. Goodrich Co.'s automotive, aviation and government sales division, with headquarters in Los Angeles



(TURN TO PAGE 138, PLEASE)



FIRST because it LASTS...

It's the Olier H-D Oil!

AMALIE H-D — the complete heavy-duty oil — refined from 100% Pennsylvania crude, offers the advantages of AMALIE straight-run refining plus all important heavy-duty characteristics: It has the necessary detergent quality to cleanse and wash away carbon . . . its anti-oxidant action resists varnish and sludge formation . . . its strong, tough, corrosion-resisting film — 20% oilier by test — stands up under toughest operating conditions.

Standardize on AMALIE H-D for heavy-duty fleets and Diesels; and remember AMALIE Pennsylvania Motor Oil (regular) and AMALIE

Lubricants for light trucks and cars. See your nearest AMALIE Distributor, or write Dept. J8.



AMALIE DIVISION
L. SONNEBORN SONS, INC.

88 LEXINGTON AVENUE, NEW YORK 16, N. Y.

Refineries: Petrolia and Franklin, Pa.

Plant: Nutley, N. J.

In the Southwest: Sonneborn Bros., Dallas 1, Texas



Mister, this powerful jack does a "whale of a lot" more than lift. Blackhawk has an exclusive pump-on-side design that permits it to work at any angle, vertical to horizontal. That's why Blackhawk Jacks give such dependable and unmatched service on the road and in the shop. When you need jacks — buy the best — buy Blackhawks from your Blackhawk Jobber.

A Product of **BLACKHAWK MFG. CO.**, Dept. J1186, Milwaukee 1, Wis.

BLACKHAWK

INTRODUCING . . .

(CONTINUED FROM PAGE 136)

... ERNEST P. WECKESSER, who has been assigned a new territory in the Associated Lines Sales division of the B. F. Goodrich Co. The new area will consist of part of Ohio, West Virginia, Kentucky and part of Indiana. His headquarters will be in Akron. W. C. JAMES, who becomes representative for the company in the Chicago territory. O. B. VOLZ, who has been transferred to the southwestern territory of the company with headquarters in Atlanta, Ga. G. W. THOMPSON, succeeds Mr. Volz at Minneapolis.

... J. C. O'GORMAN, district manager of the new district office of the U. S. Tires Division of United States Rubber Co. B. H. BOWEN will succeed Mr. O'Gorman as manager of the U. S. Tires commercial merchandising department.

... J. C. BILLINGS, who has been appointed supervisor of tire distribution for the Replacement Tire Sales division of the B. F. Goodrich Co.

... JOHN J. REDDY, who has been appointed sales supervisor for the Rocky Mountain district of the Bowers Battery and Spark Plug Co., Reading, Pa. His headquarters will be in Denver. JOSEPH SPANGLER replaces Mr. Reddy in the Trenton territory.

MELVIN PAINTER, who has been appointed Baltimore branch manager. ROBERT O. BANKS, who becomes salesman for the Altoona, Pa., territory of the company. GEORGE F. STEPPER, who now represents Bowers in the New Bedford, Mass., territory.

... ELMER F. SCHUMACHER, newly appointed director of sales of the Du Pont Co.'s Ammonia Dept. DR. HARRY R. DITTMAR, as assistant director of the department. Mr. Schumacher succeeds DR. E. D. RIES, who recently became assistant general manager of the department.

... CALVIN R. MACBRIDE, who has been appointed assistant manager of the products division of Du Pont's Plastics Dept.

... GEORGE F. WILLIAMSON, who joins the spark plug division of Edison-Splitdorf Corp., West Orange, N. J., as sales representative in the states of Colorado, New Mexico, Wyoming, Utah and Nebraska.

... TOM O. DUGGAN, who has resigned his position of vice-president in charge of Thompson Products Service Division, to return to California.

... MART BATTENHOUSE, appointed to the sales staff of the Weaver Mfg. Co., Springfield, Ill., to cover the territory consisting of Southern Ohio, Southern West Virginia, Kentucky and part of Tennessee. A. G. MACBEAN, who will cover the Chicago metropolitan district for the company, and WILLIAM T. BARDOUSKI, who will represent the company in Wisconsin, Minnesota, North and South Dakota.

... ARTHUR F. BRANDT, as manager of the Flint, Mich., terminal of Geo. F. Alger Co. of Detroit.

... JAMES McMASTERS, as district manager of Great American Transport System, with headquarters in Chicago.

... T. W. MEYERS, who has been appointed division manager for the Chicago and Northern Illinois territory of the Aro Equipment Corp., Bryan, Ohio.

... E. G. HEFTER, as sales manager for the Automotive Division of the Morton Mfg. Co., Chicago, Ill.

... WILLIAM J. SIMON, as safety coordinator of the National Highway Users Conference. His headquarters will be in Washington, D. C.

(TURN TO PAGE 200, PLEASE)

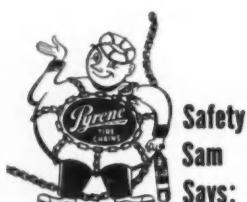
fleet owners use **4 times** as many V. L. extinguishers as all other types



There's a reason —

A recent survey showed that 87% of all fire extinguishers carried on fleet units were of the Vaporizing Liquid type. Vaporizing Liquid is the unquestioned leader in the field of automotive fire protection.

There must be a reason for this wide acceptance and use. And there is—the Pyrene Vaporizing Liquid extinguisher is ideally suited to the fire hazards of the trucking industry; it smothers gasoline, oil and flammable liquid fires quickly. It is safe to use on electric equipment and wiring because it is non-conducting and non-damaging. The moment the Pyrene V. L. hits fire it vaporizes. Heavier than air, it penetrates hard-to-get-at spaces. It will not damage materials . . . will not freeze at temperatures down to -40° F . . . does not deteriorate with age. Light, compact and easy to handle, a Pyrene extinguisher can be installed in the cab of a truck or any other convenient location. Pyrene Vaporizing Liquid extinguishers are made in sizes ranging from 1 pt. to 1 gal., a size for every risk. Your jobber has Pyrene in stock. Protect your truck now. Buy Pyrene today.



Safety
Sam
Says:

Be sure your
extinguishers are in
working order, and
use Pyrene Tire
Chains for safe
winter driving.

Pyrene Manufacturing Company
NEWARK 8 NEW JERSEY

Affiliated with the C-O-Two Fire Equipment Co.

WHAT'S IT MEAN?



THE TRUCK-DRIVER IS
WAVING HIS ARM UP AND DOWN
WHICH IS A SIGNAL THAT....

- IT IS OK TO PASS
- THERE IS DANGER AHEAD
- HE WANTS TO KNOW IF IT IS RAINING
- HE IS GOING TO MAKE A TURN

Answer on P. 142

RAYON CORDS



Special
Heavy-Duty
Compound

Multiple-Ply
Cover *

Much Longer
Wearing Than
On Passenger Car
Belts

Every Truck and Bus Operator KNOWS from EXPERIENCE

The Greatly **SUPERIOR SERVICE** Delivered by
TRUCK and BUS TIRES Built With
RAYON CORDS

You Get the Same Extra Advantages Now In
GATES TRUCK BELTS

YOU KNOW, of course, that there is no Truck or Bus Tire like a Rayon Cord Tire. Actually, Rayon Cord construction has proved to be absolutely essential to the building of TRUCK and BUS tires that have to carry so much heavier loads and take so much more strain than passenger car tires. It is because Truck BELTS also must carry heavier loads and need greater strength--exactly the same as truck tires -- that the Gates Specially Engineered TRUCK BELTS which you are now getting are built with the greatly superior Rayon Cord construction.



Make Sure
the Belt YOU get has this
T* on the belt container

Look for this letter "T" on the label of every belt you buy for Truck or Bus Service. "T" means that the belt has been specially engineered for TRUCKS and BUSES. You can be sure of getting the belt designed for this more demanding service only by seeing to it that you are delivered belts which bear this letter "T."

* REG. U. S. PAT. OFFICE

*The Gates Truck Belt
is the ONE Belt that is*

*Specially Engineered
For TRUCKS and BUSES*

FOUR FORMS . . .

(CONTINUED FROM PAGE 48)

taled and sent direct to the central accounting department. On the reverse side the pump meter reading at beginning and end of the week as well as "stick" readings and gallongage received during the week are also posted. Totals on front and back should balance, less an evaporation allowance of half of one per cent.

The Garage Shop Charge (Fig. 2)

is a more unusual form. It is prepared at the end of each four-week accounting period by the central shop. On it is recorded all work performed on the vehicle, either by the various fleet garages (gas, oil, minor maintenance) or the central shop (lubrication and major overhauls). At the bottom will be noted a numerically coded box for quick tabulation of all major items including gas, oil, grease, repairs, service, batteries, tires, tubes, accident and total. Information on this form per-

taining to gas, oil and grease is secured from the weekly report mentioned just above. The rest of the information is secured from individual Repair Orders (Fig. 4) written by the various shops.

Data furnished by these two forms, The Weekly Gas and Oil Report and the Garage Shop Charge, is punched onto tabulating cards and the complete information automatically computed and printed on the two sections of the Truck Cost and Performance Report, a separate sheet being used for each of the subsidiary fleet divisions. These reports are printed in duplicate for loose-leaf binding. One copy always remains in the central office, the other is furnished to the plant office concerned, together with operational statistics for the entire fleet, or in some cases statistics from other divisions, for comparative purposes.

The first part of the Truck Cost and Performance Report (Fig. 3) is in the nature of an itemized expense sheet, reflecting individual charges against each vehicle. The columns showing the various allocation of charges correspond to the information furnished by the coded box at the bottom of the Garage Shop Charge (Fig. 2) plus fixed charges. The column headed "TOTAL" is the grand total, while the last two columns show a separate breakdown of labor and material costs only.

The second part of the Truck Cost and Performance Report (Fig. 3A) is a broader statistical report providing quick comparative figures between all units, and by using column totals (not shown), between the various branches. This form shows cost per mile, miles per gallon of gasoline, miles per quart of oil, miles driven during current and preceding period, etc. Total cost, appearing at the left

(TURN TO PAGE 144, PLEASE)

THE U. S. AXLE COMPANY, INC., POTTSSTOWN, PA.

CRACKDOWN ON BREAKDOWNS

Rigid inspections at every step of manufacture guarantee each U S Axle to be mechanically perfect—right for its job. Another reason why tougher U S Axles crack down on failures and save you money. Get them from your Jobber.

A black and white illustration of a worker wearing a cap and apron, focused on inspecting a long cylindrical axle component. He is holding a small rectangular object, possibly a gauge or part of the inspection equipment. In the background, several other similar axle components are stacked horizontally. To the right of the worker, the text "US AXLES" is prominently displayed in large, bold, sans-serif capital letters.

● WHAT'S IT MEAN?

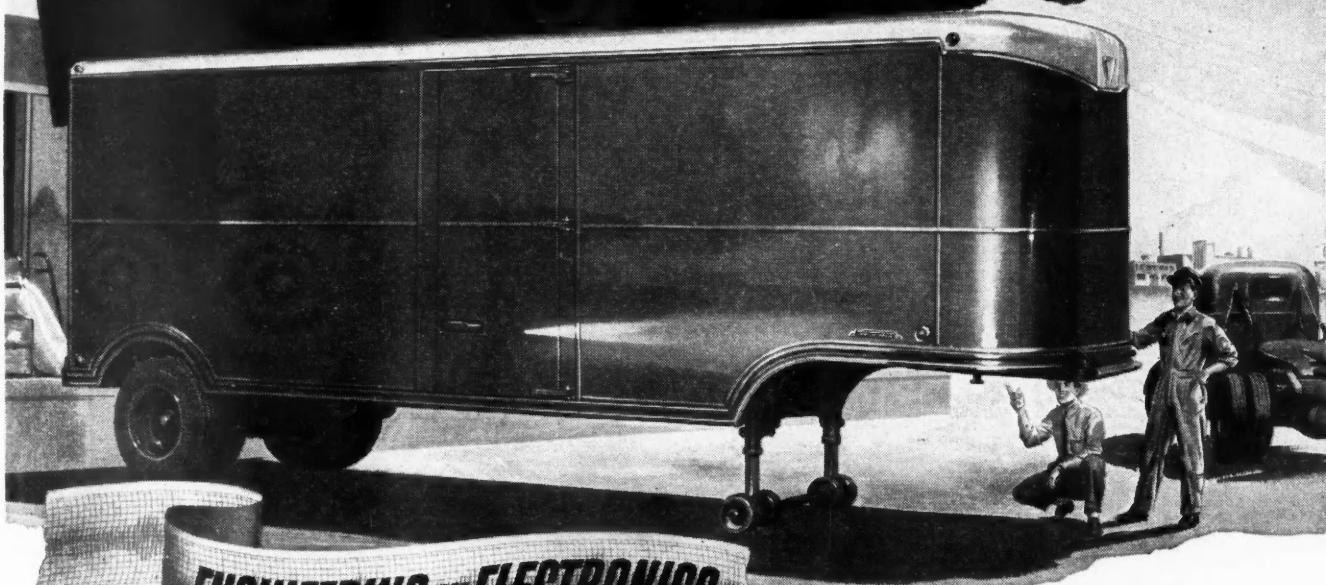
ANSWER . . . (To Question on P. 138)

An up-and-down motion of the arm is a signal that the road ahead is not clear and it is not safe to pass, or that there is some danger ahead.

(Another Cartoon Quiz is on P. 144)

HUGE CAPACITY! CURB-LEVEL LOADING!

WITH ALL THE STRENGTH OF TRAILMOBILE'S FAMED LP



ENGINEERING by ELECTRONICS

NOW creates a "drop-frame" with
RUGGEDNESS IDENTICAL TO THAT OF
STRONGEST "STRAIGHT-FRAME" VANS

"diamond" arrangement, with big posts every 18 inches. The under-carriage is also Trailmobile's standard, acknowledged the "easiest pulling in the industry"—with tubular axles, our standard free sprunging, truly "horizontal" radius-rods properly rubber-bushed, and with all the oversize "parts" that increase resistance to side-play 25%.

So all in all, this model is ideal for heavy-duty hauling. It offers specific advantages to those with heavy, bulky freight, requiring low-level loading. See it at your nearby Trailmobile Branch. *Write. Get the complete story of Trailmobile's design and construction by Electronic stress-measurement.

Bolsters are closely spaced and of unique outrigger design, integrally "tongued" to the rails, thereby preventing "buckling," and gaining all the strength of channel-shaped, solid members. Thus they employ completely all the extraordinary load-carrying capacity of Trailmobile's standard sides.

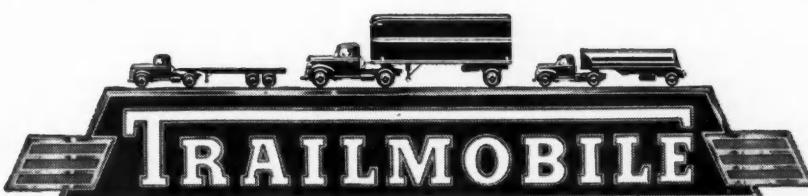
These sides are of double-trusses in

All the extra pay-load space, with floor at almost "street level," is now available without the weaknesses of former "similar" models.

No longer is the "drop-frame" merely a body placed up on a "cut-down" chassis. This newest, much bigger Trailmobile is engineered as one prescribed unit! So it maintains the character of all other Trailmobiles—each model made the strongest possible trailer of its type and weight—according to exclusive ELECTRONIC stress-measurement.*

The "rails" of this Trailmobile understructure are typical load-distributing beams, that "spread" load-concentrations throughout many bolsters! These rails are joined to those in front of the drop by a new-type bulkhead and special formed-plate construction, that permits the "drop" to be as firm and strong as though it were a section of a regular "straight-beam frame" itself."

THE TRAILMOBILE COMPANY
CINCINNATI 9, OHIO



FOUR FORMS . . .

(CONTINUED FROM PAGE 142)

of this report, is derived from the "TOTAL" of the first report.

All ½-Ton Panels

WE ARE, of course, very fortunate in the fact that our fleet is as nearly standardized as possible using three well-known makes of standard ½-ton panel models. Thus with proper allowances for route variances, an

important factor, the cost of operations between plants are directly comparable. By means of this accounting system, we have been able to instigate comparative effort between the various plants and, more importantly, to materially reduce costs in those plants, which were running excessively high.

Brass Tags Identify Vehicles

THE brass tag number, used on all our reports, is a uniform numerical numbering system for the entire

fleet. Various trucks may still have printed on their sides a vehicle number pertaining to the particular plant with which it is connected. In most cases, individual fleet identity is retained. But all have the brass tag affixed in plain sight on the instrument panel. When new vehicles are purchased they come through the central shop for inspection and the tag with proper number is put on at that time.

Our check sheets for Preventive Maintenance Service is in our opinion both complete and convenient. PH is handled by each of the plant shops, and the time required thereby is entered on the Garage Shop Charge (Fig. 2) as "service." If additional work is required a Repair Order (Fig. 4) is prepared. Like most fleets who have good preventive maintenance, we attribute a very large part of our low operating costs to the successful execution of "preventing major maintenance before it is required."

As a double check on labor charges, we require each mechanic to complete a Daily Time Report (Fig. 5), accounting for his time both as to type of work performed and vehicles worked on. This form also provides a convenient way of totaling labor time (usually for spot checks only) to determine the amount of time spent on any given type of work. If, for instance, we should run into a series of radiator troubles on a particular make of vehicle, this item would show up quickly by totaling the labor time reports for any desired interval.

Our only stockroom is at the central garage where it is divided into
(TURN TO PAGE 146, PLEASE)



Your Air Compressor —

The power plant to a multiple of service operations—can make a big difference on your profit and loss account. Worn out or undersized compressors waste time, labor and money. That's why it pays to replace with a new dependable Par. Par "Air-Power" keeps air operated tools humming . . . economically and profitably.

See your Par Jobber today
or write for Par catalog A 46.

Lynch . . . By Comparison — You'll Buy PAR
Manufacturing Corporation

General Offices, Toledo 1 • Factory, Defiance, Ohio, U.S.A.

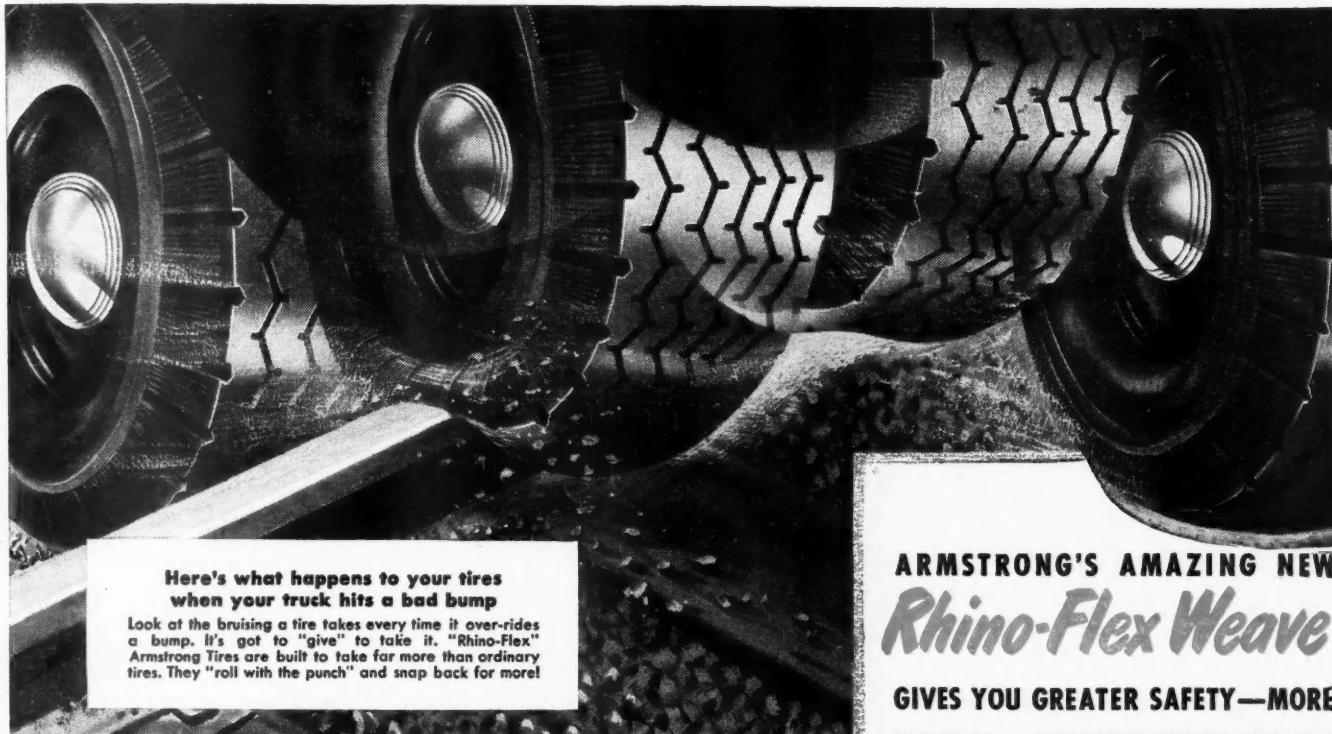
WHERE IS IT?



Answer on P. 146

WAR BORN TOUGHNESS

in Peace Time TRUCK TIRES



**Here's what happens to your tires
when your truck hits a bad bump**

Look at the bruising a tire takes every time it over-rides a bump. It's got to "give" to take it. "Rhino-Flex" Armstrong Tires are built to take far more than ordinary tires. They "roll with the punch" and snap back for more!

Toughness and flexibility of tire casing determine the length of life of your truck tires.

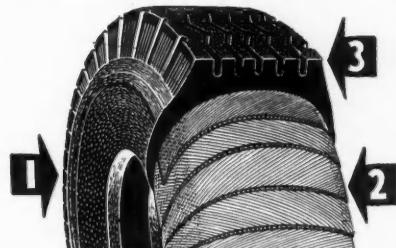
Born of wartime necessity—plus years of tire-making know how—Armstrong's "Rhino-Flex" Weave gives you the *toughest* Armstrong truck tire ever made . . . plus vital, snap-back *flexibility*.

"Rhino-Flex" Armstrong truck tires now are available coast to coast. See this great new truck tire for yourself. Compare it with any other made today. Once you own Armstrongs, we know you will be convinced that "Rhino-Flex" Armstrongs are the safest, toughest truck tires ever made! See the Armstrong dealer nearest you!

Specialists in Quality Tires and Tubes since 1912

Plants: Natchez, Miss. • Des Moines, Iowa • Sales Offices: West Haven, Conn.
General Offices and Plant—400 Elm Street, West Haven 16, Conn.

**ARMSTRONG'S AMAZING NEW
*Rhino-Flex Weave***
GIVES YOU GREATER SAFETY—MORE
MILEAGE—COMPLETE DEPENDABILITY!



NEW TOUGHER CARCASS—
a tighter, shorter fabric weave . . . impregnated with a premium blend of natural and synthetic rubbers to give the carcass far greater durability . . . wears longer . . . resists more shock!

NEW FLEXING FABRIC—with tighter, shorter rayon cord, and our special dipping and curing process. The flexibility is greater than we have ever before seen in a tire fabric . . . "gives" with the bump . . . snaps back safely!

NEW FLATTER TREAD—"Rhino-Flex" Weave enables us to build a flatter tread, which means far more rubber on the road . . . safer, surer stops—quicker starts!

ARMSTRONG TIRES

FOUR FORMS . . .

(CONTINUED FROM PAGE 144)

two parts, one for long time storage of bulk materials, the other for day-to-day service of all vehicles. Parts required by plant garages are requisitioned from the central parts room by bringing in the old part for salvage. To keep these records straight we have a Stock Room Daily Report (Fig. 6) which shows all material charged out to each vehicle, a Requisition to Purchasing Department for reorders (Fig. 7), and a Perpetual Inventory Card for each classification, showing quantity used and on hand, cost, freight charges, etc. (Fig. 9).

Our tire mileage record (Fig. 8 and 8A) follows conventional lines, a separate card being kept for each branded tire. Our own completely equipped retread shop has added materially in keeping tire costs and performance in line. They are all commercial 6.00 x 16, which is another

advantage of our standardization policy. The tire records not only provide a case history of each tire in service but also give us invaluable data in selecting the best tires for our particular operation.

In closing, we believe the following breakdown of our average operating costs may be of interest to others for comparison with their own percentage figures, the aggregate cost being 100 per cent.

Per Cent

*Fixed charges	27.13
Gasoline	40.08
Oil	1.63
Grease	.23
Repairs	16.46
Service	1.04
Batteries	1.11
Tires	10.97
Tubes	.91
Accident expense	.44
	100.00

* Includes depreciation, taxes, licenses, and insurance.

Even a quick look at these figures will show the spots where greatest emphasis should be placed. Fixed charges, gasoline, repairs and tires add up to 94.64 per cent of the total figure. They are all good targets for attack by the cost accountant and the necessary follow-up by fleet management. Of these the biggest and most profitable item for attack is obviously gasoline consumption. Conversely reduction of oil, grease, battery and such costs by the substitution of inferior grades is obviously false economy.

END

(Please resume your reading on P. 49)

BAKER NAMED DISTRIBUTOR

The American Coach & Body Company of Cleveland, Ohio, announces the appointment of the Baker Equipment Engineering Co. of Richmond, Va., as a sales and service outlet in the South.

● WHERE IS IT?

ANSWER . . . (To Question on P. 144)

Silver is used in the manufacture of electrical contact points. The shortage of silver has reduced deliveries of contact points to 10 per cent of the industrial demand.

(Another Cartoon Quiz is on P. 148)



• SOL-SPEEDI-DRI MAKES FLOORS SAFE

SOL-SPEEDI-DRI does a bang-up job on the floors of garages, gas-stations, truck or bus terminals . . . soaking up grease as a blotter soaks up ink . . . making floors clean and safe . . . safe for walking, safe for working. And you don't have to use expensive machinery . . . or trained personnel . . . with SOL-SPEEDI-DRI.

Just spread it around . . . and immediately you've got a fall-proof magic carpet underfoot. Sweep it up with an ordinary, stiff broom . . . floors are left bright and clean. SOL-SPEEDI-DRI works . . . while you work in safety!



WHAT'S THE LIMIT?

In the world's largest balloon, *Explorer II*, Capt. Albert W. Stevens reached an altitude of 72,395 feet, the highest man has ascended into the stratosphere. How high can man soar above the earth's surface? What's the limit?

IS Porous Chrome* THE ENGINE-LIFE PISTON RING?

Frankly, we don't know! We do know that more than 7,000,000 miles of road tests prove that Porous Chrome multiplies ring life by four—even five! We do know that its fine honing action causes the entire set to seat within the first hour—eliminates the costly wear of the break-in period . . . cuts cylinder wear in half! Prove them for yourself—cut maintenance costs—call your American Hammered jobber today! Porous Chrome sets for bus and truck engines are ready now.



ANOTHER
American
Hammered
RING LEADER

Chrome piston rings are an original
American Hammered development

* Van der Horst process

Koppers Company, Inc., American Hammered Piston Ring Division, Baltimore, Maryland

American Hammered Piston Rings

A KOPPERS PRODUCT

A CLARK is a precision instrument, too !

PROPER MATERIAL HANDLING
is a precision problem that assumes a new importance as production costs rise. Executives now convert unskilled labor to more profitable work by use of CLARK industrial haulage vehicles to carry, lift and tier materials.

Handling costs reach new "lows" as CLARK fork trucks and tractors move loads between docks, warehouses and production lines.

Let a CLARK engineer help you work out a plan to speed movement and reduce costs—no obligation.

CLARK
FORK TRUCKS LIFT
DUMP TRACTORS TOWING
Gas and Battery Powered

CLARK TRUCTRACTOR
Division of CLARK EQUIPMENT COMPANY
BATTLE CREEK, MICHIGAN
OTHER PLANTS - BUCHANAN, JACKSON, BERRIEN SPRINGS, MICHIGAN

Products of CLARK • TRANSMISSIONS • ELECTRIC STEEL CASTINGS
AXLES FOR TRUCKS AND BUSES • AXLE HOUSINGS • BLIND RIVETS
INDUSTRIAL TRUCKS AND TRACTORS • HIGH-SPEED DRILLS AND REAMERS
METAL SPOKE WHEELS • GEARS AND FORGINGS • RAILWAY TRUCKS

MISTLETOE ASSAYS SAFE DRIVING

(CONTINUED FROM PAGE 65)

Mental Alertness Stressed

UNDER "Attention to Driving" they are cautioned that anything that takes their minds off driving or hands from the wheel is dangerous. Says the book, "Minor distractions often lead to major accidents. Gazing at someone on the sidewalk, reading billboards, peering off to the side for house numbers and admiring the scenery may take your eyes and mind off the road. Accustom yourself to glancing at such things, not gazing at them."

"Day dreaming is dangerous. Avoid thinking intently about home or business affairs, recreation, money matters and such things while you are driving. Such absent-mindedness make it difficult to focus attention upon proper driving and control of vehicle in case of emergency."

In advising the driver to be prepared for traffic emergencies, he is told: "The best way to stay out of a tight spot is not to get in one in the first place."

Drivers are told not to take out a vehicle which they consider unsafe or unfit for the road. They are also asked to make a brake test within half a block of the garage or shipping room and return to the garage if the brakes are not working properly.

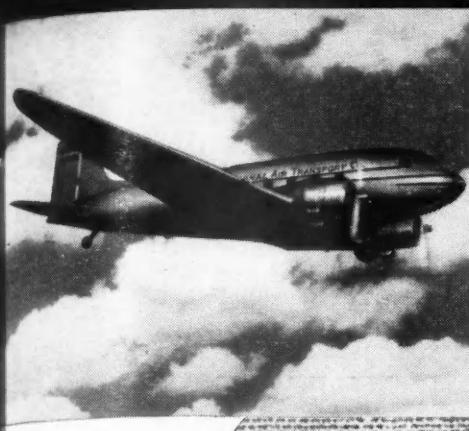
Safety First, Schedules Second
RULES and the maintenance of schedules are always in conflict in the average driver's mind. We try to make it strong enough to get it
(TURN TO PAGE 150, PLEASE)

WHAT IS IT?

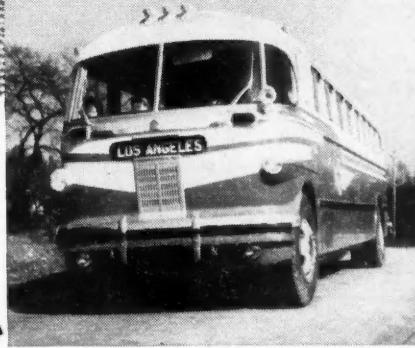
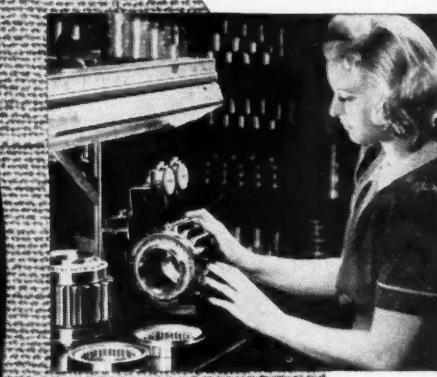
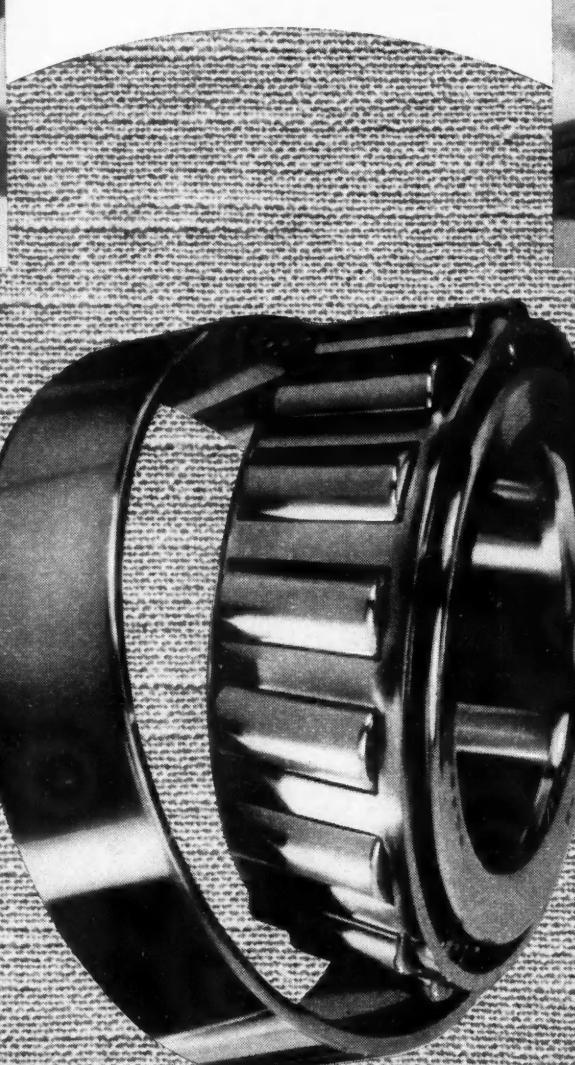
A METAL $\frac{2}{3}$ THE WEIGHT OF ALUMINUM IS NOW BEING USED IN SOME TRUCK AND TRAILER BODIES. IT IS

TIN MAGNESIUM
 LITHIUM BERYLLIUM

Answer on P. 150



On or off
the Road



BOWER BEARINGS CARRY THE ROLLING LOAD

On the wide super-highways, along the back trails, in the fields, or in the air, transportation in every Country on the Globe rolls on Bower Roller Bearings.

Automobiles, trucks, tractors, bulldozers, farm machinery, buses, jeeps and every other kind

of transportation vehicle perform the heaviest, most gruelling tasks with utmost dependability while Bower Bearings carry the rolling loads.

There is no finer quality, no smoother performance, no higher precision to be found anywhere in industry than in Bower Roller Bearings.

BOWER
ROLLER BEARING CO.
Detroit • Michigan

MISTLETOE ASSAYS SAFE DRIVING

(CONTINUED FROM PAGE 148)

over to the driver that safety does actually come first.

Here are some of the rules in regard to this: "A mainline driver leaving on the run late should not attempt to make up time driving. No one ever lost his job for not pulling a schedule.

"No pick-up driver has ever been

discharged for missing a departing truck with a shipment.

"You cannot make any better time fighting traffic on a congested road than if you had stayed in the general flow of traffic."

Courtesy Promotes Safety

COURTESY is the first step in driving safely. It is doubly important to us because it is also the first step in selling our services to the public. The driver is the man who makes daily contact with our customers. He

is the man who has our mark of approval and our equipment and is most often seen by the public.

Attitude Stressed

THAT is why we put so much stress on attitude, and attitude by inference, at least, includes character. Drivers with the right attitude for our business will almost always have the right character to go with it.

One reason we have been able to win three consecutive national safety awards is because the average length of service for over the road drivers is now seven and one-half years.

Now that the war is over and business is increasing at a rapid rate, we are faced with problems of adding to our fleet and increasing the number of our drivers. It is not only important but imperative that we do not hire drivers who will become a liability and whose presence will jeopardize our safety standing. To that end we have added new testing instruments and new tests to be sure those of the wrong type are eliminated at the outset.

Record Supports Practice

HERE are some figures which prove that safety and the courteous attitude of our drivers toward the public have a direct bearing on business volume and, consequently, on the earnings of our company and the wages paid employes.

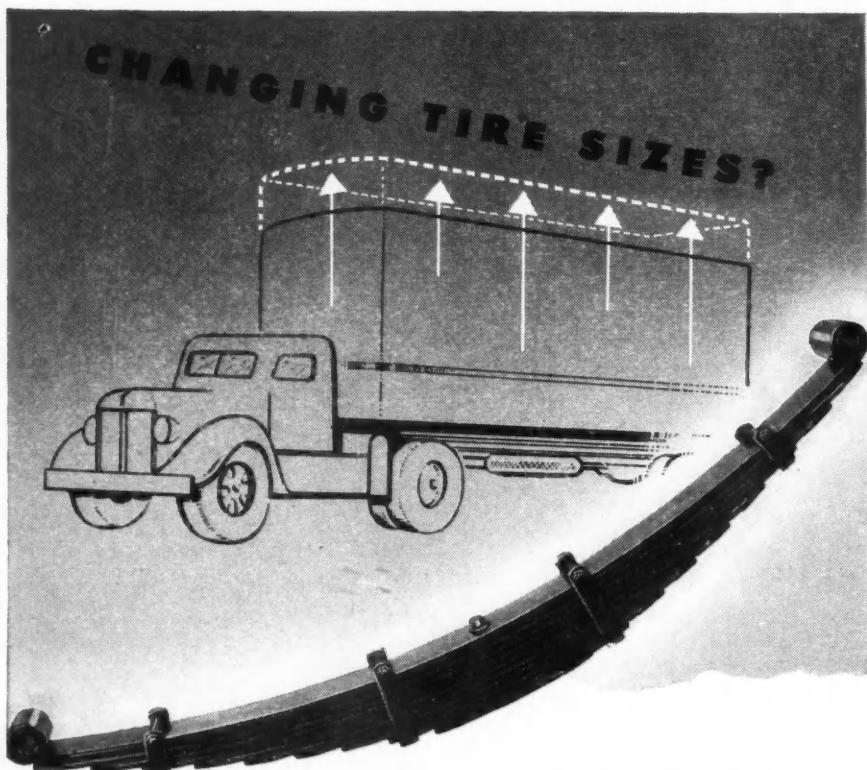
In 1943 our winning safety figures showed five accidents in 2,851,000 miles, or an accident rate of .18 of one accident per 100,000 miles.

In 1944 there were six accidents in 2,932,000 miles, a rate of .20 per 100,000 miles.

In 1945 in the contest closed in June, we had five accidents in the higher mileage of 3,456,000 miles which brought our rate down to .14 per 100,000 miles.

It should be said that some of the accidents were nothing more than fender scrapes involving only a few

(TURN TO PAGE 152, PLEASE)



Have a Specialist Check the SPRINGS too!

Call nearest Rowland Distributor. He's supplied by these branches:

ATLANTA 3, Ga., William and Harvey Rowland, Inc., 449 Marietta St., N. W.

BIRMINGHAM 3, Ala., Birmingham Spring Service, Inc., 2017 Avenue B, South

CHICAGO 16, Ill., William and Harvey Rowland, Inc., 2732 Indiana Avenue

JACKSONVILLE 4, Fla., Jacksonville Spring & Alignment Co., 137 Jefferson St.

PHILADELPHIA 30, Pa., William and Harvey Rowland, Inc., 1414 Fairmount Ave.

PITTSBURGH 13, Pa., Point Spring Co., 419 Melwood Street

► Springs, as well as tires, should be "re-engineered" when a vehicle must carry loads heavier than those for which it was designed. To "just add a leaf" and hope it will carry the load is not the answer, as you well know.

To get the qualified, experienced help you need in re-engineering a suspension system, look to your Rowland Spring Distributor. He knows springs thoroughly—how to make them deliver a full lifetime of service. He offers a service that has enabled thousands of fleet operators safely to increase payload, cut down road delays and reduce maintenance cost. Rely on him for all your spring service—periodic inspections, repairs and re-engineering of suspension systems, and look to him when you buy SPRINGS, universal joints, mufflers and wheel suspension parts. Wm. & Harvey Rowland, Inc., Frankford, Philadelphia 24, Pa.

ROWLAND SPRINGS



SPRINGS • MUFFLERS
• UNIVERSAL JOINTS •
WHEEL SUSPENSION PARTS

● WHAT IS IT?

ANSWER... (To Question on P. 148)

Magnesium, which is only $\frac{2}{3}$ the weight of aluminum and $\frac{1}{4}$ the weight of iron.

(Another Cartoon Quiz is on P. 152)



Wagner CoMaX

IS A SUPERIOR BRAKE LINING

As the manufacturer of Lockheed hydraulic brakes, Wagner has been supplying brake materials for both original equipment and replacement needs for over 20 years—ever since the Lockheed hydraulic brake was first used. This vast amount of experience and accumulated knowledge of automotive brakes and brake materials is reflected in the superior quality of CoMaX brake lining.

Whether your particular needs call for sets, rolls, blocks, or slabs—for use on passenger cars, trucks, tractors, trailers, or buses—for whatever make or model—you can be sure that all Wagner CoMaX has the same uniform high quality with all of the characteristics listed at the right.

For complete information on Wagner CoMaX write to Wagner Electric Corporation, 6470 Plymouth Avenue, St. Louis 14, Mo.

LOCKHEED HYDRAULIC BRAKE PARTS and
FLUID...NoReL...CoMaX BRAKE LINING



Write today for Catalog BU-128, containing brake lining specifications on practically all models and makes of cars and trucks from 1936 through 1946.

1-886-6.

AUGUST, 1946

Use postage-paid card inserted at page 59 for free information on advertised products

CoMaX has these important characteristics which make it a superior lining

- UNIFORM IN FRICTIONAL QUALITIES**
As the lining wears the same type of brake lining surface is always exposed to the drums.
- DOES NOT COMPRESS OR SWELL**
No changes in lining thickness take place, other than that caused by normal wear. Brakes remain adjusted over long operating periods.
- EASY ON DRUMS**
Contains no abrasive material.
- DOESN'T DETERIORATE WITH AGE**
Whether in use, or on the shelf, CoMaX resists the elements.
- IS QUIET**
Grips silently, with no "howling" or "squealing"
- PERMITS SMOOTH, CONTROLLABLE DECELERATION**
No jerking stops. CoMaX responds to the degree of brake application.

AIR BRAKES...TACHOGRAPHS...INDUSTRIAL
BRAKES...ELECTRIC MOTORS...TRANSFORMERS

WE **Electric**

ATLANTA 3 • BALTIMORE 18 • BOSTON 15 • BUFFALO 8 • CHICAGO 16 • CINCINNATI 10 • CLEVELAND 15 • DALLAS 1
DENVER 3 • DETROIT 2 • INDIANAPOLIS 4 • KANSAS CITY 8 • LOS ANGELES 15 • MEMPHIS 3 • MILWAUKEE 2
MINNEAPOLIS 4 • NEW YORK 23 • OMAHA 2 • PHILADELPHIA 40 • PITTSBURGH 13 • PORTLAND 9 • ST LOUIS 3
SAN FRANCISCO 3 • SEATTLE 4 • TORONTO 2

151

MISTLETOE ASSAYS SAFE DRIVING

(CONTINUED FROM PAGE 150)

dollars and that none of them was serious.

Customers Surveyed

WE HAVE just completed a survey in which a neutral agency called on our customers all over the state with several questions. Our name was not mentioned, and the customer was

only told that a trucking company wanted the information to be used in postwar expansion.

Among the questions asked were these three: 1. Of all the transportation companies serving you, which do you consider the most efficient?

Tabulation of the returns revealed that 51 per cent stated Mistletoe was most efficient. The nearest competitor got 15 per cent.

2. What transportation service now serving you do you consider the most dependable?

Returns gave us 54 per cent, with the nearest competitor receiving 12 per cent.

The answer to the question on courtesy brought us the most surprising return on our investment in courteous truck drivers with the right attitude.

3. What transportation service serving you has the most courteous drivers and most courteous overall personnel?

Here we received a rating of 51 per cent, with our nearest competitor receiving only 10 per cent.

These two sets of figures certainly prove the wisdom of our course, and they are gratifying results of a safety program and courtesy program that is 14 years old.

This program cannot be obtained by driving drivers or other employes. We get over to them that they can bring us their troubles and that they can have confidence in the management as we have confidence in them to perform their part of the bargain.

Mistletoe Always Goes Through
MISTLETOE is an express company transporting express cargoes at express prices. Our slogan is "Mistletoe Always Goes Through."

Our drivers take pride in keeping this slogan alive and in periods of bad weather when other traffic has stopped, they take pride in their skill and ability to take our trucks through—safely.

Drivers soon learn that Mistletoe cargoes often contain serums, vital medicines and that their arrival on time may be a matter of life and death.

Among unusual items of cargo is mother's milk which is collected in
(TURN TO PAGE 154, PLEASE)



No. 2385

The Wedge

DORLOK

Provided for medium sized bodies. Easy action, rattle-proof. Keeps doors tight always. For Right and Left Hand Doors—2 and 3-way.

• Today "Cleveland" Drop Forgings cover almost every item used in the Defense Program.



No. 2392-A

Zinc Heavy Plated Pattern

LOCK

Made with heavy, round adjustable rods. A durable spring prevents road shock from jarring lock open.

• "Cleveland" Die Castings from Zinc or Aluminum are made to Special Blue Print.

Send for catalog 22 B 1 covering the "Cleveland" stock line of Truck Body Forgings . . . or catalog 18A covering "Cleveland" Automobile Forgings.

"Cleveland" DOOR LOCKS & DOOR CHECKS

ENDURANCE . . . that's what you want in Door Locks and Door Checks . . . and that's what you get in "Cleveland." Large truck builders and fleet owners recognize this fact.

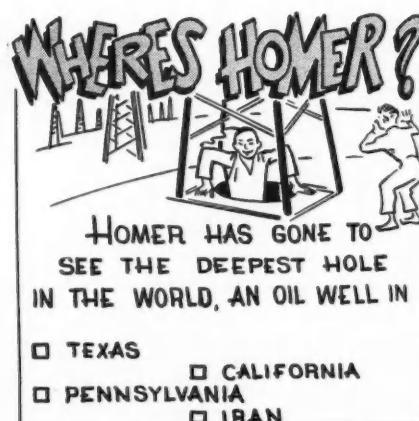
WRITE "CLEVELAND"

The Cleveland Hardware & Forging Co.

3264 East 79th St.

Established 1881

Cleveland 4, Ohio



Answer on P. 154

AC'S ASSURE UTMOST RELIABILITY



Today's AC Plugs

Stay Clean Longer

(a plus value of "Wider Heat Range per plug")

AC's superior ceramic insulators for commercial service plugs are the development out of which came the sensational AC Aircraft Spark Plugs which gave Allied bombers and fighters higher ceilings and longer plug life.

With these improved plugs, mileage between cleanings is greatly increased. Vehicles stay on the road longer. Plug costs go down. In addition, you get four other important advantages:

1. Plugs last longer
2. Gas economy is better
3. Power is better maintained
4. Engine flexibility is better maintained

AC SPARK PLUG DIVISION
GENERAL MOTORS CORPORATION

★ ★ ★

AUGUST, 1946

Use postage-paid card inserted at page 59 for free information on advertised products

AC
SPARK PLUGS

153

MISTLETOE ASSAYS SAFE DRIVING

(CONTINUED FROM PAGE 152)

Oklahoma City for use when prescribed by physicians and which is shipped via Mistletoe to all parts of the state. On several occasions Mistletoe carried shipments of inoculation serum for rabies.

Drivers take pride in handling these important emergency shipments, and we try to see that they get every

possible credit and that they know that the management is cognizant of the important place they occupy in our business.

Driver-Management Relations

HERE is an incident that illustrates the confidence of our drivers in our willingness to study their problem and together to arrive at a solution.

One driver on a new truck complained of eye-strain on the night run and said at times the road seemed

to be "crawling toward" him. A check of his eyes in our clinic failed to reveal a clue to the condition. I went out on a night run with him. At times we thought we could locate the trouble, and by looking through the windshield and then looking at the road through the window, we both agreed that the trouble was very small and that it might be the lights. Accordingly we had the shop change the sealed beam lights, and we also had another driver try it. The lights didn't help, and the other driver said he couldn't be sure that anything was really wrong but was sure that there was extra eye-strain caused from something.

This was like chasing a will-o-wisp, but we continued. We next inquired of the dealer who sold us the truck if they had any record of defective windshield glass. He replied that they had never heard of it but that there must always be a first time and suggested that the windshield be replaced.

This was done. The new windshield cured the trouble. A subsequent report from the dealer disclosed that there was a flaw directly in line of vision that caused distortion.

First-Aid Training

BEFORE the war and partly during the war our drivers were trained in the use of first-aid. Each unit had been designated as a mobile first aid unit of the Red Cross. This training will be resumed. Each vehicle carries a 30-unit first aid kit, and drivers are instructed in its use.

Drivers will stop at the scene of an accident and render any assistance they can until the arrival of proper authorities. When their services or that of Mistletoe equipment is no longer needed, they are instructed to make a written report and proceed to cover the trip.

END

(Please resume your reading on P. 66)

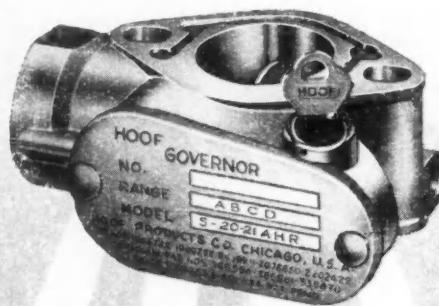
● WHERE'S HOMER?

ANSWER . . . (To Question on P. 152)

Texas. In Pecos County there is an oil well reaching 15,279 ft., almost three miles.

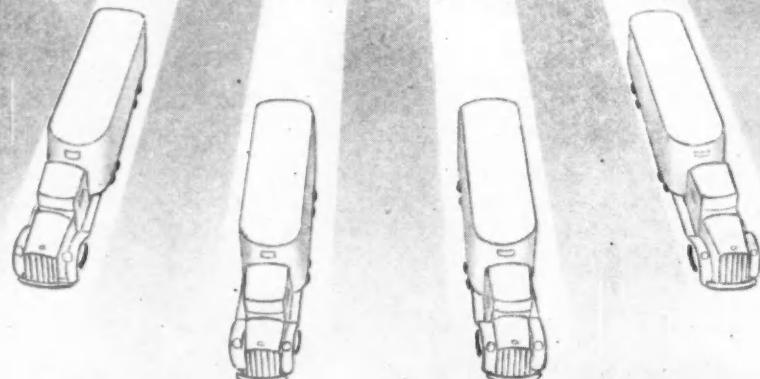
(Another Cartoon Quiz is on P. 157)

**Mr. Fleet Owner—You're in the Drivers Seat
when HOOF Governors set the PACE!**



When your equipment has worn out prematurely . . . engines burned up sometimes right after rebuilding . . . repair costs gone skyward — you've wished that you could drive each vehicle yourself. You know that if you were behind the wheel, those vehicles would be driven with consideration and care.

Well, you can do that by installing Hoof Governors on every piece of equipment you operate. You determine how they should be driven. It is positive assurance that your investment in rolling stock is protected. Thousands of fleet operators are saving money this easy, simple way.



HOOF PRODUCTS COMPANY
6543 SOUTH LARAMIE AVE., CHICAGO 38, ILL.

NEW PRODUCTS

(CONTINUED FROM PAGE 61)

No special tools are needed for installation, according to the manufacturer. A set of shackles can practically be installed while truck or trailer is being loaded. The old worn shackles are removed and the Ace shackles are quickly inserted without replacing the old bushings or eyes.

The tapered pins and split bushings permit a wide range of adjustment. With a little attention and an occasional shot of grease these shackles are said to give long service.

Use Free Postcard For More Details.

P370. Dry Powder Lubricant

An entirely new air-floated dry powder lubricant that does an efficient lubrication job is announced by the Schmidgall Mfg. Co., Peoria, Ill.

The new product is called "Grafize." It is compounded by long laboratory processes, and is applied by a bellows type carton in which it is packed and sealed at the factory.

"Grafize" is said to be finer than the finest face powder. It thoroughly covers and effects positive lubrication on every part to which it is applied, according to the manufacturer.

Its light grey color and the fact that it will not soil hands or clothing makes it outstanding over black graphite, for lubricating purposes, the company states.

Use Free Postcard For More Details.

P371. Engine Cleaner

Si-en-tif-ik Motor Reconditioner is a new product designed to remove sludge, carbon and varnish deposits quickly from gasoline and diesel engines. The manufacturer's laboratory found two distinct types of carbon compounds deposited in the upper cylinder area of an engine in normal operation. One of these is deposited by low temperature and the other by high temperature burning material, and each is formed in a separate stage of the motor cycle.

The extreme variation in pressure and temperature during one complete cycle causes these damaging by-products to be of such different natures that a solvent

adequate to remove one may have no effect on the other.

Si-en-tif-ik Motor Reconditioner manufactured by Si-en-tif-ik Products Co., Inc., Chicago, Ill., is said to solve this problem by actually removing all types of harmful deposits, freeing valves, rings and oil lines. It is said to have no harmful effect on any metallic or nonmetallic part of the engine and actually assists lubrication.

Use Free Postcard For More Details.

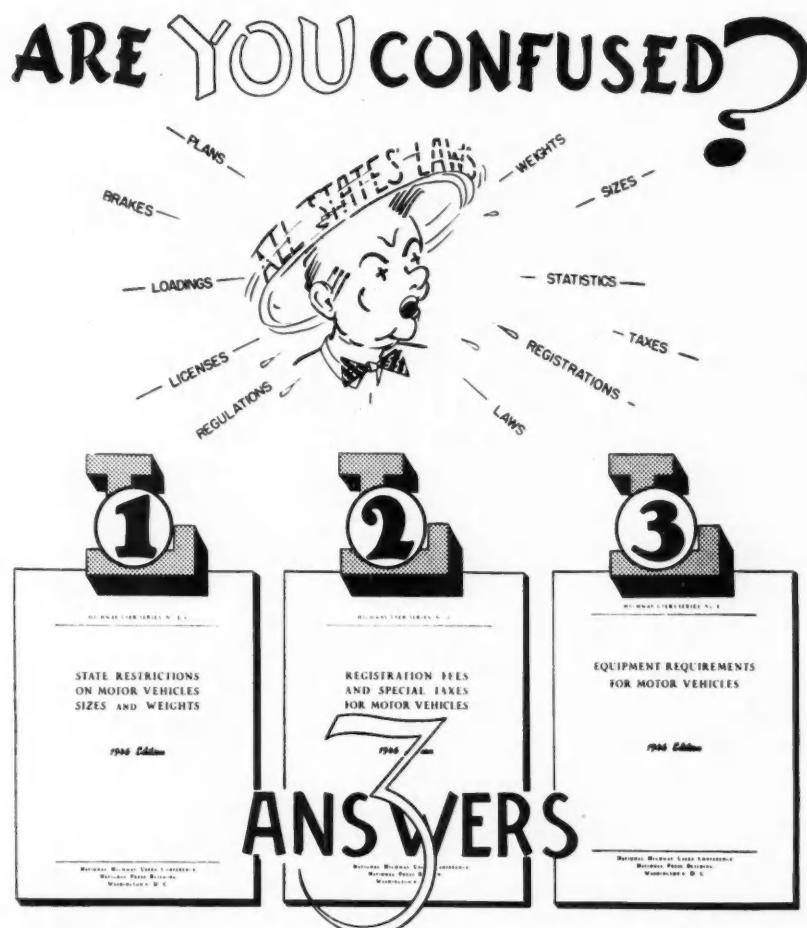
P372. Power Axle Shift

Physical driving aid to operators of heavy trucks equipped with two-speed

axles is now available in the form of a small vacuum chamber which does the work of shifting the axle gears from low to high, or high to low, in conjunction with any regular transmission gear with a flick of the finger, according to Bendix Products Division, Bendix Aviation Corp., South Bend, Ind.

The conventional installation consists of a single or double line control vacuum power unit mounted on the rear axle housing, with its operating rod connected to the high-low axle shift mechanism. This power cylinder is of ample size for an instantaneous response which makes the

(TURN TO NEXT PAGE, PLEASE)



THE NATIONAL HIGHWAY USERS CONFERENCE is pleased to announce the publication of its new "L" series of factual books which offer up-to-date, fingertip data on laws and regulations applying to:

1. Sizes and Weights of Motor Vehicles;
2. Motor Vehicle Taxes;
3. Motor Vehicle Equipment.

This complex information has been completely edited and is arranged in concise, handy form for ready reference. These three books constitute a clear, dependable and accurate business aid for the guidance of all highway users. Limited number available for immediate distribution at cost as usual.

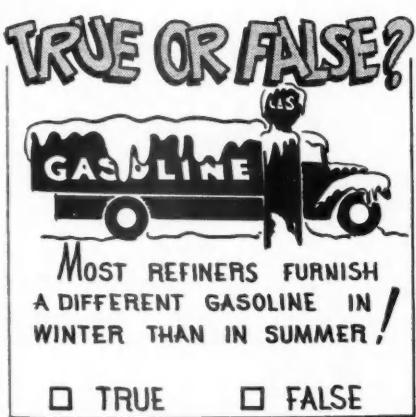
NATIONAL HIGHWAY USERS CONFERENCE,
NATIONAL PRESS BUILDING, WASHINGTON 4, D. C.

Please send me, postpaid, 1946 edition of:

- I. 1. STATE RESTRICTIONS ON MOTOR VEHICLES SIZES AND WEIGHTS single copies @ \$2.00 \$.....
- I. 2. REGISTRATION FEES AND SPECIAL TAXES FOR MOTOR VEHICLES single copies @ \$2.00 \$.....
- I. 3. EQUIPMENT REQUIREMENTS FOR MOTOR VEHICLES single copies @ \$2.00 \$.....

Name

Address



Answer on P. 160

NEW PRODUCTS

(CONTINUED FROM PAGE 157)

gear change action fast and accurate. The vacuum line or lines are connected to the Pre-selector control valve with its "high-low" gear selector lever, and a line to the vacuum source such as the engine manifold or vacuum pump. There are no complicated external parts to loosen, rattle, require frequent lubrication, or get out of adjustment; and the entire installation is constructed for heavy duty service.

Use Free Postcard For More Details.

P373. Vapor Degreasers

The Phillips Mfg. Co., Chicago, has developed two new vapor degreasers—the "Duo" and the "Super" Vapo-Kleen—both of which are specially engineered to meet the needs of the automotive and aviation industries.

These new degreasers are said to offer safe operation through the use of Phillipsolv, a 100 per cent non-inflammable cleaning solution which eliminates hazardous gasoline wash. Cleaning and drying oily, greasy parts can be done in from 1 to 5 min. depending on the degree of soil to be removed from the parts.

The "Duo," designed to handle parts up



to 12 in. in diameter, is offered complete with the pre-dip tank, electrically heated vapor tank, controls and thermostat totally enclosed in an enameled metal cabinet with cover. It cleans by dip, soak or vapor, or any combination of these.

The heavy duty "Super," designed to handle complete engines, offers an added feature of a pressure spray hose for flushing stubborn grease and oil deposits. It reclaims its own dirty solvent automatically, by distillation.

Use Free Postcard For More Details.

P374. Resistance Tester

A new instrument for checking insulation resistance in a.c. and d.c. equipment is announced by Ideal Industries, Inc., Sycamore, Ill.

Entirely self-contained, the tester is ready for instant use anywhere. There are
(TURN TO PAGE 160, PLEASE)



Illustrated in the architect's drawing above is the plant of the Lincoln Engineering Co., St. Louis, with its new addition now under construction. This addition, which is the third in ten years, adds 20 per cent to the floor space and provides for enlarged Engineering and Production facilities. Completion by midsummer will give relief to the company's expanded demand for Lubricating Equipment and allied products.



SI-EN-TIF-IK

MOTOR RECONDITIONER

**WORKS AS YOUR TRUCKS
ROLL - KEEPS MOTORS AT
PEAK PERFORMANCE!**

● SI-EN-TIF-IK Motor Reconditioner is a really inexpensive way to increase your monthly pay loads and keep your trucks on the road. Fast, efficient and absolutely harmless, it reduces oil and gas consumption and halves your maintenance time. Use SI-EN-TIF-IK and the next time a motor is overhauled it will be CLEAN inside because SI-EN-TIF-IK loosens and eliminates carbon, sludge and motor varnish, frees valves and rings, cleans out oil slots and lines. Try SI-EN-TIF-IK in one of your trucks today and see what a big difference it makes.



For DIESEL and GASOLINE ENGINES
Available in bulk quantities for large users. Write for quotations and further information if the distributor in your area has not called on you.

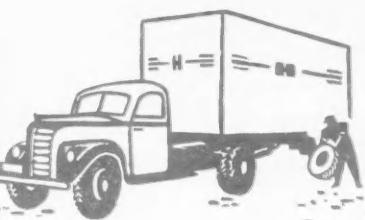
SI-EN-TIF-IK Is Sold on a Money Back Guarantee

**SI-EN-TIF-IK
PRODUCTS CO.**

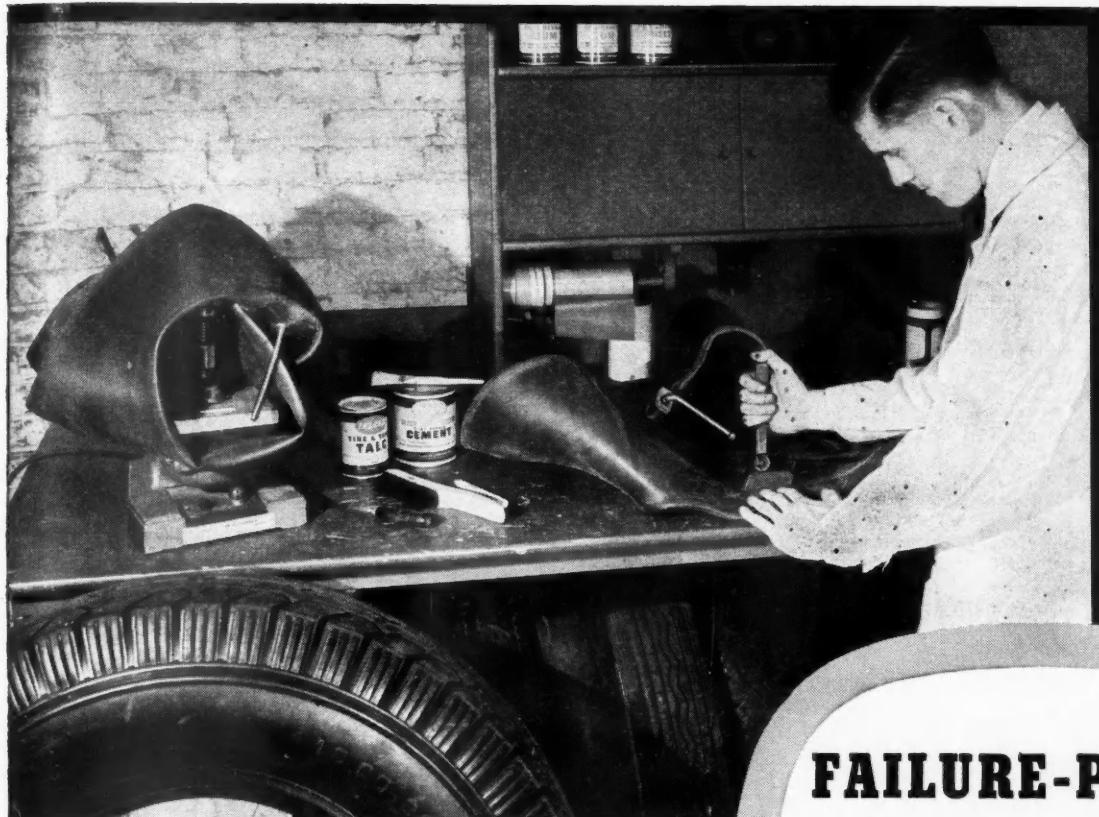
2301 So. LaSalle Street • Chicago 16, Ill.



FLATS DELAYING YOUR SHIPMENTS?



"On Time" delivery is demanded today for every shipment.
There's no time on your schedules for fixing flats.



Make tube repairs in your own shop that are failure-proof—that stand up under long, hard driving conditions. The New Inland Tube Vulcanizing Unit does a thoroughly safe and dependable job of tube repairs—fast and economically. Large breaks repaired in 15 to 18 minutes. Handles injuries up to six inches long in one curing, in both natural and synthetic rubber tubes, plus all sizes of valve stem repairs and replacements.

This new Unit consists of Inland's famous thermostatically controlled vulcanizing press PLUS a complete stock of gum, vulcanizing cement, accessories and tools. It's a complete tube repair shop in one unit. Easy to use; no experience necessary. Your automotive jobber has these Units in stock for immediate delivery.

Inland Rubber Corporation, A subsidiary of Minnesota Mining and Manufacturing Company.

BE SAFE . . .
USE INLAND

FAILURE-PROOF TUBE REPAIRS in 15 to 18 minutes on LARGE BREAKS

Inland Rubber Corporation
33 So. Clark St., Dept. C58
Chicago 3, Ill.

INLAND

Please send me complete information concerning the Inland Tube Vulcanizing Unit.

Name.....

Address.....

Town.....

NEW PRODUCTS

(CONTINUED FROM PAGE 158)

no batteries or external power supplies, no brushes or commutators to require attention. The necessary power is provided by a small internal hand generator which is operated by a slowly turning crank.

Correct testing voltage is indicated by two small button lights that glow at 500 volts d.c. Test range is 0-100 Megohms. Dimensions, 3½ in. wide x 6 in. long x 3¼ in. high; weight with leather carrying case is 3½ lb.

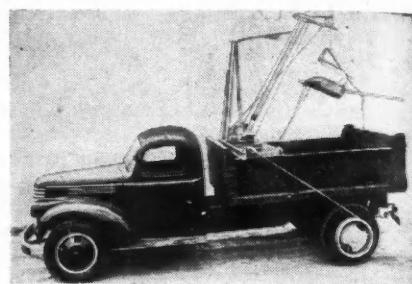
Use Free Postcard For More Details.

P375. Truck Loading Device

A new development in truck loading devices is the Cascade Scrape-Loader recently announced by its maker, the Cascade Mfg. Co. of Portland, Ore.

The Scrape-Loader is a maintenance tool requiring no power plant or power take-off from the truck engine. One man operates the 1/6-cu. yd. scraper in the ditch, the driver remains in the truck.

The Scrape-Loader is adaptable to any standard dump truck and is in conformity with legal height and width limits of the several states. In operation, the boom, pivoted at its base, swings out over the ditch. The scraper is pulled along the



ditch while truck travels forward by means of a cable attached to a drawbar which projects out from the truck below the boom. This drawbar is hinged to drop down out of the way when not in use.

The hoisting device is a winding drum attached to rear wheel of truck which, by simply backing the truck, supplies the power for raising scraper from the ditch and swinging it up over truck body. The torque strain on truck axle in hoisting scraper load is but a small fraction of the torque required to drive the truck.

After scraper has been filled, the truck stops and backs up. A ratchet in the winding drum engages and the drum winds in the line, quickly hoisting loaded scraper up and over truck. By means of a trip-line, the scraper operator guides the bucket to desired unloading position and then trips the load. The truck then travels forward and scraper is returned to the ditch.

Use Free Postcard For More Details.

P376. Exhaust Rust Remover

A new product, "Super-Kwick," developed and sold by the Walker Mfg. Co. of Wisconsin, is a fast "rust-buster" designed to speed up the removal of rusty, corroded exhaust systems.

"Super-Kwick" is said to be simple to use. Starting at the rear end of the system, the solution is applied liberally to all nuts, bolts, hangers, clamps, brackets—and to both front and rear muffler and pipe connections. Then starting again at the rear, all necessary hangers, brackets and rear muffler clamp are removed, thus freeing the tail pipe. Muffler and pipe connections are given a second shot of "Super-Kwick." Then with up-and-down and sidewise-and-outward movements, the pipe is worked free of the muffler. The muffler is removed from the exhaust pipe in the same manner.

Use Free Postcard For More Details.

(TURN TO PAGE 162, PLEASE)

● TRUE OR FALSE?

ANSWER . . . (To Question on P. 157)

True. Refiners generally increase the volatility of the gasoline they market in winter months by adding additional quantities of natural gasoline. Too volatile a fuel in warm weather would have a tendency to vaporize in the system and cause vapor lock.

TEACHING OLD TRUCKS

NEW TRICKS

for CYLINDER RECONDITIONING

for VALVE AND VALVE SEAT GRINDING

for INSERTING VALVE SEATS

Above: HALL Model H Cylinder Hone.

Left: HALL Ring Ridge Reamer.

Left: HALL Piston Pin Hole Hones.

Left: HALL Model E-J Valve Seat Grinder.

Above: HALL Model 80 Wet Type Valve Seat Grinder.

HALL

**START THIS
90-DAY**

Road Test Today



**Money back if FRAM FILCRON Oil Filters don't save
you breakdowns, overhauls, repairs!**



Here's the 90-day road test that has shown hundreds of fleet owners how to save big money! Put Fram Filcron oil filters on your trucks or buses. Run for 90 days—and keep a record. Unless you are fully convinced that Fram Filcron oil filters actually save you many times their initial cost, your money will be cheerfully refunded!

Fram can make this offer because Fram Filcron filters actually trap abrasive particles as small as one micron—.000039 of an inch in size! Filcron filters keep oil physically, visually clean* . . .

prevent formation of sludge . . . cut down engine wear, overhauls, breakdowns, repair bills!

If your fleet is already filter-equipped, install genuine Fram replacement cartridges to step up performance. Call your Fram distributor today! Fram Corporation, Providence 16, R. I. In Canada: J. C. Adams Co., Ltd., Toronto, Ontario.

*Certain heavy-duty oils, due to the detergent additive used, will turn dark in color almost as soon as put into the engine. Where such oils are used, filter cartridges must be changed on a mileage basis.

FRAM Filcron Filter

THE MODERN OIL & MOTOR CLEANER

TAILOR-MADE PACKAGES
FOR POPULAR TRUCKS have
specially designed welded brackets
and are packed complete with all
lines and fittings, ready to in-
stall. Model illustrated for all
V8-85-90-95-100 Ford trucks.

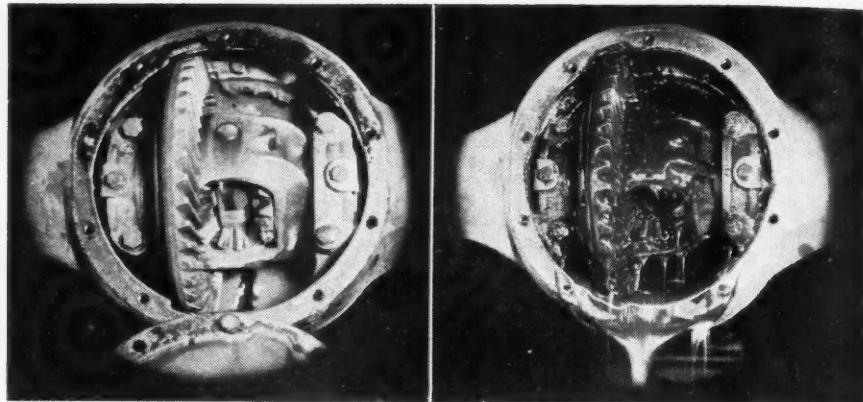
NEW PRODUCTS

(CONTINUED FROM PAGE 160)

P377. Speedy Cleaning Process

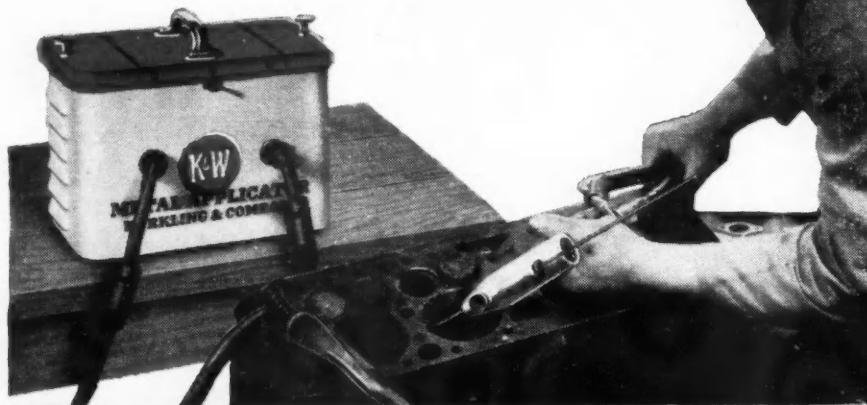
Featuring speed, cleanliness and safety, the Circo Dee Tee cleaning method for degreasing transmissions and differentials is claimed to be capable of removing 20 per cent more grease from the unit.

The Dee Tee process, developed by Circo Products Co., Cleveland, Ohio, makes use of a non-inflammable, non-explosive liquid solvent. This solvent is heated and converted into vapor which expands and flows into the differential or transmission.



**SPEED UP CRACKED
ENGINE REPAIRS—WITH A**

K&W METAL APPLICATOR



**NOW! K & W MECHANICAL METHOD REPAIRS
COST EVEN LESS... ARE MADE EVEN FASTER**

Thousands of leading engine rebuilders, fleet operators and service shops know from experience that the K & W Mechanical Method is the fastest, most economical, most efficient way to repair cracked engine heads and blocks. Now by using a K & W Metal Applicator in making these repairs, time, labor and material costs are cut almost in half!

K & W Metal Applicators eliminate many drilling, tapping and peening operations. Fewer alloy pins are needed to lace cracks because the Applicator fills the

crack channel with the proper metal in just a few minutes.

In addition to their primary use in making cracked engine repairs, K & W Metal Applicators are effective in filling blow holes in casting, brazing, soldering and serve as a multi-purpose machine for other shop work.

K & W Metal Applicators are completely portable and come equipped with heavy duty transformers, electrode and ground cables, air hoses, electrode holders and clamps.



Kerkling & Co., Burbank, California

- Send me illustrated literature on K & W Metal Applicators.
- Send me the K & W Catalog with illustrated section on the K & W Mechanical Method.

Name _____

Address _____

City _____ State _____
F

The solvent effect of the hot vapor causes it to penetrate through the lubricant and condense back into liquid form on the colder metals. This action dilutes the old lubricant and gummy deposits, rinsing them from the inside surfaces and washing down the dirt and metal particles. Since the temperature of the hot vapor is higher than the boiling point of water, the process leaves the surface dry and free from moisture.

The Circo Cleaner is simple in operation. An electric heater is immersed directly in the solvent when the can is screwed in place on the unit. At the end of the cleaning operation, a control device automatically shuts off the heater and signal light.

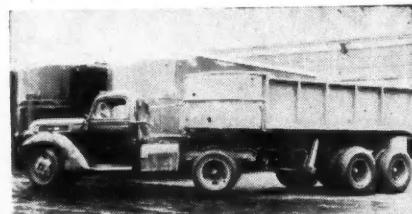
The unit is put in operation by attaching it to the assembly to be cleaned, using a threaded adapter plug supplied with the unit. A can of Dee Tee Solvent is screwed into the assembly, and after plugging in the electric cord and pushing the start button, the operator is free to continue with other work.

Use Free Postcard For More Details.

P378. Liquid Gasket Cement

Gaska-Seal No. 3 is the new brush-on liquid gasket material developed by the Puritan Co., Inc. of Rochester, N. Y. This solution is said to form a permanent, non-drying, elastic seal that is unaffected by temperatures as low as 75 deg. below zero and as high as 500 deg. above zero.

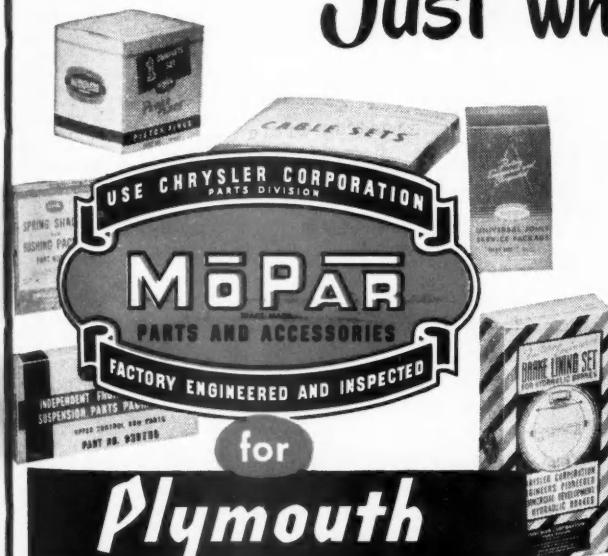
(TURN TO PAGE 164, PLEASE)



Announcement of a new Dump Trailer, with 19-cu. yd. capacity, is made by the Fruehauf Trailer Co., Detroit. The new trailer is especially designed for coal delivery, but can be used equally well for hauling sand, gravel and other materials. Body dimensions are 18 ft. x 7 ft. 5 in. x 47½ in. Also available are models with 8 1/3 and 15 1/2 cu. yd. capacity.



Just what the Doctor ordered!



Plymouth
DODGE
DeSoto
CHRYSLER
DODGE Job-Rated TRUCKS

A garageman will also find "just what the doctor ordered" when he uses *MoPar* Service Packages.

He'll have the exact parts needed for specific service jobs. *MoPar* Parts are factory engineered and inspected. That's why they fit right and give top performance. For customer satisfaction, use these and other *MoPar* Service Packages:

- PISTON RING • BRAKE LINING • BRAKE CYLINDER AND PISTON
- GASKET • FRONT WHEEL SUSPENSION • TIE ROD AND DRAG LINK
- WATER PUMP • UNIVERSAL JOINT • IGNITION CABLE • KING PIN



NOTE TO ALL REPAIR SHOPS

If you need service packages or individual parts for a Plymouth, Dodge, De Soto, or Chrysler, obtain them from a dealer for these vehicles.

CHRYSLER CORPORATION — PARTS DIVISION
DETROIT 31, MICHIGAN

NEW PRODUCTS

(CONTINUED FROM PAGE 162)

It can be used on all types of gaskets from metal-faced to natural rubber and may be used alone where close tolerances have to be maintained. While highly adhesive, it is non-seizing and so forms a leak-proof, long-lasting seal or joint, but disassembly can be easily effected.

Gaska-Seal No. 3 was developed primarily for automotive work and is unaffected by gasoline, oil, anti-freeze, steam, salt water, or other liquids encountered in automotive work. Gaska-Seal No. 3 is

supplied in brush-attached $\frac{1}{4}$ pint and pint sizes and also in gallon size cans.

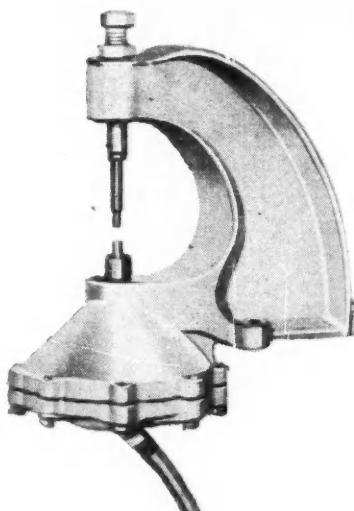
Use Free Postcard For More Details.

P379. Air-Operated Riveter

An air-operated, low-priced riveting machine has recently been placed on the market by Power Brake Parts Mfg. Co., Detroit, Mich.

The machine is so designed that it can be attached to any work bench, taking up only $4\frac{1}{2}$ in. x $5\frac{1}{2}$ in. of bench space. It stands 12 in. high and weighs 32 lb.

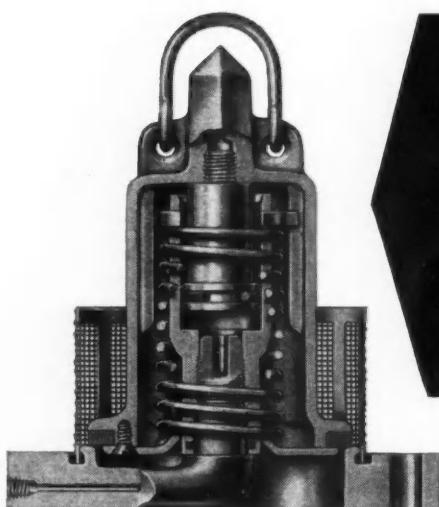
It is claimed that this new type riveting machine is easier to operate, because



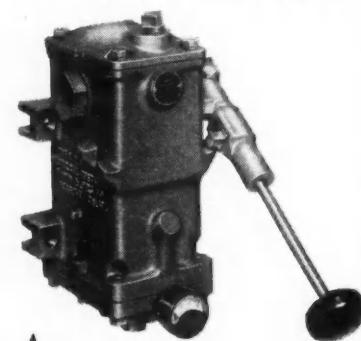
its metering-type treadle valve gives the operator complete control over the pressure, making it possible to locate the rivet correctly under the crimping punch before applying full pressure. It is said to minimize spoilage of rivets and eliminates the danger of punches being broken by striking the steel brake shoe.

Use Free Postcard For More Details.

INTERNAL SAFETY VALVE New Design



Shown above is the "inside story" of the new S. & J. Internal Safety Valve for Petroleum Truck Tanks. Valves of our previous design have been standard equipment with many major marketers for many years—now comes a distinct advancement in design. This new valve employs a synthetic O-ring seal between piston and cylinder wall which effectively holds either hydraulic or air pressure. This valve may also be removed from the tank compartment through the dome cover, instead of having to be disconnected from the tank bottom. It may be operated hydraulically or by compressed air from the truck brake system.



Our new catalog No. HVS-4 covers operation and installation drawings of the S. & J. Safety Valve System. Write for a copy.



P380. Block Cleaning Tanks

Two new models of engine block cleaning tanks specifically designed for the degreasing of larger blocks have just been released by Aeroil Products Co., West New York, N. J.

Both models are used in connection with the Hot Dip Alkali cleaning process. The units are fully insulated and heated from the inside by means of a patented removable immersion tube system with the burner in a burner "well" within the fully insulated tank. Because of this factor, the manufacturer claims savings with this equipment of as much as 30 per cent in time, labor and fuel.

Standard equipment includes built-in dial thermometer, heavy duty removable grilles, scum gutter, sludge drain, draw-off cock,

(TURN TO PAGE 166, PLEASE)



Stanton A. Hayes, right, manager of International Harvester Co.'s Minneapolis truck branch and recently discharged lieutenant colonel, U. S. Army received the Legion of Merit citation from Col. L. H. Stanford, Evanston, Ill., left, at a dinner held in Chicago recently.

SHAND & JURS CO.

BERKELEY, CALIFORNIA

NEW YORK

CHICAGO

HOUSTON

LOS ANGELES

SEATTLE

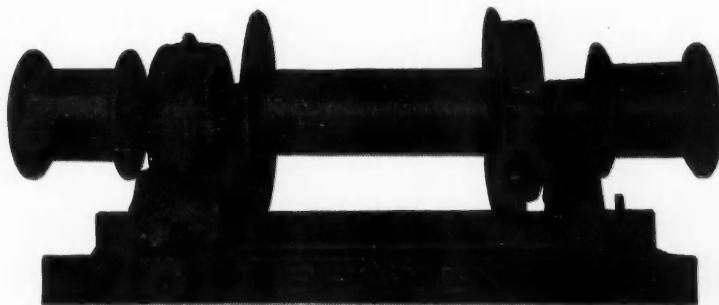
SHAND & JURS

A GRIP OF STEEL for Safety...



THE BRADEN OIL COOLED
FULLY ADJUSTABLE
AUTOMATIC SAFETY BRAKE

Like a grip of steel the NEW BRADEN OIL COOLED,
FULLY ADJUSTABLE, AUTOMATIC SAFETY BRAKE
keeps suspended loads under perfect control at all times.
Braden developed this SAFE Oil Cooled Automatic Brake
with positive action. It is standard equipment on all M Series
Braden Winches with capacities of 12,000 to 100,000 pounds.
It is fully adjustable and automatic and will give years of
trouble-free service.



The New Model M12-18B

Safe working Load 25,000 lbs. Recommended for use on
1½, 2, and 2½ ton trucks. It has as standard equipment,
the NEW Oil Cooled, Fully Adjustable, Automatic Safety
Brake.

BUY BRADEN - They are Safer

BRADEN WINCH COMPANY
1001 East Admiral Boulevard



TULSA 3,
Oklahoma

NEW PRODUCTS

(CONTINUED FROM PAGE 164)

and double braced hinged covers. Provision is also made for automatic heat controls for thermostatic temperature regulation from 100 deg. to 550 deg. F.

The new Model 25T features a normal dipping capacity of 270 gal. with a dipping space 54 in. long x 38 in. wide x 30 in. deep. The inner shell of this tank is manufactured of 14 gage steel.

The new Model 34T features a dipping space of 60 in. long x 38 in. wide x 36 in. deep with a normal dipping capacity of

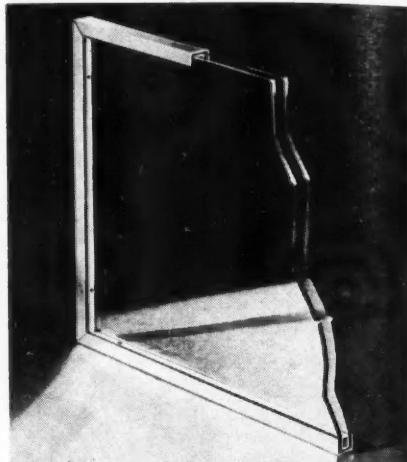
355 gal. This unit is manufactured of 12 gage steel.

Use Free Postcard For More Details.

P381. Insulated Window

Development of a new type, efficient double-glazed window insulating unit known as Twindow for industrial, home, commercial, and special use has been announced by the Pittsburgh Plate Glass Co.

Twindows are integral insulating units of two or more plates of glass enclosing a quarter-inch or half-inch hermetically sealed air space. One of the revolutionary features of Twindow is use of hollow aluminum tubing to separate and hold the



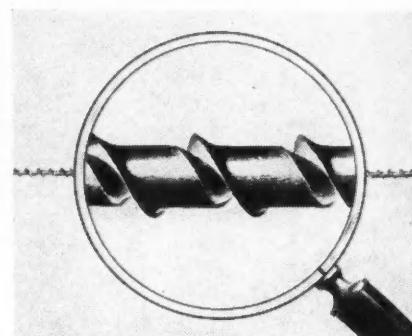
glass plates in position. The entire unit is framed with a light-gage stainless steel channel (.015 to .020) with the channel legs extending three-eighths of an inch inward on the surface of the glass from the base around its periphery to give maximum protection during installation and use.

Constituting one of the most efficient thermal and dust insulation units yet developed, the Twindow unit virtually prevents condensation, one of the most difficult transparent fenestration problems to solve in all types of applications. This naturally permits use of larger windows in offices, stores, and homes and at the same time appreciably reduces heating and air-conditioning costs.

Use Free Postcard For More Details.

P382. Spiral Cut Saw Blade

A simple principle of cutting spiral running teeth the full length of the blade body is employed by Tyler Mfg. Co., Santa Monica, Cal., in producing radically new "Allways" saw blades for hand coping saws or power operated jig saws.



The new "Allways" blade cuts in any direction without requiring the operator to turn his saw frame or his work to change the direction of cut.

Made out of oil tempered spring steel and designed to cut all woods, light metals and plastics, the new blades are said to outperform and outwear conventional blades. They may be tied in knots without breaking or being damaged. The peculiar spiral cut teeth make for safer instruments to use.

Use Free Postcard For More Details.

(TURN TO PAGE 168, PLEASE)

know GRIZZLY
REG. U. S. PAT. OFF.

Thousands of fleet owners, service managers and truck operators know Grizzly as a dependable source for fine quality brake lining.

Fleet Owners recognize the economy of Grizzly's lower cost per mile of service—appreciate the maximum safety and dependability that reduce fleet upkeep costs. Service Managers

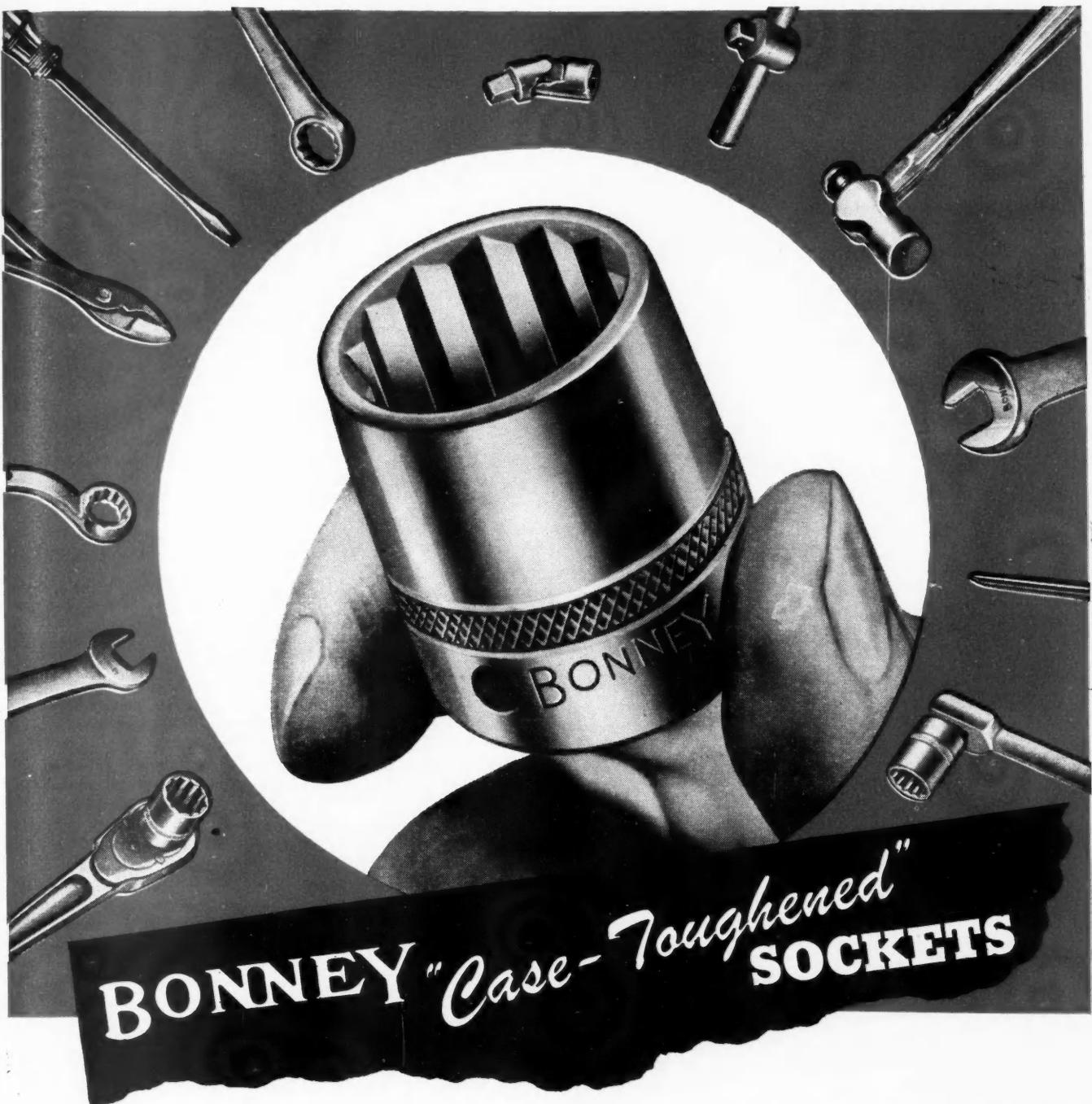
acknowledge Grizzly's easy installation and outstanding freedom from adjustment. Truck Operators appreciate Grizzly's quicker, smoother stops—know that the extra margin of safety built into every Grizzly set is their guarantee of greater safety on the road. Grizzly Manufacturing Company, Paulding, Ohio.

There's a Grizzly Distributor near you—call him today!

"Bear in Mind" . . . ask for

GRIZZLY
REG. U. S. PAT. OFF.
BRAKE LINING





Sockets are the most used tools in a mechanic's kit because when used with various types of handles and attachments, they can do almost any nut-turning job. But inferior sockets are little better than nothing.

Sockets to be good must have just the right combination of hardness and toughness to provide longest wear and greatest

strength. Bonney "Case-Toughened" Sockets provide just the right combination—hard enough to resist wear yet tough enough to resist breakage.

If you have not tried Bonney Sockets, stop in at your nearby Bonney Jobber and ask him to show you these long wearing Sockets that are the first choice of many mechanics.



BONNEY FORGE & TOOL WORKS • 635 N. MEADOW ST. • ALLENTOWN, PA.

In Canada: Gray-Bonney Tool Company, Ltd., St. Clarens & Royce Aves., Toronto

NEW PRODUCTS

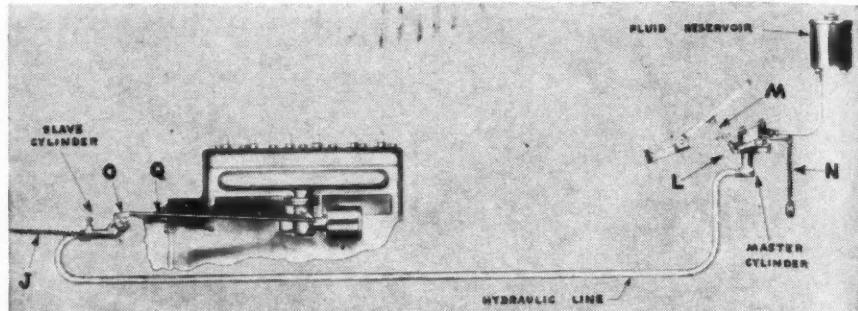
(CONTINUED FROM PAGE 166)

P383. Replacement Thermostats

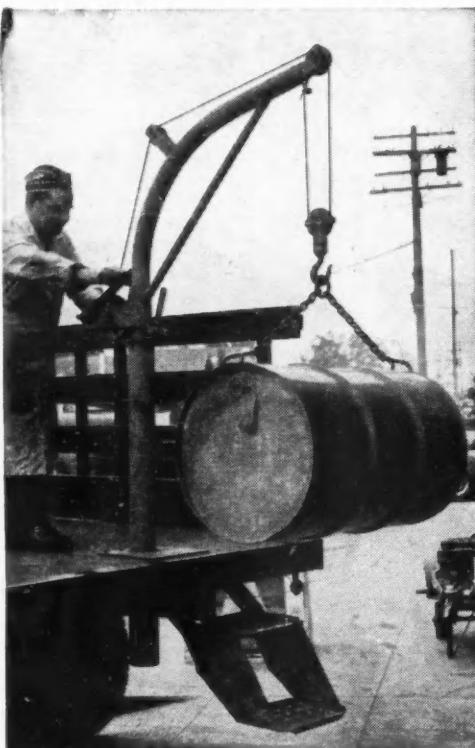
The Gabriel Co., Cleveland, Ohio, announces the newest addition to its growing list of products.

A complete line of motor and heater replacement thermostats manufactured and assembled by the latest, most improved methods, has been introduced to Gabriel jobbers and dealers.

Use Free Postcard For More Details.



A safe and dependable hydraulic system of operating throttle and clutch on



Speed up TRUCK LOADING AND UNLOADING

BLUE HERON CRANES

*Now your driver
can handle up to 1 ton without a helper!*

Blue Heron Truck Cranes save loading and unloading time, help prevent accidents, save cost of sending helpers to handle heavy loads. Ideal for handling engines, transmissions, differentials, large tires, drums, transformers, castings, and heavy parts and materials.

Sturdily built with large margin of safety...two points of bearing, a radial ball bearing at base of standpipe and a bronze bearing pressed into the upper end of standpipe...friction brake for lowering load safely and quickly...high gear ratio...ratchet pawl lock...load can be swung in full circle.

Blue Heron Cranes can be attached to any truck and are easily and quickly removed from socket, leaving truck bed clear. Many fleet operators equip all trucks with sockets which allows easy transfer of crane. Write for new illustrated folder showing how others are saving time and money with Blue Heron Cranes.

500 lb. Capacity

\$79.50

Full Freight Allowed. Order from your Jobber.

Half-Ton Capacity

\$128.00

One-Ton Capacity

\$252.50

CAM TOOL CO., INC. 288 - 21st Street
Oakland 12, California

vehicles with the engine mounted in the rear has been engineered and is now manufactured by the Bendix Products Division, Bendix Aviation Corp., South Bend, Ind. At the present time, equipment for rear engine mounted buses is in production, and special consideration is being given to installations for the proposed "Tilt Cab" under floor engine truck designs. Use of the Bendix controls is said to eliminate complicated mechanical mechanisms.

P384. Universal Gear Lubricant

Development of a new Universal gear lubricant, which provides increased protection for heavily loaded hypoid gears, is announced by The Texas Co. The new lubricant is designed to protect gears subjected to the high-torque, low-speed conditions encountered on mountainous terrain and to withstand high-speed shock loading.

Composed of a specially compounded soap with sulphur, chlorine, phosphorus and additives, Texaco Universal is a balanced mixture of highly active anti-weld agent and a less reactive film-strength or surface-active agent, the manufacturer states. The product is said to have high stability, is non-foaming, non-channelling and non-corrosive when subjected to water. It does not rust metal or cause the formation of sludge and gummy deposits. The new lubricant provides maximum protection for heavily loaded hypoid gears subject to high tooth pressures and the sliding and shearing action of gear teeth.

Use Free Postcard For More Details.
(TURN TO PAGE 170, PLEASE)

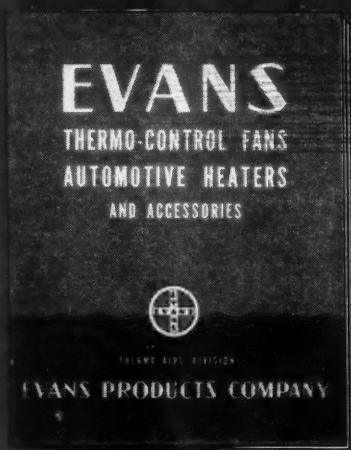


The new Fruehauf Factory Branch at 1730 No. Delaware Ave., Philadelphia, is completely modern, of brick and steel fireproof construction with automatic sprinklers, and contains approximately 43,000 sq. ft. of floor space. It occupies a 4½-acre tract of land, fully enclosed, with storage space for 189 trailers in addition to a large public parking area. Service facilities of the branch are more than doubled, with floor space provided for working on 27 trailers simultaneously, and with adequate aisle space for ease of entrance and exit.

Heating and Ventilating Headquarters for Operators and Manufacturers of

TRUCKS and BUSES

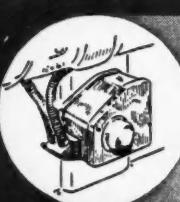
*In
this
Catalog*



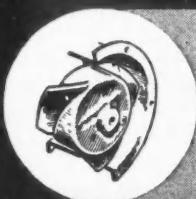
FEATURES OF THE EXCLUSIVE EVANS EQUIPMENT NOW AVAILABLE



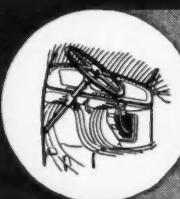
THERMO-CONTROL radiator FAN for all types of internal combustion engines. Automatic, variable pitch blades control engine temperature, reduce sludge, save fuel and oil.



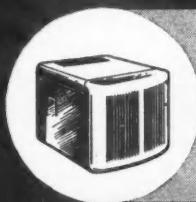
TRUCK-CAB HEATERS, designed by EVANS specifically for truck-cabs, insure maximum defrosting and driver comfort. EVANS heaters fit all models.



AIRFOIL FAN and Motor Assembly uses 10% less current to circulate 10% more air against 10% more pressure. EVANS heaters are equipped with the exclusive Airfoil Fan.



EVANS SYSTEM provides the first major improvement in truck-cab heating and ventilating. Eliminates fumes and dust from cab and prevents fogging and icing.



BUS HEATERS & VENTILATING SYSTEMS. Several models. High performance from standard models or models individually engineered to your buses. Only EVANS guarantees bus temperatures.



FORD HEATER-BOOSTER at last provides the answer to real comfort for Ford trucks and buses. Circulates more and hotter water through your heater.

Thermo-Aire Division
EVANS
REG. U. S. PAT. OFF.

EVANS PRODUCTS COMPANY

DETROIT 27, MICHIGAN

THINNYLON • UTILITY LOADERS • AUTO-EASERS • HOME HEATERS • WATER HEATERS • BUS AND TRUCK HEATERS • MOBILE PETROLEUM
FIRE PRODUCTS • VENETIAN BLIND BLATS • BATTERY SEPARATORS • LOADING PALLETS • AIRFOIL FANS • THERMO-CONTROL FANS



A unique method of volume delivery for volume production—6 airplanes in one truck! The six Cessna 140's lined up behind the truck are representative of the same number of planes which have already been neatly packed in the truck. To supplement its flyway schedule, the Cessna Aircraft Co. of Kan., is now delivering a portion of its volume production by this unusual method.

NEW PRODUCTS

(CONTINUED FROM PAGE 168)

P385. Seat Covering Material

A new stainless seat covering material known as Lumite has been announced by the Chicopee Mfg. Co. of New York.

Lumite seat covers utilize a fabric woven from extruded filaments of Saran, a plastic product of the Dow Chemical Co. Available in a wide range of solid colors or designs such as the standard plaid of other seat-cover materials, this fabric is described as having high wearing qualities. All the colors are entirely resistant to sunlight, wear or other factors which cause colors to fade in other seat-cover materials.

In addition, dust, dirt and grease or oil stains are easily removed with soap and water or with simply a damp cloth, without leaving a stain or spot.

Use Free Postcard For More Details.

P386. Soldering Gun

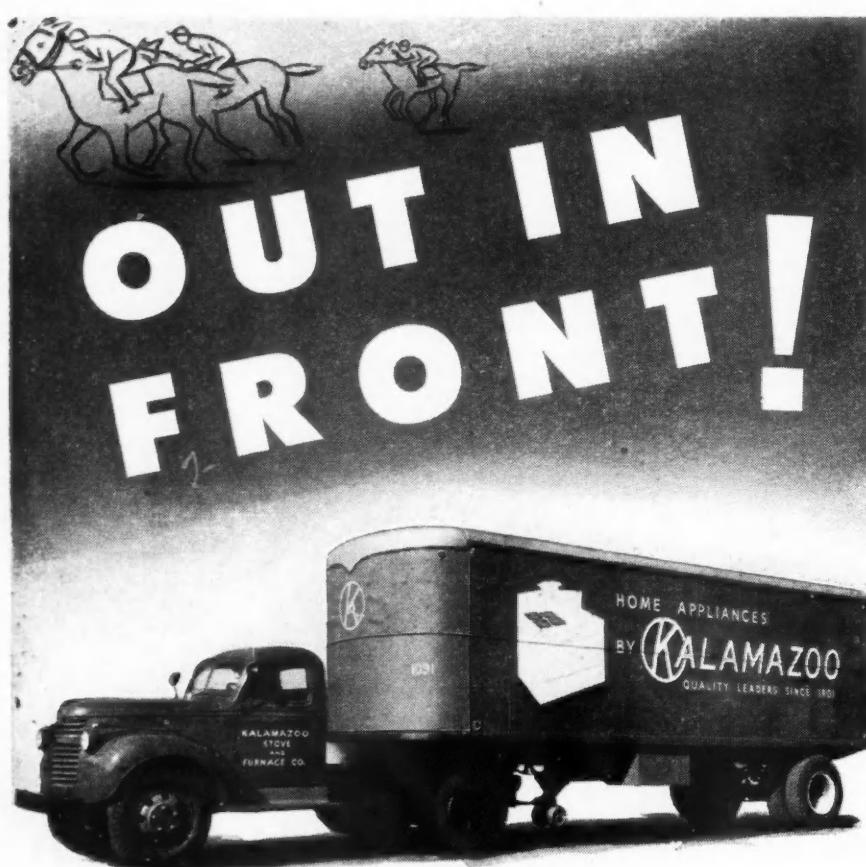
To facilitate automotive service and repair work, the Weller Manufacturing Co. of Easton, Pa., has developed a new transformer type electric soldering gun which comes to soldering temperature in five seconds. Known as the "Speed Iron," the new tool is said to offer the advantages of speed, safety, convenience, and low cost maintenance.

Safety is provided through the trigger switch, which must be held closed to provide heat. The current is broken the minute the finger is removed from the trigger and the tool is laid on the bench, thus eliminating fire hazards.

Convenience is obtained through the small soldering tip which permits easy access to tight corners and makes possible a view of the parts on which the operator is working.

Use Free Postcard For More Details.
END

(Please resume your reading on P. 62)



WITH LONG LIFE— LOW MAINTENANCE COSTS

Edwards has built trailers for many years and for many truckers. From this experience Edwards has developed sound engineering principles which assure you of rugged construction—a factor that guarantees long life and low maintenance costs in every Edwards Trailer.

Production is going forward with all possible haste, but the demand still exceeds the supply. We therefore, urge you to place your orders as far in advance as possible.

EDWARDS IRON WORKS, INC., SOUTH BEND, INDIANA

EDWARDS





*the New CARTER
Electric Pusher
Pump*

**STOPS
VAPOR
LOCK**

A product of the world's largest manufacturer of carburetors, the Carter Electric Pusher Pump provides the user with the same service facilities and policies that have won international goodwill for Carter.

BY KEEPING the fuel in the line under constant pressure, the Carter Electric Pusher Pump has proven most effective in preventing hard starting and loss of power and speed caused by vapor lock on hot days or after long, heavy duty runs.

Located inside and at the bottom of the fuel tank, the Carter Pump is away from the "heat zone." There are no valves between the pump and the carburetor...fuel drains back into the tank when the engine is stopped...eliminating pressure build up with consequent flooding. Fuel for starting is supplied to the carburetor immediately.

Write at once for complete information.

CARBURETER
TRADE MARK REG. U. S. PAT. OFF.
MARCA REGISTRADA



CARTER CARBURETOR CORPORATION • St. Louis 7, Missouri

Division of American Car & Foundry Company

524

New Governor-Distributor Provides Positive Engine Speed Control

A DISTRIBUTOR with a robot mind that governs the engine speed better than the operator can with his foot is the claim of the Mallory Electric Corp., Detroit, Mich., with regard to its new assembly now available to the automotive field.

The Mallory Combination Distributor and Engine Speed Governor is said to be an improvement over the velocity and centrifugal governor. The vacuum in the intake passageway of the engine is the source

of power that operates the new governor throttle, and the centrifugal valve in the distributor throttles the source of power.

The centrifugal valve is actually controlled by both centrifugal force and intake vacuum. The centrifugal force tends to close the valve while the vacuum force tends to open it, one opposing the other. This principle is said to make possible governor action in direct relation to any change in vacuum, as well as any change

in engine speed, resulting in positive control of the engine. With the Mallory governor the engine speed can be governed at any speed between 1000 and 3000 r.p.m. or over without changing a part. Engine speed is said to be smooth and free from surging at all speeds.

New Design Cuts Spark Loss

One of the most revolutionary parts of the distributor is the circuit breaker and contact point assembly. The breaker is of a design to give a minimum of flashing. The contact points are of extra large diameter, mated at the factory. The circuit breaker post is mounted on a special bracket instead of on the circuit breaker

IS LAZY AIR STEALING LABOR TIME?

WAYNE LIVELY AIR PAYS BIG DIVIDENDS

THERE'S a big difference in the value of Compressed Air Service! If your old unit is too small or badly worn and your men must wait for pressure to build up, you're probably losing more in labor time every year than it would cost to install a new, efficient Wayne Compressor big enough for all your needs. They're backed by nation-wide service. Write today for complete line catalog.

THE WAYNE PUMP COMPANY
FORT WAYNE 4, INDIANA

WAYNE AIR COMPRESSORS

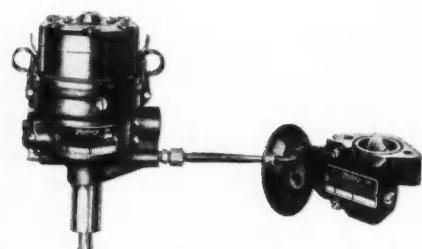


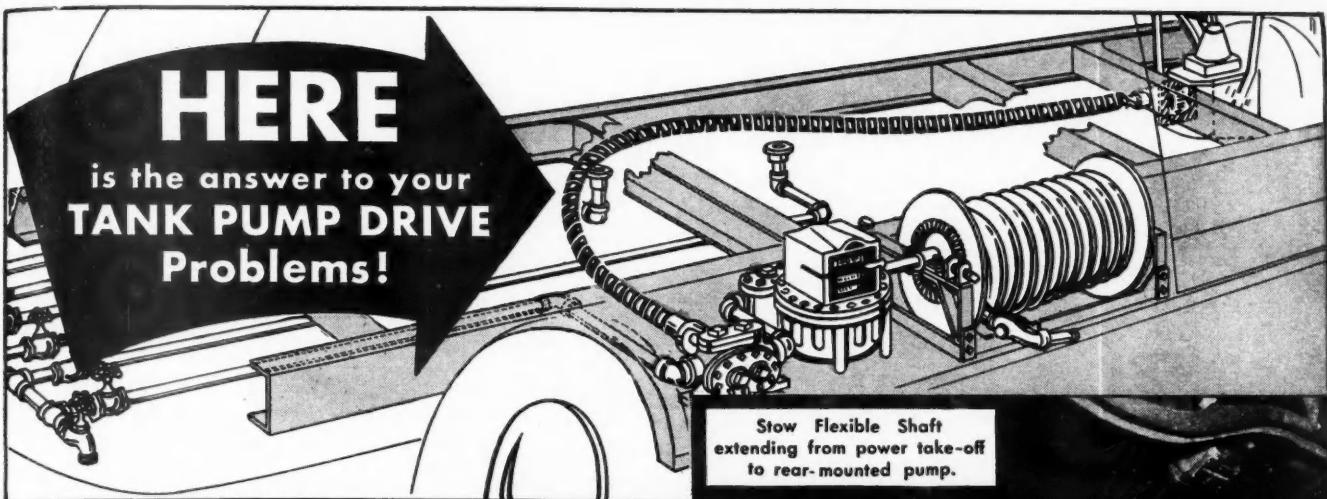
plate. The rotor in the assembly makes almost 100 per cent contact with the distributor segments, eliminating much electrical resistance. The low resistance between the rotor and distributor segments is due to the fact that the rotor blade travels on a rail which is machined flush with the segments. The segments as well as the rotor sweep are of special metal instead of brass or bronze, and do not oxidize easily. For these reasons, spark loss is claimed to be very low.

A new method of sealing the high-tension wires in the distributor cap is another new feature. Sealed connections prevent any moisture from collecting between the wires and the terminals, and in turn prevent breakdown of the insulation from one terminal to another.

The distributor is balanced so that the standard or regular equipment six-volt coil can be used with it. However, the special Mallory coil is said to give best results.

There are several models of Mallory distributors available. The Models ZG and YG have a centrifugal valve mounted on the distributor shaft under the ignition governor. This acts as a control for the governor throttle box which is located under the carburetor. The Model ZG has both mechanical governor and vacuum spark advance, while the Model YG has only the mechanical governor spark advance.

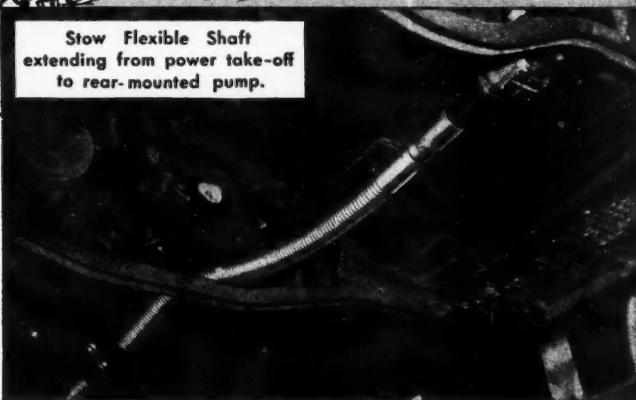
Models ZB and YB have no centrifugal valve and cannot be used in conjunction with the Mallory Governor Throttle Box. Models ZG and YG distributors, which work in conjunction with the throttle box, can be installed on almost all engines from four to eight cylinders and are supplied from the factory with the proper spark advance for the engine on which they are to be installed.



HERE
is the answer to your
TANK PUMP DRIVE
Problems!

✓ *Check THESE 10
Superior Features*

- 1 The pump can be installed wherever most convenient for frequent inspection, regular lubrication, and proper attention to packing!
- 2 Pump, meter, and reel can be assembled as a compact unit *anywhere* on the truck!
- 3 The smooth working of the Stow Flexible Shaft minimizes wear on pump packing and bearings — helps avoid leaky pumps!
- 4 Stow Flexible Shaft reduces end thrust on power take-off and pump shafts — keeps maintenance at a minimum!
- 5 Requires less piping — cuts piping costs — fewer joints result in less leakage!
- 6 Totally enclosed shaft assures complete safety!
- 7 Use of Stow Flexible Shaft saves lay-ups — keeps trucks in continuous operation — assures trouble-free service!
- 8 Stow Flexible Shaft automatically compensates for relative movement between the pump and power take-off resulting from distortion of the chassis frame caused by uneven roads!
- 9 Stow Flexible Shaft is engineered to absorb all shock loads!
- 10 Stow Flexible Shaft can be installed by any mechanic. The facilities of an ordinary garage are adequate. Installation cost is a fraction of that of any other drive!



STOW
Flexible Shaft
TANK PUMP DRIVE

is easily installed, requires minimum maintenance, has a proven record of service performance, and most important...

KEEPS YOUR TANK TRUCK IN SERVICE!



Write today for full information on this widely popular new Tank Pump Drive! It's the best answer to a particularly difficult engineering and operating problem. Saves money all the way! Easier and cheaper to install . . . easier and cheaper to operate and maintain!

Mail This Coupon NOW!

Please send me — at once — full information about STOW Flexible Shaft Tank Pump Drive. New equipment. Replacement.

Name..... Position.....

Company.....

Street..... City..... State.....

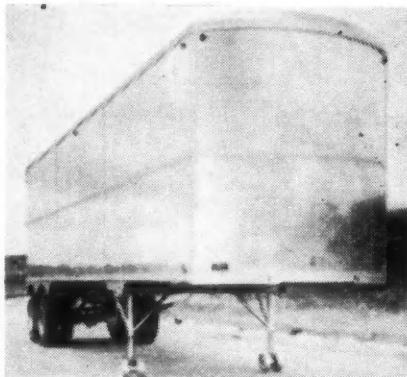
STOW
MANUFACTURING CO.
38 Shear St., Binghamton, N. Y.

New Trailer Construction Cuts Weight 600 to 5000 lb.

One of the most interesting features of the Southern California Truck, Trailer and Accessory Show just completed was the introduction of the new trailer of an entirely new design by the Transland Co. of Hermosa Beach, Calif.

The trailer is of all-aluminum construction with the exception of wheels, axles, rear-end assembly and king pin. It is the first freight trailer constructed to aircraft specifications.

By employing the principle of monocoque construction used in aircraft, wherein the



This 35-ft. model weighs only 8730 lb.

sides and roof are utilized to create additional load support, Transland has succeeded in reducing gross weight from 600 lb. to as much as 5000 lb. per trailer for trailers of identical capacity.

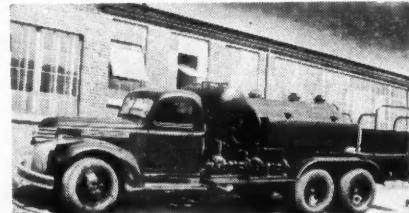
The 35-ft. model illustrated weighs only 8730 lb. gross fully lined. When fully loaded, the longitudinal frame deflection is less than .25 in. By use of a new type dural ribbed interlocking floor construction, a floor capacity of 1000 lb. per square foot is achieved and floor weight is reduced 300 to 1000 lb. per trailer.

A few of the many unusual features of the Transland trailer are its 9-in. molded rubber bumper blocks, Air Corps-approved riveting throughout, aircraft type landing gear and "Feather Ride" rear-end construction.

Special Refueling Unit Carries Service to the Job

The F.A.B. Mfg. Co., Oakland, Cal., has designed and delivered to nine Hawaiian Island plantations a special field service truck to handle the problem of refueling and service. The unit takes this service to the equipment wherever it may be located.

Since this truck has a g.v.w. of over 20,000 lb. and since it must be prepared to go anywhere, the Fabco Dual Drive becomes a very natural part of its equipment. Giving the truck a second driving axle and ten 7.50 x 20—8 ply tires under the load the truck has a rating of 26,000 g.v.w. The Fabco Transfer case with eight speeds forward and a low-low of almost 100 to 1 helps its performance where the going is soft.



Eberhard

- HINGES
- LATCHES
- DOOR IRONS
- DOOR CONTROLS
- DOOR HOLDERS
- SEAT IRONS
- LOCK HANDLES
- SEAT PEDESTALS
- LOCKS
- REFRIGERATOR
- PANEL DOOR
- VAN BODY
- SLIDING DOOR
- ROPE HOOKS
- LADDER HOLDERS
- ETC.

YOU who use automotive vehicle hardware will find it profitably to your advantage to completely familiarize yourselves with Eberhard's Line.

Why not sit down with our "man who knows" and let him point out just the lock, hinge or latch to use on that new body job, now on the drawing board.

If you haven't leafed through the revealing pages of Catalog 13 and studied them in relation to your designing problems, we believe it will be time well spent.

A line or 'phone call to us will put a catalog on your desk in short time.

YOUR KNOWLEDGE
IS INCOMPLETE
*unless you are familiar
with its CONTENTS*

EBERHARD Long Run
TRUCK BODY FITTINGS

EBERHARD MANUFACTURING CO.

Division of the Eastern Malleable Iron Co.

2734 TENNYSON ROAD



CLEVELAND, OHIO

The servicing equipment consists of an air compressor mounted behind the cab rated at 14. cu. ft. per 400 r.p.m. which can be operated so that it will have a final capacity of 29 cu. ft. Above it is mounted a 120-gal. capacity air receiver. There then follows a three compartment tank—310 gal. of gasoline; 310 gal. of diesel oil, and finally in the rear 100 gal. of water. Along the sides are four 25-gal. lubricating oil blister tanks while on the rear there are two tool box compartments to serve as seats for the crew.

For dispensing the gasoline and diesel oil there are supplied Roper gear pumps driven by Thor air motors pumping through Brodie meters to 15 ft. hoses. Alemite air lines and grease lines mounted on reels are provided for tire servicing and greasing. The unit is complete to do any truck, tractor or equipment servicing that may be required.

S E R V I N G T H R O U G H S C I E N C E



Finger Tip Resilience!

...YET SUPPORTS "HEAVYWEIGHTS"

If you took the "bounce" in a good tennis ball...controlled it, adapted it scientifically for a cushioning and mattress material, then you'd have Koylon Foam!

And what's its secret? Koylon Foam combines the natural resiliency of pure latex with the buoyancy of air. It actually "breathes"...absorbs air in millions of tiny latex cells—releases it on contact with the body. Result: a resilience that's matchless for comfort!

The beauty of it all, too...there are no mechanical parts—no springs—to wear out ...no stuffings to bulge or sag. This means lower maintenance costs. Further, eleven years of testing on major railroads prove that Koylon Foam adds to seat upholstery life.

That's why we say: If you sell "seats"—or "sleep"—better sell Koylon Foam!

*Comfort Engineered
for Sitting and Sleeping*



"U. S." KOYLON FOAM DIVISION • MISHAWAKA, INDIANA



UNITED STATES RUBBER COMPANY

AUGUST, 1946

Use postage-paid card inserted at page 59 for free information on advertised products

175

Assembled Magnesium Body Saves 1800 Lb.

The magnesium body illustrated on this page was recently fabricated for the American Stores Co. by Barry & Baily Co., Philadelphia. Inside dimensions are: 15 ft. long, 86 in. wide, 75 in. high. Complete with 2 in. of fiberglass insulation, it tips the scales at 2100 lb., nearly 1800 lb. lighter than a comparable body of steel.

Conservatively estimating his extra payload at 1500 lb., Fleet Superintendent William J. George of American Stores figures the additional \$550 investment should pay off within a reasonably short time.

Except for the 1½-in. oak flooring, ½-



Pre-formed parts are supplied in ready-to-assemble extruded shapes

Below: HYSTER "150" Lift Truck — Blood Brothers Equipped



BLOOD BROTHERS UNIVERSAL JOINTS HANDLE THE TOUGHER JOBS

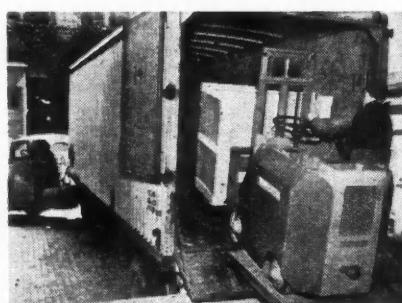
Blood Brothers needle bearing universal joints are designed for a wide variety of applications in the automotive field. Write for complete specifications.

in. plywood lining and insulation, all parts of the body are magnesium, supplied in ready-to-assemble extruded shapes by Revere Copper & Brass, Inc., New York. These extruded shapes not only permit unusually smooth contours particularly at the corners and along the roof shoulder, but also enable the manufacturer to put the bulk of the metal exactly where needed most to resist bending loads. In addition to sheet siding, these pre-formed shapes include floor beams, corner posts, side posts, roof carlines, roof shoulders, rub rails and crown rails.

New Towmotor Features Side-Mounted Motor

A new addition to the "one-man-gang" lift trucks made by Towmotor Corp., Cleveland, Ohio, is the sturdy yet compact Model LT-35 which makes its debut with a side-mounted motor engineered to cut wheelbase length to 35 in. Placement of the motor on the side reduces overall length without sacrifice of strength, according to the manufacturer.

The Model LT-35 weighs only 2800 lb. but will lift, carry and stack a 1500- or a 2000-lb. load in areas previously inaccessible to lift truck operation such as tight aisleways, elevators and the crowded confines of highway trucks and freight cars. Its comparatively light weight also makes operation possible on 2-ton capacity elevators and in multi-story buildings with low to medium load limits. Lifting and tilting mechanisms are hydraulic.



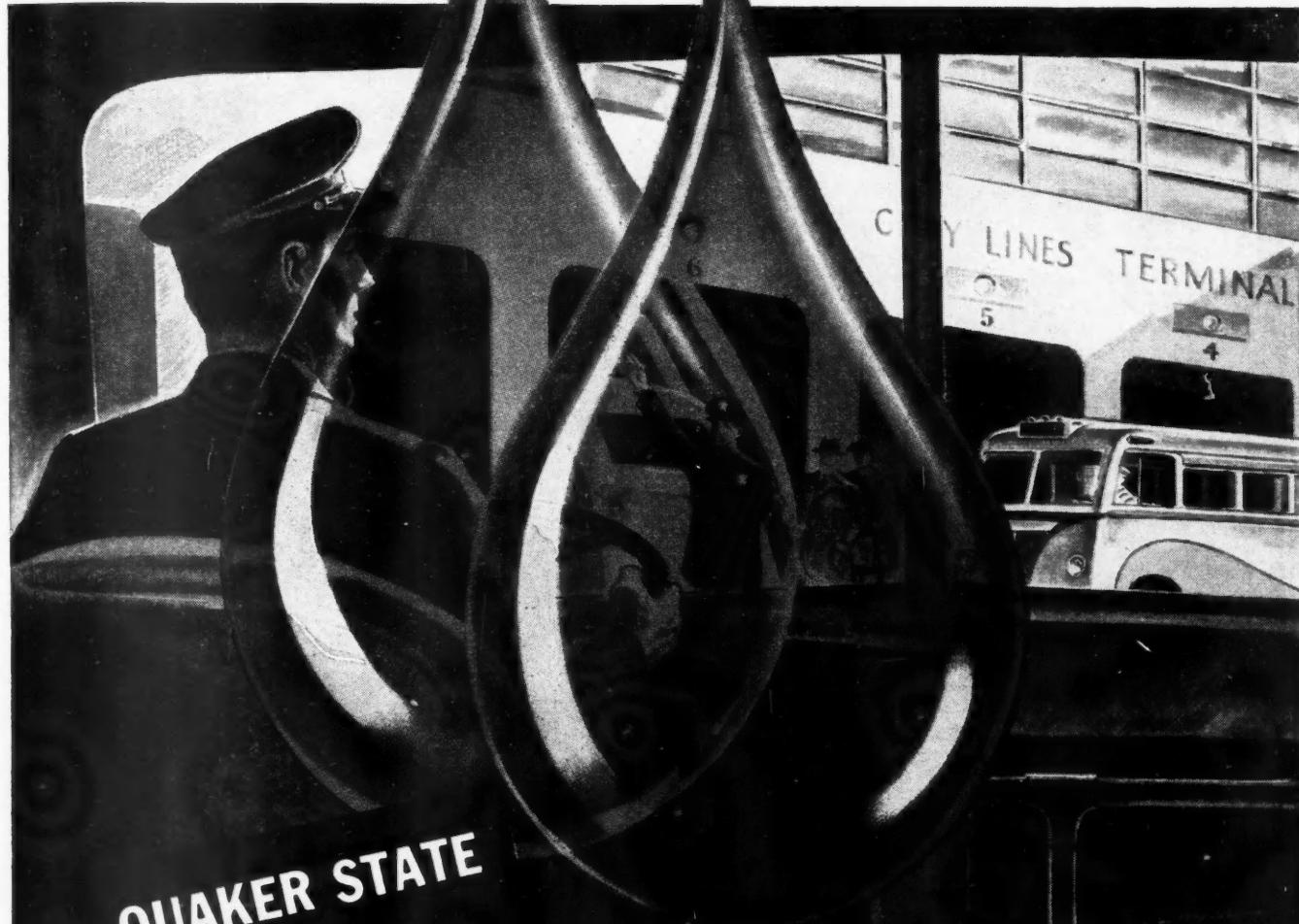
Engine, transmission and axle units are easy to get at for maintenance inspections and adjustments, while quick removal of a side plate permits all electrical and carburetor adjustments.



Good for old equipment,

this DOUBLE-DUTY OIL

is still better for new!



Quaker State HD Oil for your trucks, buses, and tractors
Quaker State Motor Oil for your passenger cars

QUAKER State HD Oil earned a wonderful reputation keeping precious motorized equipment on the job during the past four wartime years—years when the going was really tough and double protection was *vital*.

Now that you have, or are going to get, new equipment, you'll want to protect it with the oil-wisdom you gained using Quaker State HD Oil. Good for old equipment, this DOUBLE-

DUTY oil is still better for those new ultra-modern trucks and buses.

You have a big investment to protect—sharper competition to meet. You'll need to watch expenses closer—get maximum earning power out of your equipment at lower cost. Quaker State HD Oil—the DOUBLE-DUTY oil—can help you do it! Quaker State Oil Refining Corporation, Oil City, Pennsylvania.

QUAKER STATE OIL REFINING CORPORATION • OIL CITY, PENNSYLVANIA

ADVANCED WIDER RIM PROGRAM

(CONTINUED FROM PAGE 41)

their rubber. If on the other hand, it is found that that existing equipment falls within the second group of figures in the table, then a study of the figures in the particular size will suggest whether additional changes are warranted. For instance, if 9.00 tires are mounted on 7.33 rims, no change would be warranted

for the Advanced rim program actually recommends a slight decrease in the particular ratio. If, on the other hand, a 7.00 tire is mounted on a 5.00 rim, it will be noted that considerable improvement may be expected by shifting to the 5.5 Advanced (or 5.50 in the interim size) rim.

In considering tire-rim size relation of present equipment another important factor should be noted. As indicated before, a 10.00 tire on a 6.00 (old 8-in.) rim is no longer

recommended. This is also true of 7.00 tire on a 3.75 (old 5 in.) rim; a 7.50 tire on a 4.33 (old 6 in.) rim, and a 9.00 tire on a 5.00 (old 7 in.) rim. It would be good business to shift these sizes as soon as possible.

Availability

AS NOTED in the opening paragraph, not all of the new Advanced wide base rim sizes are yet available even on new truck equipment. As new models are announced, it is expected that most truck manufacturers will swing to the wide base program either as standard or optional equipment. The maximum 96-in. vehicle width may cause some exceptions to this change.

In the meanwhile, the best advice to fleetmen is to check up on present equipment, consult rim and tire suppliers as to the availability of wider sizes either of advanced or interim design, and to watch rim sizes carefully when ordering new vehicles. Most dealers are prepared to assist in changeovers even if they are not available from the factory.

Tubes and Flaps

IN NEARLY all cases where the base of the rim is increased by as much as $\frac{1}{2}$ in., the next larger size tube and flap are required. An exception is use of the new "W" type tubes now getting into production by all major tire suppliers which have the proper dimensions to fit the standard tire for which they are size branded, regardless of the rim width used. To be on the safe side, be sure to check this point with your tire supplier.

(TURN TO PAGE 180, PLEASE)

The advertisement features a circular logo for "P&D IGNITION PARTS" with "GENUINE" at the top. Below the logo is a stylized illustration of an open oyster with a large pearl inside. The main headline reads "it's not the oyster but the PEARL that COUNTS!" in a bold, serif font. Below the headline is a smaller text block: "And it's not just any ignition product, but the P&D product that helps you do a gem of a job on electrical or tune-up work for your customers!" A central photograph shows a complex mechanical assembly, likely a voltage regulator, with various components and mounting hardware. To the right of the photograph is a column of text titled "THE MARKS OF QUALITY IN P&D VOLTAGE REGULATORS".

THE MARKS OF QUALITY IN
P&D VOLTAGE REGULATORS

- Each part fabricated from the best material for the functional duty intended, known to the art.
- Each part precision fabricated to assure complete functional performance with ample reserve to meet any and all service contingencies.
- Constructed and designed to instantly and correctly match generator output to battery functional requirements under all temperature and field service conditions.
- Rugged construction combined with precision sensitive response to assure trouble-free performance
- Sealed factory adjustment with temperature compensation assures immediate accurate and satisfactory operation when installed as directed.

P&D MANUFACTURING COMPANY, INC.
LONG ISLAND CITY, NEW YORK
STARTING • LIGHTING • IGNITION • REPLACEMENT PARTS
P & D MANUFACTURES ONLY ONE COMPLETE QUALITY LINE. ONLY THE FINEST MATERIALS AND WORKMANSHIP OBTAINABLE ARE EMPLOYED

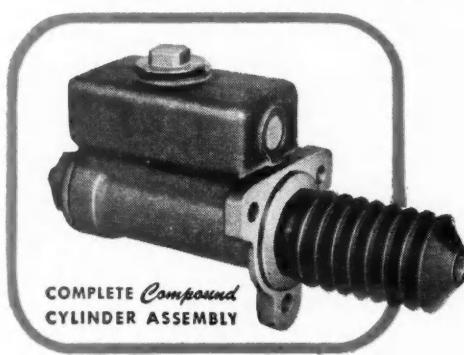


The Los Angeles Transit Lines uses two of these Mack emergency trucks powered by diesel engines to help keep that city's transportation system up to its high performance standard. Each of these units is equipped with a Hutchins 20,000-lb pull winch, as well as such items as acetylene torch, track bridges, trolleys, fire extinguisher and jacks. A two-way radio helps insure prompt arrival of aid at any trouble point.



NEED A POWER BRAKE EXPERT? You Don't . . . If Your Brakes Are HYCON

CONTROLLED BRAKING



COMPLETELY HYDRAULIC

HYCON

Compound CYLINDER

Eliminates brake lag, improves safety factor, simple and quick to install, cuts tire wear and fuel consumption, reduces maintenance.

Any mechanic in your garage can replace a balky, defective master cylinder with a HYCON *Compound* Cylinder within an hour. Just disconnect and remove; then bolt HYCON into place. No extra tubing required; no holes to drill. HYCON is a compact, self-contained unit; amazingly simple in design, fast to install and thrifty in maintenance.

Eliminates "Booster"—Cuts Expense

You can't have appendicitis if your appendix is removed. You can't have "Booster" trouble with HYCON, because the "Booster" has been removed. HYCON is 100% hydraulic; no need for the extra attachments for vacuum or air actuation. This cuts out brake lag and gives positive braking control at all times and under all conditions. Braking pressures are automatically in correct proportion to pedal pressures, which prevents over-braking, skidding and tire-scuffing . . . an important factor in both safety and economy.

Test HYCON on Your Own Trucks

You can prove the economy and better performance of HYCON *Compound* Cylinders by installing them for a test on your own trucks. Units are now available to replace 1 1/4" and 1 1/2" Di. original equipment master cylinders. Order a trial unit from your own power brake distributor or write to The New York Air Brake Co., 420 Lexington Avenue, New York 17, N. Y.

Look for the Registered Trade Mark

THE NEW YORK AIR BRAKE COMPANY

420 Lexington Avenue, New York 17, New York



ADVANCED WIDER RIM PROGRAM

(CONTINUED FROM PAGE 178)

Clearance

ANOTHER word of caution must be said with regard to clearances. Surprising at first is the fact that use of wide base rims increased the spacing between dual tires. This becomes clear, however, when it is realized that wider rims increase the center to center spacing of the tires which more than offsets

the slightly wider tire cross section.

Clearance of vehicle parts such as spring hangers, frame members and the like, however, is another matter. Obviously as the center line of the inner tire is pushed inward, so also is the sidewall.

On the largest sizes, fleet operators must use care not to exceed the 96-in. maximum width limitation now in effect in most states. Table II dimensions listed here indicate how two popular tire sizes change spacing for dual use with various rim widths.

TABLE II

Overall Width of
Dual Tires Based on
TRA Minimum
Dual Spacing

Tire Size	Rim Size	With Chain	Without Chain
10.00	7.33V	23.75 in.	22.85 in.
	7.5	23.92	23.02
	7.0	23.52	22.62
	8.00V	24.32	23.42
	7.00T	23.52	22.62
11.00	8.37V	25.55	24.65
	7.33V	24.70	23.70
	8.0	25.27	24.27
	7.5	24.87	23.87
	8.00V	25.27	24.27

Central Mike Says -

"EVERY MECHANIC NEEDS THESE TWO SETS!"

CENTRAL
Certified Accuracy
MICROMETERS
LARGEST SELLING MICROMETERS
IN THE AUTOMOTIVE FIELD
THROUGHOUT THE WORLD

SET NO. 808
INSIDE MICROMETERS
Range 1½ to 8 inches.
\$12.00
Complete with Extension Handle and DeLuxe Plush-Lined Case

SET NO. 745 RL
OUTSIDE MICROMETERS
Range 0 to 4 inches.
\$46.50
Complete with Ratchet Stops, Lock Nuts, Standard Test Gauges and DeLuxe Hinged Plush-Lined Case

WRITE FOR CATALOGUE.
The entire line of individual micrometers and sets fully illustrated.

THE CENTRAL TOOL CO., AUBURN, RHODE ISLAND

CERTIFIED ACCURACY

16-In. Drop-Center Wheels

ALL the foregoing concerns the use of truck tires mounted on flat base rims and should not be confused with vehicles now in commercial use in the 1/2, 3/4 and 1 ton classification using adaptions of passenger car chassis and wheels equipped with standard full-drop center rims. Operators using this type of equipment during the war period often experienced a high rate of failure and, as a consequence, some of these operators converted their existing wheels by a welding process to the use of semi-drop center rims, with a 5.5 in. width between the flanges.

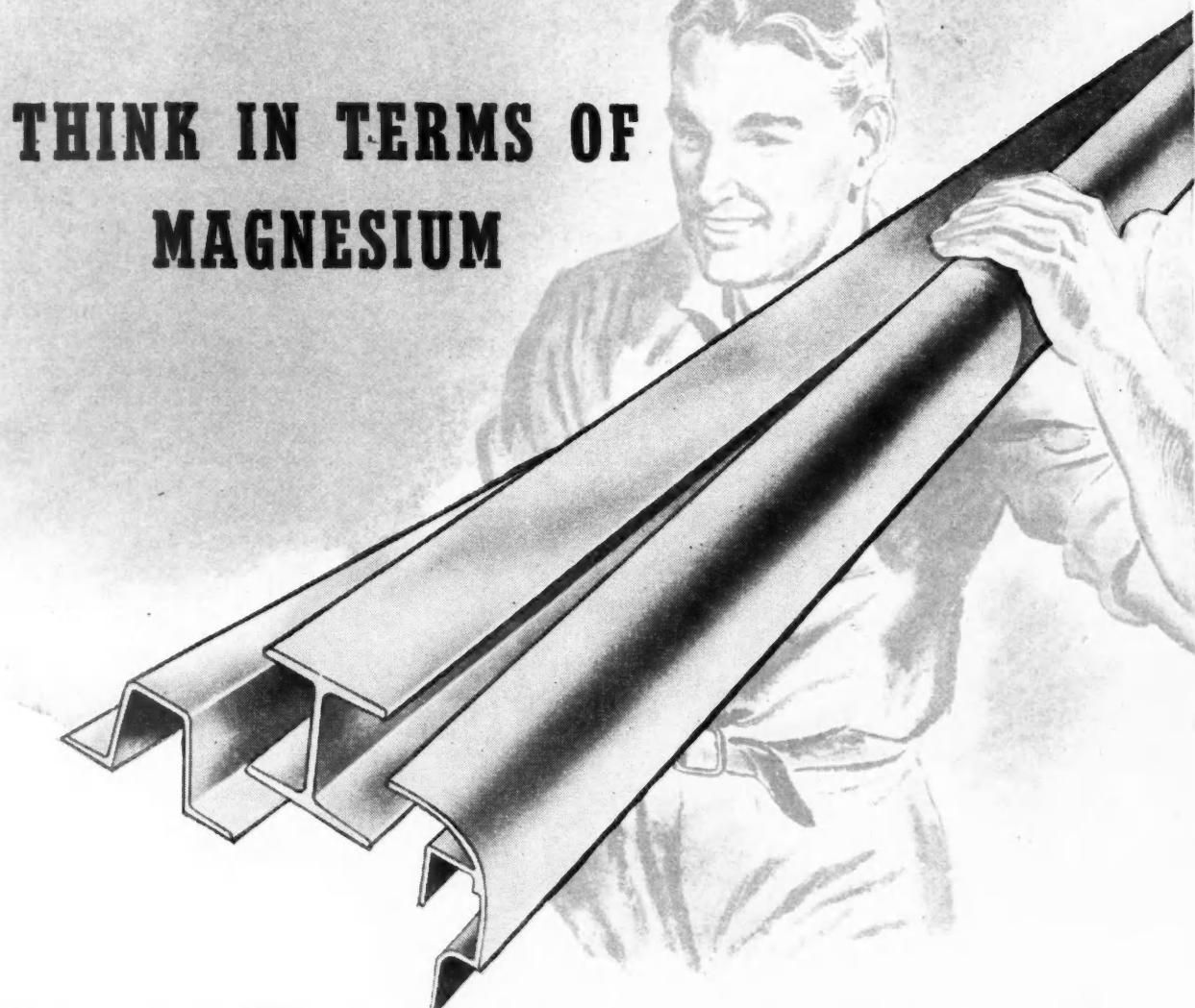
It is expected that, as the post-war production shortages of material have been overcome, standard new wheels, equipped with 5.5 or 5.50 in. semi-drop center rims, will

(TURN TO PAGE 182, PLEASE)



Ocean fresh shrimp are rushed from Florida shores to New York restaurants in a matter of hours by the Southern Fisherman Express, Mr. W. W. Hughes' new tractor-trailer motor fleet. The latest addition to Mr. Hughes' fleet, trailer finished by Fruehauf and tractor by White Motor Co., is specially designed to handle fresh seafood. The unit shown here was finished in "Dulux" Gray Suede—a very pale gray tint—with "Dulux" Boatswain Blue trim.

THINK IN TERMS OF MAGNESIUM



Consider these extruded shapes, for example

These extruded shapes were produced by American Magnesium Corporation for body builders who appreciate the value of cutting topside weight to a minimum. Used as top rails, roof bows, side posts, and the like, they've proved their ability to help increase payloads while also reducing operating costs.

The extrusion process places metal exactly where it's required for strength and utility. No need to rivet or weld on excess metal to build up complicated

members. So, to the natural lightness and high strength of magnesium, is added this efficient method of fabrication.

Magnesium extruded shapes, castings, and other products are available through Aluminum Company of America, Sales Agent for American Magnesium products. For further information, call the nearby Alcoa office, or address your inquiry to 1719 Gulf Building, Pittsburgh 19, Pennsylvania.

MAGNESIUM **MAZLO** PRODUCTS

REG. U. S. PAT. OFF.

AMERICAN MAGNESIUM CORPORATION
SUBSIDIARY OF
ALUMINUM COMPANY OF AMERICA

**ADVANCED
WIDER RIM PROGRAM**
(CONTINUED FROM PAGE 180)

be made available for this class of vehicle. In the meantime, the conversion of the existing wheels by a cutting and welding process has proven extremely satisfactory in practical operation, particularly in retail urban delivery operations.

Users of wheels converted in this manner have reported amazing sav-

ings—not only in tire mileage, but also in the relative freedom of tire failures and vehicles out of operation on delivery routes because of premature tire failures.

Background

THE evidence is strong that the wider base rim program is sound. As stated above, there was concrete evidence from those who made the first step that tire "tread life" could be increased up to 30 per cent. Now

the program has been rounded out in the form of the full Advanced wide base plan to make these benefits practically universal throughout all tire sizes. Let it be emphasized that the same increase in tire life over the first wide base step up is *not* obtainable through a further step up to the new Advanced plan.

In some cases, increased service should be expected, but especially in the larger sizes there will not be much difference between the results obtained by the first step up and by the second. The important thing is to find out where each vehicle stands in the rim-tire size ratio and make sure it is reaping the maximum possible benefit by the use of wide base rims, whether it be a step up between old standard sizes, a change to the interim type rim or to the new advanced designs.

Who are the sponsors of this program? They are the Tire and Rim Association and the Rubber Manufacturers Association, representing both the tire and rim manufacturers, and the National Wheel and Rim Association representing the replacement rim suppliers throughout the Nation.

END

(Please resume your reading on P. 42)

IT'S TOUGH TO BE TIED DOWN BY MOTOR TROUBLE

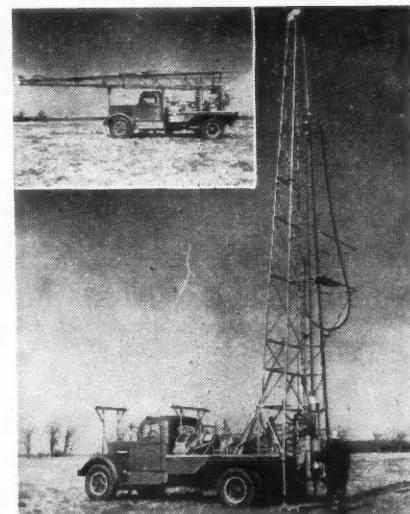
Summer's the season for action. Days are longer, weather's clearer, roads are safer . . . it's the time for greatest profit from commercial operation. But, it's also the time to anticipate faulty lubrication and rely on the use of MARVEL MYSTERY OIL for uninterrupted, smooth performance all summer.

Hot weather's greatest threat to truck motors is excess internal wear. MARVEL MYSTERY OIL stands guard TWO WAYS. First, added to the crankcase, MARVEL MYSTERY OIL REINFORCES every oil to toughen film strength at high temperatures . . . in sizzling cylinder tops, valves and guides retain a viscous armor against vicious wear.

Second, added to gasoline and motor oil, MARVEL MYSTERY OIL DISSOLVES gum and varnish that mire engine interiors. Valves and rings shed their sticky coats . . . pump screens, oil and fuel lines are purged and kept unclogged. All vital parts are lubricated and cleaned for action. There's remarkable gain in pickup, pep and power!

Continuous, active demand reflects the steady efficiency of this famous Additive. For sustained profit from active operation all summer . . . order MARVEL MYSTERY OIL from your Jobber TODAY! EMEROL MANUFACTURING CO., Inc., 242 West 69th St., New York 23, N. Y.

MARVEL MYSTERY OIL



A good example of efficient oil drilling equipment is found in the combination of White Super Power truck and Failing drill unit recently delivered to Leonard Hitsheu of Sheridan, Wyo., for exploratory drilling in that area. This unit is rugged and powerful and well able to negotiate rough, off-the-road terrain to the site of drilling operations. Once there, it can be quickly set up to explore the stratas underground. The drill tower, which extends more than 50 ft. into the air when ready for operation, can be folded over the truck when traveling



BETTER EQUIPMENT MAKES POSSIBLE BETTER STANDARDS of PUBLIC SERVICE



American's renowned "store-room on wheels" has many standard features . . . Ask for the new bulletin, just off the press, on American's Line Construction Bodies . . . shows dimensions, sizes, equipment, features, and other useful data.



Another example of standardization . . . by incorporating crew compartment in body, American removes cab from the "special" to the standard class, offering ready resale on open market. Ask for new bulletin on the American B-4.

AFTER WORLD WAR I, America showed the world how mass production could lower the price of goods . . . place them within reach of millions and create a higher economic standard of living than any other people ever achieved.

This time, industry foresees another opportunity to progress still further in the development of high production at lower costs . . . through the intelligent application of efficient standardization.

In the utility field, American Coach translates standardization as a means of reducing distribution costs while improving the already high standards of service to the public. This company, as the largest manufacturer of utility bodies, will aid utilities to achieve the objectives by continuing to design and build standard "special" bodies.

Standardization is not new with us. American bodies are made of standard parts to permit easy maintenance and assembly line production. Gadgets and trick features purposely have been left out. To put "special bodies" in the standard class, as we have done, requires ample resources of facilities, personnel, engineering, and experience. *We have them.*

Equally important, many of our features have been developed and adopted at the suggestion and recommendation of the operators as a result of field experience in using this equipment.



THE American COACH and BODY COMPANY
9503 WOODLAND AVE., CLEVELAND 4, OHIO

"Baker American" . Baker Equipment Engineering Co., Richmond, Va. . Sales and Assembly

FWD Announces Scientific Break-in for New Trucks

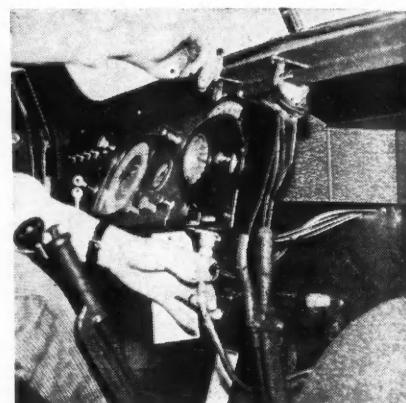
Rigid control of FWD trucks during the break-in period is a new service being offered by The Four Wheel Drive Auto Co. Exact standards of driving speed, greasing and lubrication have been set by the service department of the company after exhaustive tests of the effect of speed, load and other factors on the working parts of trucks during their initial driving period in order to increase the strength of the moving parts.

The manufacturing processes of the company has therefore been extended to the

first five hundred or more miles of travel of FWD trucks through careful driving of the trucks from the company's factory in Clintonville to customers and dealers by Arco Carriers, Inc.

Highly trained drivers of the drive-away company are briefed before each delivery on the speed the trucks should be driven the first 100 miles, the next 400 miles and the additional miles traveled while enroute to dealer or customer. The driver is familiarized with the standards of inspection and lubrication established by the FWD service department.

Each truck is equipped with a tachograph which is installed by the driver when



the truck leaves the factory. The tachograph gives a constant, minute by minute record of the speed traveled. The driver is warned by a flashing red light when he exceeds the tachograph speed setting.

Regular checks are made on water and oil. Universal joints are greased daily and complete oil change and lubrication is required each 500 miles. Engine oil specified by the FWD metallurgical department is furnished for each oil change on route before the truck leaves the factory.

The daily reports, tachograph discs and final report are filed by The Four Wheel Drive Auto Co., and are available for inspection by the new FWD owner. The rigid truck inspection standards set by the company assure him that his truck has been scientifically broken-in while enroute to him, and is ready for the job.

BODY DESIGN SERIES

(CONTINUED FROM PAGE 63)

give the greatest amount of light coverage for the plate, a removable hanger rail bracket which allows the rail to be removed in one quick simple motion, recessed rear door handle for clean smart appearance at the rear and a full width recessed rear step which aids appearance and affords more than ample step area for safety, speed and efficiency in rear end delivery operations.

Depending upon the vocational use of the unit additional features would include rug racks, tie rings, deep well rear loading areas for tall articles and a variety of rear end door, curtain and tailboard arrangements.

In addition to the polished steel or aluminum background panel a two-toned color scheme is recommended. The colors selected are recommended to be suggestive of the vocation in which the body is used. For example, shades of blue for laundries suggesting cleanliness, shades of brown for bakeries symbolizing wheat, shades of green for florists, and so on.

END

(Please resume your reading on P. 64)

GUNITE

BRAKE DRUMS

FEATURE NO FLEX

There is no flex on the cam and anchor sides of GUNITE Rib-Type Brake Drums. This means that linings wear evenly, last longer, brake efficiently. Also, burned spots are eliminated and drums last longer, require less frequent refinishing. GUNITES cost less in the long run because they give better service, require less attention. *Breakage is eliminated* by reduction of flex and by the high rate of heat conduction. Try GUNITES on your toughest runs. Let them prove themselves! *Buy GUNITES — for better braking!*



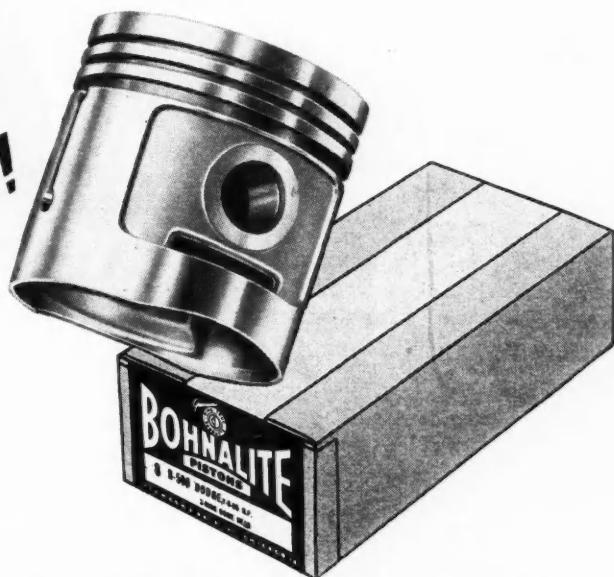
GUNITE BRAKE DRUMS . . . FOR TRUCKS, TRACTORS, TRAILERS and BUSES

The best in
Bearings!



THEY'RE BOTH "RING-TRUE" PRODUCTS!

The pick of
the Pistons!



● When you want the very finest, look for the "Ring-True" label of Clawson & Bals on the package! It identifies not only engine bearings, connecting rods, and pistons, but a whole line of automotive parts. For information, write your C & B Jobber, or Clawson & Bals, Inc., 2508 So. Michigan Avenue, Chicago 16.

GET TO KNOW THESE OTHER "RING-TRUE" PRODUCTS



Hydraulic Brake
Parts



Flexible Hose
Assemblies



Hydraulic Brake
Hose



CLAWSON & BALS, INC.

FACTORY STOCKS IN PRINCIPAL CITIES

REALLY COMPLETE ENGINE BEARING AND CONNECTING ROD SERVICE

Light, Standard Bodies for Utility Companies

A standard utility body which can be mounted on a $\frac{3}{4}$ -ton or 1-ton chassis is now available to gas utility companies. It is a development of The American Coach known as the American Gas Meter Instal-& Body Co. of Cleveland, Ohio, and is known as the American Gas Meter Installation Body, Type 4750.

This unit, of all metal construction and weighing 925 lb., is 90 in. in length and 72 in. wide. It can be used for routine meter changing, general maintenance and repair work.

Side boxes and sliding tray can be equipped with meter compartments accommodating 31 gas meters, or iron gas meters can be substituted if desired. Side boxes can be equipped with meter compartments which will hold seven (10-light) and seven (5-light) meters. Twelve (5-light) and five (10-light) meters can be carried in the sliding tray.

Much forethought was given to safeguarding meters from damage. Meters are securely held in the meter compartments by individual elastic straps and each compartment is padded on all sides and bottom with special high-grade sponge rubber pads, held with pressed steel welded frames.

The lower compartments on both sides are equipped with bins for fittings of all sizes, tools and miscellaneous equipment. Provision has been made for a locker with individual door and lock inside of the upper right hand compartment. Up to $7\frac{1}{2}$ ft. meter keys can be carried inside of compartment with access from rear of the body.

Optional equipment includes: (1) A sliding tray which is the full length of the body and located between the side boxes. When this tray is removed, the unit can be used for hauling gas stoves or refrigerators. (2) Keyed locks for all doors. (3) A removable tarpaulin cover, above the side boxes or over the sliding tray only, for protection against adverse weather conditions. (4) A pipe carrier rack mounted on the left side of the body with light duty hold-down clamps. (5) A pipe vise carrier bracket can be mounted on the right rear panel with disappearing pipe support bracket on the front panel.

Bodies can be purchased in prime or finished in standard colors, crated and shipped for mounting at destination, or can be mounted at the factory when chassis is provided.

Standardization of the shell of this body with various meter capacity combinations and methods of carrying fittings, tools and supplies has effected lower cost and quicker deliveries.

Inspection and Maintenance of Fire Extinguishers

Fire protection authorities constantly urge proper maintenance and annual inspection of fire extinguishers to assure satisfactory operation in emergencies. The usual annual inspection may, however, be inadequate for the "EAS" devices (extinguishers approved by the Underwriters' and Factory Mutual Laboratories under Emergency Alternate Specifications) produced during the war, when lack of critical materials made necessary the use of substitutes.

For instance, the shell of all $2\frac{1}{2}$ -gal. pressure units bearing EAS approval was made of steel instead of the copper which is used for the shell of the standard extinguishers. The inner cylinder of foam extinguishers, normally of tinned copper, was made of steel coated with porcelain enamel which was also used in place of brass in the construction of the pump in EAS pump tanks. Subject to cracking, porcelain enamel parts require frequent and careful inspection.

Pump packings, gaskets, and similar parts ordinarily made of natural rubber were made of synthetic rubber. Hose of all EAS extinguishers was made of reclaimed rubber. Loss of flexibility, with consequent cracking, must therefore be anticipated.

This comparison between some of the materials used in the standard units and those in their substandard counterparts will make clear why it is essential to be on guard against deterioration.

**NOW YOU CAN STOP
SHOCK ABSORBER LEAKS!**

Shock-Seal PATENT APPLIED FOR SHOCK ABSORBER REPAIR SET For Delco Lever-Type Only



Solves "Come-Back" Problem!

The Shock-Seal puts shock absorber repairs in the popular price class. Enables you to get more repair jobs because of lower cost. Does a bang-up job that you can guarantee for 10,000 miles or more. Just chisel off gland or cap and replace with Shock-Seals. Takes only a few minutes and pays you a fat profit. No front-end equipment needed! Get started today!

If Your Jobber Cannot Supply You, Mail Coupon

2 Sets.. \$3.50
Dealer Net

Enough for
front end
of one car

MICRO-LINOR SERVICE CORP'N

1639 W. Fort, Detroit 16, Mich.

Manufacturers of
"One Man" Toe-in Gage

• Super-Easy Camber-Caster Gage

• Micro-Linor
Wheel Alignment Analyzer

MICRO-LINOR SERVICE CORP'N

1639 W. Fort St.
Detroit 16, Mich.

Ship me — sets of Shock-Seal Repair sets, as checked below, C.O.D. plus postage. (Shipped prepaid if you send check with order).

— 2 Sets, \$3.50 — 4 Sets, \$7.00 — 6 Sets, \$10.50

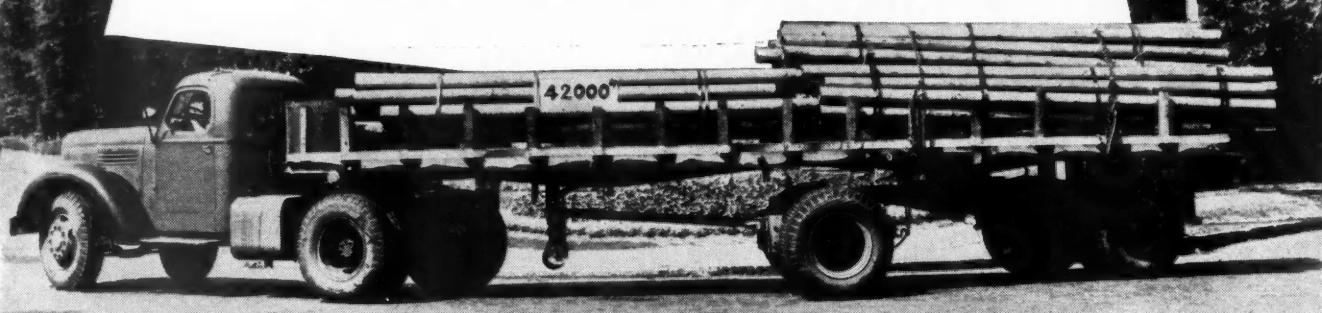
Name _____

Address _____

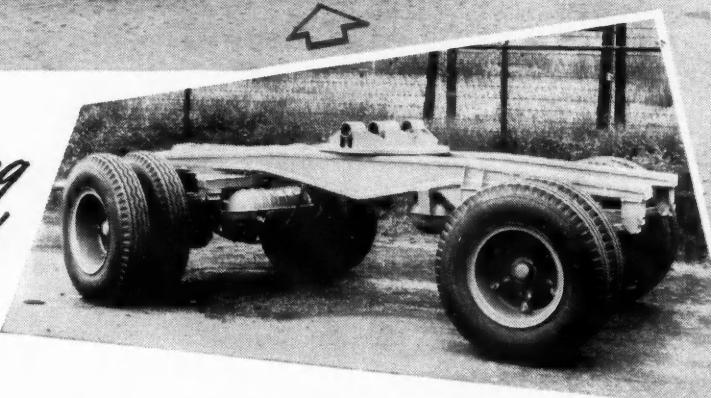
City & State _____

My jobber is: _____

PAYOUT INCREASED 40%
TIRE MILEAGE DOUBLED
RUNNING TIME CUT



*-that's what efficient designing
and Republic High Strength Steel
did for this undercarriage*



Here's an excellent example of how automotive equipment can be improved by the designer's ingenuity and his use of Republic High Strength Steel.

This undercarriage — a two-axed, articulating support for van, high-side, flat-top and tank semi-trailers 28 feet and up in length—is made of Republic High Strength Steel welded into box-beam members.

The results: top strength for the tare weight involved — a possible payload increase of 40% — double tire mileage—and reduced running time.

Because it has a minimum yield point of 50,000 pounds per square inch and is resistant to atmospheric corrosion, this steel can be used in all types of truck and trailer equipment to lighten profit-eating deadweight—to step up payload capacity—to increase structural strength and durability.

Republic metallurgists are ready to

tell you the full story of Republic's three different high strength steels —Republic ALDECOR, Republic COR-TEN and Republic DOUBLE STRENGTH — and to help you select the one best suited to your individual needs. Write to:

REPUBLIC STEEL CORPORATION
GENERAL OFFICES • CLEVELAND 1, OHIO
Export Department: Chrysler Bldg., New York 17, N. Y.



Republic
HIGH STRENGTH STEELS
ALDECOR • COR-TEN • DOUBLE STRENGTH

Other Republic Products include Carbon, Alloy and Stainless Steels—Sheets—Plates—Pipe—Bars—Wire—Bolts, Nuts and Rivets



Sam'l F. B. Morse

He found the Answer



For centuries men had tried to convey messages to each other at long range—by signal fires, sun-flashing mirrors, the semaphore signal arm and, later, by the electric needle.

But it was not until 1844, when Samuel F. B. Morse flashed the first telegraph message—"What hath God wrought" from Washington to Baltimore, that verbal communication between distant points became a practical reality.

Morse found the answer in the electromagnet, which registered dots and dashes on a moving tape by the alternate making and breaking of an electric circuit.

You will find the answer to your CARBURETOR and FUEL PUMP problems in . . .

HYGRADE CONTAIN-ALL KITS

. . . giving you all the parts for rebuilding these vitally important units in double-quick time, at an attractive profit.

OTHER HYGRADE PRODUCTS
SPEEDOMETER PARTS "SHOCK" PARTS
FUEL LINES AND FITTINGS

From your jobber

HYGRADE PRODUCTS CO., INC.
35-35 Thirty-fifth St., Long Island City 1, N. Y.



Carburetor and Fuel Pump Parts
by **HYGRADE**

ENGINEERED FOR OLD UNITS

Hygrade Fine
AUTOMOTIVE
PRODUCTS

"FIFTH WHEELS"

U. S. Government
Surplus

Full oscillating fifth
wheel for use on all
trailers. Especially recommended for tank
trailers.

List price
\$172.50

Act at once.



Our Price **\$40.00**

Quantity Limited.

TRUCK PARTS

3712 Market St., Phila. 4, Pa. Phone BARING 2-4617

Reprocessed Valves Meet New Equipment Standards

FORMATION of the Parts Processing Corp., Detroit, Mich., for the reprocessing of intake and exhaust valves for heavy duty engines and to make available a convenient exchange service for fleet operators has been announced recently. The basic product is a seasoned used valve, suitably reprocessed to meet the specifications for original equipment for all heavy duty engines, including aircraft engines. These refinished valves are Stellite-faced in accordance with best modern practice and are said to offer many times the life of conventional valves at a price claimed to be only slightly higher than that of the best alloy steel valves.

Stellite-faced valves for all popular makes of trucks will be carried in stock by distributors on an exchange basis. A custom service department is operated for reprocessing and for stocking their own shelves.

In practical operation, the procedure is to select used valves by careful inspection to assure salvage in conformity with original specifications. The heads and valve faces are cleaned and machined to take the Stellite facing while the stems are straightened and later polished to give a fine wearing surface. Following approved manufacturing practice, the valves are held in specially designed fixtures which hold and slowly rotate the valve while skilled operators apply the Stellite face. Valve heads then are packed in powdered lime to provide the slow cooling required for the annealing and toughening of valve heads and necks.

In the final operation valve faces are accurately ground to original specifications for diameter, angle, and width. Stem ends also are suitably ground. The last step is to assure rigid quality by the use of Zygo inspection, a procedure developed by the Magnaflux Corp., for checking the soundness of non-magnetic parts. This technique, widely used by manufacturers in the automotive industry, assures freedom from porosity and surface as well as sub-surface imperfection.

A GOOD OLD NAME
ON A
MODERN PRODUCT

MARVEL-SCHEBLER
CARBURETORS
for
TRUCK AND CAR REPLACEMENTS

**FOR UTMOST RELIABILITY
IN THE
HEART OF THE
FUEL SYSTEM**



AVAILABLE FROM THE
AC WHOLESALER

Your AC Fuel Pumps give you such dependable service and long life because *highest quality is built in*, from blueprints to finished products. There is one sure way to protect that reliability and durability,—insist upon AC pumps and parts.

FOR REPLACEMENT—install new AC Fuel Pumps or Authorized Factory Rebuilt AC Fuel Pumps.

FOR REPAIRS—use AC Diaphragm or Parts Kits.

QUALITY FEATURES

- Careful control of pressure and flow assuring correct fuel supply.
- Accurate hardening, precision machining of parts essential to long life.
- Accurate control of spring tensions and temper.
- High, and controlled, pin hardness.
- 4-layer patented-impregnation diaphragms of special airplane cloth.
- Carefully finished rocker arm pads, located to center on cam.
- Split-hair rocker arm clearance and control of pad hardness.
- Uniform pull rod hardness at pin holes.

FUEL PUMPS

— SEND FOR AC SHOP MANUALS —
Field Service Department, AC Spark Plug Division, G. M. Corporation
910 Mott Foundation Building, Flint 3, Michigan

Gentlemen: Please send at once, no charge, the AC Shop Manual checked:

- | | |
|--|--|
| <input type="checkbox"/> How to Service Spark Plugs | <input type="checkbox"/> HOW TO SERVICE FUEL PUMPS |
| <input type="checkbox"/> How to Service Spark Plug Cleaner | <input type="checkbox"/> How to Service Air Cleaners |
| <input type="checkbox"/> How to Service Oil Filters | <input type="checkbox"/> How to Service Speedometers |
| <input type="checkbox"/> How to Service Ammeters and other Instruments | CCJ-8 |

NAME _____

FIRM _____

STREET ADDRESS _____

CITY _____ STATE _____

Thread Replacement Simplified with Stainless Steel Inserts

A QUICK, simple method of replacing a stripped screw thread in many automotive applications has been developed by the Aircraft Screw Products Co., Inc., of Long Island City, N. Y. This system, used during the war in aircraft engines for spark plug bushings and stud bushings, is

said to provide a permanent repair with an accurate thread fit. It has been successfully used in threading holes for axle drum hubs, cylinder head studs, crankcase cap screws, main bearing studs, spark plugs and many other points where stripped threads have been encountered.

"I'll take the Imperial every time"

So Simple to Use Your Men Will Choose

IMPERIAL "K" SINGLE SOLUTION FREEZETESTERS

For Faster, More Dependable Radiator Testing

For accurate testing of one type of anti-freeze there are no better instruments than the Imperial "K" Single Solution Freezetesters.

The extra length, easy-to-read scale on the float and the big 10-degree graduations on the thermometer make it easy for even your newest men to make accurate tests. All readings are made with tester in its natural, vertical position.

Thermometer scale and correction chart are sealed in the jar—no dirt or radiator solution can reach them.

No.	For	Net price to
548-T	"Prestone" Fleet Owner brand Ethylene Glycol.....	\$1.65
549-T	For "Zerex".....	1.65
551-T	For Alcohol	1.65
552-T	For "Zerone"	1.65

Ask For Bulletin 328 • See Your Jobber

No. 546-T Imperial "K" High Speed Universal Freezetester tests all basic solutions of alcohol, methanol, ethylene glycol. Simplest, most practical, and easiest-read universal tester on the market.

Net price to Fleet Owner.....\$3.45

IMPERIAL

THE IMPERIAL BRASS MFG. CO.
1209 W. Harrison St., Chicago 7, Ill.

Brass Fittings • Flexible Fuel Lines • Tube Working Tools
Battery Hydrometers • Barrel Pumps • Welding Equipment



Fig. 1. Drilling out stud

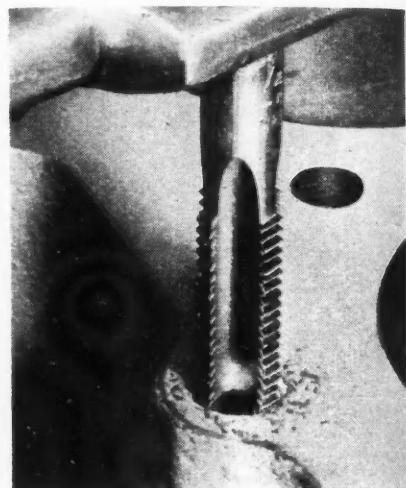


Fig. 2. Retapping the hole

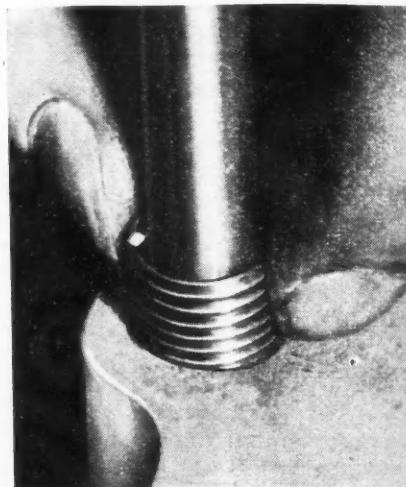
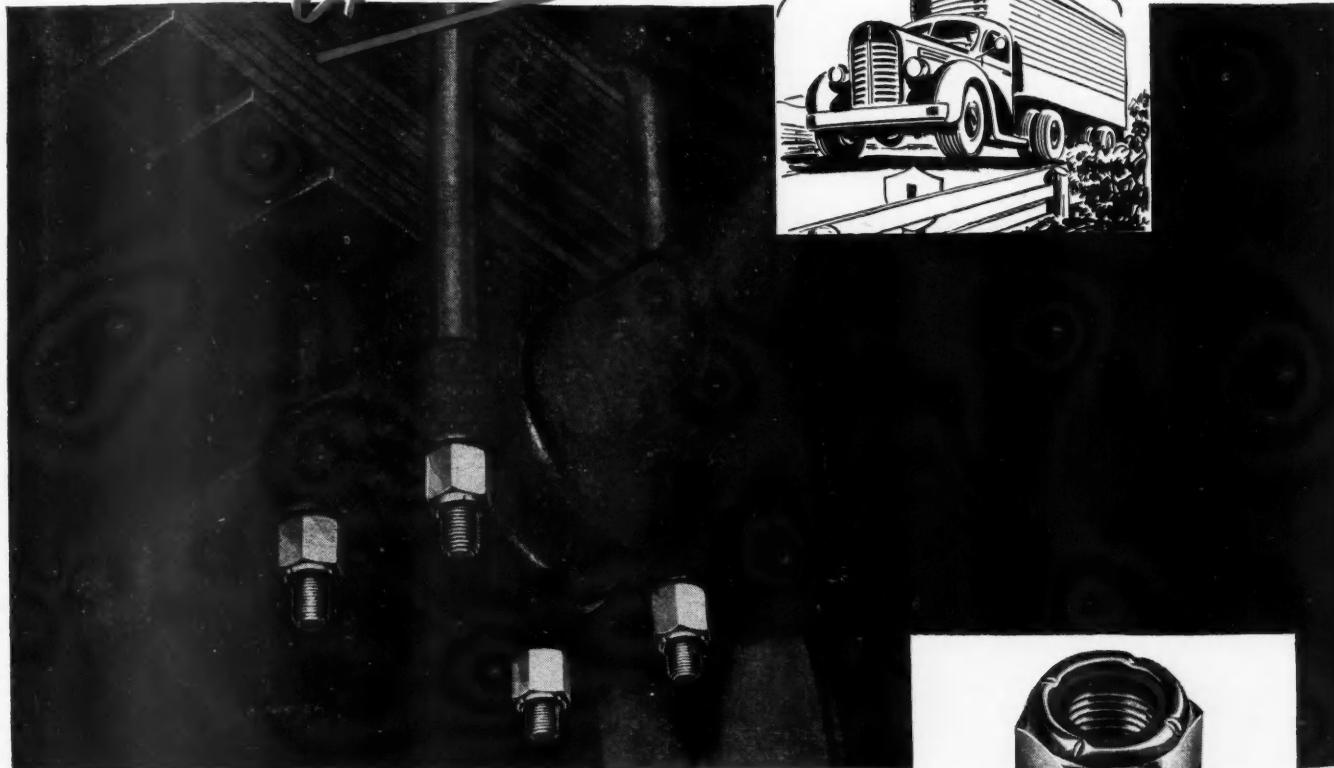


Fig. 3. Inserting Heli-Coil

Photographs on this page show an application of Heli-Coil thread repair to a stripped cylinder stud hole in an engine block. The first operation (Fig. 1.) is to drill out the remains of the old thread with a standard

(TURN TO PAGE 192, PLEASE)

A NEW U-Bolt Nut THAT HOLDS PERMANENTLY



—a NEW ESNA Elastic Stop Nut ends the greatest threat to spring life

Loose, or unequally loaded fastenings are the most frequent causes of leaf spring breakage. More than 4,706,000 spring repair jobs have been handled annually in dealer, independent and fleet owner service shops. Many of these could have been avoided.

ESNA has a solution—the NEW U-Bolt Elastic Stop Nut that can be . . . applied to meet the original manufacturer's recommended specifications . . . selflocked in position with the Red Elastic Collar so that no amount of shock or vibration can disturb its

setting . . . depended upon to carry a bolt loading of 70,000 psi with its extra-long, extra-strong body.

ESNA U-Bolt Nuts—like all Elastic Stop Nuts—are designed to prevent unnecessary repairs and reduce overhaul time. They are self-locking, easily removed, reusable. They protect permanently against Vibration, Corrosion, Thread Damage, Liquid Seepage, and Costly Maintenance. For further information address: Elastic Stop Nut

Corporation of America, Union, New Jersey. Representatives and Agents in principal cities.



The RED ELASTIC COLLAR

—denoting an ESNA product—

. . . is threadless and permanently elastic. Every bolt—regardless of commercial tolerances—impresses (does not cut) its full thread contact in the Red Elastic Collar to fully grip the bolt threads. In addition, this threading action properly seats the metal threads—and eliminates all axial play between bolt and nut threads.

All ESNA Elastic Stop Nuts—regardless of size or type—lock in position anywhere on a bolt or stud. Vibration, impact or stress reversal cannot disturb prestressed or positioned settings.

ESNA
TRADE MARK

ELASTIC STOP NUTS



INTERNAL
WRENCHING



ANCHOR



INSTRUMENT
MOUNTING



SPLINE



CLINCH



GANG
CHANNEL



CAP

PRODUCTS OF: ELASTIC STOP NUT CORPORATION OF AMERICA

THREAD REPLACEMENT

(CONTINUED FROM PAGE 190)

ard size drill of the same diameter as the stud. The second step is to retap the hole as shown in Fig. 2. This is done with a special Heli-Coil tap which is slightly larger in diameter than the standard tap.

The third operation is to run the insert into the tapped hole with a special inserting tool. This operation is shown in Fig. 3. The inserting

tool slightly compresses the insert to permit it to enter the hole. With the tool removed, the insert exerts lateral pressure in the hole and locks itself in place. Action of the cap screw will not alter the position of the steel insert.

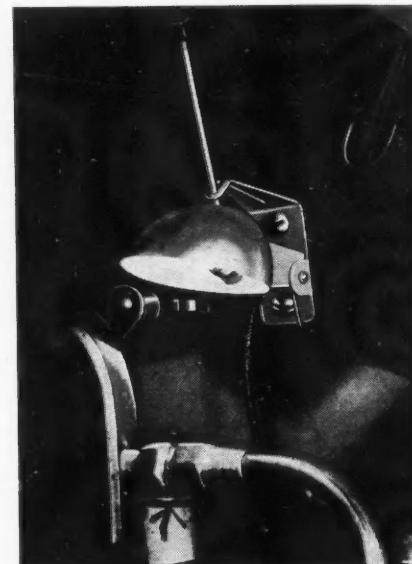
With the job completed the hole is restored to its original size and is equipped with a stainless steel liner which is exceptionally hard and is said to last as long as the block itself. The same size stud as originally used can be inserted.

When such repairs are made, the cap screws, studs or spark plugs will not seize even under high temperature, according to the manufacturer. It is said that studs will break before the insert is injured or displaced.

Tables can be furnished by the manufacturer giving the size drill, special tap, and inserting tool for any given size standard cap screw. Kits are provided for each size, consisting of tap, inserting tool and extraction tool.

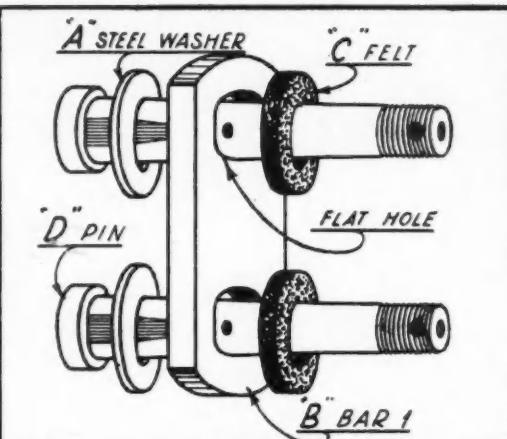
Automatic Light Speeds Servicing of Federal Engines

An automatic under hood lamp, designed to aid truck operators in making motor inspections on night runs, is now being installed as standard equipment on all heavy-duty Federal trucks.



Outstanding Features

- New and Revolutionary! A set of ACE Shackles with their new, scientific construction features should last the life of the car or truck.
- The New, Patented ACE Shackles eliminate rattle, vibration and side sway. They also improve steering by continuous close fit.
- Quick, simple installation . . . a set of ACE Shackles can practically be installed while truck or trailer is being loaded. No special tools needed.
- ACE Shackles with all of their outstanding features, long life and superior quality cost no more than ordinary shackles.



The New, ACE Spring Shackles have been designed with tapered pins and split bushing which permit a wide range of adjustment. The installation is simple—remove the old worn shackles and insert the ACE without replacing the old bushings or eyes. With a little attention and an occasional shot of grease they will outlast the car or truck.

ACE Shackles are available for immediate delivery. See your Jobber or Automotive Dealer NOW or write us direct for sample and literature.

Our Canadian Distributors:

CANADA SPRING COMPANY
755 Mountain Street, Montreal 3, Canada



AUTOMOTIVE REPLACEMENTS, Inc.
55 EAST 26TH STREET, CHICAGO 16, ILLINOIS

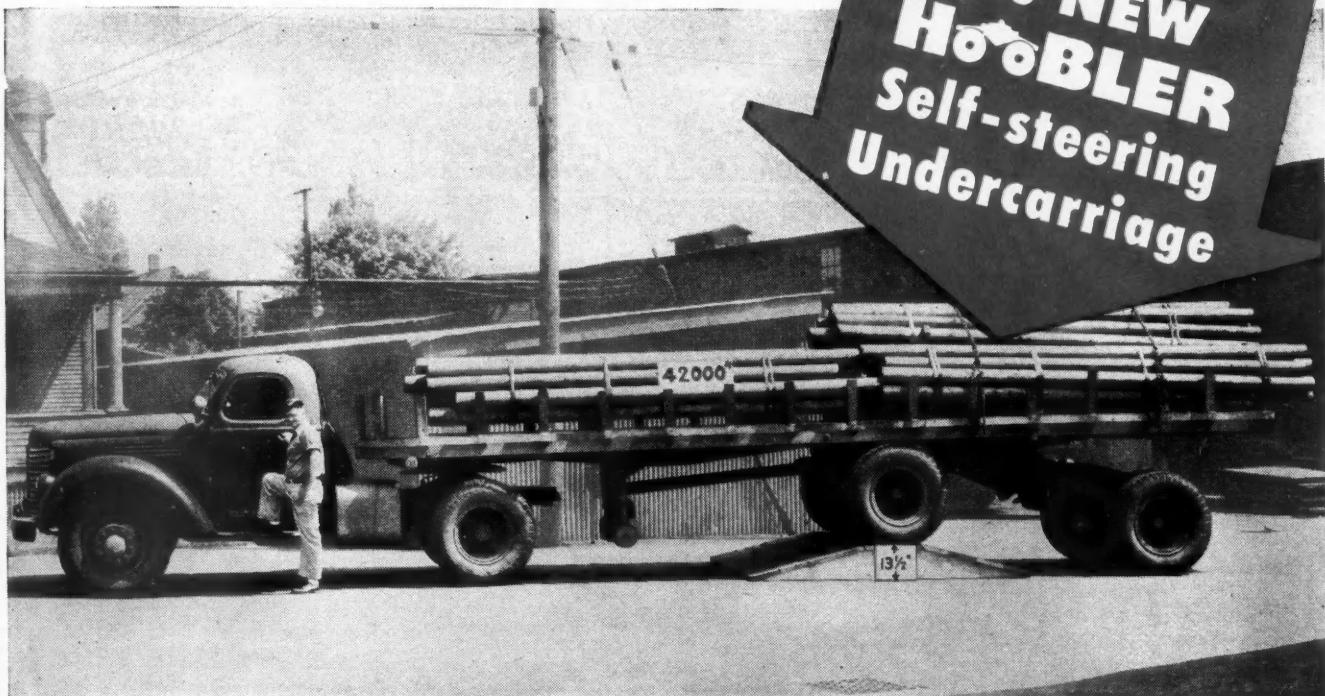
The light is a rugged self-contained unit located inside the hood and is hinged in such a manner that when the hood is raised the lamp springs into operating position causing the bulb to light automatically from a mercury switch incorporated in the base of the lamp.

Illumination from the bulb is augmented by a cadmium-plated reflector sufficient to illuminate the fuse block, distributor, oil level dip stick and crankcase oil filler. These points are often necessary to night service and inspection previously requiring either the driver to use an electrical torch, extension light or matches.

The automatic light is being installed on all Federal 45M, 55M, 60M and 65M2 series units. It has received favorable comment not only from truck drivers but also from servicemen who frequently make night under-hood inspections in dark garages or under other circumstances where outside means of illumination are either impossible or dangerous.

EGGS OR STEEL

TRAVEL FASTER, SAFER, AND AT LESS COST ON TRAILERS EQUIPPED WITH...



Here's why: The Hoobler Undercarriage is simple in design and construction—easily inspected and serviced. 109-inch axle spacing means a smoother ride—less shock to trailer and load. Both axles are *pulled*—not pushed. This further reduces road shock, insures fast, easy, no-chatter braking.

Self-steering feature helps stabilize load and keep it from shifting; no tire scuffing or "lead-off" on the tightest turns or straightaway; easy ma-

neuverability through the heaviest traffic; cuts running time; requires less power to operate; reduces driver fatigue.

Easy to back, popular with drivers, the new Hoobler Undercarriage is designed for use with standard axles, brakes, wheels and tires. Available for van, high-side, flat-top or tank trailers 28 feet in length and up.

For complete details write The Union Metal Manufacturing Company, Canton 5, Ohio.



UNION METAL

DESIGNERS AND PRODUCERS OF STEEL PRODUCTS SINCE 1908

Builder of The Hoobler Undercarriage

RUGLYDE SAVES

TIRES, TUBES AND MANPOWER
ON TRUCK TIRE
CHANGING



ENDORSED AND USED BY CAR
AND TIRE MANUFACTURERS, AND
MAJOR OIL COMPANIES.

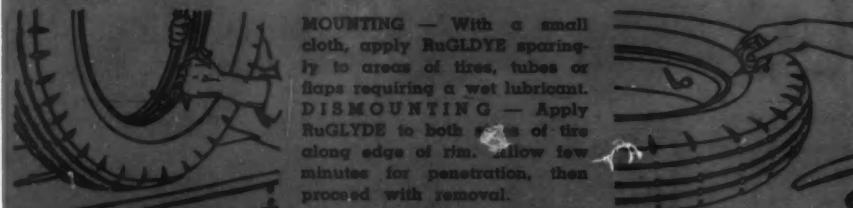
Fleet owners across the nation find RUGLYDE reduces their tire maintenance costs. This 100% safe, non-petroleum, penetrating rubber lubricant speeds mounting and dismounting of heavy duty bus and truck tires . . . and prevents tire and tube failures. RUGLYDE is recommended and used by major oil and tire companies and leading car manufacturers for two main reasons:

1st, for dismounting stuck or rusted tires, RUGLYDE applied to both sides of tire along the edge of bead creeps in rapidly, loosens and lubricates so that removal is accomplished with less time, strain and fatigue for the service man, and without danger of damage to the bead and rim.

2nd, tires mounted with RUGLYDE give longer service. Pinching and chafing are prevented because RUGLYDE provides proper lubrication to seat tubes and flaps with minimum pressure so that they slip — not stretch — into place. RUGLYDE will not induce rim rust or cause tire static which injures tubes. Harmless to wheel and rim finishes.

It's the scientific, ready-to-use, safe and economical rubber lubricant to reduce tire and tube failures, — lower labor costs. Order From Your Jobber Today.

FASTER, SAFER TIRE CHANGING - ECONOMICAL, PAYS FOR ITSELF



MOUNTING — With a small cloth, apply RUGLYDE sparingly to areas of tires, tubes or flaps requiring a wet lubricant.
DISMOUNTING — Apply RUGLYDE to both sides of tire along edge of rim. Allow few minutes for penetration, then proceed with removal.

AMERICAN GREASE STICK COMPANY
MUSKEGON, MICHIGAN

'46 REGISTRATIONS

(CONTINUED FROM PAGE 35)

Federal 139 per cent and Studebaker 137 per cent. Other companies with material gains are: Autocar, Brockway, Divco, F.W.D., Hudson and Sterling. Diamond T and Mack have about the same number of new registrations for this year as compared with 1941.

If the various companies hold their relative standing in the balance of the states, as they have in the 41 states reporting for May, Chevrolet will jump to the lead over Ford who will be in second place, followed by Dodge, International, Willys, Studebaker and G.M.C.

Given freedom from strikes and an ample supply of parts and supplies there is every reason to believe that, before 1946 comes to an end, sales for the year will have passed those for the peak year of 1941 and a new record will have been established.

END

(Please resume your reading on P. 36)

Replacement Garage Door

A replacement door for garages and shops has been developed by the Fleming Steel Co., New Castle, Pa. This Fleming Vertical Lift door can be installed in single, double, triple or quadruple sections for any size door area and is said to be ideal for replacement where door space is inadequate or where shop space is limited.

The door is installed on the outside of the building, so that wires, pipes or equipment inside the building need not be altered. The upper and lower sections traveling vertically are synchronized through gears to open or close fully at the same instant, the lower section traveling at twice the speed of the upper. When open, it gives 100 per cent clear area around the door jams. Either open or closed it occupies no space within the building.

In operation, counterweighted cables make the door easy to open by hand pulley either from the inside or outside the building. It may be operated by an electric motor from one or more switch stations. The door is being supplied to meet individual specifications.

**Days are
Running Hotter
...SO ARE YOUR
TIRES!**

BEAT THE HEAT WITH GILLETTE

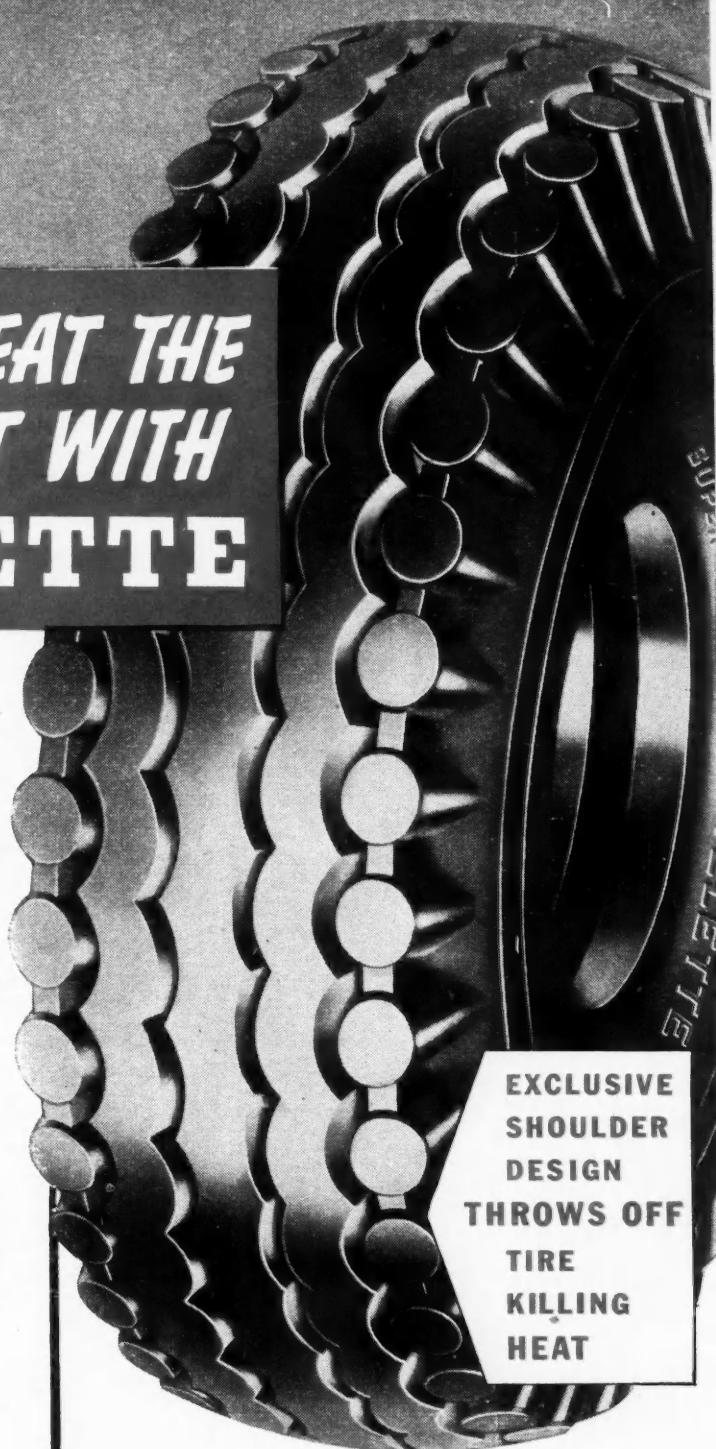
SUMMER WEATHER makes tires run hotter than ever—that's why smart truck operators agree that now's the best time to beat the heat with Gillette.

You can see why Gillettes are cooler-running. Note the absence of any excess heat-generating rubber on the shoulders.

Air flows freely between the studs and keeps tire temperatures down. Repair bills go down too, for there's less danger of blow-outs or separation.

Notice the broad level tread, designed to distribute loads over a greater tread area, to step up tread mileage as much as 10%. And in the carcass, Hi-Tensiled Rayon Cord and Shatter-Resisting Shock Shields impart greater strength, make Gillettes more recappable—allow more recaps per tire.

It all adds up to a red hot tip for truckers:
—Beat the heat with Gillettes!



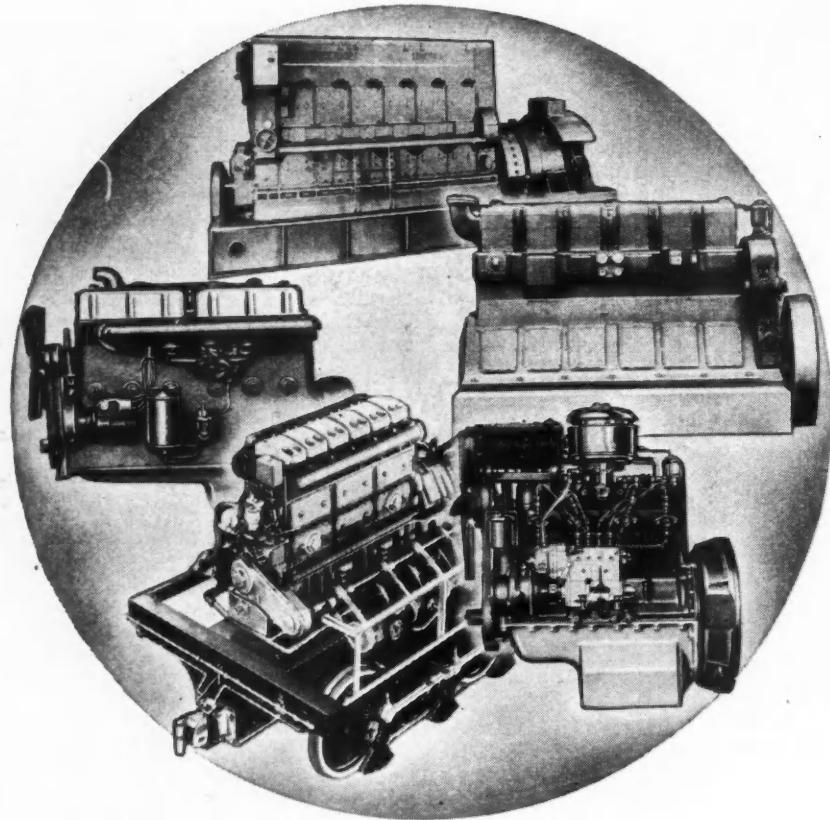
**EXCLUSIVE
SHOULDER
DESIGN
THROWS OFF
TIRE
KILLING
HEAT**

"A BEAR FOR WEAR"

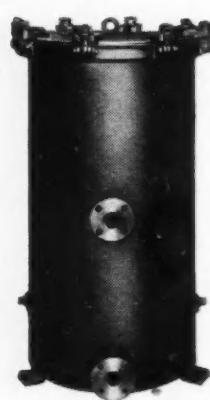
GILLETTE **TRUCK TIRES**

GILLETTE TIRES, Division of United States Rubber Company, 1230 Avenue of the Americas, New York 20, N. Y.





On Engines for Every Kind of Service



Above: MICHIANA
(Diesel) Oil Filter. Capacities to 3266 H.P.



Right: MICHIANA
(Gasoline engine)
Oil Filter.



Write for
Bulletin
45-D

MICHIANA OIL FILTERS IMPROVE PERFORMANCE

Selected on merit by leading engine and equipment builders, MICHIANA Filters have proved their economy and efficiency in every kind of service at home and in all the far-away corners of the world.

The value in longer engine life and lower oil costs that result from constantly cleaned oil is well recognized by operators of engine-driven equipment—and performance records prove that the principle and simplicity of MICHIANA Filters provide the maximum in oil-cleaning effectiveness.

In the MICHIANA line you will find the type and capacity for application to the gasoline or Diesel engines you use... MICHIANA PRODUCTS CORPORATION, Michigan City, Indiana.

**MICHIANA
OIL FILTERS**

WASHINGTON RUNAROUND

(CONTINUED FROM PAGE 84)

New Army Vehicle

The Army has developed a new utility vehicle, called the M-44, which was designed to replace the half-track. It is fully tracked and is to be used to carry anything that goes under fire, including ammunition and personnel, with a maximum amount of protection from gunfire. Approximately 72 of these new vehicles will be turned out during the next 12 months.

Site Sales Slump

The War Assets Administration's widely heralded site sale program is bogging down. Large numbers of these "sales at site" are being cancelled. The explanation seems to be that WAA officials over-sold themselves on the program.

END

(Please resume your reading on P. 89)

Nellie, Oh Nellie!

The man dashed madly down the street. He overturned fruit stands and blind men in his wild chase. He ran into a perambulator, and the baby was thrown into the street. "Assassin," hissed the mother through clinched teeth, but on he rushed. Dashing into a delapidated tent pitched on a vacant lot, he shouted: Nellie! Nellie! Come quick! I have a lead on a house for rent!"

Out of Training

Having been advised by his service department that it would be morning before a road mechanic could be sent out with a replacement axle, the transport driver carefully placed his pot flares and made for a lonely farmhouse, where he asked to be put up for the night. The occupant of the house was a frowsy old maid, and she explained that there was only one sleeping room.

"That's all right," said the driver, "I'll get a pole from the fence and put it across the middle of the room. Then you'll feel safe while I'm sleeping on the davenport."

After the lights were out the old maid called across the room to her guest: "You said you were a college man. Did you go in for athletics?"

"Oh yes, I was a pretty good distance runner but better at pole vaulting."

Silence for awhile and then the old maid's voice muttering disappointedly to herself: "Well, I suppose there's times when a man gets out of training."

**TOMORROW'S TIRES WILL
MATCH YOUR LADY'S BONNET**

Imagine flashing down the street in a bright blue truck equipped with little pink tires to match the most exquisite tones of the new plastic panels. Sounds effeminate? But it might be good advertising—and it's in the offing.

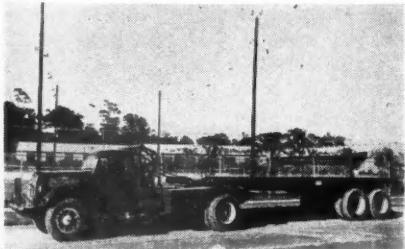
Tires of baby blue, orchid, bright red or almost any other color—to match or contrast with the color of the truck—will be practical and durable as a result of the discovery of a "white carbon-black" by the B. F. Goodrich Co.

The new rubber ingredient is a product of sand that gives rubber compounds the same qualities achieved through the use of carbon-black but without discoloration. The "white soot" is said to strengthen rubber compounds without affecting the rubber's natural or applied color.

Actually the product is not carbon at all but a powdery "fumed silica" produced by subjecting sand to a complicated series of chemical reactions with a combustion process. Under the microscope the particles have the same size and shape as the superfine ones of carbon-black and perform exactly the same way in giving rubber compounds added tear-resistance, abrasion-resistance and tensile strength without affecting the rubber's color or translucency.

Need for a non-discoloring substance to fill carbon-black's function in compounding has been intensified with the wartime switch to synthetic rubber. Use of carbon-black has prevented the use of colors in many rubber products. Even tiny percentages of carbon-black—a product of imperfect combustion of waste natural gas—in rubber compound make it impossible to achieve a clean, white end-product. Now, however, by using the new white carbon black, necessary properties can be imparted to synthetic rubber compounds and any desired color be given the product. Not only superior white sidewall tires, but tires of any color—treads and all—are possible using this new material.

There is one catch, however. Commercial utilization of the new compound is still many months away, because of its present high cost as compared to carbon-black. It may not be a commercial reality until mass production and mass use have reduced the cost. But it's on the way, so get ready to dress up those old wheels with a new "white soot" outfit.



A Mack tractor and a Hobbs tandem axle trailer combine forces for heavy oilfield operations. The truck is equipped with a Brown-Lipe auxiliary transmission, power tower and Tulsa winch.

*Super Highway Construction
Projects Become a Reality
with the help of Dependable*

GALION

HYDRAULIC DUMP BODIES



HENRY HUDSON PARKWAY, NEW YORK
PHOTO BY WOOLF

There is a Galion for handling loads from $1\frac{1}{2}$ to 20 cubic yards. Contact your local distributor on models for early delivery.

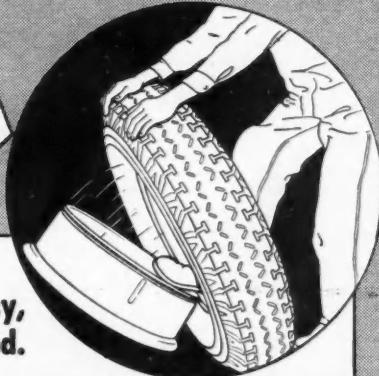
Operators and contractors from coast to coast, on all types of work, know from experience that Galion Dump Bodies are unequalled for dependable, trouble-free service.

**THE GALION ALLSTEEL BODY CO.
Galion, Ohio**



**ZIP TIRES OFF
EVERY TIME**

No need for expensive tire removing equipment. Use this easy, quick and inexpensive method.



BISHMAN E-Z-OFF RIM PROTECTIVE COMPOUND
For HEAVY DUTY TRUCK and BUS RIMS

Read What a Regular User Says:

**BONNEY MOTOR EXPRESS, Inc.
NORFOLK, VA.**

Mr. Walter Coffey
Chicago, Ill.
Dear Mr. Coffey:

February 28, 1946.

Inasmuch as we were informed of E-Z-Off Rim Compound through an ad in your publication, we felt we wanted to tell you just how well this product has helped us in the changing of tires.

In the past our tire department would sometimes struggle with a tire for thirty minutes or more just to fix a flat, simply because the tire was stuck to the rim. Since using E-Z-Off Protective Compound the time consumed in dismounting a tire has been cut in half. Besides this saving in time, our men do not have to beat against the bead of the tire while trying to get it away from the rim; this saves damage to the tire and also the flap, and helps prevent pinching and chafing. The rims are also kept from rusting when the compound is used.

We are happy to recommend this product to the trucking industry because we feel it to be well worth the cost and time consumed.

Bonney Motor Express, Inc.
R. Lee Bonney, Pres.

Just spread E-Z-OFF Compound on the rim and bead before mounting tire. It seals against water seepage between tire and rim. Prevents rust, corrosion and "freezing" of tire to rim. ABSOLUTELY HARMLESS to tire and will not cause creeping on rim.

With the E-Z-OFF treatment, tires won't stick to old rusty rims. It dissolves rust and corrosion. It contains a chemically suspended graphite that acts as a continual lubricant. Protects flap and tube from pinching. Costs only a few pennies per rim treatment and SAVES many times its cost in time, labor and tire damage.

Sold on MONEY-BACK GUARANTEE of satisfaction.

ASK YOUR JOBBER or WRITE US.

BISHMAN MFG. CO., OSSEO, MINN.

BISHMAN



INTRODUCING . . .

(CONTINUED FROM PAGE 138)

. . . F. J. HOLLEARN, who has been named eastern district manager for the Diamond T Motor Car Co. of New York City. A recent announcement of this appointment gave incorrect company address.

. . . HENRY WARBURTON, appointed to cover sales for the Grote Automotive Division of the Grote Mfg. Co., in the states of Pennsylvania, Maryland, District of Columbia, and South Jersey. . . . And GEORGE KEARNEY for the area covering North Jersey and Metropolitan New York.

. . . MIKE LITTAUER, who has returned to the P & D Mfg. Co., Long Island City, N. Y., as southeastern district manager.



. . . VERNE A. TYLER, newly appointed manager of the Oklahoma City Division of the Wayne Pump Co., Fort Wayne, Ind.



. . . J. N. MOSHER, newly appointed factory and sales engineer of the Clayborne Mfg. Co., Chicago, Ill.



. . . H. D. WEXELBERG, as sales manager of the Gross Mfg. Co., San Gabriel, Cal.



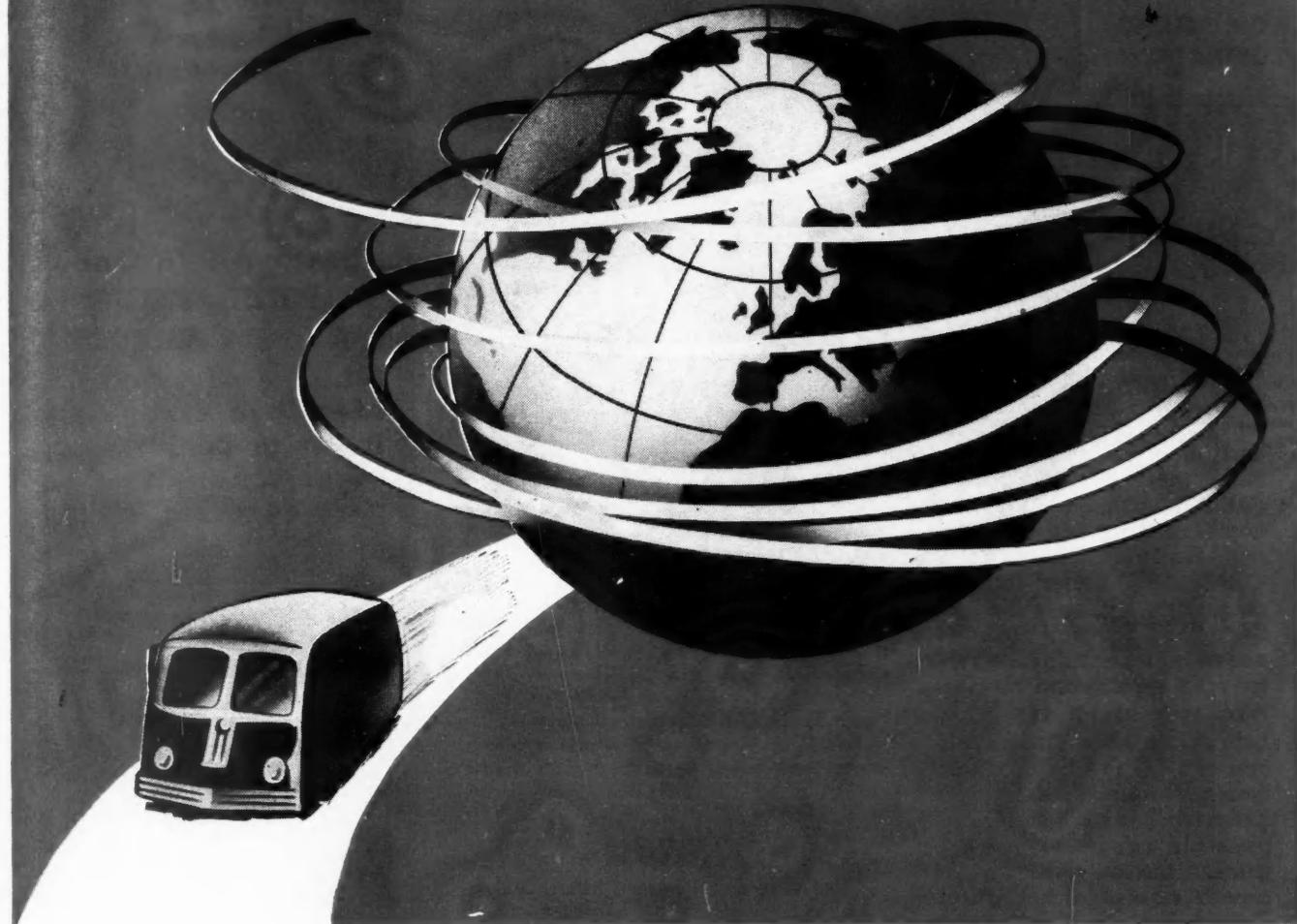
. . . CAL PIERCE, as district sales manager in the states of Ky., Va., N. C., S. C., Eastern Tenn., Ala., Ga., and Fla., for the Lynch Mfg. Co. of Defiance and Toledo, Ohio



. . . EDGAR STANTON, recently named service and advertising manager of the Belden Mfg. Co.'s industrial division

(TURN TO PAGE 202, PLEASE)

28 times around the world!



**a *Plymetl Truck
Body outlasted four
chassis in 700,000
miles of delivering**

In 1924, a Plymetl panelled truck body was put into service by a nationally known candy manufacturer in Detroit, Michigan. Six years later this Plymetl panelled truck had travelled 700,000 miles — or the equivalent to 28 times around the world! Four new chassis were worn out under the body during this period.

Here is concrete evidence of the value Plymetl offers fleet owners and operators. Its light weight, impact resistance, and flat smooth surface, offers you the opportunity to have trucks and trailers that operate more efficiently, require less maintenance, carry greater pay-loads and have and retain a better appearance. For more efficient fleet operation specify Plymetl to your truck manufacturer and body builder. Write Haskelite for data and samples on Plymetl.

* *Plymetl combines the light weight and rigidity of plywood with the strength of metal. To a plywood plaque a thin sheet of metal is permanently bonded to one or both faces by our exclusive Haskelite process.*

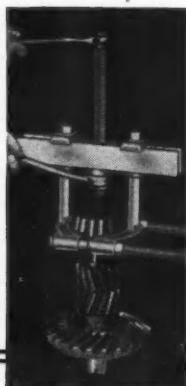
HASKELITE
MANUFACTURING CORPORATION
DEPT. TC-4 **GRAND RAPIDS 2, MICHIGAN**

(Name on request)

New York Chicago Cleveland Detroit Philadelphia St. Louis In Canada: Railway & Power Engineering Corp., Ltd.

Save

- TIME
- LABOR
- PARTS
- ON PULLING OPERATIONS



Removing a countershaft bearing from rear axle of KR-11 International—one of many jobs made easy with OTC TOOLS.



THE OTC PULLING SYSTEM makes quick work of removing and replacing gears, bearings, pinions, collars, snap rings, sleeves, wheels, hubs, pulleys, shafts and other close-fitting parts—many that no other tools can get at—without damage to costly parts, without back-straining labor. OTC is the only **COMPLETE** Puller line. Approved by Hyatt, M-R-C, New Departure, SKF and Timken for use on their bearings. Portable, for road repairs and shop use.

OTC No. PE-12 SET (shown below) is a service-tested selection of OTC PULLERS, Attachments, Threaded Adaptors and Extension Legs to handle widest possible range of work on trucks, busses, tractors, and power equipment. Optional Service Board is 3' x 4', sturdy, convenient, attractive.

Ask Your Jobber or write for details.

OWATONNA TOOL CO.
335 Cedar St.
Owatonna, Minn.



INTRODUCING . . .

(CONTINUED FROM PAGE 200)

. . . KENNETH RUSH, ROBERT SMITH, KENNETH MARSHAL and MIKE COSKEY have been added to the P & D staff. . . . JAMES MILES has been added as a field engineer. . . . M. G. HUNTINGTON, as the newly appointed general manager of the Associated Tire Line Sales Division of the B. F. Goodrich Co.

. . . JOHN W. WEIGT, as manager of the New York branch of the Electric Storage Battery Co. of New York.

. . . HOWARD E. MALCOMB, newly appointed as district manager at San Francisco for the Fisk Tire Division of the United States Rubber Co. He succeeds HARRY L. ROGERS, who has been elevated to manager of Fisk truck tire sales, Pacific Coast Division.

. . . ROBERT LEGGAT-WEIT, newly designated as assistant sales manager. . . . And PRESTON W. WOLF, as assistant sales promotion manager for the General Detroit Corp. of Detroit, Mich.

. . . W. M. MARIEN, as chief engineer. . . . And CHARLES MARIEN, Sr., as director of engineering for the Ramsey Corp., St. Louis, Mo.

. . . JACK L. CARMITCHAL, newly elected vice-president in charge of sales of the Lincoln Engineering Co., St. Louis, Mo.

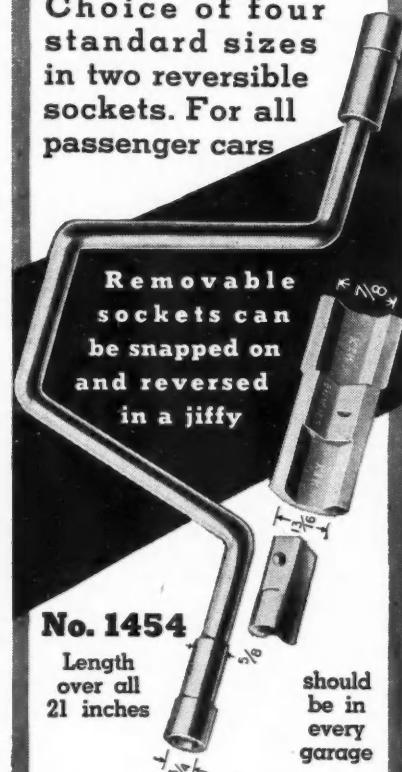
. . . C. T. SOENKE, as the newly appointed field engineer of the Federal-Mogul Corp. of Coldwater, Mich.

. . . HAROLD C. BARRINGER, as a new member of the sales staff of American Brake-Shoe Co. He will be an assistant in Original Equipment Sales for the company. . . . ROBERT F. GOLDEN, heading the Research and Development Department of the Eaton Mfg. Co. . . . The new department of the company will be located in Massillon, Ohio. . . . J. F. VAN KENNEN, as assistant general sales manager of the Aluminum Division of the Reynolds Metal Co., in charge of products. His headquarters will be in Louisville, New York.

. . . F. E. NACLE, as sales representative in southern California and Arizona for the Pennsylvania Rubber Co.



Wait until I get my 4 in One
DUPLEX FOUR WAY RIM WRENCH
Choice of four standard sizes in two reversible sockets. For all passenger cars



No. 1454

Length over all 21 inches

should be in every garage

Husky Brace Handle red enameled Sockets chrome alloy Steel.

DUPLEX TRUCK RIM WRENCH
No. 1455

Extra Heavy, will stand every wear and strain.

4 socket sizes

Send for
Four in one
Circular

WALDEN
WORCESTER
WRENCHES

STEVENS WALDEN, INC.
468 SHREWSBURY STREET
WORCESTER, MASSACHUSETTS



"First mutt I've seen that wouldn't collaborate in a little innocent out-of-season hunting!"



All are carrying bigger payloads, because of the lighter weight of their aluminum tanks. All are safeguarding the oil or gasoline they're carrying, because aluminum and petroleum products get along well together. All cost less to maintain, because aluminum is naturally

highly resistant to corrosive attack.

These are the advantages gained by building truck tanks of Alcoa Aluminum. Your tank builders can supply you.

ALUMINUM COMPANY OF AMERICA,
2139 Gulf Building, Pittsburgh 19,
Pennsylvania.

ALCOA FIRST IN
ALUMINUM





Greater Safety in Motor Transport

SAFETY and profit are definitely related in FWD trucks. Four-wheel-drive makes them surer on the road . . . minimizes skidding which is both dangerous and costly.

Full power and road grip on all four wheels, provide safe traction on slippery pavements and security even on skiddy curves. Power on all wheels also makes hill climbing easier, faster . . . and assures safer travel down hill, at better speed.

Under any conditions of road or weather, running time is more uniform . . . time schedules can be maintained more dependably. More reliable trucking service

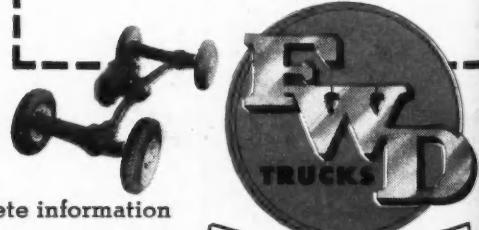
attracts more business, more profit. Balanced weight distribution simplifies steering . . . provides better, safer control. On-the-road performance proves FWD safety pays.

It will pay you to get complete information on FWD advantages for modern motor transport — see your nearest FWD distributor or write . . .

THE FOUR WHEEL DRIVE AUTO CO.
CLINTONVILLE, WIS.

Canadian Factory: KITCHENER, ONTARIO

— FOUR-WHEEL-DRIVE —
*A "Plus" that Pays
in Many Ways!*



THE ORIGINAL EXCLUSIVE BUILDERS
OF FOUR-WHEEL-DRIVE TRUCKS

For 36 years buyers have said: . . . "FWDs — The BEST trucks built!"

